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WEDNESDAY, MAY 23, 2012

SBI CLERKS EXAM COMPUTER KNOWLEDGE & MARKETING APTITUDE PRACTICE QUESTIONS

- 1) Which of the following functions is not performed by CPU?
- a) Graphical Display of data.
- b) Arithmetic calculations.
- c) Managing Memory.
- d) Managing Input and Output.
- e) None of these.

Ans. a

- ${\bf 2)}$ The Feature that keeps track of the right margins is
- a) Find and Replace
- b) Word Wrap
- c) Right justified
- d) Left justified
- e) Ragged Right.

Ans. e

- 3) Keyboard shortcuts are used to move the
- a) I-beam
- b) Insertion Point
- c) Scroll Bar
- d) Mouse
- e) None of these

Ans. b

- **4)** To specify margins in word, the user has to select page setup option from the ----- menu?
- a) Edit
- b) Table
- c) Autocorrect
- d) File
- e) Format

Ans. d

- **5)** What is the name of the package which helps to create, manipulate and analyze data arranged in rows and columns?
- a) Application Package
- b) Word Processing package
- b) Outlining Packaged) Outline processors
- e) Spreadsheet package.

Ans. e

- **6)** Which of the following options is used to display information such as title, page number of the document?
- a) Insert Table
- b) Auto correct
- c) Thesaurus
- d) Spelling and grammar
- e) Header and Footer

Áns. e

- **7)** The processor is a ------ chip plugged onto the motherboard in a computer system.
- a) LSI
- b) VLSI
- c) ULSI
- d) XLSI
- e) WLSI

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- 8) A register that keeps track of the next instruction to be executed is called a -----
- a) Data Register
- b) Instruction Register
- c) Action Register
- d) Program Counter
- e) Accumulator

Ans. d

- 9) Which of the following will be used if a sender of e-mail wants to
- the text message?
- a) Reach Signature
- b) Reach Text
- c) Reach Format
- d) Plain Format
- e) Plain Text

Ans. h

- 10) What is the full form of LIS?
- a) Low-Scale Internet
- b) Large-Scale Internet
- c) Low-Scale Integration
- d) Large-Scale Integration
- e) Local-Scale Integration

Ans. d

- 11) Proper marketing requires--
- a) Planning
- b) Sympathy
- c) knowledge of Products
- d) 1 and 2 both
- e) 1 and 3 both

Ans. e

- 12) Marketing information means
- a) Knowledge of companies
- b) Cross-country information
- c) knowledge of related markets
- d) Selling to existing customers
- e) None of these

Ans. c

- 13) Market Research is needed
- a) For extra service charges
- b) For levy of VAT
- c) For good customer service
- d) For effective selling
- e) There is no need for Market Research

Ans. c

- 14) 4P's of Marketing means
- a) Primary Marketing Techniques. b) Person.Place,Product and Promotion
- c) Promoting Authority.
- d) Purpose, Place, Passion and Product
- e) None of these

Ans. b

- 15) Market Segmentation means
- a) Dividing the market into various groups
- b) Segmentation by Age
- c) Segmentation by tastes
- d) Segmentation geographically
- e) All of the above

Ans. e

- 16) Bank Marketing is necessary due to
- a) Globalization
- b) Recession
- c) Merger of banks
- d) Shortage of resources
- e) Selling various different items in Banks

Ans. e

- 17) Customization means
- a) Designing Products to suit the company
- b) Designing Strategies to suit the company
- c) Designing Products to suit individual customers
- d) All of the above
- e) None of these

Ans. d

- 18) Product mix means
- a) Distributing a mix of products
- b) Collectings ideas to sell better.
- c) Satisfying the customers
- d) Bundle of products required by the customer
- e) various products designed by the company

Ans. e

- 19) Selling skills are judged by
- a) Number of goods sold
- b) Amount of Profit earned
- c) Number of customers convertedd

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- ABBREVIATIONS (2)
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- AGRICULTURE (3)
- ALLAHABAD BANK (16)
- Allahabad U.P. Gramin Bank (1)
- ANDHRA BANK (14)
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- ING Vysya Bank (1)
- Jaipur Thar Gramin Bank (3)
- JHABUA-DHAR KSHETRIYA GRAMIN BANI
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- KARNATAKA BANK LTD. (4)
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- d) All of the above
- e) None of these

Ans. d

- 20) Rural Marketing involves
- a) Selling to Rural banks
- b) Selling by Rural banks
- c) Selling to Rural customer
- d) Arranging industrial exhibitions
- e) All of the above

Ans. e

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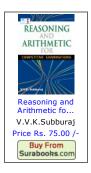
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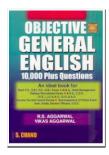


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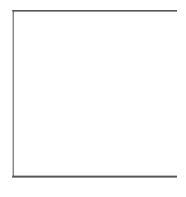


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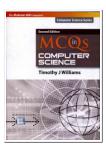
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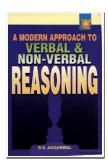


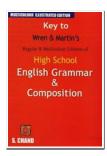
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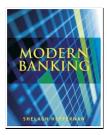
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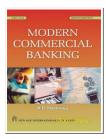














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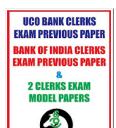
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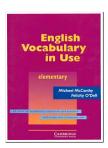
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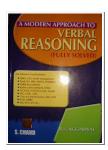


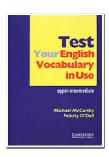


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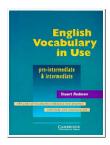
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