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& ENERGY STUDIES

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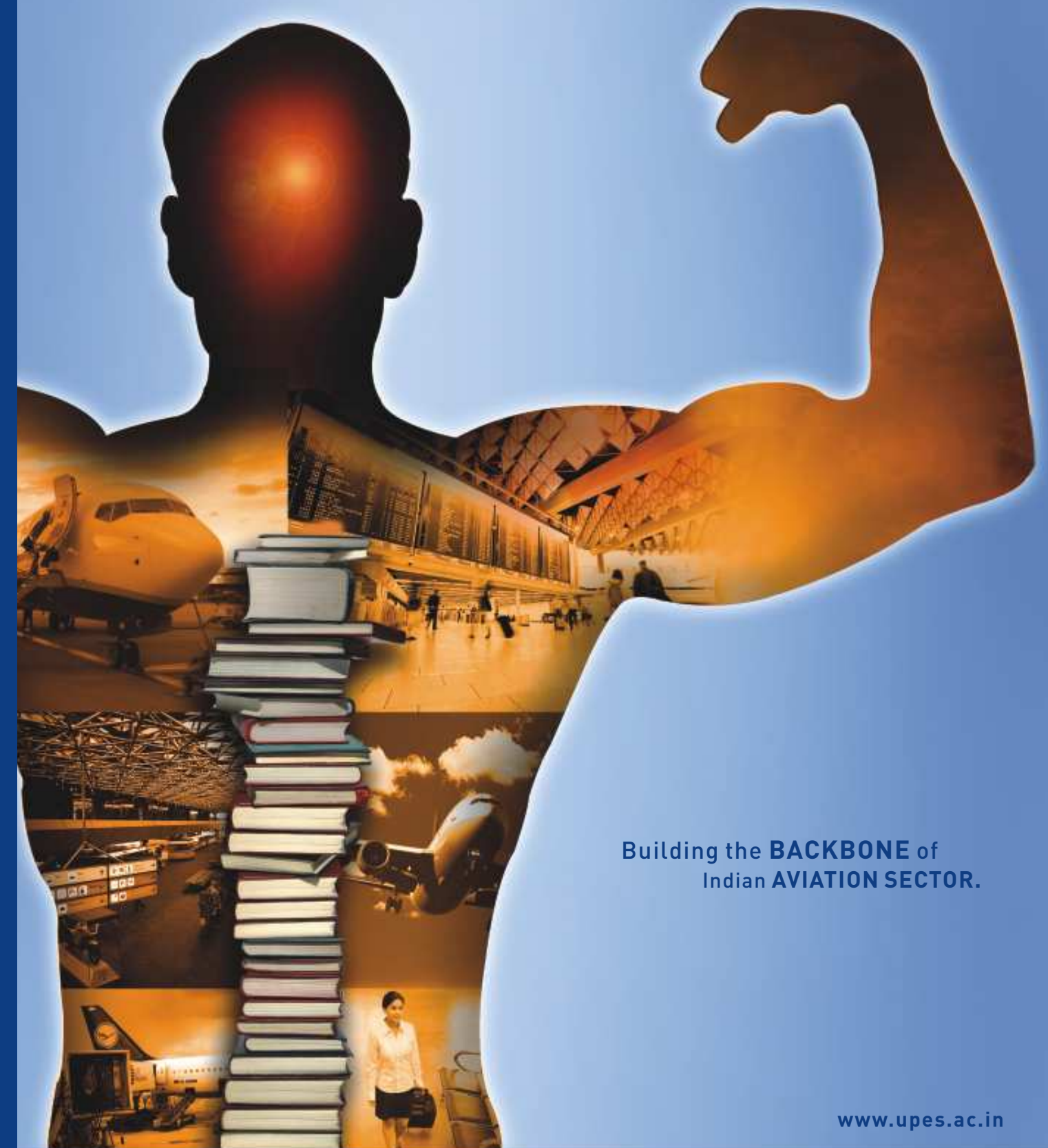
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UNIVERSITY OF PETROLEUM  
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Building the **BACKBONE** of  
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P L A C E M E N T S 2 0 1 0

# Taking-off to Touch New Heights.

## MBA Aviation Management

A two year full time program, the MBA Aviation Management (AVM) aims to train and develop industry ready professionals for the Aviation and the allied sectors. Delivered under the aegis of Centre for Aviation Studies, a centre of excellence under UPES, MBA (AVM) was the first specialized post graduate degree program initiated by an university in Pan Asia region. The centre was recently awarded an IATA Authorized Partner Certification.

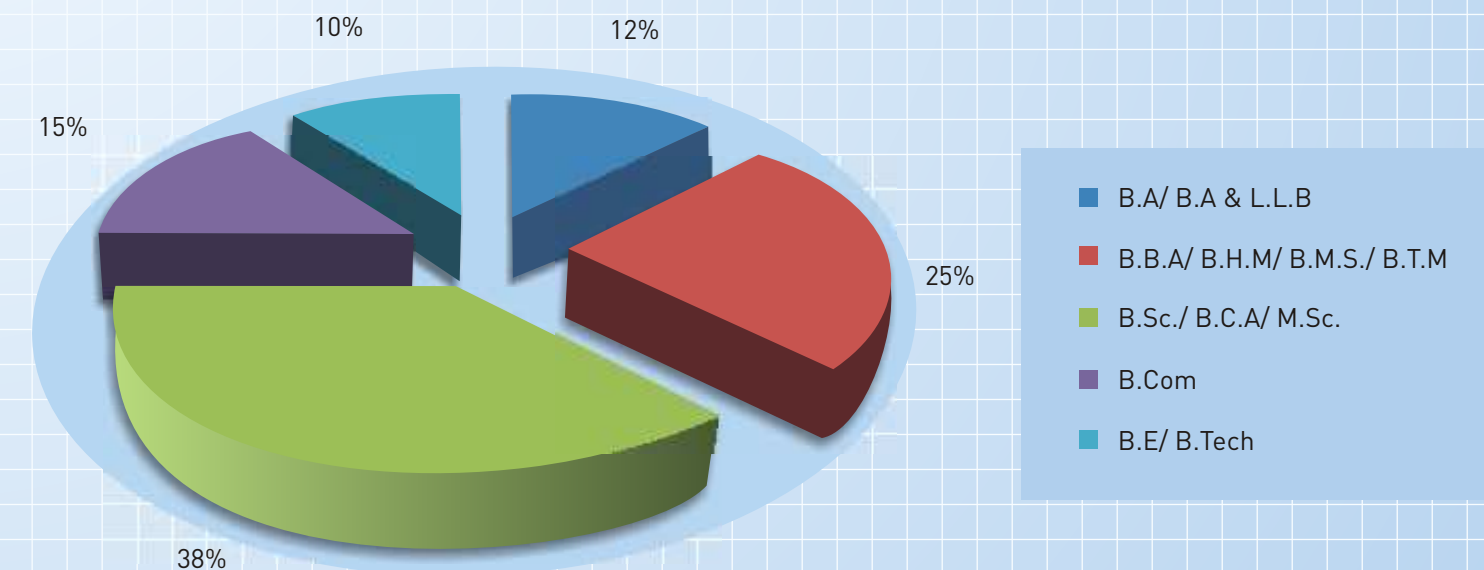
The academic curriculum integrates core management concepts with the practices specific to the aviation sector apart from providing the students an overview of the Indian and global Aviation Industry. Besides, inputs on various functional areas like Ground Handling, Airlines, Airports, Cargo, Re-fuelling etc. are also provided. In addition to that, the students are trained on industry best practices like CRS training on Amadeus GDS etc.

The delivery methodology comprises a rich mix of case studies, lectures, guest lectures, interactive group work, presentations, discussions, tutorials, live projects, summer internships and directed self study.

Students' knowledge of the theory, practice and execution of business decisions is further supplemented with frequent interactions with Industry leaders as well as policy framers in the form of guest lectures.



## Break-up of MBA Aviation Students on the basis of their prior qualification



## Course Curriculum

### Semester I

- Economics & Management Decisions
- Quantitative Techniques
- Business Communication & Negotiation Skills
- Organizational Behavior
- Fundamentals of Aviation Business
- IT Applications in Aviation Sector
- Aviation Industry Accounting
- Airport Planning & Management

### Semester III

- Business Policy & Strategy
- Econometrics
- Seminar on Assigned Topics
- Aviation Economics 2 (Airline Economics)
- Aviation Forecasting Techniques
- Summer Internship
- Dissertation 1
- Supply Chain Management & Logistics for Aviation Industry
- Aviation Marketing Management
- Operation & Material Management
- Aviation Law & Insurance

### Semester II

- Marketing Management
- Research Methodology & Applied Statistics
- Human Resource Management
- Aviation Economics 1 (Airport Economics)
- Industrial Visits
- Aviation Financial Management
- Cargo & Refueling in Aviation
- Aviation Safety & Security Management
- Econometrics

### Semester IV

- Customer Relationship Management
- Competitive Intelligence
- Aviation Regulatory Management
- Dissertation 2
- Aviation Enterprise Management



01

#### Abhey Gupta

**DOB:** 24.09.1987

**Qualification:** B.B.A

**Work Experience/Training:** Fresher

**Summer Internship:** GMR, Delhi International Airport Pvt. Ltd.

**Projects:** 1. Analysis of service level agreements of Trolley & Baby Stroller services and improvising their attendance reporting formats at T-1D, IGIA 2. Descriptive analysis of factors causing delay of Incoming baggage at T1C, IGIA 3. Facilitating the use of IPOS at Arrivals (Domestic), IGIA

**Areas of Interest:** 1. Airport Operations (Terminal/Airside) 2. Airline Operations



02

#### Aditya Kumar Goyal

**DOB:** 08.04.1986

**Qualification:** B.Sc

**Work Experience/Training:** Fresher

**Summer Internship:** Cargo Service Centre, New Delhi

**Project:** Study of Indian Air Cargo Industry-Its potential & impediments

**Areas of Interest:** 1. Cargo Operations & Marketing 2. Airport Operations



03

#### Akhil Jain

**DOB:** 13.08.1988

**Qualification:** B.B.A

**Work Experience/Training:** Fresher

**Summer Internship:** Bharat Star Services, Noida (U.P)

**Project:** Emerging Business Opportunities in Indian Aviation Sector

**Areas of Interest:** 1. Airport Operations (Finance & Management) 2. Airline Operations & Marketing



04

#### Ankur Bharadwaj

**DOB:** 29.09.1984

**Qualification:** B.Sc

**Work Experience/Training:** Fresher

**Summer Internship:** MDLR Airlines & Jet Airways, New Delhi

**Projects:** 1. Identifying Potential Sectors of Regional connectivity for MDLR Airlines

2. Market evaluation and identifying service gaps & business opportunities for Jet Airways.

**Areas of Interest:** 1. Airline Marketing 2. Airport & Airline Operations



05

#### Anu Gupta

**DOB:** 11.11.1984

**Qualification:** B.Sc

**Work Experience/Training:** Fresher

**Summer Internship:** GMR, Delhi International Airport Pvt. Ltd., New Delhi

**Project:** How integrated approach in administration practices and decisions promote effective leave planning and management?

**Areas of Interest:** 1. Airport & Airlines operations 2. Corporate Planning & Human Resource



06

#### Anuj Gulati

**DOB:** 28.10.1985

**Qualification:** B.Com

**Work Experience/Training:** Fresher

**Summer Internship:** India Aviation Consulting & Support, New Delhi

**Project:** Feasibility study of Greenfield International Airport

**Areas of Interest:** 1. Consultancy 2. Airport & Airline Operations

## MBA AVIATION STUDENT PROFILES



**Archana Jha**  
**DOB:** 17.02.1982  
**Qualification:** B.Sc  
**Work Experience/Training:** 15 Months of Work Experience as Sales Representative in Patliputra Agro Pvt. Ltd.  
**Summer Internship:** GMR, Delhi International Airport Pvt. Ltd., New Delhi  
**Projects:** 1. Terminal utility and asset management 2. Comparative analysis between Existing and proposed functions of AOCC & DIAL  
**Areas of Interest:** 1. Airport Operations 2. Airline Operations



**Arshad Jamal**  
**DOB:** 07.04.1987  
**Qualification:** B.Tech (Mech.Engg.)  
**Work Experience/Training:** Fresher  
**Summer Internship:** Indian Oil Skytanking Ltd., Bangalore.  
**Project:** Feasibility of using dedicated open access pipeline by all oil marketing companies  
**Areas of Interest:** 1. Aviation Fuelling and Airport Operations  
2. Airlines and MRO Operations



**Arun Prasad. R**  
**DOB:** 26.06.1985  
**Qualification:** B.E (Electronics & Instrumentation Engg.), PG Diploma in Computer Application.  
**Work Experience/Training:** Fresher  
**Summer Internship:** Bharat Star Services, Bangalore  
**Projects:** 1. FDN (Fuel Delivery Note) Automation and FMS (Fuel Management System) 2. Fluctuation of Crude Oil price in International Market  
**Areas of Interest:** 1. Airside and Airline Operations 2. Airport Management and MRO



**Ashutosh Kumar Bharadwaj**  
**DOB:** 15.01.1986  
**Qualification:** B.Tech (Computer Science)  
**Work Experience/Training:** Fresher  
**Summer Internship:** GMR, Delhi International Airport Pvt. Ltd., New Delhi  
**Project:** Complaint Management System  
**Areas of Interest:** 1. Airport & Airline Operations 2. Aviation ERP System



**Atin Rawat**  
**DOB:** 16.06.1986  
**Qualification:** B.Sc, M.Sc (Physics)  
**Work Experience/Training:** Fresher  
**Summer Internship:** Blue Dart Aviation Ltd., Chennai  
**Project:** Ground Handling Operations at Blue Dart Aviation Ltd., (Chennai)  
**Areas of Interest:** 1. Airport & Airline Operations 2. Cargo Operations



**Awanish Prakash Singh**  
**DOB:** 02.02.1979  
**Qualification:** B. Com (Hons)  
**Work Experience/Training:** Computer operator, Accountant R.P.S Securities Patna  
**Summer Internship:** Centre for Aviation Studies (UPES)  
**Project:** Space Tourism In India: Business Perspective  
**Areas of Interest:** 1. Airport Operations 2. Airport Planning



**C. Joemon Varghese**  
**DOB:** 29.12.1986  
**Qualification:** B.A.(Hons) Economics, PG in Corporate Communication and Business Journalism  
**Work Experience/Training:** Fresher  
**Summer Internship:** Blue Dart Aviation Ltd., Bangalore  
**Project:** Express Cargo handling & efficient warehousing Operations by avoiding floor congestion & minimizing costs at Bluedart Aviation, Bangalore  
**Areas of Interest:** 1. Cargo Operations 2. Airport Operations & Airline Marketing



**Chandra Prakash**  
**DOB:** 28.02.1986  
**Qualification:** B.Sc, M.Sc. (Maths)  
**Work Experience/Training:** Oct. 2006 to Nov. 2007 in Jointeca Software Solutions, Mathura based IT Solutions Company as a Manual Tester and Analyst  
**Summer Internship:** GMR-Hyderabad International Airport Ltd., Hyderabad  
**Project:** Factors behind getting high Rating in Airport Service Quality (ACI-ASQ) Customer Satisfaction Program at RGIA, Hyderabad delivered by GHIAL  
**Areas of Interest:** 1. Airport & Airline Strategic Planning 2. Airport & Airline Management & Operations



**Chetan Arora**  
**DOB:** 21.09.1986  
**Qualification:** B.B.A  
**Work Experience/Training:** Fresher  
**Summer Internship:** GMR, Delhi International Airport Pvt. Ltd., New Delhi  
**Project:** Value Re-engineering for Airside Operations at DIAL  
**Areas of Interest:** 1. Airport & Airline Operations 2. Airline Marketing



**Danish Mohd Khan**  
**DOB:** 28.09.1985  
**Qualification:** B.Sc, Post Graduate Diploma in Computer Applications  
**Work Experience/Training:** Fresher  
**Summer Internship:** Foundation for Aviation & Sustainable Tourism, New Delhi  
**Project:** Establishment of a new non-scheduled airline  
**Areas of Interest:** 1. Airline & Airport Operations 2. Aviation Consultancy



**Eshu Girdhar**  
**DOB:** 07.12.1988  
**Qualification:** B.B.A  
**Work Experience/Training:** Fresher  
**Summer Internship:** Bluedart Aviation Ltd., Ahmedabad  
**Project:** Study of Air Cargo Operations & scope for automation in BlueDart Aviation Limited  
**Areas of Interest:** 1. Airport & Airline Operations 2. Cargo Operations



**G.Pavan Kumar Reddy**  
**DOB:** 01.04.1988  
**Qualification:** Bachelor in Tourism Management (Hons).  
**Work Experience/Training:** Fresher  
**Summer Internship:** BlueDart Aviation Ltd., Hyderabad  
**Project:** An Analysis of Air Cargo Operations in India & Implications of C2K (Cargo 2000)  
**Areas of Interest:** 1. Air Cargo Operations 2. Airport Operations

## MBA AVIATION STUDENT PROFILES



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### Geetanjali Singh

**DOB:** 14.09.1988

**Qualification:** B.Sc (Computer Science)

**Work Experience/Training:** Fresher

**Summer Internship:** NACIL-Indian Airlines, New Delhi

**Project:** Outsourcing in Air India and Cost Benefit Analysis of Outsourcing V/s. In-house Manpower

**Areas of Interest:** 1. Airports & Airlines Operations



20

### Himanshu Arora

**DOB:** 27.05.1989

**Qualification:** B.Sc

**Work Experience/Training:** Fresher

**Summer Internship:** India Aviation Consulting & Support, New Delhi

**Project:** Heliport Design Specification for Roof-Top and Surface Level Costing

**Areas of Interest:** 1. Aviation Consultancy 2. Airport & Airline Marketing and Operations



21

### Jayant Singh

**DOB:** 28.09.1984

**Qualification:** B.A

**Work Experience/Training:** Fresher

**Summer Internship:** Lufthansa Cargo, New Delhi

**Project:** Part shipment problem in Air Cargo & Optimization of ground handling operations at Lufthansa Cargo.

**Areas of Interest:** 1. Cargo Operations 2. Airport & Airline Operations



22

### Jitender Gumber

**DOB:** 12.01.1986

**Qualification:** B.A

**Work Experience/Training:** Fresher

**Summer Internship:** MDLR Airlines & Jet Airways, New Delhi

**Projects:** 1. Potential Sectors of Regional Connectivity for MDLR Airlines  
2. Market evaluation and identifying service gaps & business opportunities for Jet Airways.

**Areas of Interest:** 1. Airline & Airport Operations 2. Aviation Marketing



23

### Kapil Thukral

**DOB:** 30.09.1988

**Qualification:** B.Com

**Work Experience/Training:** Fresher

**Summer Internship:** Blue Dart Aviation Ltd., Ahmedabad

**Project:** Indian Air Cargo security & their solutions

**Areas of Interest:** 1. Airport Operations 2. Cargo Handling



24

### Kushagra Chaturvedi

**DOB:** 12.09.1984

**Qualification:** B.A

**Work Experience/Training:** Fresher

**Summer Internship:** Foundation for Aviation & Sustainable Tourism, New Delhi

**Project:** Establishment of a flying School

**Areas of Interest:** 1. Airport & Airline Operations 2. Cargo Operations



25

### Manish Arora

**DOB:** 28.10.1986

**Qualification:** PG Diploma in Insurance Management, B.B.A

**Work Experience/Training:** Fresher

**Summer Internship:** Blue Dart Aviation Ltd., Kolkata

**Project:** Development of new air route for Blue Dart Aviation Ltd.

**Areas of Interest:** 1. Cargo Operations 2. Strategic Planning and Consultancy & Airport Operations



26

### Manish Pratap Singh

**DOB:** 02.12.1986

**Qualification:** B.Com

**Work Experience/Training:** Fresher

**Summer Internship:** GMR, Delhi International Airport Pvt. Ltd., New Delhi

**Project:** Passenger flows at terminal 1A, DIAL

**Areas of Interest:** 1. Airport & Airline Operations 2. Consultancy



27

### Manish Yadav

**DOB:** 17.06.1983

**Qualification:** B.Sc (Electronics)

**Work Experience/Training:** Worked for 18 months in NACIL-Air India, as Security Agent

**Summer Internship:** NACIL-Air India, New Delhi

**Project:** Fare Analysis of Air India

**Areas of Interest:** 1. Airlines & Airport Operations



28

### Manu Sahni

**DOB:** 20.04.1986

**Qualification:** Bachelor of Hotel Management

**Work Experience/Training:** Fresher

**Summer Internship:** Spice jet Airlines, New Delhi

**Project:** Branding and its marketing effectiveness for Spice Jet

**Areas of Interest:** 1. Airport & Airline Marketing & Operations 2. Brand Consultancy



29

### Mayank Chauhan

**DOB:** 13.10.1984

**Qualification:** B.Sc (Maths), M.Sc. (Statistics)

**Work Experience/Training:** 6 months as sales representative in Hutch Telecom Ltd.

**Summer Internship:** India Aviation Consulting & Support, New Delhi

**Project:** Design specification for Surface level heliport and rooftop helipad for VFR and IFR operation (including Lighting System and rescue system)

**Areas of Interest:** 1. Consultancy 2. Airport & Airline Operations



30

### Mayuri Gupta

**DOB:** 16.11.1986

**Qualification:** B.Com

**Work Experience/Training:** 14 Months at Zoom Developers (P) Ltd.

**Summer Internship:** GMR, Delhi International Airport Pvt. Ltd., New Delhi

**Project:** Substantial Analysis of Entertainment Zone & Disney Kids Zone at T 1D (DIAL), Maximum Utilization of Kids zone area & Optimization of Customer Satisfaction Study on the entertainment zone in Terminal-1-D, at Delhi Airport

**Areas of Interest:** 1. Airport & Airlines Operations 2. Network Planning & Fleet Management

## MBA AVIATION STUDENT PROFILES



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**Mehek Sood**

**DOB:** 12.04.1985

**Qualification:** B.A (Tourism)

**Work Experience/Training:** 14 Months with IndiGo Airlines as Customer Service Agent at I.G.I.A, 12 months as Executive with Worldview Tours Pvt Ltd.

**Summer Internship:** GMR, Delhi International Airport Pvt. Ltd., New Delhi

**Project:** Monitoring Passenger Flows at Terminal 1-D, DIAL

**Areas of Interest:** 1. Airport Operations 2. Airline Operations



32

**Mohini Chaitanya**

**DOB:** 10.09.1988

**Qualification:** B.Sc (Computer Science)

**Work Experience/Training:** Fresher

**Summer Internship:** Kuoni Destination Management, New Delhi

**Project:** 1. HR Audit & Attrition Analysis

**Areas of Interest:** 1. Airport Operations 2. Airline Operations & Marketing



33

**Mukesh Mohan Pandey**

**DOB:** 01.07.1985

**Qualification:** B.M.S. (Bachelor Of Management Sciences)

**Work Experience/Training:** Fresher

**Summer Internship:** Centre for Aviation Studies, UPES, Gurgaon

**Project:** Space Tourism in India: Business Perspective

**Areas of Interest:** 1. Consulting 2. Airport Operations and Strategic Planning



34

**Navneet**

**DOB:** 04.02.1987

**Qualification:** B.Sc (Chemistry Hons.)

**Work Experience/Training:** Fresher

**Summer Internship:** Club One Air, New Delhi

**Project:** Streamline and Efficient Operations

**Areas of Interest:** 1. Cargo 2. Airport & Airline Operations



35

**Novleen Kaur**

**DOB:** 10.03.1987

**Qualification:** B.B.A

**Work Experience/Training:** Fresher

**Summer Internship:** NACIL-Indian Airlines, New Delhi

**Projects:** 1. Analysis of CRM Module in NACIL-Indian Airlines 2. Training & Licensing of Flying Crew in NACIL-Indian Airlines.

**Areas of Interest:** 1. Airport Operation 2. Airline Operations



36

**Pallavi Priya**

**DOB:** 23.02.1987

**Qualification:** B.Sc (Maths)

**Work Experience/Training:** Fresher

**Summer Internship:** NACIL- Indian Airlines, New Delhi

**Project:** HR Issues due to merger of Air India & Indian Airlines

**Areas of Interest:** 1. Airport Operations 2. Airline Operations



37

**Prateek Sahai**

**DOB:** 05.01.1987

**Qualification:** B.B.A

**Work Experience/Training:** Fresher

**Summer Internship:** GMR, Delhi International Airport Pvt. Ltd., New Delhi

**Projects:** 1. Automation at DIAL Terminal-3 2. Developing of Standard Operating Procedures for Terminal 1 & Terminal 2 at DIAL

**Areas of Interest:** 1. Airport Operations 2. Airline Operations & Marketing



38

**Rakshit Kapoor**

**DOB:** 20.12.1987

**Qualification:** BBA

**Work Experience/Training:** Fresher

**Summer Internship:** GMR, Delhi International Airport Pvt. Ltd., New Delhi

**Projects:** 1. Analysis of Restaurant Facilities value for money at T-1D, IGIA. 2. Descriptive analysis of factors causing delay of Incoming baggage at T1C, IGIA 3. Facilitating the use of IPOS at Arrivals (Domestic), IGIA.

**Areas of Interest:** 1. Airport Operations (Terminal/Airside) 2. Airline Operations



39

**Rashmi Gusain**

**DOB:** 12.01.1987

**Qualification:** B.Com (Hons.)

**Work Experience/Training:** Fresher

**Summer Internship:** Blue Dart Aviation Ltd., New Delhi

**Project:** Blue Dart as an Air Express cargo industry

**Areas of Interest:** 1. Airport & Airline Operations 2. Cargo Operations



40

**Richa Pandey**

**DOB:** 22.05.1988

**Qualification:** B.Sc

**Work Experience/Training:** Fresher

**Summer Internship:** GMR, Delhi International Airport Pvt. Ltd., New Delhi

**Project:** Compilation and Analysis of passenger loads and passenger flows at the Domestic Terminal of IGI Airport New Delhi

**Areas of Interest:** 1. Airport & Airline Operations 2. Cargo Operations



41

**Rohit Rajkumar Verma**

**DOB:** 04.07.1984

**Qualification:** B.Tech (IT)

**Work Experience/Training:** Fresher

**Summer Internship:** GMR-Hyderabad International Airport Ltd., Hyderabad

**Projects:** 1. Study of all Airside Operations at RGIA, Hyderabad 2. Study of conversion of taxiway into stand by runway of Airside Operations at RGIA

**Areas of Interest:** 1. Airline & Airport Operations



42

**Rupendra Dev Jaiswal**

**DOB:** 15.12.1986

**Qualification:** B.Sc (Maths & Statistics)

**Work Experience/Training:** Fresher

**Summer Internship:** Blue Dart Aviation Ltd., Chennai

**Project:** Ground handling Operations at Blue Dart Aviation Ltd., Chennai

**Areas of Interest:** 1. Airport & Airline Operations 2. Cargo Operations

## MBA AVIATION STUDENT PROFILES



**Sahitya Narayan Singh**  
**DOB:** 10.12.1988  
**Qualification:** B.C.A  
**Work Experience/Training:** Fresher  
**Summer Internship:** Lufthansa Cargo, New Delhi  
**Project:** Unit Load Device, Bulk Unitization Program and Thru-unit  
**Areas of Interest:** 1. Cargo Management 2. Airport Operations



**Satyavrat Arya**  
**DOB:** 17.07.1985  
**Qualification:** B.Sc  
**Work Experience/Training:** Fresher  
**Summer Internship:** Cargo Service Centre, New Delhi  
**Project:** Study of Indian Air Cargo Industry-Its potential & impediments  
**Areas of Interest:** 1. Airport Operations 2. Cargo Operations



**Saurabh Allen**  
**DOB:** 20.12.1987  
**Qualification:** B.B.A  
**Work Experience/Training:** Fresher  
**Summer Internship:** Foundation for Aviation & Sustainable Tourism & Jet Airways, New Delhi  
**Projects:** 1. Development of a Low Cost Greenfield Domestic Airport 2. Market evaluation and identifying service gaps in Jet Airways  
**Areas of Interest:** 1. Airport & Airline Operations 2. Strategic Planning & Consultancy



**Shobha Srivastava**  
**DOB:** 21.06.1984  
**Qualification:** B.Tech (Biotechnology)  
**Work Experience/Training:** Fresher  
**Summer Internship:** GMR, Hyderabad International Airport Ltd., Hyderabad  
**Projects:** 1. Study on Terminal Operations at RGIA on Terminal Operations at RGIA, Hyderabad 2. Study on Hajj Operations at RGIA, Hyderabad.  
**Areas of Interest:** 1. Airport & Airline Operations



**Vikramjit Nath**  
**DOB:** 07.09.1985  
**Qualification:** Integrated B.A. L.L.B (Hons)  
**Work Experience/Training:** 4 yrs at Corporation Bank (Computer Deptt.) part time.  
**Summer Internship:** Center for Aviation Studies, UPES  
**Project:** Space Tourism in India: Business Perspective  
**Areas of Interest:** 1. Airport & Airlines Operations and Planning 2. Space Activities & Spaceport Operations



**Zuhair Ahmed Alvi**  
**DOB:** 23.07.1986  
**Qualification:** B.Com  
**Work Experience/Training:** Fresher  
**Summer Internship:** Blue Dart Aviation Ltd., Hyderabad  
**Project:** Effective Operational & Technological strategies for Cargo handling at Blue Dart Aviation Ltd., RGIA, Hyderabad  
**Areas of Interest:** 1. Airport & Airlines Operations 2. Cargo Operations

## BBA Aviation Operations



A three year full time program, the BBA Aviation Operations aims to train and develop industry ready professionals for the Aviation and the allied sectors. Delivered under the aegis of Centre for Aviation Studies, a centre of excellence under UPES, BBA Aviation Operation has a unique advantage of a built-in IATA /UFTAA foundation course within the main curriculum, thus increasing the application relevance of the program with respect to addressing the business requirements of the aviation sector. The centre was recently awarded an IATA Authorized partner certification.

The academic curriculum integrates core management concepts along with exposing students to the best practices with respect to Reservations, Ticketing, and Customer Handling etc. The students also undergo training on Amadeus GDS system, learn about World Geography, Airlines Reservations and IATA international fare construction principles.

The delivery methodology comprises a rich mix of case studies, lectures, guest lectures, interactive group work, presentations, discussions, tutorials, live projects, summer internships and directed self study.

Students' knowledge of the theory, practice and execution of business decisions is further supplemented with frequent interactions with Industry leaders as well as policy framers in the form of guest lectures.

## Course Curriculum

### Semester I

- Business Organization
- Business Economics I
- Business Mathematics
- Business Accounting
- Business Communication I
- Business Computing

### Semester II

- Organization Behaviour
- Business Economics II
- Business Statistics
- Financial Management
- Introduction of Aviation Industry
- Geography for Aviation

### Semester III

- Marketing Management
- Research Methodology & Report Writing
- Airport Functions of Airlines
- Electronic Booking Tools
- Airlines Ticketing Advanced

### Semester IV

- Business Communication II
- Human Resource Management
- Advertising & Sales Promotion Management
- Consumer Behavior & Market Research
- Cargo Handling
- Travel Agency & Tour Operations

### Semester V

- Business Policy & Strategy
- Customer Relationship Management
- International Business
- Understanding of Aviation Business
- Tourism Enterprise Planning
- Dissertation I
- Summer Internship Report
- Industrial Tour Report

### Semester VI

- Business Process Outsourcing
- Aviation Marketing
- Business Law
- Dissertation II

## BBA AVIATION STUDENT PROFILES



**Aakanksha Khurana**  
**DOB:** 15.02.1990  
**Qualification:** XII (Commerce)  
**Work Experience/Training:** Fresher  
**Summer Internship:** Club One Air, New Delhi  
**Project:** Non Scheduled Airlines practices  
**Areas of Interest:** 1. Airport Management 2. Airline Management

01



**Aditi Kumari**  
**DOB:** 04.08.1989  
**Qualification:** XII (Commerce)  
**Work Experience/Training:** Fresher  
**Summer Internship:** GMR, Delhi International Airport Pvt. Ltd., New Delhi  
**Project:** Functions of Airport Operations Control Center at IGI (A) – Present Scenario & Future Prospects  
**Areas of Interest:** 1. Airport Operations 2. Airline Operations

02



**Agam Sirpaul**  
**DOB:** 26.09.1989  
**Qualification:** XII (Commerce)  
**Work Experience/Training:** Fresher  
**Summer Internship:** GMR, Delhi International Airport Pvt. Ltd., New Delhi  
**Project:** Baggage Handling System at T3 Indira Gandhi International Airport, New Delhi  
**Areas of Interest:** 1. Airport Operations 2. Airline Operations

03



**Akshit Atreya**  
**DOB:** 20.01.1989  
**Qualification:** XII (Commerce)  
**Work Experience/Training:** Fresher  
**Summer Internship:** Karam Freight Movers and Amrit Seair, New Delhi  
**Project:** Introducing the Concept of "Custom House Agent" & its Core Functions in Logistics and Warehousing Solutions  
**Areas of Interest:** 1. Airport Marketing 2. Airline Marketing

04



**Ankush Chawla**  
**DOB:** 30.09.1988  
**Qualification:** XII (Commerce)  
**Work Experience/Training:** Fresher  
**Summer Internship:** GMR, Delhi International Airport Pvt. Ltd., New Delhi  
**Project:** Process and Standards at Terminal 3  
**Areas of Interest:** 1. Airport Operations 2. Airlines Operations

05



**Anupreet Kaur Bakshi**  
**DOB:** 19.11.1989  
**Qualification:** XII (Humanities)  
**Work Experience/Training:** Fresher  
**Summer Internship:** NACIL – AirIndia, Kolkata  
**Projects:** 1. Proper crew resource management to avoid fatal air accidents, 2. Study of flight dispatch section in Air India and various measures for Cost Cutting  
**Areas of Interest:** 1. Airline Operations & Airport Operations 2. Terminal Management & Fleet Management

06



**Auston Pereira**  
**DOB:** 15.05.1988  
**Qualification:** XII (Science)  
**Work Experience/Training:** Fresher  
**Summer Internship:** GMR, Delhi International Airport Pvt. Limited., New Delhi  
**Projects:** 1. Time frame analysis of baggage from the aircraft to the arrival belt & facilitation of the iPOS 2. Service level agreements & understanding CUTE & BRS  
**Areas of Interest:** 1. Airline Operations 2. Airport Operations

07



**Bhawna Nagar**  
**DOB:** 07.01.1989  
**Qualification:** XII (Commerce)  
**Work Experience/Training:** Fresher  
**Summer Internship:** GMR, Delhi International Airport Pvt. Ltd., New Delhi  
**Project:** Concessionaires Audit System Deployment  
**Areas of Interest:** 1. Airport Operations 2. Airline Operations

08



**Dinesh Rawat**  
**DOB:** 02.11.1988  
**Qualification:** XII (Science)  
**Work Experience/Training:** Fresher  
**Summer Internship:** Taj Sats Air Catering Ltd., & Kingfisher Airlines, New Delhi  
**Projects:** 1. Substantial analysis of misconnecting passenger & baggage, understanding the procedures of baggage handling 2. Study of Operations of inflight Catering  
**Areas of Interest:** 1. Airline Operations 2. Travel & tourism

09



**Gaurav Dadi**  
**DOB:** 20.03.1990  
**Qualification:** XII (Science)  
**Work Experience/Training:** Fresher  
**Summer Internship:** Taj Sats Air Catering Ltd. & Blue Dart Aviation Ltd., New Delhi  
**Projects:** 1. Inflight service Industry: opportunities in 21st century 2. Comparative analysis of Global Air Cargo 3. Study of Warehousing & operations in Air Cargo industry.  
**Areas of Interest:** 1. Ground Handling Operations at Airport 2. Airline Marketing

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**Karishma Gupta**  
**DOB:** 12.07.1988  
**Qualification:** XII (Commerce)  
**Work Experience/Training:** Fresher  
**Summer Internship:** GMR, Delhi International Airport Pvt. Ltd., New Delhi  
**Project:** Indian Logistics Industry inside Aviation  
**Areas of Interest:** 1. Airport Operations 2. Airlines Operations

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**Kunjan Saini**  
**DOB:** 03.07.1989  
**Qualification:** XII (Science)  
**Work Experience/Training:** Fresher  
**Summer Internship:** NACIL Air India, Bangalore  
**Projects:** 1. Time Motion Study of Aviation Cargo at Air India 2. Flex rate and its impact on the market  
**Areas of Interest:** 1. Airline Operations 2. Airport Operations

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## BBA AVIATION STUDENT PROFILES



**Mayank Yadav**  
**DOB:** 27.07.1988  
**Qualification:** XII (Commerce)  
**Work Experience/Training:** Fresher  
**Summer Internship:** GMR Cargo, New Delhi  
**Project:** Cargo Handling at Import & Export Terminals  
**Areas of Interest:** 1. Cargo Handling 2. Airport Operations

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**Medhavi Nain**  
**DOB:** 20.06.1988  
**Qualification:** XII (Commerce)  
**Work Experience/Training:** Fresher  
**Summer Internship:** GMR, Delhi International Airport Pvt. Ltd., New Delhi  
**Project:** Research and understanding on the PRMs and UMR flow in T3 IGI Airport  
**Areas of Interest:** 1. Airport Operations 2. Airline & Airport Marketing

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**Megha Arya**  
**DOB:** 09.02.1990  
**Qualification:** XII (Commerce)  
**Work Experience/Training:** Fresher  
**Summer Internship:** GMR, Delhi International Airport Pvt. Ltd., New Delhi  
**Project:** Workplace Management '5S' at Maintenance, T2 at IGI  
**Areas of Interest:** 1. Airport Operations 2. Airlines Operations

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**Mihir Srivastava**  
**DOB:** 05.12.1989  
**Qualification:** XII (Commerce)  
**Work Experience/Training:** Fresher  
**Summer Internship:** Blue Dart Aviation Ltd., Mumbai  
**Project:** Study on "Safety & Security" at Blue Dart Aviation Ltd.  
**Areas of Interest:** 1. Airport & Airline Operations 2. Cargo Management

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**Pranav Bansal**  
**DOB:** 25.08.1988  
**Qualification:** XII (Science)  
**Work Experience/Training:** Fresher  
**Summer Internship:** Blue Dart Aviation Ltd., Mumbai  
**Project:** Developing a new product for BlueDart Aviation Ltd., Mumbai  
**Areas of Interest:** 1. Airport Operations 2. Airline Operations

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**Pranav Kumar**  
**DOB:** 27.11.1989  
**Qualification:** XII (Commerce)  
**Work Experience/Training:** Fresher  
**Summer Internship:** Bluedart Aviation Ltd., Bangalore  
**Project:** Express Air Cargo Operation in Blue Dart Aviation Ltd., Bangalore  
**Areas of Interest:** 1. Airport Operations 2. Airline Operations

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**Prateek Sharma**  
**DOB:** 25.12.1987  
**Qualification:** XII (Science)  
**Work Experience/Training:** Worked for 2 months with Singapore Airlines as Asst. Supervisor  
**Summer Internship:** GMR, Delhi International Airport Pvt. Ltd., New Delhi  
**Projects:** 1. Analysis of Effective Planning & Co-ordination of Inter Terminal Transfer Process at GMR-DIAL 2. Substantial Analysis of Misconnecting Passengers & Baggage, working & procedures of baggage handling in Kingfisher Airlines  
**Areas of Interest:** 1. Fleet & Route Planning 2. Airline & Airport Operations

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**Pratibha Sethi**  
**DOB:** 20.10.1989  
**Qualification:** XII (Commerce)  
**Work Experience/Training:** Fresher  
**Summer Internship:** GMR, Delhi International Airport Pvt. Ltd., New Delhi  
**Project:** Analysis of Passenger Flow in Terminal 1D, DIAL  
**Areas of Interest:** 1. Airport Operations 2. Airlines Operations

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**Prithvi Kumar**  
**DOB:** 20.11.1989  
**Qualification:** XII (Commerce)  
**Work Experience/Training:** Fresher  
**Summer Internship:** Taj Sats Air Catering & Kingfisher Airlines, New Delhi  
**Projects:** 1. Substantial analysis of misconnecting transfer passengers & baggage, working & procedures of baggage handling in Kingfisher Airlines. 2. Study of planning & managing of catering in aviation.  
**Areas of Interest:** 1. Airline Operations 2. Airline Marketing

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**Pulkit Sharma**  
**DOB:** 23.11.1989  
**Qualification:** XII (Commerce)  
**Work Experience/Training:** Fresher  
**Summer Internship:** GMR, Delhi International Airport Pvt. Ltd., New Delhi  
**Projects:** 1. SLAs, Study of CUTE and BRS Systems at DIAL 2. Time frame analysis of baggage from the aircraft to the arrival belt & facilitation of the iPOS  
**Areas of Interest:** 1. Airport Operations 2. Airlines Operations

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**Sanjoy Adhikary**  
**DOB:** 15.04.1987  
**Qualification:** XII (Commerce)  
**Work Experience/Training:** Fresher  
**Summer Internship:** Blue Dart Aviation Ltd., Kolkata  
**Project:** Air Cargo Operations & Flight Delays at Blue Dart Aviation Ltd., Kolkata - An emerging hub for Cargo operations  
**Areas of Interest:** 1. Airport Operations 2. Airline Operations

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**Sarthak Arora**  
**DOB:** 08.06.1988  
**Qualification:** XII (Commerce)  
**Work Experience/Training:** Fresher  
**Summer Internship:** GMR, Delhi International Airport Pvt. Ltd., New Delhi  
**Project:** Noise Pollution by Aircraft over Residential Areas  
**Areas of Interest:** 1. Airport Operations 2. Airlines Operations

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## BBA AVIATION STUDENT PROFILES



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**Shilpa Panwar**

**DOB:** 12.05.1989

**Qualification:** XII (Science)

**Work Experience/Training:** Fresher

**Summer Internship:** NACIL AirIndia, Kolkata

**Projects:** 1. Crew Resource Management 2. Optimum utilization of fuel to decrease operating cost

**Areas of Interest:** 1. Airport Operations 2. Airlines Operations



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**Swati Jaiswal**

**DOB:** 06.08.1990

**Qualification:** XII (Science)

**Work Experience/Training:** Fresher

**Summer Internship:** GMR, Delhi International Airport Pvt. Ltd., New Delhi

**Project:** Passenger Flow in Terminal 1A, DIAL

**Areas of Interest:** 1. Airport Operations 2. Airlines Operations



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**Swati Kaushal**

**DOB:** 01.06.1989

**Qualification:** XII (Humanities)

**Work Experience/Training:** Fresher

**Summer Internship:** GMR, Delhi International Airport Pvt. Ltd., New Delhi

**Project:** Operational Activities in the Apron Area

**Areas of Interest:** 1. Airport Operations 2. Airlines Operations



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**Taahir Nabi Mir**

**DOB:** 17.04.1988

**Qualification:** XII (Science)

**Work Experience/Training:** Fresher

**Summer Internship:** TajSats Air Catering Ltd., New Delhi

**Project:** Managing of Inflight Services

**Areas of Interest:** 1. Airport Operations 2. Airline Operations



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**Varun Verma**

**DOB:** 06.10.1988

**Qualification:** XII (Commerce)

**Work Experience/Training:** Fresher

**Summer Internship:** GMR, Delhi International Airport Pvt. Ltd., New Delhi

**Project:** Airport Service Quality & baggage delivery effectiveness study

**Areas of Interest:** 1. Airport & Airlines Operations 2. Project Management



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**Varun Wahie**

**DOB:** 11.01.1988

**Qualification:** XII (Commerce)

**Work Experience/Training:** Fresher

**Summer Internship:** GMR, Delhi International Airport Pvt. Ltd., New Delhi

**Project:** VIP Handling Process at DIAL

**Areas of Interest:** 1. Airport Operations 2. Airlines Operations



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**Vidushi Sareen**

**DOB:** 04.02.1989

**Qualification:** XII (Commerce)

**Work Experience/Training:** Fresher

**Summer Internship:** NACIL AirIndia, Bangalore

**Projects:** 1. Time Motion Study of Air Cargo at Air India, Bengaluru  
2. Perishable Rate and its impact on the industry (Air India, Bengaluru)

**Areas of Interest:** 1. Airline Marketing 2. Airport Operations