# STUDENT HANDBOOK & PROSPECTUS

# MANAGEMENT PROGRAMME

This Handbook is accompanied with a free booklet of previous OPENMAT Entrance Test Papers



# School of Management Studies Indira Gandhi National Open University Maidan Garhi, New Delhi-110 068

Website: www.ignou.ac.in

Price: Rs. 500/-(Rs. 550/- by Post)

#### RECOGNITION

# अखिल भारतीय तकनीकी शिक्षा परिषद् ALL INDIA COUNCIL FOR TECHNICAL EDUCATION

(भारत सरकार का एक सांविधिक संस्थान) (A STATUTORY BODY OF THE GOVERNMENT OF INDIA)

DR. NAGIN CHAND ADVISOR (PC/ACADEMIC)

> F.No. AICTE/Academic/MOU-DEC/2005 May 13, 2005

To

The Secretaries/Directors

Technical Education
All State Governments/Union Territories

Subject: Recognition of MBA, MCA programmes awarded by Indira Gandhi National Open University, (IGNOU) New Delhi.

IGNOU, New Delhi has been established by sub-section (2) of section (1) of the IGNOU Act, 1985 (50 of 1985) vide Notification No. F.13-12/85-Desk(U) dated September 19, 1985 issued by the Department of Education, Ministry of HRD, Government of India, New Delhi.

I am directed to say that the Master of Business Administration (MBA) and Master of Computer Applications (MCA) degrees awarded by IGNOU are recognized by AICTE.

Your faithfully,

-Sd.-

(Nagin Chand)

Copy to:

All Regional Officers, AICTE.

इंदिरा गांधी खेल परिसर, इन्द्रप्रस्थ एस्टेट, नई दिल्ली—110 002 Indira Gandhi Sports Complex, I.P. Estate, New Delhi-110 002 दरभाष ∕ Phone: 23392506, 63-65,68,71,73-75 फैक्स ∕ Fax: 011—23392554

IGNOU is a CENTRAL UNIVERSITY established by an Act of Parliament in 1985 (Act No. 50 of 1985). IGNOU Degrees/Diplomas/Certificates are recognised by all the members of the Association of Indian Universities (AIU) and at par with Degrees/Diplomas/Certificates of all Indian Universities/Deemed Universities/Institutions *vide* UGC Circular No. F. 1-8/92 (CPP) dated February 1992 & AIU Circular No. EV/B (449)/94/176915-177115 dated January 1994.

# **CONTENTS**

|  | Page Nos. |
|--|-----------|
| The University                                     | 6         |
| The Schools of Studies                             | 6         |
| Academic Programmes                                | 6         |
| Course Material                                    | 7         |
| Credit System                                      | 7         |
| Student Support Services                           | 7         |
| Delivery Systems                                   | 8         |
| Gyan Darshan and Gyan Vani Educational Channels    | 9         |
| Management Programme                               |           |
| Programme Structure                                |           |
| Eligibility for Admission to Management Programmes |           |
| Admission to MBA from DIM and PGSDM                |           |
| Entrance Test (OPENMAT-XXIV, XXV and XXVI)         |           |
| Admission  |           |
| Validity of OPENMAT Score                          |           |
| Incomplete and Late Applications                   |           |
| Re-Registration / Re-Admission                     |           |
| Certificate of Completion                          |           |
| Reservation  |           |
| Fee Structure                                      |           |
| Scholarships and Reimbursement of Fees             |           |
| Change of Region by Students                       |           |
| Change / Correction of Address and Study Centre    |           |
| Evaluation   | 16        |
| Exemption Scheme                                   | 17        |
| Migration Certificate                              |           |
| Credit Transfer Scheme                             |           |
| Schedule of Operations                             |           |
| Faculty of Management Studies                      | 19        |

# CONTENTS — contd.

| • | Appendix - 1 : Names and Codes of Programmes, Eligibility and Fees  | 21    |
|---|---|-------|
| • | Appendix - 2 : Region-wise List of Study Centres  | 22    |
| • | Appendix - 3 : Addresses and Codes of IGNOU Regional Centres  | 59    |
| • | Appendix - 4 : List of State Codes  | 72    |
| • | Appendix - 5 : Codes for Qualification, Sex, Category, Territory, Marital Status, Social Status and Employment Status                           | 73    |
| • | Appendix - 6 : Modalities of Submission of Assignments and Term-End Examination   | 74    |
| • | Appendix - 7: General Policy Guidelines for Transfer of Credits of the Courses qualified by the students in Management Programme (Direct Entry) | 80    |
| • | Application Form for Internal Credit Transfer of Management Programme   | 81    |
| • | Appendix - 8 : Course Components of Management Programme  | 83    |
| • | Form No. 1. Application Form for Openmat Entrance Test  | 132   |
| • | Instructions for Filling the Application Form for the Entrance Test (Openmat Form-1)  | 133   |
| • | Instructions for filling the Application Form for admission to Management Programme (Form-2).   | 135   |
| • | Form No. 2. Application Form for admission to Management Programme  | 137   |
| • | Experience Certificate and Category Certificate   | 139   |
| • | Guidelines for Project Course (MS-100)  | 141   |
| • | Proforma for Approval of Project Proposal (MS-100)  | . 145 |
| • | Appendix-9  |       |
|   | Re-Registration / Re-Admission Form   | 146   |
|   | Requisition for Fresh Set of Assignments  | 148   |
|   | Term-End Examination Form   | 151   |
|   | Application Form for Re-evaluation of Answer Script   | 153   |
|   | Application Form for Improvement in Division/Class  | 154   |
|   | Application Form for Early Declaration of Result of Term-End Examination  | 155   |
|   | Application Form for Obtaining Duplicate Grade Card / Mark-sheet  | 156   |
|   | Application for Non-Receipt of Study Material / Assignment  | 157   |
|   | Application for Change / Correction of Address / Study Centre   | 158   |
|   | Application Form for issue of Migration Certificate   | 159   |
| • | Appendix-10: List of designated branches of Indian Bank and IDBI Bank for IGNOU Fee collection  | 161   |
| • | IDENTITY CARD   |       |

• ACKNOWLEDGEMENT CARD

#### PROGRAMMES ON OFFER

• MBA

• DIM • PGDIM

• PGDHRM • PGDFM

• PGDOM • PGDMM

Student Handbook & Prospectus would be available at all Regional Centres, Study Centres, and IGNOU-ARMY, NAVY, AIR FORCE AND ASSAM RIFLES Recognised Regional Centres.

Student Handbook and Prospectus is also available on university's website **www.ignou.ac.in**. The candidates downloading the Form from website are required to send a Demand Draft of Rs. 550/- (Rupees five hundred fifty only) drawn in favour of IGNOU payable at New Delhi.

#### Schedule of activities for Openmat-XXIV, XXV and XXVI Entrance Test

| Date of Entrance<br>Test | Last date of<br>submission<br>of the entrance<br>test form<br>(Form 1) at<br>University<br>Headquarters | Eligible to take admission in (validity of openmat score) | Last date for submission of application form for admission at the concerned <b>Regional Centre</b> alongwith Result Card, Identity Card and other relevant documents |
|--------------------------|---|---|--|
| 17.8.08                  | 15-07-2008  | Ist Sem., 2009 (January, 2009)                            | 30 <sup>th</sup> November, 2008  |
| (Openmat-XXIV)           |   | IInd Sem., 2009 (July, 2009)                              | 31 <sup>st</sup> May, 2009   |
| 1.2.09                   | 15-12-2008  | IInd Sem., 2009 (July, 2009)                              | 31st May, 2009   |
| (Openmat-XXV)            |   | Ist Sem., 2010 (January, 2010)                            | 30th November, 2009  |
| 16.8-09                  | 15-07-2009  | Ist Sem., 2010 (January, 2010)                            | 30 <sup>th</sup> November, 2009  |
| (Openmat-XXVI)           |   | IInd Sem., 2010 (July, 2010)                              | 31 <sup>th</sup> May, 2010   |

#### **IMPORTANT NOTES:**

- 1. The Entrance Test Admission Form has been provided in a separate envelope along with the Student Handbook & Prospectus. Please see the instructions for filling up the Form.
- 2. If the students do not receive the Hall Ticket for appearing in the entrance test by the following dates, they should approach the Registrar SR&E for issue of duplicate Hall Ticket. The dates are:

Openmat XXIV: 8th August 2008 Openmat XXV: 22nd January 2009.

Openmat XXVI: 7th August 2009

The Hall Ticket can also be downloaded from the IGNOU website.

- 3. The OPENMAT result card will be sent to the students within 6-7 weeks from the date of the OPENMAT examination. In case of non-receipt of the result card, please contact the Regional Centre of your area or SR & E Division for duplicate Result Card. The result card can also be downloaded from the IGNOU website.
- 4. Those who qualify for admission will have to apply on the admission form given in the prospectus to the Regional Director concerned. Such students will have a choice to take admission in any of the two subsequent semesters, i.e., one who clears Entrance Test in August 2008 may take admission in the semester commencing January 2009 or July 2009. The student who qualifies in February 2009 Entrance Test will be eligible for taking admission either in July 2009 or January 2010. Similarly, students who qualify in August 2009 Entrance Test will be eligible for taking admission either in January 2010 or July 2010.

#### THE UNIVERSITY

The Indira Gandhi National Open University was established by an Act of Parliament in 1985 to achieve the following objectives:

- \* democratising higher education by taking education to the doorsteps of the students
- \* providing access to high quality education to all those who seek it, irrespective of age, region, or formal qualifications
- \* offering need-based academic programmes by giving professional and vocational orientation to the courses
- \* promoting and developing distance education in India
- \* setting and maintaining standards in distance education in the country as an apex body for the purpose.

Some of the special features of the Open and Distance Education System currently practised by IGNOU are:

- \* Relaxed entry requirements
- \* Provision of equal opportunity of admission to people from all over the country
- \* Provision of learning at one's own pace, place and time
- \* Cost-effective and cost-efficient educational operations
- \* Multi-media approach in the preparation of course packages
- \* Self-instructional Printed and Audio/Video course materials
- \* Network of student support services throughout the country
- \* Face-to-face Counselling and Tele-counselling
- \* Continuous evaluation through assignments
- \* Provision of terminal examination two times a year
- \* Interactive Satellite Aided Communication Network (Teleconferencing).
- \* Interactive Radio Counselling

#### THE SCHOOLS OF STUDIES

With a view to developing interdisciplinary studies, the University operates through Schools of Studies. Each School is headed by a Director who arranges to plan, supervise, develop and organise its academic programmes and courses in co-ordination with the School staff and the different academic, administrative and service wings of the University. The emphasis is on providing a wide choice of courses at different levels through various programmes. Currently IGNOU has following schools of studies:

- School of Agriculture
- School of Computer and Information Sciences
- School of Continuing Education
- School of Education
- School of Engineering & Technology
- School of Extension and Development Studies
- School of Foreign Languages
- School of Gender and Development Studies
- School of Health Sciences
- School of Humanities
- School of Interdisciplinary and Transdisciplinary Studies

- School of Journalism and New Media Studies
- School of Law
- School of Management Studies
- School of Performing and Visual Arts
- School of Sciences
- School of Social Sciences
- School of Social Work
- School of Tourism and Hospitality Service Sectoral Management
- School of Translation Studies and Training
- School of Vocational Education and Training

#### ACADEMIC PROGRAMMES

The University offers programmes leading to Certificate, Diploma or Degree, covering conventional as well as innovative programmes. Most of these programmes have been developed after an initial survey of the demand for such studies. They are launched with a view to fulfil the student's needs for:

- \* certification
- \* improvement of skills

- \* acquisition of professional qualifications
- \* continuing education and professional development at work place
- \* self-enrichment
- \* diversification of knowledge, etc.

The University follows multi-media approach in imparting instruction to its learners. It comprises of:

- \* Self-instructional printed course material packages
- \* Assignments for assessment and feedback
- \* Supporting audio-video programmes
- \* Face-to-face interaction with academic counsellors at Study Centres or at work centres depending on programme requirement
- \* Practicals at designated institutions
- \* Project Work in some programmes
- \* Work-related field project/Functional assignments as per programme requirements
- \* Telecast of video programmes on the National Network of Doordarshan (DD-I)
- \* Broadcast of audio programmes by All India Radio (selected stations)
- \* Interactive Satellite Aided Communication Network (Teleconferencing)
- \* Interactive Radio Counselling

#### **COURSE MATERIAL**

Learning materials are prepared for the courses by teams of experts drawn from conventional universities; management institutions and professionals from all over the country and in-house faculty. These materials are edited by the content experts and language experts at IGNOU before they are finally sent to the press. Similarly audio and video programmes are produced in consultation with the course writers, in-house faculty and producers. These materials are previewed and reviewed by the faculty as well as outside experts and edited or modified wherever necessary before they are despatched to the Study Centres and Doordarshan.

Printed material is supplied directly to the students at the addresses supplied by them and their cost is covered in the programme fee. Audio/Video programmes are made available at the Study Centres where Audio/Video playing equipment is also available. Audio/Video programmes of the University are also broadcast as per a prearranged schedule. Print materials and audio/video tapes are available for a price. Interested persons/institutions may request for a catalogue from **The Registrar (MPDD)**, **IGNOU**, **Maidan Garhi**, **New Delhi** - **110 068**.

#### **CREDIT SYSTEM**

The University follows the 'Credit System' for most of its programmes. Each credit amounts to 30 hours of study comprising all learning activities. Thus, a six credit course involves 180 hours. All management courses are six credit courses except the project course. This helps the student to understand the academic effort one has to put in, in order to successfully complete a course. Completion of an academic programme (Degree, Diploma or Certificate) requires successful clearing of both, the assignments and the term-end examination of each course in a programme.

#### STUDENT SUPPORT SERVICES

IGNOU has established a number of study centres throughout the country. Study Centres provide counselling facilities at periodic intervals, act as information centres, and as examination centres. Currently 232 study centres provide counselling facilities for the Management Programme. Study Centres also have basic library of management books for reference purposes. Each student is assigned to a study centre where he/she also submits tutor-marked assignments to the study centre coordinator. To coordinate the study centres, the University has established 39 Regional Centres all over the country. The University has also established 5 IGNOU-Army, 4 IGNOU-Navy, 8 IGNOU-Airforce and a IGNOU-Assam Rifle Recognised Regional Centres to cater to the needs of Army, Navy, Air Force and Assam Rifles personnel respectively. List of Study Centres for Management Programmes and Regional Centres are given in **Appendix 2** and **Appendix 3** respectively.

Learners may seek the help of following University functionaries for sorting out the issues indicated below:

| (i) About Admission, Fee receipt, Re-registration, Re-admission, Change of Study Centre, Bonafide Certificate, Counselling, Evaluation of Assignments, Change of address | : | Regional Director of your region   |  |
|--|---|--|--|
| (ii) Non-receipt of Study Material and<br>Assignments.   | : | Registrar, MPDD Ph.: 29538426 Indira Gandhi National Open University Maidan Garhi, New Delhi-110 068 Study material at mpdd@ignou.ac.in  |  |
| (iii)About Examination Centre, Exam<br>result, Grade card, Change of electives,<br>Credit exemption, Credit transfer,<br>Re-checking, Project Report result,             | : | Registrar (SR & E) Indira Gandhi National Open University Maidan Garhi, New Delhi-110 068  Ph.: 29538427, 29536743, Fax: 29538429  |  |
| Issuance of Diploma/Degree. (iv) Change of Address   | : | : For change of address the learners are advised to mause of proforma provided in the prospectus and send it the Regional Director concerned who will forward to data, after verifying the student's signature, to SR& Division, IGNOU, Maidan Garhi, New Delhi-110 068  |  |
| (v) Status of Project Proposals  | : | Coordinator (Projects) Ph: 29534372<br>School of Management Studies<br>Indira Gandhi<br>National Open University<br>Maidan Garhi, New Delhi - 110 068  |  |
| (vi)For Migration Certificate  | : | <ul> <li>Regional Director alongwith the following documents: <ol> <li>Application Form (can be obtained from Regional Centres)</li> <li>Photocopy of Grade card and Provisional certificate</li> <li>A fee of Rs. 200/- in the form of Demand Draf drawn in favour of IGNOU payable at the city where your Regional Centre is located.</li> </ol> </li> </ul> |  |
| (vii) For Change of Region<br>(viii) Subject Related Queries   | : | The Regional Director concerned. Director School of Management Studies Indira Gandhi National Open University Maidan Garhi, New Delhi - 110068.  |  |

Students are advised to get in touch with their Study Centres for latest/updated information.

#### **DELIVERY SYSTEMS**

The methodology of instruction in this University is different from that of the conventional Universities. The Open University System is more learner-oriented and the student is an active participant in the teaching-learning process. Most of the instruction is imparted through distance rather than face-to-face communication. The University follows a multimedia approach for instruction. It comprises:

a) **Print Material:** The printed material of the programme is supplied to the students in batches of blocks for every course (on an average of 5 blocks per course). A block which comes in the form of a booklet generally comprises 3 to 5 units.

- b) Audio-Visual Material Aids: The learning package contains audio and video cassettes which have been produced by the University for better clarification and enhancement of understanding of the course material given to the student. A video programme is normally of 25-30 minutes' duration. The audio tapes are run and video cassettes are screened at the study centres during the hours of the counselling session. The video programmes of Management Studies are telecast on DD-I (Doordarshan) every Friday at 6.30 a.m. Some of the selected stations of All India Radio also broadcast the audio programmes. Students can confirm the broadcast schedule for the programmes from their study centres. The information is also provided through the National Newspapers and IGNOU Newsletters sent to the students regularly.
- c) **Counselling Sessions :** Normally, counselling sessions are held as per a schedule drawn before hand by the Study Centre Coordinator. They are held on weekends, that is, Saturday and Sunday. There are 6 counselling sessions of  $2^{1}/_{2}$  hours duration for each course in face to face mode, apart from telecounselling sessions at Gyan Darshan-II, as per pre-announced schedule.
- d) **Interactive Radio Counselling:** The University conducts live phone-in-programmes through various stations of All India Radio. Schedule of these phone-in-programmes would be available at study centres.

#### GYAN DARSHAN AND GYAN VANI EDUCATIONAL CHANNELS

#### **Gyan Darshan**

Gyan Darshan is a bouquet of satellite-based educational TV channel which was started on 26th January, 2000. It carries not only the educational video programmes of IGNOU, but also those of other major educational organizations like the UGC, CIET-NCERT, NIOS, IITs, TTTIs and also developmental and cultural programmes intended for the public at large. Operating through a C-band transponder on INSAT 3C as free-to-air channels on a round the clock basis, the channels have been upgraded as completely digital one with effect from 26th January, 2003.

In its present digital configuration, the Gyan Darshan bouquet offers the following channels:

- **GD-1**: The main educational channel catering to all sectors of education.
- **GD-2**: Interactive channel consisting of live teleconferences, telecounselling sessions etc.
- **GD-3**: Eklavya (Technology) education channel consisting of programmes pertaining to engineering disciplines. The programmes are sourced from various IITs.
- **GD-4**: The fourth channel in the bouquet of Gyan Darshan Channels, Vyas Channel brings curriculum based educational programmes to the students pursuing higher education. The programmes are sourced from the CEC-UGC.

The Gyan Darshan channels can be accessed through local cable operators or through a dish antenna equipped for digital reception on C-band from INSAT 3C (downlink frequency: 4165 MHz. Symbol rate: 26000).

#### Gyan Vani

Conceived as a joint venture between MHRD and IGNOU, the Gyan Vani project comprises a network of 40 FM Educational Radio Stations located in different places across the country. Sixteen of these stations are already operational, viz., Allahabad, Bangalore, Bhopal, Chennai, Coimbatore, New Delhi, Kolkata, Lucknow, Mumbai, Vishakhapatnam, Raipur, Rajkot, Jabalpur, Gauhati, Varanasi and Mysore.

Each Gyan Vani radio station caters to a service area of around 60 km radius and can be received on normal FM radio sets. The programming mainly aims at local educational needs in the local language. The help of local educational institutions and educationists is sought in programme production. Live programmes with phone-in interactivity is a notable feature of Gyan Vani stations, which are particularly popular with the student population.

#### **Interactive Radio Counselling**

This is a phone-in programme which is conducted live across the country every sunday between 4 and 5 p.m. and is relayed by all AIR stations. Resource persons present in the studio explain the topic of the day after which a live question-answer session follows. Students from some select cities in the country can phone-in by using a toll free number (16001-12345) and get their doubts cleared in real time. These phone-in counselling sessions are a boon to distance education students as they provide the much needed interactivity and human touch.

#### MANAGEMENT PROGRAMME

Starting its operation in 1987, the School of Management Studies today offers a wide range of courses. The School follows a system of course-wise registration in its management programme.

In the management programme semester system is followed as: January to June and July to December. The following courses are on offer for the year 2009/2010 in First and Second Semesters respectively. The students should opt for those courses only which are on offer during a particular semester.

### January 2009/2010 Semester

#### July 2009/2010 Semester

| Janu       | January 2009/2010 Semester |  |            | July 2009/2010 Semester |   |  |  |
|------------|----------------------------|--|------------|-------------------------|---|--|--|
| Sl.<br>No. | Course<br>Code             | Course Title   | Sl.<br>No. | Course<br>Code          | Course Title  |  |  |
| 1          | MS-1                       | Management Functions and Behaviour                   | 1          | MS-1                    | Management Functions and Behaviour                    |  |  |
| 2          | MS-2                       | Management of Human Resources                        | 2          | MS-2                    | Management of Human Resources                         |  |  |
| 3          | MS-3                       | Economic and Social Environment                      | 3          | MS-3                    | Economic and Social Environment                       |  |  |
| 4          | MS-4                       | Accounting and Finance for Managers                  | 4          | MS-4                    | Accounting and Finance for Managers                   |  |  |
| 5          | MS-5                       | Management of Machines and Materials                 | 5          | MS-5                    | Management of Machines and Materials                  |  |  |
| 6          | MS-6                       | Marketing for Managers                               | 6          | MS-6                    | Marketing for Managers                                |  |  |
| 7          | MS-7                       | Information Systems for Managers                     | 7          | MS-7                    | Information Systems for Managers                      |  |  |
| 8          | MS-8                       | Quantitative Analysis for Managerial<br>Applications | 8          | MS-8                    | Quantitative Analysis for Managerial Applications     |  |  |
| 9          | MS-9                       | Managerial Economics                                 | 9          | MS-9                    | Managerial Economics                                  |  |  |
| 10         | MS-10                      | Organisational Design, Development and<br>Change     | 10         | MS-10                   | Organisational Design, Development and Change         |  |  |
| 11         | MS-11                      | Strategic Management                                 | 11         | MS-11                   | Strategic Management                                  |  |  |
| 12         | MS-91                      | Advanced Strategic Management                        | 12         | MS-91                   | Advanced Strategic Management                         |  |  |
| 13         | MS-95                      | Research Methodology for Management Decisions        | 13         | MS-95                   | Research Methodology for Management Decisions         |  |  |
| 14         | MS-100                     | Project Work (equivalent to two courses)             | 14         | MS-100                  | Project Work (equivalent to two courses)              |  |  |
| 15         | MS-21                      | Social Processes and Behavioural Issues              | 15         | MS-25                   | Managing Change in Organisations                      |  |  |
| 16         | MS-22                      | Human Resource Development                           | 16         | MS-26                   | Organisational Dynamics                               |  |  |
| 17         | MS-23                      | Human Resource Planning                              | 17         | MS-27                   | Wage and Salary Administration                        |  |  |
| 18         | MS-24                      | Employment Relations                                 | 18         | MS-28                   | Labour Laws   |  |  |
| 19         | MS-41                      | Working Capital Management                           | 19         | MS-44                   | Security Analysis and Portfolio Management            |  |  |
| 20         | MS-42                      | Capital Investment and Financing Decisions           | 20         | MS-45                   | International Financial Management                    |  |  |
| 21         | MS-43                      | Management Control Systems                           | 21         | MS-46                   | Management of Financial Services                      |  |  |
| 22         | MS-51                      | Operations Research                                  | 22         | MS-55                   | Logistics and Supply Chain Management                 |  |  |
| 23         | MS-52                      | Project Management                                   | 23         | MS-56                   | Materials Management                                  |  |  |
| 24         | MS-53                      | Production/Operations Management                     | 24         | MS-57                   | Maintenance Management                                |  |  |
| 25         | MS-54                      | Management Information Systems                       | 25         | MS-58                   | Management of R&D and Innovation                      |  |  |
| 26         | MS-61                      | Consumer Behaviour                                   | 26         | MS-66                   | Marketing Research                                    |  |  |
| 27         | MS-62                      | Sales Management                                     | 27         | MS-68                   | Management of Marketing Communication and Advertising |  |  |
| 28         | MS-63                      | Product Management                                   | 28         | MS-611                  | Rural Marketing                                       |  |  |
| 29         | MS-64                      | International Marketing                              | 29         | MS-612                  | Retail Management                                     |  |  |
| 30         | MS-65                      | Marketing of Services                                | 30         | MS-94                   | Technology Management                                 |  |  |
| 31         | MS-92                      | Management of Public Enterprises                     | 31         | MS-96                   | Total Quality Management                              |  |  |
| 32         | MS-93                      | Management of New and Small Enterprises              | 32         | MS-97                   | International Business                                |  |  |

(Detailed course outline of each course is given in Appendix-8)

Examination will be held in June and December every year for all the courses, however, the assignment will only be available for the courses which are on offer in respective semesters.

#### PROGRAMME STRUCTURE

Successful completion of a specific combination of above courses would lead to:

- Master of Business Administration (MBA), or
- Diploma in Management (DIM), or
- Post-Graduate Diploma in Management (PGDIM), or
- Post Graduate Diploma in Human Resource Management (PGDHRM), or
- Post-Graduate Diploma in Financial Management (PGDFM), or
- Post-Graduate Diploma in Operations Management (PGDOM), or
- Post-Graduate Diploma in Marketing Management (PGDMM).

#### Master of Business Administration (MBA)

The MBA Programme consists of 21 courses in all. These comprise of :

- All the courses in PGDIM (Eleven Courses) i.e. MS-1 to MS-11
- Five courses from any one of the specialisation streams
- Compulsory Courses (MS-91, MS-95) and one elective course (MS-92/93/94/96/97)
- Project Course (MS-100) equivalent to 2 courses.

#### **Diploma in Management (DIM)**

The **Diploma in Management Programme** comprises of 5 courses (three compulsory and two elective courses to be chosen out of four). The following table presents the overall scheme of courses:

| Programme  | Course<br>Status | Course<br>Code | Course<br>Title                      |
|------------|------------------|----------------|--------------------------------------|
| Diploma in | Compulsory       | MS-1           | Management Functions and Behaviour   |
| Management | courses          | MS-2           | Management of Human Resources        |
| (DIM)      | MS-3 Econom      |                | Economic and Social Environment      |
|            | Electives        | MS-4           | Accounting and Finance for Managers  |
|            | (2 out of 4)     | MS-5           | Management of Machines and Materials |
|            |                  | MS-6           | Marketing for Managers               |
|            |                  | MS-7           | Information Systems for Managers     |

#### Post Graduate Diploma in Management (PGDIM)

The **Post Graduate Diploma in Management** programme comprises of of 11 courses. The following table presents the list of courses in the programme.

| Programme     | Course<br>Code | Course<br>Title                                   |  |
|---------------|----------------|---|--|
| Post Graduate | MS-1           | Management Functions and Behaviour                |  |
| Diploma in    | MS-2           | Management of Human Resources                     |  |
| Management    | MS-3           | Economic and Social Environment                   |  |
| (PGDIM)       | MS-4           | Accounting and Finance for Managers               |  |
|               | MS-5           | Management of Machines and Materials              |  |
|               | MS-6           | Marketing for Managers                            |  |
|               | MS-7           | Information Systems for Managers                  |  |
|               | MS-8           | Quantitative Analysis for Managerial Applications |  |
|               | MS-9           | Managerial Economics                              |  |
|               | MS-10          | Organisational Design, Development and Change     |  |
|               | MS-11          | Strategic Management                              |  |

#### **The Specialisation Diploma Programmes (PGSDMs)**

**The Specialisation Programme in Functional Areas** presently consists of 4 streams of functional area P.G. diplomas. They are, Post Graduate Diplomas in—Human Resource Management, Financial Management, Operations Management and Marketing Management. In order to qualify for a particular specialisation P.G. diploma a student is required to complete five courses in all from that particular stream.

| Programme        | Course | Course  |
|------------------|--------|---|
| P.G. Diploma in: | Code   | Title   |
| Human Resource   | MS-21  | Social Processes and Behavioural Issues               |
| Management       | MS-22  | Human Resource Development                            |
| (PGDHRM)         | MS-23  | Human Resource Planning                               |
|                  | MS-24  | Employment Relations                                  |
|                  | MS-25  | Managing Change in Organisations                      |
|                  | MS-26  | Organisational Dynamics                               |
|                  | MS-27  | Wage and Salary Administration                        |
|                  | MS-28  | Labour Laws   |
| Financial        | MS-41  | Working Capital Management                            |
| Management       | MS-42  | Capital Investment and Financing Decisions            |
| (PGDFM)          | MS-43  | Management Control Systems                            |
|                  | MS-44  | Security Analysis and Portfolio Management            |
|                  | MS-45  | International Financial Management                    |
|                  | MS-46  | Management of Financial Services                      |
| Operations       | MS-51  | Operations Research                                   |
| Management       | MS-52  | Project Management                                    |
| (PGDOM)          | MS-53  | Production/Operations Management                      |
|                  | MS-54  | Management Information Systems                        |
|                  | MS-55  | Logistics and Supply Chain Management                 |
|                  | MS-56  | Materials Management                                  |
|                  | MS-57  | Maintenance Management                                |
|                  | MS-58  | Management of R&D and Innovation                      |
| Marketing        | MS-61  | Consumer Behaviour                                    |
| Management       | MS-62  | Sales Management                                      |
| (PGDMM)          | MS-63  | Product Management                                    |
|                  | MS-64  | International Marketing                               |
|                  | MS-65  | Marketing of Services                                 |
|                  | MS-66  | Marketing Research                                    |
|                  | MS-68  | Management of Marketing Communication and Advertising |
|                  | MS-611 | Rural Marketing                                       |
|                  | MS-612 | Retail Management                                     |

#### **The Integrative Courses**

The Integrative Courses consist of two compulsory courses, five elective courses, (out of which the student is required to choose one) and a project course which is equivalent to two courses. (Thus making a total of five courses). The details are given below:

| Course<br>Status | Course<br>Code | Course<br>Title                               |
|------------------|----------------|---|
| Compulsory       | MS-91          | Advanced Strategic Management                 |
| Courses          | MS-95          | Research Methodology for Management Decisions |
|                  | MS-100         | Project course (Equivalent to two courses)    |
| Elective         | MS-92          | Management of Public Enterprises              |
| Courses          | MS-93          | Management of New and Small Enterprises       |
| (choose any one) | MS-94          | Technology Management                         |
|                  | MS-96          | Total Quality Management                      |
|                  | MS-97          | International Business                        |

#### ELIGIBILITY FOR ADMISSION TO MANAGEMENT PROGRAMMES

Bachelor's Degree with 3 years of supervisory/managerial/professional experience

 $\cap R$ 

Professional Degree in Engineering/Technology/Medicine/Architecture/Law/Pharmacy

OR

Professional Qualifications in Accountancy/Cost and Works Accountancy/Company Secretaryship, etc.

OR

A Master's degree in any subject.

(The University may consider other degrees to this list of equivalent professional degree/qualification, if required.)

#### For DIM

#### Same as above

OR

Non-graduates (10+2 or its equivalent) with 6 years of managerial/supervisory/professional experience

#### **Explanations**

- a) 'Professional' means a person holding a degree in Engineering, Law, Medicine, Accountancy, etc.
- b) 'Experience' means work experience of a person during or after acquiring the qualification as specified above.

**Note:** Alongwith the above eligibility criteria, a student must have qualified the OPENMAT Test conducted by the university. Candidates who are appearing or have appeared in any qualifying examination but their results are not declared on or before the last dates for submission of Application Forms for Admission to Management Programme will not be eligible.

#### FOR FOREIGN STUDENTS

Foreign students residing in India are eligible to seek admission in IGNOU programmes who have **valid student visa** for the minimum duration of the programme. Such students are required to remit the fee at par with foreign students (fee structure of foreign students could be downloaded from the website **www.ignou.ac.in**). Admission of foreign students residing in India will be processed by the International Division of the University after ensuring their antecedents from the Ministry of External Affairs/Ministry of Human Resource Development. Programmes with fixed number of seats are not opened for foreign students.

# ADMISSION TO MBA (MANAGEMENT PROGRAMME) FROM DIM AND PGSDM

Those who are Non-graduates and who have successfully completed DIM would be allowed to get admission into Management Programme (MBA), without re-appearing in Entrance Test (OPENMAT), after completing Bachelor's degree, if they so desire. In such a case they should send the re-registration form alongwith the marksheet and copy of the Bachelor's Degree to the concerned Regional Director for getting admission to MBA, within the dates prescribed by the university for re-registration. Normally the dates are 1st February to 31st March and 1st August to 1st October for respective semesters.

The students qualifying any of PG Specialisation Diplomas, if desirous of pursuing MBA, may do so by registering for other courses. However those who have done PG Specialisation Diplomas under Direct Entry stream prior to 1997 will have to qualify OPENMAT test and apply for credit transfer by paying requisite fee on prescribed form to the Registrar (SR&E), IGNOU, Maidan Garhi, New Delhi-110068 as per credit transfer rules.

#### ENTRANCE TEST (OPENMAT XXIV, XXV and XXVI)

Admission to Management Programmes of IGNOU is done through OPENMAT Entrance Examinations, held twice a year.

For appearing in the entrance test (**OPENMAT**) a student has to fill up **APPLICATION FORM FOR OPENMAT ENTRANCE TEST– Form 1** which is provided separately in an envelope along with this *STUDENT HANDBOOK* 

#### AND PROSPECTUS. Please see the instructions for filling up the ENTRANCE TEST Form at pages 136-

137. You need to send the form in the same envelope attached in the Prospectus by Registered/Speed Post so as to reach on or before the last date printed on the application form. No other document is required to be submitted alongwith this form. The Entrance Test will be held on the following dates:

```
      OPENMAT XXIV
      - 17.08.2008 (Sunday 10.00 A.M. — 1.00 P.M.)

      OPENMAT XXVI
      - 01.02.2009 (Sunday 10.00 A.M. — 1.00 P.M.)

      - 16.08.2009 (Sunday 10.00 A.M. — 1.00 P.M.)
```

A student can appear in anyone of the above OPENMAT Examinations. If a student wants to appear in more than one OPENMAT Examinations s/he is required to apply separately.

#### **ADMISSION**

Admission to the MBA, Diploma in Management, PGDIM and Post Graduate Diplomas in HRM, FM, OM, and MM, will be done on the basis of the score obtained in the OPENMAT, conducted all over India twice a year as per above schedule.

A result card will be sent to all the candidates appearing in the OPENMAT examination. It will indicate whether the candidate has qualified or not qualified for admission on the basis of cut-off score as decided by the University. For admission a learner will have to apply on the specified **APPLICATION FORM – Form 2** which is given in the Prospectus alongwith required documents to the Regional Director concerned.

#### You are advised to retain a Photo Copy of the Application Form submitted to IGNOU.

Admission will be offered to all those attaining the cut off score and above, subject to their fulfilling other eligibility criteria as mentioned in Appendix 1.

#### VALIDITY OF OPENMAT SCORE

Candidates who have qualified for admission on the basis of the score obtained in the Entrance Test (OPENMAT) will be eligible to take admission into Management Programme in any of the subsequent semesters. For example, a student who has qualified for admission in August 2008 test, may take admission in any of the following two semesters i.e. either in January 2009 or July 2009 semester, one who qualifies in February 2009 test may take admission in July 2009 or January 2010 semester and one who qualifies in August 2009 test may take admission in January 2010 or July 2010 semester. The last dates for submission of the Application Form for Admission to these semesters are as follows:

| For those qualifying August 2008 Test   | _ | Ist Sem. 2009 (January 2009)) – November 30, 2008<br>IInd Sem. 2009 (July 2009) – May 31, 2009 |
|---|---|--|
| For those qualifying February 2009 Test | _ | IInd Sem. 2009 (July 2009) – May 31, 2009<br>Ist Sem. 2010 (January 2010) – November 30, 2009  |
| For those qualifying August 2009 Test   | _ | Ist Sem. 2010 (January 2010) – November 30, 2009<br>IInd Sem. 2010 (July 2010) – May 31, 2010  |

#### INCOMPLETE AND LATE APPLICATIONS

Incomplete and late application forms will be summarily rejected without referring to the candidate. The students are, therefore, advised to fill the relevant columns carefully and enclose application form for admission alongwith the requisite fee through a Bank Draft, copies of testimonials as evidence of age, caste, experience, educational qualification and any other certificate, if required, original hall ticket for entrance test and the result card. The university will not accept any statement from the students about their ignorance in meeting these requirements.

#### **RE-REGISTRATION / RE-ADMISSION**

1) Application Form for Admission to Management Programme will be submitted only at the time of first entry to the programme. Subsequent continuation in the programme will be through RE-REGISTRATION FORMS. A copy of the Re-registration form has been provided in Appendix 9 (page no. 144). You, may also use the xerox copies of these forms. The dates for submission of Re-registration forms are 1st August to 1st October (upto 31st October with a late fee of Rs 200/-) and 1st February to 31st March (upto 30th April with a late fee of Rs 200/-) normally, for First and Second semesters respectively of the academic year.

- 2) You must submit **Re-registration/Re-admission form** (which is also a part of this booklet) and course fee at their **respective Regional Centres** only.
- 3) You may also submit the Re-registration form with a late fee of Rs. 500/- up to 30th November / 31st May and Rs. 1000/- up to 20th December / 20th June at SRE, New Delhi for the first and second semesters respectively of the academic year.
- 4) You will be allowed to register for not more than four courses per semester.
- 5) 'MS-100 (Project Course)' will be allowed only after you have has registered for MS-1 to MS-11 and MS-95 (12 courses).
- 6) A course once registered for study, **must be successfully completed within 4 semesters.** In case of failure to do so, the student will be required to seek **RE-ADMISSION** by paying fees of Rs. 800/- per course, if s/ he desires to continue his/her studies and to enable him/her to appear for the exams and complete the course. However, such a student will not be required to take the Entrance test again.
- 7) Mailing of study material is course-wise and material for each course will be despatched in one package along with the assignment. On re-registration the earlier score of qualified assignments and/or term-end examination can be retained and the student will be required to complete the left over requirements of that course.
- 8) Change of Courses: A learner has to indicate in the Admission Form/Re-registration Form, the courses s/he is opting for. However, request for change in courses will be entertained within one and a half month of the commencement of the programme (i. e. by 15th February and 15th August for first and second semesters respectively) on payment of a fee of Rs. 500/- per course through Demand Draft drawn in favour of IGNOU, payable at New Delhi. The application may be addressed to the Registrar (SR & E), IGNOU, Maidan Garhi, New Delhi-110 068.

#### MAXIMUM DURATION IN MANAGEMENT PROGRAMME

The maximum duration of the MBA Programme will be eight years. Thereafter students seeking admission afresh for completion of the left out course(s) will not be required to clear the Entrance Test again.

Those students who were admitted earlier to Management Programmes [including SDM (DE)] without the provision of Entrance Test are required to clear the mandatory requirement of clearance of Entrance Test while seeking admission afresh.

As indicated in 'Re-Registration/Re-Admission' above, students would be allowed to register maximum four courses in a semester to enable them to register/re-register proper combination of 21 courses for the award of MBA Degree in five semesters. However, course(s) once registered must be successfully completed within four semesters, failing which s/he would need to revalidate the registration of such course(s) by paying the requisite fee within the maximum duration of eight years. The validity of a course registered after 7th year of the initial admission to the Programme would be reduced appropriately, so that the prescribed maximum duration of eight years would remain unchanged.

#### CREDIT TRANSFER POLICY

If any student fails to complete all the requirements for the award of Degree/Diploma within the maximum prescribed duration, he/she would have to take admission afresh in the programme.

Full credit transfer would be allowed if the syllabus and methodology in vogue at that time are similar to that covering the student under the old enrolment. The certification should be awarded corresponding to the semester in which he/she completes all the courses.

#### CERTIFICATE OF COMPLETION

A certificate of completion in one or more successfully completed courses may also be awarded to students who do not wish to, or are unable to complete all the required courses for the Degree/Diploma. It may however, be noted that the score of a successfully completed course cannot be counted for more than one programme.

#### RESERVATION

The University provides for reservation of seats for Scheduled Castes, Scheduled Tribes, OBC and Physically Handicapped learners as per the Government of India rules. There would be some relaxation in qualifying standards for SC/ST categories and female candidates.

#### FEE STRUCTURE

Course fee of Rs. 800/- per course can be paid through a Bank Draft obtained from any one of the scheduled banks in favour of IGNOU and should be payable at the city where your Regional Centre is situated (both at the time of Admission and Re-Registration). Please write Your Name, Enrolment Number and address on the back of the Bank Draft to ensure proper credit to your fee account.

Course fee can also be paid through bank challan (both at the time of Admission and Re-registration) at the designated Indian Bank and IDBI Bank branches given in Appendix-10. Two copies of the challan will be returned to you by the bank out of which copy marked as "University's copy" should be submitted to the Regional Centre along with Admission/Re-registration form.

Fee once paid is not refundable under any circumstances. It is also not adjustable against any another programme of this university.

#### SCHOLARSHIPS AND REIMBURSEMENT OF FEES

All students including those belonging to reserved categories viz., Scheduled Castes/Scheduled Tribes, OBC and Physically Handicapped are required to pay the full fee at the time of admission to the University.

Students belonging to Reserved Categories *viz.* SC, ST & Physically Handicapped admitted to IGNOU are eligible for Government of India scholarships provided it is available for PG level programmes. They are advised to collect scholarship forms from the Directorate of Social Welfare or Office of the Social Welfare Officer of the concerned State Government and submit the filled in forms to them through the concerned Regional Director of IGNOU. Scholarship scheme of National Centre for Promotion of Employment of Disabled People (NCPEDA) for Post Graduate level programmes is available for the students of this university.

The university reserves the right to change the rules from time to time. However, latest rules will be applicable to all the students irrespective of year of registration.

#### CHANGE OF REGION BY STUDENTS

When a student wants a transfer from one Region to another, s/he has to write to the Regional Centre from where he/she is seeking a transfer. Further, he/she has to obtain a certificate from the Coordinator of the Study Centre from where he/she is seeking transfer regarding number of assignments submitted. The Regional Director of the region from where the student is seeking transfer will transfer all records and the status of the programme fee payment pertaining to the student to the Regional Centre where the student is being transferred under intimation to the Registrar (SR & E) and the student.

#### CHANGE/CORRECTION OF ADDRESS AND STUDY CENTRE

There is a printed card for change/correction of address and change of Study Centre which is despatched along with the study material. In case there is any correction/change in the address, the learners are advised to make use of proforma provided in the Prospectus and send it to the Regional Director concerned who will forward the data to SR&E Division, IGNOU, Maidan Garhi, New Delhi-110 068. Requests received directly will not be entertained. The form for change of address can also be downloaded from IGNOU Website www.ignou.ac.in. Learners are advised not to write letters to any other officer in the University in this regard. Normally, it takes 4-6 weeks to effect the change. Therefore, the learners are advised to make their own arrangements to get the mail redirected to the changed address during this period. In case a change of Study Centre is desired, the learners are advised to fill the proforma and address it to the Regional Centre concerned. Counselling facilities are not available for all Programmes at all the Centres. As such, learners are advised to make sure that

counselling facilities are available for the subject s/he has chosen, at the new Centre opted for. Request for change of Study Centre is normally accepted subject to availability of seat for the programme at the new Centre asked for. Change of address and Study Centre are not permitted until admissions are finalized.

#### **EVALUATION**

The evaluation system of the programme is based on two components:

a) Continuous evaluation in the form of assignments (weightage: 30%)

This component carries a weightage of 30%. There will be one graded assignment per course. The assignment is to be submitted to the Co-ordinator of the Study Centre to which the student is assigned or attached with.

b) Term-end examination (weightage: 70%)

Term-end exams will be held twice every year in the months of June and December. The students are at liberty to appear in any of the examinations conducted by the University during the year. A student will be allowed to appear in the Term-End Examination, only after s/he has registered for that course and submitted the assignment.

For appearing in the Examination, a student has to submit an Examination form before the due dates as given in **the schedule of operations.** 

If a student misses any term-end examination of a course for any reason, s/he may appear for any of them or all the papers subject to the maximum of 8 papers in the subsequent term-end examinations. This facility will be available until a student secures the minimum pass grade in the courses but up to a maximum period of four semesters since the date of registration of the course is valid for four semesters. Beyond this period s/he may continue for another four semesters by getting Re-admission by paying fee again. In that case the score of qualified assignments and/or term-end examination will be retained and the student will be required to complete the left out requirements of such re-registered courses.

The following components will comprise the term-end examination for each course:

- \* Analytical and conceptual comprehension through essay type questions.
- \* Cases or problem solving exercises.

Letter grade system is used for grading continuous and term-end examination components. These letter grades are:

A = Excellent B = Very Good

C = Good

D = Satisfactory

E = Unsatisfactory

For successfully qualifying a course, a student will have to obtain at least 'D' Grade in both continuous and term-end examination. However, the overall average should be at least 'C' grade for the successful completion of a course.

Following is the system of converting the overall letter grades to percentage equivalents.

A = 80% and Above

B = 60% to 79.9%

C = 50% to 59.9%

D = 40% to 49.9%

E = Below 40%

Modalities of submission of assignments and appearing in term-end examinations are given in Appendix 6.

### **EXEMPTION SCHEME**

#### **Definitions**

 "Accredited institution" means a University established by an Act of Parliament or by an Act of State Legislature; or an institution "deemed to be a university"; or an "institution of national importance"; or institutions recognised by statutory bodies like AICTE, ICMR, ICAR, etc.

- ii) "School" means the Schools of Studies of IGNOU.
- iii) "Exemption" means exemption from "course work/counselling/submission of assignments only" i.e., if a. student is allowed "exemption" in a particular course, s/he is not required to do the assignments of course/courses as other students do but s/he will have to sit for a term end examination(s) in such course(s) and clear it/them successfully; in such cases weightage for Term-end Examination will be 100 %.
- iv) IGNOU "programmes" and "courses" mean "courses" and "subjects" or "papers" respectively of conventional universities.

#### **Modalities**

- i) Normally exemption will be applicable only from a diploma to an equivalent diploma, a degree to an equivalent degree and a post graduate degree to an equivalent post graduate degree.
- ii) Exemption will be permissible only in the case of students coming from accredited institutions.
- iii) Exemption will be granted only on the basis of individual courses and not on the basis of year to year courses as in conventional institutions.
- iv) Students exempted from studying the courses may take the examination of the exempted courses during any of the two Term-end Examinations.
- v) Exemption up to two courses is allowed in each of DIM, PGDIM, PG Specialisation Diplomas and Integrative Courses, except the Project Course (MS-100).
  - Exemption in IGNOU is provided for course work and assignments only. For all courses that you get an exemption, you would still have to appear in the term end examination. The weightage of the term end examination will be 100%.
- vi) Students cannot register for more than four courses inclusive of exempted courses, in a semester. For registration purposes the course MS-100 is counted as one course only.
- vii) Students seeking Course Exemption should apply individually to the Registrar (SR & E), IGNOU, Maidan Garhi, New Delhi-110068, enclosing a Demand Draft for Rs. 100/-per Course drawn in the name of IGNOU and payable at New Delhi, attested copies of Marks Sheet and attested copies of syllabus of such courses, covered by them. Such cases will be examined separately by the Equivalence Committee at the headquarters of the University. The process will take a minimum period of three months from the date of receipt of such requests, with all the relevant documents, by the above concerned officer.

The basis of exemption will be:

- a) Course coverage at least 90% and
- b) a minimum of 50% marks or 'C' grade on a 5-point scale.

#### **MIGRATION CERTIFICATE**

For Migration Certificate, requisition may be sent to the Regional Director alongwith the following documents:

- 1) Application (can be obtained from the Head Office or photocopy of the one given in programme guide could be used).
- 2) Attested copy of the Grade card and Provisional certificate.
- 3) Fee of Rs. 200/- in the form of demand draft drawn in favour of IGNOU payable at the city where Regional Centre is located.

#### CREDIT TRANSFER SCHEME

This scheme is applicable to those students only who have earlier done Post Graduate Specialisation Diploma in Management under direct entry scheme (without appearing in entrance examination). Rules regarding credit transfer alongwith Application Form are given in *Appendix-7*.

#### SCHEDULE OF OPERATIONS

|       | Activities   | First Semester<br>(Jan-June)   | Second Semester<br>(July-December)   |
|-------|--|--|--|
| i)    | Despatch of Study<br>Material to begin   | During first half of<br>December of preceding year   | During first half of June  |
| ii)   | Counselling  | January-May  | July-November  |
| iii)  | Submission of assignments  | 30th April   | 31st October   |
| iv)   | Assignment feedback  | 15th May   | 15th November  |
| v)    | Last date for submission of Examination Forms*   | 31st March<br>20th April - with Rs.100 late fee<br>15th May** - with Rs.500 late fee<br>28th May** - with Rs.1000 late fee | 30th September<br>20th October - with Rs.100 late fee<br>15th Nov.** - with Rs.500 late fee<br>28th Nov.** - with Rs.1000 late fee |
| vi)   | Term-end Examinations  | JUNE   | DECEMBER   |
| vii)  | Last dates for<br>Submission of Re-registration<br>form for next semester at RC<br>(with a late fee of Rs. 200/-)  | 30th September (31st October)  | 31st March (30th April)  |
| viii) | Last dates for submission of<br>re-registration form for next<br>semester at SRE, IGNOU,<br>New Delhi<br>a) with a late fee of Rs. 500/-<br>b) with a late fee of Rs. 1000/- | 30th November<br>20th December   | 31st March<br>20th June  |
| ix)   | Submission of Requisition<br>for fresh set of assignments,<br>if not attempted earlier   | November/December  | June/July  |

#### (Dates are subject to change due to unforeseen circumstances.)

<sup>\*</sup> Examination Form can also be filled up and submitted through IGNOU website **www.ignou.ac.in** till March 31st and September 30th for June and December Term-end examinations respectively.

<sup>\*\*</sup> Examination form with late fee of Rs. 500/- / Rs. 1000/- are to be submitted at the concerned Regional Centres for outside Delhi students. However, Delhi students can submit the examination form at concerned Regional Centre or the University Headquarters (SR&E Division, IGNOU, Maidan Garhi, New Delhi - 110 068).

#### FACULTY OF MANAGEMENT STUDIES

DIRECTOR

Prof. N.V. Narasimham

**PROFESSORS** 

Prof. Madhulika Kaushik (on leave)

MBA, Ph.D.

Consumer Behaviour, Small Enterprise

Management, Marketing of Services

Prof. B.B. Khanna

M.Sc. (Psy.), Ph.D. (Mgmt.) Human Resource Development,

Organisational Development and Change

Chairperson, Human Resource Management and

Organisational Behaviour Area

Prof. G. Subbayamma M.A. (Eco.), Ph.D.

General Management

Chairperson, Corporate Management Area

Prof. Srilatha M.A. (Psy.), Ph.D. Organisational Behaviour

Prof. K. Ravi Sankar

MBA, Ph.D.

Finance, Financial Services & Banking

Programme Coordinator - MBA (Banking & Finance)

Chairperson - Accounting & Finance Area

Prof. Kamal Yadava

B.Sc. (Engg.), MBA, Ph.D.

Marketing

Chairperson, Marketing Area

Prof. P.C. Basak

M.Tech, Ph.D. (Ind. Mgmt), FIE, MIIE

**Operations Management** 

Chairperson, Operations Management Area

Prof. Anurag Saxena

M.Sc. (Stat.), Ph.D., PGDDE Quantitative Techniques and

**Operations Management** 

READER

Dr. Neeti Agrawal

MBA, Ph.D.

Strategic Management

**LECTURERS** (Senior Scale)

Mr. T.V. Vijay Kumar

B.Sc., MBA Marketing

Dr. Gopal

B.Sc., M.B.A., LL.B., PGDDE

Human Resource Management

Ms. Anjali Ramteke

B.Sc. (Tech.), MBA

Finance

Dr. Nayantara Padhi (Senior Scale)

M.A. (I.R. & P.M.), Ph.D.

Human Resource Management

Dr. Kamal Vagrecha (Senior Scale)

MBA, Ph.D.

Finance

### ADMINISTRATIVE/SECRETARIAL STAFF

Mr. M.P.S. Puri, Asstt. Registrar Mr. Ujjal Poddar

Mrs. Sadhana Malhotra, Sr. Personal Asstt. Mrs. Parveen K. Baranwal

Dr. G. Radhakrishna, Sr. Personal Asstt. Mr. Dilip Giri

Mrs. Sunita Kapoor Mr. Anand Prakash
Dr. Sudesh Kumari Mr. Raj Kumar Ram

#### PRINTING STAFF

Mr. K.G. Sasi Kumar Mr. Sudhir Kumar

Assistant Registrar (Publication) Section Officer (Publication)

#### NAMES AND CODES OF PROGRAMMES, ELIGIBILITY, FEES, ETC.

| Sl.<br>No. | Name of the<br>Programme   | Programme<br>Code | Eligibility   | Fee                  |
|------------|--|-------------------|---|----------------------|
| 1.         | Master of Business Administration  (The University may consider of | MBA               | Bachelor's degree and three years' Supervisory/ Managerial/Professional experience as on the last date for receiving the application form for Admission to Management Programme OR Professional Degree in Engineering/Technology/ Medicine/Architecture/Law/Pharmacy OR Professional qualifications in Accountancy, Cost and Works Accountancy, Company Secretaryship, etc. OR A Master's Degree in any Subject this list of equivalent professional degree |                      |
| 2.         | Post Graduate Diploma in Management                                | PGDIM             | Same as above   | Rs. 800/- per course |
| 3.         | Post Graduate Diploma<br>in Human Resource<br>Management           | PGDHRM            | Same as above   | Rs. 800/- per course |
| 4.         | Post Graduate Diploma in Financial Management                      | PGDFM             | Same as above   | Rs. 800/- per course |
| 5.         | Post Graduate Diploma in Operations Management                     | PGDOM             | Same as above   | Rs. 800/- per course |
| 6.         | Post Graduate Diploma in Marketing Management                      | PGDMM             | Same as above   | Rs. 800/- per course |
| 7.         | Diploma in<br>Management   | DIM               | Same as above OR Non-graduate (10+2 or its equivalent with 6 years' Supervisory/Managerial experience as on the last date for receiving the application form for admission to Management Programm   | ĺ                    |

#### **NOTES:**

- All Programmes are offered in English.
- Supervisory experience means that the person is in the supervisory cadre and supervising or looking after the work of a minimum of three subordinates reporting to him/her.
- Managerial experience means that the person is concerned with decision making responsibilities. *Experience*' means work experience of a person during or after acquiring the qualifications as specified above
- 'Professional Degree' means a person holding a degree in Engineering, Law, Medicine, etc.
- 'Last date for Receiving the Application' refers to 30.11.2008 for First semester-2009, 31.5.2008 for second semester-2009, 30.11.2009 for first semester-2010 and 31.5.2009 for second semester-2010.

# Appendix 2

# REGIONWISE LIST OF STUDY CENTRES

| Sl.<br>NO. | REGIONAL<br>CENTRE | CODE OF<br>STUDY CENTRE | PLACE OF<br>STUDY CENTRE | ADDRESS OF THE<br>IGNOU STUDY CENTRE  |
|------------|--------------------|-------------------------|--------------------------|---|
| 1.         | AGARTALA           | 2601                    | AGARTALA                 | COORDINATOR IGNOU STUDY CENTRE TRIPURA UNIVERSITY UNIVERSITY CAMPUS AGARTALA 799004 TRIPUR                              |
| 2.         | AHMEDABAD          | 0901                    | AHMEDABAD                | COORDINATOR IGNOU STUDY CENTRE L.D. ARTS COLLEGE NAVRANGPURA AHMEDABAD 380009 GUJARAT                                   |
| 3.         | AHMEDABAD          | 0902                    | VADODARA                 | COORDINATOR IGNOU STUDY CENTRE M.S. UNIVERSITY GENERAL EDUCATION BUILDING VADODARA 390002 GUJARAT                       |
| 4.         | AHMEDABAD          | 0903                    | RAJKOT                   | COORDINATOR IGNOU STUDY CENTRE SAURASHTRA UNIVERSITY RAJKOT 360005 GUJARAT  |
| 5.         | AHMEDABAD          | 0905                    | SURAT                    | COORDINATOR IGNOU STUDY CENTRE MTB ARTS COLLEGE SURAT 395001 GUJARAT  |
| 6.         | AHMEDABAD          | 0909                    | MEHSANA                  | COORDINATOR IGNOU STUDY CENTRE NEW PROGRESIVE EDUCATION TRUST ABOVE HOMEOPATHY COLLEGE MEHSANA 384002 GUJARAT           |
| 7.         | AHMEDABAD          | 0910                    | ANAND                    | COORDINATOR IGNOU STUDY CENTRE SARDAR PATEL UNIVERSITY UNIVERSITY HEALTH CENTRE VALLABH VIDYANAGAR ANAND 388120 GUJARAT |

| Sl.<br>NO. | REGIONAL<br>CENTRE | CODE OF<br>STUDY CENTRE | PLACE OF<br>STUDY CENTRE | ADDRESS OF THE<br>IGNOU STUDY CENTRE   |
|------------|--------------------|-------------------------|--------------------------|--|
| 8.         | AHMEDABAD          | 0911                    | GANDHINAGAR              | COORDINATOR IGNOU STUDY CENTRE SAMARPAN ARTS & COMMERCE COLLEGE SECTOR - 15 GANDHINAGAR 382016 GUJARAT                       |
| 9.         | AHMEDABAD          | 0913                    | внагисн                  | COORDINATOR IGNOU STUDY CENTRE ANJUMAN-E-TALIME-IDARA COURT ROAD OPPOSITE TREASURY BHARUCH 392001 GUJARAT                    |
| 10.        | AHMEDABAD          | 0920                    | AHMEDABAD                | COORDINATOR IGNOU STUDY CENTRE L.J. COMMERCE COLLEGE VASTRAPUR AHMEDABAD 380015 GUJARAT                                      |
| 11.        | AHMEDABAD          | 0922 R                  | ANKLESHWAR               | COORDINATOR IGNOU RECOG. STUDY CENTRE ANKLESHWAR IND. DEV. SOCIETY PLOT NO. 910 GIDC ESTATE ANKLESHWAR 390002 GUJARAT        |
| 12.        | AHMEDABAD          | 0923                    | ADIPUR                   | COORDINATOR IGNOU STUDY CENTRE TOLANI COMMERCE COLLEGE P.B.N. 27 (KUTCH) ADIPUR 370205                                       |
| 13.        | AHMEDABAD          | 0928 R                  | RAJKOT                   | COORDINATOR IGNOU RECOG. STUDY CENTRE N.I.M.I.T. C/O PARAG AD. ADIPUJANSATTA PRESS RAJKOT 360005 GUJARAT                     |
| 14.        | AHMEDABAD          | 0944                    | AHMEDABAD                | COORDINATOR IGNOU STUDY CENTRE SOM-LALIT EDN & RES FOUNDATION SILMS CAMPUS, UNIV. ROAD, NAVRANGPURA AHMEDABAD 380009 GUJARAT |

| Sl.<br>NO. | REGIONAL<br>CENTRE | CODE OF<br>STUDY CENTRE | PLACE OF<br>STUDY CENTRE | ADDRESS OF THE<br>IGNOU STUDY CENTRE  |
|------------|--------------------|-------------------------|--------------------------|---|
| 15.        | AHMEDABAD          | 2901                    | DAMAN & DIU              | COORDINATOR IGNOU STUDY CENTRE DAMAN GOVERNMENT ARTS COLLEGE DAMAN & DIU 396210 DAMAN & DIU                     |
| 16.        | ALIGARH            | 2714                    | MORADABAD                | COORDINATOR IGNOU STUDY CENTRE HINDU COLLEGE STATION ROAD MORADABAD 244001 UTTAR PRADESH                        |
| 17.        | ALIGARH            | 2738                    | BULANDSHAHR              | COORDINATOR IGNOU STUDY CENTRE I.P. (POST GRADUATE) COLLEGE BULANDSHAHR 203001 UTTAR PRADESH                    |
| 18.        | ALIGARH            | 2764                    | MATHURA                  | COORDINATOR IGNOU STUDY CENTRE BABU SHIVNATH AGRAWAL COLLEGE MATHURA 281004 UTTAR PRADESH                       |
| 19.        | ALIGARH            | 3702                    | SAHARANPUR               | COORDINATOR IGNOU STUDY CENTRE MAHARAJ SINGH COLLEGE SAHARANPUR 247001 UTTAR PRADESH                            |
| 20.        | ALIGARH            | 2704                    | BAREILLY                 | COORDINATOR IGNOU STUDY CENTRE BAREILLY COLLEGE PO BOX NO 15 BAREILLY 243005 UTTAR PRADESH                      |
| 21.        | ALIGARH            | 2702                    | AGRA                     | COORDINATOR IGNOU STUDY CENTRE ST. JOHN'S COLLEGE AGRA FORT AGRA 282002 UTTAR PRADESH                           |
| 22.        | ALIGARH            | 2713                    | ALIGARH                  | COORDINATOR IGNOU STUDY CENTRE ALIGARH MUSLIM UNIVERSITY ALIGARH 202002 UTTAR PRADESH                           |
| 23.        | BANGALORE          | 0801                    | MARGAON                  | COORDINATOR IGNOU STUDY CENTRE SH. DAMODAR COLL. OF COM & ECO P.B. NO. 347 TANSOR, COMBA GOA-MARGAON 403601 GOA |

| Sl.<br>NO. | REGIONAL<br>CENTRE | CODE OF<br>STUDY CENTRE | PLACE OF<br>STUDY CENTRE | ADDRESS OF THE<br>IGNOU STUDY CENTRE  |
|------------|--------------------|-------------------------|--------------------------|---|
| 24.        | BANGALORE          | 1301                    | BANGALORE                | COORDINATOR IGNOU STUDY CENTRE BES COLLEGE OF ARTS & SCIENCE IV 'T' BLOCK JAYANAGAR BANGALORE 560011 KARNATAKA              |
| 25.        | BANGALORE          | 1302                    | MANGALORE                | COORDINATOR IGNOU STUDY CENTRE ST. ALOYSIUS COLLEGE KODIALBAIL MANGALORE 575003 KARNATAKA                                   |
| 26.        | BANGALORE          | 1303                    | DHARWAD                  | COORDINATOR IGNOU STUDY CENTRE J.S.S. COLLEGE VIDYAGIRI DHARWAD 580004 KARNATAKA  |
| 27.        | BANGALORE          | 1304                    | GULBARGA                 | COORDINATOR IGNOU STUDY CENTRE GULBARGA UNIVERSITY GULBARGA UNIVERSITY CAMPUS GULBARGA 585106 KARNATAKA                     |
| 28.        | BANGALORE          | 1305                    | MYSORE                   | COORDINATOR IGNOU STUDY CENTRE VIDYAVARDHAKA LAW COLLEGE SHESHADRI IYER ROAD MYSORE 570021 KARNATAKA                        |
| 29.        | BANGALORE          | 1309                    | BANGALORE                | COORDINATOR IGNOU STUDY CENTRE AL-AMEEN ARTS SCI. & COM. COL. HOSUR ROAD NEAR LAL BAGH MAIN GATE BANGALORE 560002 KARNATAKA |
| 30.        | BANGALORE          | 1310                    | BELLARY                  | COORDINATOR IGNOU STUDY CENTRE VEERA SAIVA COLLEGE CANTONMENT BELLARY 583101 KARNATAKA                                      |
| 31.        | BANGALORE          | 1311                    | DAVANGERE                | COORDINATOR IGNOU STUDY CENTRE BAPUJI INSTT. OF ENGG & TECH. SHAMANUR ROAD DAVANGERE 577004 KARNATAKA                       |

| Sl.<br>NO. | REGIONAL<br>CENTRE | CODE OF<br>STUDY CENTRE | PLACE OF<br>STUDY CENTRE | ADDRESS OF THE<br>IGNOU STUDY CENTRE  |
|------------|--------------------|-------------------------|--------------------------|---|
| 32.        | BANGALORE          | 1312                    | KARWAR                   | COORDINATOR IGNOU STUDY CENTRE BGVS ARTS, COMMERCE & SCI COLL SADASHIVGAD KARWAR 581301 KARNATAKA                                       |
| 33.        | BANGALORE          | 1319                    | TUMKUR                   | COORDINATOR IGNOU STUDY CENTRE SRI SIDDARTHA INSTT. OF TECH TUMKUR 572105 KARNATAKA   |
| 34.        | BANGALORE          | 1320                    | BANGALORE                | COORDINATOR IGNOU STUDY CENTRE GOVERNMENT SCIENCE COLLEGE NRUPATHUNGA ROAD BANGALORE 560001 KARNATAKA                                   |
| 35.        | BANGALORE          | 1336                    | BANGALORE                | COORDINATOR IGNOU STUDY CENTRE ST. JOSEPH COLLEGE LAL BAGH ROAD BANGALORE KARNATAKA   |
| 36.        | BANGALORE          | 1344 R                  | BANGALORE                | COORDINATOR IGNOU STUDY CENTRE CMR INSTT. OF MNGMT.STUDIES 2079, 2ND CROSS, 3RD BLOCK HENNR BNSWLI LAYOUT, KALYANGR BANGALORE KARNATAKA |
| 37.        | BHOPAL             | 1501                    | BHOPAL                   | COORDINATOR<br>IGNOU STUDY CENTRE<br>MOTILAL VIGYAN MAHAVIDYALAYA<br>BHOPAL 462008<br>MADHYA PRADESH                                    |
| 38.        | BHOPAL             | 1504                    | GWALIOR                  | COORDINATOR IGNOU STUDY CENTRE JIWAJI UNIVERSITY GWALIOR 474011 MADHYA PRADESH  |
| 39.        | BHOPAL             | 1506                    | INDORE                   | COORDINATOR IGNOU STUDY CENTRE HOLKAR SCIENCE COLLEGE INDORE 452001 MADHYA PRADESH  |

| Sl.<br>NO. | REGIONAL<br>CENTRE | CODE OF<br>STUDY CENTRE | PLACE OF<br>STUDY CENTRE | ADDRESS OF THE<br>IGNOU STUDY CENTRE  |
|------------|--------------------|-------------------------|--------------------------|---|
| 40.        | BHOPAL             | 1516                    | UJJAIN                   | COORDINATOR IGNOU STUDY CENTRE VIKRAM UNIVERSITY UJJAIN 456010 MADHYA PRADESH               |
| 41.        | BHOPAL             | 1519                    | RAJGARH                  | COORDINATOR IGNOU STUDY CENTRE GOVERNMENT BOYS PG COLLEGE RAJGARH 465661 MADHYA PRADESH     |
| 42.        | BHUBANESHWAR       | 2101                    | BHUBANESHWAR             | COORDINATOR IGNOU STUDY CENTRE KALINGA INSTT OF INDL. TECH PATIA BHUBANESHWAR 751024 ORISSA |
| 43.        | BHUBANESHWAR       | 2102                    | CUTTACK                  | COORDINATOR IGNOU STUDY CENTRE RAVENSHAW COLLEGE ARTS BLOCK I FLOOR CUTTACK 753003 ORISSA   |
| 44.        | BHUBANESHWAR       | 2103                    | ROURKELA                 | COORDINATOR IGNOU STUDY CENTRE GOVERNMENT COLLEGE ROURKELA 796004 ORISSA                    |
| 45.        | BHUBANESHWAR       | 2104                    | BERHAMPUR                | COORDINATOR IGNOU STUDY CENTRE KHALIKOTE COLLEGE GANJAM BERHAMPUR 760001 ORISSA             |
| 46.        | BHUBANESHWAR       | 2106                    | BALASORE                 | COORDINATOR IGNOU STUDY CENTRE FAKIR MOHAN COLLEGE BALASORE 756001 ORISSA                   |
| 47.        | BHUBANESHWAR       | 2108                    | SAMBALPUR                | COORDINATOR IGNOU STUDY CENTRE GANGADHAR MEHER COLLEGE SAMBALPUR 768004 ORISSA              |

| Sl.<br>NO. | REGIONAL<br>CENTRE | CODE OF<br>STUDY CENTRE | PLACE OF<br>STUDY CENTRE | ADDRESS OF THE IGNOU STUDY CENTRE  |
|------------|--------------------|-------------------------|--------------------------|--|
| 48.        | CHENNAI            | 2501                    | CHENNAI                  | COORDINATOR IGNOU STUDY CENTRE DDGD VAISHNAVA COLLEGE 445, E.V.R. PERIYAR HIGH ROAD ARUMBAKKAM CHENNAI 600106 TAMIL NADU         |
| 49.        | CHENNAI            | 2502                    | COIMBATORE               | COORDINATOR IGNOU STUDY CENTRE G.R.D. COLLEGE OF ARTS & SCI. AVANASHI ROAD CIVIL AERODROME POST COIMBATORE 641014 TAMIL NADU     |
| 50.        | CHENNAI            | 2504                    | TIRUCHIRAPALLY           | COORDINATOR IGNOU STUDY CENTRE BISHOP HEBER COLLEGE P O BOX 615 TIRUCHIRAPALLY 620017 TAMIL NADU                                 |
| 51.        | CHENNAI            | 2505                    | MYLAPORE                 | COORDINATOR IGNOU STUDY CENTRE RAMAKRISHNA MISSION VIDYAPITH VIVEKANAND COLLEGE 45, OLIVER RD, MYLAPORE CHENNAI 600004 TAMILNADU |
| 52.        | CHENNAI            | 2506                    | SALEM                    | COORDINATOR IGNOU STUDY CENTRE THYAGARAJAR POLYTECHNIC P B NO. 523 SALEM 636005 TAMIL NADU                                       |
| 53.        | CHENNAI            | 2510R                   | CHENNAI                  | COORDINATOR IGNOU STUDY CENTRE SCS KOTHARI ACADEMY FOR WOMEN 17, VENKATAPATHI STREET KILPAUK CHENNAI 600010 TAMIL NADU           |
| 54.        | CHENNAI            | 2532                    | THIRUVELLORE             | COORDINATOR IGNOU STUDY CENTRE JAYA COLLEGE OF ARTS & SCIENCE MTH ROAD TIRUNINRAVUR THIRUVELLORE 602024 TAMIL NADU               |

| Sl.<br>NO. | REGIONAL<br>CENTRE | CODE OF<br>STUDY CENTRE | PLACE OF<br>STUDY CENTRE | ADDRESS OF THE<br>IGNOU STUDY CENTRE   |
|------------|--------------------|-------------------------|--------------------------|--|
| 55.        | CHENNAI            | 2534                    | HOSUR                    | COORDINATOR IGNOU STUDY CENTRE ER. PERUMAL MANIMEKALAI P'NIC KRISHNAGIRI HIGHWAYS KONERIPALLI, HOSUR 635117 TAMIL NADU                       |
| 56.        | CHENNAI            | 2536 D                  | CHENNAI                  | COORDINATOR IGNOU SPL STUDY CENTRE-PH BHARATH POSTGRADUATE COLLEGE 8, KARPAGAMBAL STREET MYLAORE, CHENNAI 600004 TAMIL NADU                  |
| 57.        | CHENNAI            | 2543 D                  | NAMAKKAL                 | COORDINATOR IGNOU SPL STUDY CENTRE-SC/ST C.R.S.T.C. 4/38, DR. SANKARAN ROAD GANDHI NAGAR NAMAKKAL 637001 TAMIL NADU                          |
| 58.        | CHENNAI            | 2551                    | POLLACHI                 | COORDINATOR IGNOU STUDY CENTRE SREE RAMU COLLEGE OF ARTS & SC ALIYAR ROAD POLLACHI— 642007 DISTT. COIMBATORE TAMIL NADU                      |
| 59.        | CHENNAI            | 2564                    | THIRUCHENGODE            | COORDINATOR IGNOU STUDY CENTRE K.S. RANGASAMY COLLEGE OF TECH KSR KALVI NAGAR THOKKAVADI POST (NAMAKKAL DT.) THIRUCHENGODE 637209 TAMIL NADU |
| 60.        | CHENNAI            | 2569                    | DINDIGUL                 | COORDINATOR IGNOU STUDY CENTRE R.V.S. COLLEGE OF ENGG & TECH. RVS NAGAR KARUR ROAD DINDIGUL 624005 TAMIL NADU                                |
| 61.        | CHENNAI            | 2570                    | PERAMBALUR               | COORDINATOR IGNOU STUDY CENTRE THANTHAI HANS ROEVER COLLEGE PERAMBALUR 621212 TAMIL NADU   |

| Sl.<br>NO. | REGIONAL<br>CENTRE | CODE OF<br>STUDY CENTRE | PLACE OF<br>STUDY CENTRE | ADDRESS OF THE<br>IGNOU STUDY CENTRE  |
|------------|--------------------|-------------------------|--------------------------|---|
| 62.        | CHENNAI            | 2572                    | THANJAVUR                | COORDINATOR IGNOU STUDY CENTRE PERIYAR MANIAMMAI COLL OF TECH FOR WOMEN PERIYAR NAGAR, VALLAM THANJAVUR 613403 TAMIL NADU |
| 63.        | CHENNAI            | 2578                    | CHENNAI                  | COORDINATOR IGNOU STUDY CENTRE GURU NANAK COLLEGE VELACHERY ROAD CHENNAI 600042 TAMIL NADU                                |
| 64.        | CHENNAI            | 2593 R                  | VELLORE                  | COORDINATOR IGNOU STUDY CENTRE VOORHEES COLLEGE OFFICERS LINE VELLORE 632001 TAMILNADU                                    |
| 65.        | CHENNAI            | 3101                    | PONDICHERRY              | COORDINATOR IGNOU STUDY CENTRE ACADEMIC STAFF COLLEGE CENTRAL UNIVERSITY LAWSPET PONDICHERRY 605008 PONDICHERRY           |
| 66.        | COCHIN             | 1401                    | TRIVANDRUM               | COORDINATOR IGNOU STUDY CENTRE INSTITUTE OF MANAGEMENT VIKAS BHAWAN TRIVANDRUM 695033 KERALA                              |
| 67.        | COCHIN             | 1402                    | COCHIN                   | COORDINATOR IGNOU STUDY CENTRE SACRED HEART COLLEGE THEVARA COCHIN 682013 KERALA  |
| 68.        | COCHIN             | 1403                    | CALICUT                  | COORDINATOR IGNOU STUDY CENTRE JDT ISLAM MARI KUNNU P.O. CALICUT 673012 KERALA  |
| 69.        | COCHIN             | 1407                    | TRICHUR                  | COORDINATOR IGNOU STUDY CENTRE SREE KERALA VERMA COLLEGE TRICHUR 680001 KERALA  |

| Sl.<br>NO. | REGIONAL<br>CENTRE | CODE OF<br>STUDY CENTRE | PLACE OF<br>STUDY CENTRE | ADDRESS OF THE<br>IGNOU STUDY CENTRE  |
|------------|--------------------|-------------------------|--------------------------|---|
| 70.        | COCHIN             | 1435 D                  | ALLEPPEY                 | COORDINATOR IGNOU SPL STUDY CENTRE-RA IMPERIAL COLLEGE MICHEL JUNCTION MAVELIKKARA ALLEPPEY KERALA                  |
| 71.        | COCHIN             | 1464                    | THIRUVANTHAPURAM         | COORDINATOR IGNOU STUDY CENTRE C. ACHYUTHA MENON STUDY CENTRE AND LIBRARY POOJAPPURA THIRUVANTHAPURAM 695012 KERALA |
| 72.        | COCHIN             | 1473                    | THIRUVANTHAPURAM         |   |
| 73.        | DARBHANGA          | 0504                    | MUZAFFARPUR              | COORDINATOR IGNOU STUDY CENTRE BRA BIHAR UNIVERSITY LIBRARY CAMPUS MUZAFFARPUR 842001                               |
| 74.        | DARBHANGA          | 0557                    | MADHUBABNI               | BIHAR  COORDINATOR IGNOU STUDY CENTRE RAMKRISHNA COLLEGE MADHUBANI-847211 BIHAR                                     |
| 75.        | DEHRADUN           | 2705                    | DEHRADUN                 | COORDINATOR IGNOU STUDY CENTRE D.A.V. PG COLLEGE D A V COLLEGE ROAD DEHRADUN 248001 UTTRANCHAL                      |
| 76.        | DEHRADUN           | 2711                    | HALDWANI                 | COORDINATOR IGNOU STUDY CENTRE MB GOVERNMENT PG COLLEGE HALDWANI 263141 UTTRANCHAL                                  |
| 77.        | DEHRADUN           | 2717                    | ALMORA                   | COORDINATOR IGNOU STUDY CENTRE KUMAON UNIVERSITY ALMORA 263601 UTTRANCHAL   |

| Sl.<br>NO. | REGIONAL<br>CENTRE | CODE OF<br>STUDY CENTRE | PLACE OF<br>STUDY CENTRE | ADDRESS OF THE<br>IGNOU STUDY CENTRE  |
|------------|--------------------|-------------------------|--------------------------|---|
| 78.        | DEHRADUN           | 3715                    | PANT NAGAR               | COORDINATOR IGNOU STUDY CENTRE GB PANT UNIVERSITY AGRICULTURE & TECHNOLOGY PANTNAGAR 263145 DIST. U.S. NAGAR UTTARAKHAND          |
| 79.        | DELHI I            | 0701                    | NEW DELHI                | COORDINATOR IGNOU STUDY CENTRE SHYAMA PRASAD MUKHERJEE COLL. FOR WOMEN PUNJABI BAGH (WEST) NEW DELHI 110026 DELHI                 |
| 80.        | DELHI 1            | 0706                    | NEW DELHI                | COORDINATOR IGNOU STUDY CENTRE SCH OF AVIATION SCIENCE & TECH DELHI FLYING CLUB LIMITED SAFDARJUNG AIRPORT NEW DELHI 110003 DELHI |
| 81.        | DELHI 1            | 0709                    | NEW DELHI                | COORDINATOR IGNOU STUDY CENTRE RAMLAL ANAND COLLEGE BENITO JUAREZ ROAD NEW DELHI 110021 DELHI                                     |
| 82.        | DELHI 1            | 0714                    | NEW DELHI                | COORDINATOR IGNOU STUDY CENTRE DELHI COLL. OF ARTS & COMMERCE NETAJI NAGAR NEW DELHI 110023 DELHI                                 |
| 83.        | DELHI 1            | 0719                    | NEW DELHI                | COORDINATOR IGNOU STUDY CENTRE TIHAR CENTRAL JAIL NO. 3, TIHAR JAIL HARI NAGAR (ONLY FOR INMATES) NEW DELHI 110064 DELHI          |
| 84.        | DELHI 1            | 0737                    | NEW DELHI                | COORDINATOR IGNOU STUDY CENTRE ATMA RAM SANATAN DHARMA COLLEG UNIVERSITY OF DELHI DHAULA KHAN NEW DELHI 110021                    |

| Sl.<br>NO. | REGIONAL<br>CENTRE | CODE OF<br>STUDY CENTRE | PLACE OF<br>STUDY CENTRE | ADDRESS OF THE<br>IGNOU STUDY CENTRE   |
|------------|--------------------|-------------------------|--------------------------|--|
| 85.        | DELHI 1            | 0757                    | NEW DELHI                | DELHI COORDINATOR IGNOU STUDY CENTRE AMITY INSTITUTE OF EDUCATION AMITY CAMPUS, 44 M-BLOCK SAKET, NEW DELHI 110017 DELHI |
| 86.        | DELHI 1            | 0762                    | NEW DELHI                | COORDINATOR IGNOU STUDY CENTRE MAHARAJA SURAJMAL INSTITUTE C - 4, JANAKPURI, NEW DELHI 110058 DELHI                      |
| 87.        | DELHI 1            | 1006                    | GURGAON                  | COORDINATOR IGNOU STUDY CENTRE DRONACHARYA GOVERNMENT COLLEGE GURGAON 122001 HARYANA                                     |
| 88.        | DELHI 1            | 1007                    | FARIDABAD                | COORDINATOR IGNOU STUDY CENTRE PT. J.L. NEHRU GOVT. COLLEGE SECTOR - 16A, FARIDABAD 121001 HARYANA                       |
| 89.        | DELHI 1            | 1040P                   | GURGAON                  | COORDINATOR IGNOU PROG. STUDY CENTRE JILM INST. FOR HIGHER EDUCATION PLOT NO. 69, SECTOR 53 GURGAON 122003 HARYANA       |
| 90.        | DELHI 1            | 1042                    | FARIDABAD                | COORDINATOR IGNOU STUDY CENTRE GOVT. COLLEGE FOR WOMEN SECTOR 16-17 FARIDABAD HARYANA                                    |
| 91.        | DELHI 1            | 07103                   | DELHI                    | COORDINATOR IGNOU STUDY CENTRE COLLEGE OF VOCATIONAL STUDIES SHEIKH SARAI, PHASE-II NEW DELHI 110017                     |
| 92.        | DELHI 1            | 07110                   | DELHI                    | COORDINATOR IGNOU STUDY CENTRE GLOBAL DEVELOPMENT CENTRE 62F, SUJAN SINGH PARK NEW DELHI 110003                          |
| 93.        | DELHI 2            | 0712                    | NEW DELHI                | COORDINATOR IGNOU STUDY CENTRE VIVEKANAND MAHILA COLLEGE VIVEK VIHAR NEW DELHI 110032                                    |

| Sl.<br>NO. | REGIONAL<br>CENTRE | CODE OF<br>STUDY CENTRE | PLACE OF<br>STUDY CENTRE | ADDRESS OF THE<br>IGNOU STUDY CENTRE  |
|------------|--------------------|-------------------------|--------------------------|---|
| 94.        | DELHI 2            | 0731                    | DELHI                    | COORDINATOR IGNOU STUDY CENTRE PC TRAINING INSTITUTE PCTI HOUSE, UU-11 NORTH PITAMPURA NEW DELHI 110034                 |
| 95.        | DELHI 2            | 2730R                   | GHAZIABAD                | COORDINATOR IGNOU STUDY CENTRE NTPC, VIDYUT NAGAR GAUTAM BUDH NAGAR GHAZIABAD 201001 U.P.                               |
| 96.        | DELHI 2            | 0769                    | DELHI                    | COORDINATOR<br>IGNOU STUDY CENTRE<br>SHYAM LAL COLLEGE<br>G.T. ROAD<br>SHAHDARA<br>DELHI 110032                         |
| 97.        | DELHI-2            | 0776 P                  | NEW DELHI                | PROG. I/C IGNOU PROG. STUDY CENTRE UNIV. INSTT OF COMPUTERS & TEC 'A' BLOCK, UPS CAMPUS PREET VIHAR NEW DELHI 110092    |
| 98.        | DELHI-2            | 0778 P                  | DELHI                    | PROG. I/C IGNOU PROG. STUDY CENTRE RUKMINI DEVI INST OF ADV STUDY 2A & 2B, PHASE I, MADHUBAN CHOWK, ROHINI DELHI 110085 |
| 99.        | DELHI 2            | 2707                    | GHAZIABAD                | COORDINATOR IGNOU STUDY CENTRE M.M.P.G. COLLEGE MODI NAGAR GHAZIABAD 201204   |
| 100.       | DELHI 2            | 2718                    | GHAZIABAD                | COORDINATOR IGNOU STUDY CENTRE M.M.H. COLLEGE GHAZIABAD 201001 UTTAR PRADESH  |
| 101.       | DELHI 2            | 2728                    | MEERUT                   | COORDINATOR IGNOU STUDY CENTRE MEERUT COLLEGE MEERUT 250001 UTTAR PRADESH   |

| Sl.<br>NO. | REGIONAL<br>CENTRE | CODE OF<br>STUDY CENTRE | PLACE OF<br>STUDY CENTRE | ADDRESS OF THE<br>IGNOU STUDY CENTRE   |
|------------|--------------------|-------------------------|--------------------------|--|
| 102.       | DELHI 2            | 2739                    | NOIDA                    | COORDINATOR IGNOU STUDY CENTRE GOVERNMENT P.G. COLLEGE SECTOR - 39 NOIDA UTTAR PRADESH                     |
| 103.       | DELHI 2            | 2761                    | HAPUR                    | COORDINATOR IGNOU STUDY CENTRE S.S.V. (P.G.) COLLEGE HAPUR DISTT. GHAZIABAD UTTAR PRADESH                  |
| 104.       | DELHI 2            | 2798                    | BAGHPAT                  | COORDINATOR IGNOU STUDY CENTRE J.V. POST GRADUATE COLLEGE BARAUT BAGHPAT 250611 UTTAR PRADESH 01234-262130 |
| 105.       | DELHI 2            | 2799                    | MEERUT                   | COORDINATOR IGNOU STUDY CENTRE D.N. POST GRADUATE COLLEGE MEERUT 250005 UTTAR PRADESH                      |
| 106.       | GUWAHATI           | 0401                    | GUWAHATI                 | COORDINATOR IGNOU STUDY CENTRE GUWAHATI UNIVERSITY GUWAHATI 781014 ASSAM                                   |
| 107.       | GUWAHATI           | 0404                    | BONGAIGAON               | COORDINATOR<br>IGNOU STUDY CENTRE<br>BIRJHORA MAHAVIDYALAYA<br>BONGAIGAON 783380<br>ASSAM                  |
| 108.       | GUWAHATI           | 0407                    | DIBRUGARH                | COORDINATOR IGNOU STUDY CENTRE DIBRUGARH UNIVERSITY DEPT. OF APPLIED GEOLOGY DIBRUGARH 786004 ASSAM        |
| 109.       | GUWAHATI           | 0410                    | JORHAT                   | COORDINATOR IGNOU STUDY CENTRE C.K.B. COMMERCE COLLEGE JORHAT 785001 ASSAM                                 |

| Sl.<br>NO. | REGIONAL<br>CENTRE | CODE OF<br>STUDY CENTRE | PLACE OF<br>STUDY CENTRE | ADDRESS OF THE<br>IGNOU STUDY CENTRE  |
|------------|--------------------|-------------------------|--------------------------|---|
| 110.       | GUWAHATI           | 0413                    | NORTH LAKHIMPUR          | COORDINATOR IGNOU STUDY CENTRE LAKHIMPUR COMMERCE COLLEGE NORTH LAKHIMPUR 787001 ASSAM                                |
| 111.       | GUWAHATI           | 0455                    | SONITPUR                 | COORDINATIOR IGNOU STUDY CENTRE DARRANG COLLEGE TEZPUR DISTRICT SONITPUR-784001 ASSAM                                 |
| 112.       | HYDERABAD          | 0101                    | HYDERABAD                | COORDINATOR IGNOU STUDY CENTRE PMR DEGREE COLLEGE CHINTALAKUNTA CHECK POST L.B. NAGAR HYDERABAD 500074 ANDHRA PRADESH |
| 113.       | HYDERABAD          | 0102                    | NELLORE                  | COORDINATOR<br>IGNOU STUDY CENTRE<br>V.R. COLLEGE<br>NELLORE 524001<br>ANDHRA PRADESH                                 |
| 114.       | HYDERABAD          | 0103                    | VIJAYAWADA               | COORDINATOR IGNOU STUDY CENTRE KBN COLLEGE KOTHAPETA VIJAYAWADA 520001 ANDHRA PRADESH                                 |
| 115.       | HYDERABAD          | 0104                    | GUNTUR                   | COORDINATOR IGNOU STUDY CENTRE TJPS COLLEGE RING ROAD GUNTUR 522006 ANDHRA PRADESH                                    |
| 116.       | HYDERABAD          | 0105                    | WARANGAL                 | COORDINATOR<br>IGNOU STUDY CENTRE<br>LAL BAHADUR COLLEGE<br>WARANGAL 506007<br>ANDHRA PRADESH                         |
| 117.       | HYDERABAD          | 0106                    | ANANTAPUR                | COORDINATOR<br>IGNOU STUDY CENTRE<br>SHRI SAIBABA NAT. DEGREE COLL.<br>ANANTAPUR 515001<br>ANDHRA PRADESH             |

| Sl.<br>NO. | REGIONAL<br>CENTRE | CODE OF<br>STUDY CENTRE | PLACE OF<br>STUDY CENTRE | ADDRESS OF THE<br>IGNOU STUDY CENTRE  |
|------------|--------------------|-------------------------|--------------------------|---|
| 118.       | HYDERABAD          | 0109                    | VISAKHAPATNAM            | COORDINATOR IGNOU STUDY CENTRE DR. L. BULLAYA COLLEGE VISAKHAPATNAM 530013 ANDHRA PRADESH   |
| 119.       | HYDERABAD          | 0110                    | KAKINADA                 | COORDINATOR IGNOU STUDY CENTRE IDEAL COLLEGE OF ARTS & SCI. KAKINADA 533004 ANDHRA PRADESH  |
| 120.       | HYDERABAD          | 0148                    | KHAMMAN                  | COORDINATOR IGNOU STUDY CENTRE KAVITHA MEMORIAL DEG. COLLEGE N.S.T. ROAD KHAMMAN 507002 ANDHRA PRADESH                                      |
| 121.       | HYDERABAD          | 0157                    | HYDERABAD                | COORDINATOR IGNOU STUDY CENTRE S.D. SIGNODIA COLLEGE OF ARTS & COMMERCE & PG CENTRE 21-2-723/21, RIKAB GANJ HYDERABAD 500002 ANDHRA PRADESH |
| 122.       | IMPHAL             | 1701                    | IMPHAL                   | COORDINATOR IGNOU STUDY CENTRE MANIPUR UNIVERSITY UNIVERSITY CAMPUS CANCHIPUR IMPHAL 795003 MANIPUR   |
| 123.       | ITANAGAR           | 0301                    | ITANAGAR                 | COORDINATOR IGNOU STUDY CENTRE D.N. GOVERNMENT COLLEGE ITANAGAR 791113 ARUNACHAL PRADESH  |
| 124.       | JABALPUR           | 1502                    | JABALPUR                 | COORDINATOR IGNOU STUDY CENTRE RANI DURGAWATI UNIVERSITY JABALPUR 482001 MADHYA PRADESH   |
| 125.       | JAIPUR             | 2301                    | JAIPUR                   | COORDINATOR IGNOU STUDY CENTRE RAJASTHAN COLLEGE COLLEGE CAMPUS JAIPUR 302004 RAJASTHAN   |

| Sl.<br>NO. | REGIONAL<br>CENTRE | CODE OF<br>STUDY CENTRE | PLACE OF<br>STUDY CENTRE | ADDRESS OF THE<br>IGNOU STUDY CENTRE  |
|------------|--------------------|-------------------------|--------------------------|---|
| 126.       | JAIPUR             | 2302                    | UDAIPUR                  | COORDINATOR IGNOU STUDY CENTRE VIDYA BHAWAN RURAL INSTITUTE BADGAON ROAD UDAIPUR 313004 RAJASTHAN                           |
| 127.       | JAIPUR             | 2303                    | КОТА                     | COORDINATOR IGNOU STUDY CENTRE KOTA ENGINEERING COLLEGE RAWAT BHATA ROAD KOTA 324010 RAJASTHAN                              |
| 128.       | JAIPUR             | 2304                    | JODHPUR                  | COORDINATOR IGNOU STUDY CENTRE ONKARMAL SOMANI COLLEGE OF COM JODHPUR 342008 RAJASTHAN                                      |
| 129.       | JAIPUR             | 2305                    | BIKANER                  | COORDINATOR IGNOU STUDY CENTRE JODHPURBJS RAMPURIA JAIN COLLEGE J N VYAS NAGAR BIKANER 334003 RAJASTHAN                     |
| 130.       | JAIPUR             | 2306                    | AJMER                    | COORDINATOR IGNOU STUDY CENTRE DAYANANDA COLLEGE AJMER 305001 RAJASTHAN   |
| 131.       | JAIPUR             | 2308                    | ALWAR                    | COORDINATOR IGNOU STUDY CENTRE RAJRISHI COLLEGE 3/389, ARAVALI VIHAR ALWAR 343001 RAJASTHAN                                 |
| 132.       | JAIPUR             | 2312                    | LAKSHMANGARH             | COORDINATOR IGNOU STUDY CENTRE SHRI BHAGWANDAS TODI PG COLLEGE (SIKAR) LAKSHMANGARH 332311 RAJASTHAN                        |
| 133.       | JAIPUR             | 2320 D                  | JAIPUR                   | COORDINATOR IGNOU SPL STUDY CENTRE-RA INDIA INT. INSTT. OF MGT. SECTOR-12, MAHAVEER MARG MANSAROVAR JAIPUR 302020 RAJASTHAN |

| Sl.<br>NO. | REGIONAL<br>CENTRE | CODE OF<br>STUDY CENTRE | PLACE OF<br>STUDY CENTRE | ADDRESS OF THE<br>IGNOU STUDY CENTRE  |
|------------|--------------------|-------------------------|--------------------------|---|
| 134.       | JAIPUR             | 2322 D                  | HANUMANGARH              | COORDINATOR IGNOU SPL. STUDY CENTRE-RA NEHRU MEMORIAL LAW COLLEGE HANUMANGARH TOWN HANUMANGARH 335513 RAJASTHAN |
| 135.       | JAIPUR             | 2328 D                  | NAWALGARH                | COORDINATOR IGNOU SPL. STUDY CENTRE-RA SETH G.B. PODAR COLLEGE RAMBILAS PODAR ROAD NAWALGARH 333042 RAJASTHAN   |
| 136.       | JAMMU              | 1201                    | JAMMU TAWI               | COORDINATOR IGNOU STUDY CENTRE UNIVERSITY OF JAMMU JAMMU TAWI 180001  |
| 137.       | JAMMU              | 1206                    | KATHUA                   | COORDINATOR IGNOU STUDY CENTRE GOVERNMENT DEGREE COLLEGE DEPARTMENT OF GEOGRAPHY KATHUA JAMMU & KASHMIR         |
| 138.       | JAMMU              | 1207                    | RAJOURI                  | COORDINATOR IGNOU STUDY CENTRE GOVERNMENT DEGREE COLLEGE RAJOURI 185131 JAMMU & KASHMIR                         |
| 139.       | JAMMU              | 1208                    | POONCH                   | COORDINATOR IGNOU STUDY CENTRE GOVERNMENT DEGREE COLLEGE POONCH JAMMU & KASHMIR                                 |
| 140.       | JAMMU              | 1250                    | UDHAMPUR                 | COORDINATOR IGNOU STUDY CENTRE GOVT. DEGREE COLLEGE (BOYS) UDHAMPUR JAMMU & KASHMIR                             |
| 141.       | KARNAL             | 1001                    | YAMUNA NAGAR             | COORDINATOR IGNOU STUDY CENTRE MUKAND LAL NATIONAL COLLEGE YAMUNA NAGAR 135001 HARYANA                          |
| 142.       | KARNAL             | 1002                    | SONEPAT                  | COORDINATOR IGNOU STUDY CENTRE HINDU COLLEGE SONEPAT 131001 (HARYANA)   |

| Sl.<br>NO. | REGIONAL<br>CENTRE | CODE OF<br>STUDY CENTRE | PLACE OF<br>STUDY CENTRE | ADDRESS OF THE IGNOU STUDY CENTRE   |
|------------|--------------------|-------------------------|--------------------------|---|
| 143.       | KARNAL             | 1003                    | PANIPAT                  | COORDINATOR<br>IGNOU STUDY CENTRE<br>ARYA COLLEGE<br>PANIPAT 132103<br>HARYANA  |
| 144.       | KARNAL             | 1005                    | ROHTAK                   | COORDINATOR IGNOU STUDY CENTRE CHOTU RAM COLLEGE OF EDUCATION ROHTAK 124001 HARYANA   |
| 145.       | KARNAL             | 1008                    | KARNAL                   | COORDINATOR IGNOU STUDY CENTRE GOVERNMENT P.G. COLLEGE ARTS BLOCK, ROOM NO. 28-29 SECTOR - 14, URBAN ESTATE KARNAL 132001 HARYANA |
| 146.       | KARNAL             | 1009                    | HISSAR                   | COORDINATOR IGNOU STUDY CENTRE GOVERNMENT P.G. COLLEGE HISSAR 125001 HARYANA  |
| 147.       | KARNAL             | 1013                    | JIND                     | COORDINATOR IGNOU STUDY CENTRE GOVERNMENT P.G. COLLEGE JIND 126102 HARYANA  |
| 148.       | KHANNA             | 0601                    | CHANDIGARH               | COORDINATOR IGNOU STUDY CENTRE PUNJAB UNIVERSITY DEPT. OF CORESSPONDENCE COURSE CHANDIGARH 160017 CHANDIGARH                      |
| 149.       | KHANNA             | 0602                    | CHANDIGARH               | COORDINATOR IGNOU STUDY CENTRE DAV COLLEGE SECTOR 10 CHANDIGARH 160011 CHANDIGARH   |
| 150.       | KHANNA             | 2203                    | PATIALA                  | COORDINATOR IGNOU STUDY CENTRE PUNJABI UNIVERSITY ARTS BLOCK - III TOP FLOOR PATIALA 147002 PUNJAB                                |

| Sl.<br>NO. | REGIONAL<br>CENTRE | CODE OF<br>STUDY CENTRE | PLACE OF<br>STUDY CENTRE | ADDRESS OF THE<br>IGNOU STUDY CENTRE  |
|------------|--------------------|-------------------------|--------------------------|---|
| 151.       | KHANNA             | 2204                    | BHATINDA                 | COORDINATOR IGNOU STUDY CENTRE MGDAV COLLEGE BHILWADA ROAD BHATINDA 151001 PUNJAB                                   |
| 152.       | KHANNA             | 2205                    | AMRITSAR                 | COORDINATOR IGNOU STUDY CENTRE DAV COLLEGE OF EDUCATION AMRITSAR 143001 PUNJAB                                      |
| 153.       | KHANNA             | 2206                    | LUDHIANA                 | COORDINATOR IGNOU STUDY CENTRE GURU NANAK GIRLS COLLEGE MODEL TOWN LUDHIANA 141008 PUNJAB                           |
| 154.       | KHANNA             | 2211                    | LUDHIANA                 | COORDINATOR IGNOU STUDY CENTRE A.S. COLLEGE SAMRALA ROAD KHANNA LUDHIANA 141402 PUNJAB                              |
| 155.       | KHANNA             | 2212                    | JALANDHAR CITY           | COORDINATOR IGNOU STUDY CENTRE LAYALLPUR KHALSA COLLEGE C.T. ROAD, JALANDHAR CITY 144001                            |
| 156.       | KHANNA             | 2225                    | MANSA                    | COORDINATOR IGNOU STUDY CENTRE NEHRU MEMORIAL GOVT. COLLEGE MANSA, DT. MANSA-151505 PUNJAB                          |
| 157.       | КОНІМА             | 2001                    | КОНІМА                   | COORDINATOR IGNOU STUDY CENTRE NAGALAND COLLEGE OF EDUCATION DEPARTMENT OF EDUCATION KOHIMA 797001 NAGALAND         |
| 158.       | KOLKATA            | 2801                    | KOLKATA                  | COORDINATOR IGNOU STUDY CENTRE ISHWAR CHANDRA PATHABHAVAN 299 ACHARYA PRAFULA CHANDRA RD KOLKATA 700009 WEST BENGAL |

| Sl.<br>NO. | REGIONAL<br>CENTRE | CODE OF<br>STUDY CENTRE | PLACE OF<br>STUDY CENTRE | ADDRESS OF THE<br>IGNOU STUDY CENTRE  |
|------------|--------------------|-------------------------|--------------------------|---|
| 159.       | KOLKATA            | 2802                    | KOLKATA                  | COORDINATOR IGNOU STUDY CENTRE ST. XAVIER'S COLLEGE 30 PARK STREET KOLKATA 700016 WEST BENGAL   |
| 160.       | KOLKATA            | 2803                    | PARGANAS                 | COORDINATOR IGNOU STUDY CENTRE RAILWAY TECHNICAL SCHOOL KANCHRAPARA 24 PARGANAS (N) 743145 WEST BENGAL  |
| 161.       | KOLKATA            | 2804                    | KOLKATA                  | COORDINATOR<br>IGNOU STUDY CENTRE<br>ASWINI DATTA MEMORIAL COLLEGE<br>94/2, PARK CIRCUS<br>KOLKATA 700017<br>WEST BENGAL                            |
| 162.       | KOLKATA            | 2814                    | KOLKATA                  | COORDINATOR IGNOU STUDY CENTRE DINABANDHU ANDREWS COLLEGE GARIA P.O. KOLKATA 700084 WEST BENGAL   |
| 163.       | KOLKATA            | 2841                    | KOLKATA                  | COORDINATOR IGNOU STUDY CENTRE THE INDIAN INST OF PSYCHOMETRY EVERGREEN PLAZA, II TO V FLOOR 117, BARRACKPORE TRUNK ROAD KOLKATA 700035 WEST BENGAL |
| 164.       | KOLKATA            | 2854 D                  | DURGAPUR                 | COORDINATOR IGNOU SPL. STUDY CENTRE DURGAPUR SOCIETY OF MGT.SCIENC DR. ZAKIR HUSSAIN AVENUE BIDHANNAGAR DURGAPUR 713206 WEST BENGAL                 |
| 165.       | KOLKATA            | 2863                    | HALDIA                   | COORDINATOR IGNOU STUDY CENTRE INDIAN CENTRE FOR ADV. OF RES. EDU. ICARE COMPLEX P.O. HAIBERIA, HALDIA, DISTT. PURBA MDINIPUR-721657 WEST BENGAL    |

| Sl.<br>NO. | REGIONAL<br>CENTRE | CODE OF<br>STUDY CENTRE | PLACE OF<br>STUDY CENTRE | ADDRESS OF THE<br>IGNOU STUDY CENTRE  |
|------------|--------------------|-------------------------|--------------------------|---|
| 166.       | LUCKNOW            | 2701                    | LUCKNOW                  | COORDINATOR IGNOU STUDY CENTRE JAI NARAIN DEGREE COLLEGE LUCKNOW 226001 UTTAR PRADESH                           |
| 167.       | LUCKNOW            | 2703                    | ALLAHABAD                | COORDINATOR IGNOU STUDY CENTRE ALLAHABAD DEGREE COLLEGE 15, KYADGANJ ALLAHABAD 211003 UTTAR PRADESH             |
| 168.       | LUCKNOW            | 2706                    | KANPUR                   | COORDINATOR IGNOU STUDY CENTRE P.P.N. COLLEGE 96/12, MG MARG KANPUR 208001 UTTAR PRADESH                        |
| 169.       | LUCKNOW            | 2712                    | JHANSI                   | COORDINATOR IGNOU STUDY CENTRE BIPIN BIHARI PG COLLEGE JHANSI 284001 UTTAR PRADESH                              |
| 170.       | LUCKNOW            | 2710                    | SULTANPUR                | COORDINATOR IGNOU STUDY CENTRE KAMALA INSTT. OF PHY. & SOCIAL SCIENCE SULTANPUR 228118 UTTAR PRADESH            |
| 171.       | LUCKNOW            | 2720                    | LUCKNOW                  | COORDINATOR IGNOU STUDY CENTRE LUCKNOW CHRISTIAN COLLEGE DEPTT. OF CHEMISTRY LUCKNOW 226018 UTTAR PRADESH       |
| 172.       | LUCKNOW            | 2724 R                  | MANAKAPUR                | COORDINATOR IGNOU RECOG. STUDY CENTRE INDIA TELEPHONES INDIA LTD. E.S.S. PROJECT MANAKAPUR 271308 UTTAR PRADESH |
| 173.       | LUCKNOW            | 2742 R                  | RAIBARELI                | COORDINATOR IGNOU RECOG. STUDY CENTRE NTPC LIMITED UNCHAHAR RAIBARELI 229406 UTTAR PRADESH                      |

| Sl.<br>NO. | REGIONAL<br>CENTRE | CODE OF<br>STUDY CENTRE | PLACE OF<br>STUDY CENTRE | ADDRESS OF THE IGNOU STUDY CENTRE  |
|------------|--------------------|-------------------------|--------------------------|--|
| 174.       | LUCKNOW            | 2793                    | FAIZABAD                 | COORDINATOR IGNOU STUDY CENTRE K.S. SAKET P.G. COLLEGE AYODHYA FAIZABAD 224123 UTTAR PRADESH         |
| 175.       | MADURAI            | 2503                    | MADURAI                  | COORDINATOR<br>IGNOU STUDY CENTRE<br>AMERICAN COLLEGE<br>MADURAI 625002<br>TAMIL NADU                |
| 176.       | MADURAI            | 2507                    | TUTICORIN                | COORDINATOR IGNOU STUDY CENTRE V.O.C. COLLEGE PALAYAMKOTAI ROAD TUTICORIN 628008 TAMIL NADU          |
| 177.       | MADURAI            | 2511                    | NAGERCOIL                | COORDINATOR<br>IGNOU STUDY CENTRE<br>S.T. HINDU COLLEGE<br>NAGERCOIL 629002<br>TAMIL NADU            |
| 178.       | MADURAI            | 2548 P                  | ERODE                    | COORDINATOR IGNOU PROG. STUDY CENTRE KONGU ENGINEERING COLLEGE PERUNDURAI, ERODE 638052 TAMIL NADU   |
| 179.       | MADURAI            | 2568                    | THENI                    | COORDINATOR IGNOU STUDY CENTRE H.K. ROWTHER HOWDIA COLLEGE UTHAMAPALAYAM THENI 625533 TAMIL NADU     |
| 180.       | MADURAI            | 2571                    | RAMANATHAPURAM           | COORDINATOR IGNOU STUDY CENTRE MOHD. SATHAK ENGG. COLLEGE KILAKARAI RAMANATHAPURAM 623806 TAMIL NADU |
| 181.       | PATNA              | 0501                    | PATNA                    | COORDINATOR IGNOU STUDY CENTRE VANIJYA MAHAVIDYALAYA PATNA COLLEGE CAMPUS PATNA 800005 BIHAR         |

| Sl.<br>NO. | REGIONAL<br>CENTRE | CODE OF<br>STUDY CENTRE | PLACE OF<br>STUDY CENTRE | ADDRESS OF THE<br>IGNOU STUDY CENTRE  |
|------------|--------------------|-------------------------|--------------------------|---|
| 182.       | PATNA              | 0535P                   | PATNA                    | PROG. I/C IGNOUR PROG. STUDY CENTRE I.I.M.I.T. B/194, BASAWAN PATH SOUTH S.K. PURI PATNA BIHAR                                |
| 183.       | PATNA              | 0587                    | KAHALGAON                | COORDINATOR IGNOU STUDY CENTRE NTPC LTD. KAHLGAON SUPR THERMAL POWER PRJT P.O. DEEPTI NAGAR KAHALGAON DIST. BHAGALPUR-813214  |
| 184.       | PUNE               | 1601                    | MUMBAI                   | COORDINATOR IGNOU STUDY CENTRE KJS COLLEGE OF EDUCATION T & R VIDYANAGAR, VIDYA VIHAR GHATKOPAR (E) MUMBAI 400077 MAHARASHTRA |
| 185.       | PUNE               | 1602                    | PUNE                     | COORDINATOR IGNOU STUDY CENTRE SYMBIOSIS INTERNATL. CUL & CEN SENAPATI BAPAT ROAD PUNE 411004 MAHARASHTRA                     |
| 186.       | PUNE               | 1603                    | MUMBAI                   | COORDINATOR IGNOU STUDY CENTRE SATHAYE COLLEGE DIXIT ROAD, VILE PARLE (E) MUMBAI 400057 MAHARASHTRA                           |
| 187.       | PUNE               | 1604                    | MUMBAI                   | COORDINATOR IGNOU STUDY CENTRE KET'S VG VAZE COLLEGE MITHAGAR ROAD, MILAND (E) MUMBAI 400081 MAHARASHTRA                      |
| 188.       | PUNE               | 1605                    | SATARA                   | COORDINATOR IGNOU STUDY CENTRE D.G. DEGREE COLL. OF COMMERCE LECTURER IN ECONOMICS SATARA 415001 MAHARASHTRA                  |

| Sl.<br>NO. | REGIONAL<br>CENTRE | CODE OF<br>STUDY CENTRE | PLACE OF<br>STUDY CENTRE | ADDRESS OF THE<br>IGNOU STUDY CENTRE  |
|------------|--------------------|-------------------------|--------------------------|---|
| 189.       | PUNE               | 1606                    | KOLHAPUR                 | COORDINATOR IGNOU STUDY CENTRE C.S. CENTRAL INST OF BUSINESS ECONOMICS & RESEARCH UNIVERSITY ROAD KOLHAPUR 416004 MAHARASHTRA |
| 190.       | PUNE               | 1607                    | NAGPUR                   | COORDINATOR IGNOU STUDY CENTRE NAGPUR UNIVERSITY GURU NANAK BHAWAN NAGPUR 440001 MAHARASHTRA                                  |
| 191.       | PUNE               | 1608                    | NASIK                    | COORDINATOR IGNOU STUDY CENTRE KTHM COLLEGE GANGAPUR ROAD SHIVAJI NAGAR NASIK 422002 MAHARASHTRA                              |
| 192.       | PUNE               | 1610                    | AURANGABAD               | COORDINATOR IGNOU STUDY CENTRE VIVEKANAND ARTS & SDS COM. COL SAMRAT NAGAR AURANGABAD 431001 MAHARASHTRA                      |
| 193.       | PUNE               | 1611                    | JALGAON                  | COORDINATOR IGNOU STUDY CENTRE NORTH MAHARASHTRA UNIVERSITY BLOCK NO. 125, ADMN. BLDG. P.B. NO. 80 JALGAON 425001 MAHARASHTRA |
| 194.       | PUNE               | 1614                    | CHANDRAPUR               | COORDINATOR IGNOU STUDY CENTRE CHANDRAPUR ENGINEERING COLLEGE BABUPETH CHANDRAPUR 442403 MAHARASHTRA                          |
| 195.       | PUNE               | 1615 R                  | TARAPUR                  | COORDINATOR IGNOU RECOG. STUDY CENTRE SHRI G.A. LOKSEVA NIDHI P/17, MIDC TARAPUR 401506 MAHARASHTRA                           |

| Sl.<br>NO. | REGIONAL<br>CENTRE | CODE OF<br>STUDY CENTRE | PLACE OF<br>STUDY CENTRE | ADDRESS OF THE IGNOU STUDY CENTRE   |
|------------|--------------------|-------------------------|--------------------------|---|
| 196.       | PUNE               | 1629 R                  | THANE DISTRICT           | COORDINATOR IGNOU RECOG. STUDY CENTRE JINDAL IRON AND STEEL CO. LTD. VASIND VILLAGE SHAHPUR TALUK THANE DISTRICT 421604 MAHARASHTRA             |
| 197.       | PUNE               | 1632                    | NEW PANVEL               | COORDINATOR IGNOU STUDY CENTRE MAHATMA EDUCATION SOCIETY COMPOSITE COLLEGE CAMPUS, PLOT # 10, SECTOR 16, PODI # 2 NEW PANVEL 410206 MAHARASHTRA |
| 198.       | PUNE               | 1666                    | MUMBAI                   | COORDINATOR IGNOU STUDY CENTRE ICFAI BUSINESS SCHOOL 71, NIRLON COMPLEX WESTERN EXPRESS HIGHWAY GOREGAON (E), MUMBAI 400063 MAHARASHTRA         |
| 199.       | RAIPUR             | 1503                    | DURG                     | COORDINATOR IGNOU STUDY CENTRE GOVT. ARTS & SCI. COLLEGE DURG 491002 CHHATTISGARH   |
| 200.       | RAIPUR             | 1505                    | BILASPUR                 | COORDINATOR IGNOU STUDY CENTRE GMSPG COLLEGE SEEPAT ROAD BILASPUR 495001 CHHATTISGARH   |
| 201.       | RAIPUR             | 1510                    | RAIPUR                   | COORDINATOR IGNOU STUDY CENTRE PT. RAVI SHANKAR SHUKLA UNIV. ARTS BLOCK EXTN. (RIGHT WING) RAIPUR 492010 CHHATTISGARH                           |
| 202.       | RAIPUR             | 1517 R                  | KORBA                    | COORDINATOR IGNOU RECOG. STUDY CENTRE N.T.P.C. TRAINING CENTRE PRAGATI NAGAR PO KORBA 495450 CHHATTISGARH                                       |

| Sl.<br>NO. | REGIONAL<br>CENTRE | CODE OF<br>STUDY CENTRE | PLACE OF<br>STUDY CENTRE | ADDRESS OF THE<br>IGNOU STUDY CENTRE  |
|------------|--------------------|-------------------------|--------------------------|---|
| 203.       | RAIPUR             | 3504                    | DHAMTARI                 | COORDINATOR IGNOU STUDY CENTRE GOVT POST GRADUATE COLLEGE DHAMTARI 493773 CHHATTISGARH  |
| 204.       | RAIPUR             | 3507                    | СНАМРА                   | COORDINATOR IGNOU STUDY CENTRE GOVERNMENT DEGREE COLLEGE CHAMPA 495671 CHHATTISGARH   |
| 205.       | RAIPUR             | 3510                    | RAJNANDGAON              | COORDINATOR IGNOU STUDY CENTRE GOVT. DIGVIJAYA COLLEGE RAJNANDGAON 491441 CHATTISGARH   |
| 206.       | RAIPUR             | 3514                    | KORBA                    | COORDINATOR IGNOU STUDY CENTRE GOVT. P.G. COLLEGE RAJGAMAR ROAD KORBA, CHATTISGARH  |
| 207.       | RANCHI             | 0502                    | JAMSHEDPUR               | COORDINATOR IGNOU STUDY CENTRE JAMSHEDPUR COOPERATIVE COLLEGE JAMSHEDPUR JHARKHAND  |
| 208 .      | RANCHI             | 0503                    | DHANBAD                  | COORDINATOR IGNOU STUDY CENTRE P.K. ROY MEMORIAL COLLEGE SERAIDHELA DHANBAD 826001 JHARKHAND  |
| 209.       | RANCHI             | 0506                    | RANCHI                   | COORDINATOR IGNOU STUDY CENTRE ST. XAVIER'S COLLEGE P B NO. 9 RANCHI 834001 JHARKHAND   |
| 210.       | RANCHI             | 0507                    | BOKARO                   | COORDINATOR IGNOU STUDY CENTRE EDN. & RESEARCH TRUST (NIPM) NEW ADMN. BUILDING III/B SCHOOL BOKARO STEEL CITY BOKARO 827006 JHARKHAND |
| 211.       | RANCHI             | 0514 R                  | RANCHI                   | COORDINATOR IGNOU RECOG. STUDY CENTRE INDIAN INSTT. OF COAL MGT. KANKE RANCHI 834006 JHARKHAND  |

| RANCHI   | 0528                        | HAZARIBAGH   | GOODDINAMOD  |
|----------|-----------------------------|--|--|
|          |                             |  | COORDINATOR IGNOU STUDY CENTRE ST. COLUMBA'S COLLEGE P.O. COLLEGE MORE HAZARIBAGH 825301 JHARKHAND               |
| SHILLONG | 1801                        | SHILLONG   | COORDINATOR IGNOU STUDY CENTRE NORTH EASTERN HILL UNIVERSITY BIJNI COMPLEX LAITUMKHRAH SHILLONG 793003 MEGHALAYA |
| SHIMLA   | 1102                        | MANDI  | COORDINATOR IGNOU STUDY CENTRE GOVERNMENT P.G. COLLEGE MANDI 175001 HIMACHALA PRADESH                            |
| SHIMLA   | 1103                        | SOLAN  | COORDINATOR IGNOU STUDY CENTRE GOVERNMENT DEGREE COLLEGE SOLAN 173212 HIMACHALA PRADESH                          |
| SHIMLA   | 1104                        | HAMIRPUR   | COORDINATOR IGNOU STUDY CENTRE GOVERNMENT DEGREE COLLEGE HAMIRPUR 177005 HIMACHALA PRADESH                       |
| SHIMLA   | 1105                        | DHARAMSHALA  | COORDINATOR IGNOU STUDY CENTRE GOVERNMENT DEGREE COLLEGE DEPT. OF CHEMISTRY DHARAMSHALA 177005 HIMACHALA PRADESH |
| SHIMLA   | 1106                        | СНАМВА   | COORDINATOR IGNOU STUDY CENTRE GOVERNMENT DEGREE COLLEGE CHAMBA 176310 HIMACHALA PRADESH                         |
| SHIMLA   | 1108                        | NAHAN  | COORDINATOR IGNOU STUDY CENTRE GOVERNMENT DEGREE COLLEGE NAHAN 173001 HIMACHALA PRADESH                          |
|          | SHIMLA SHIMLA SHIMLA SHIMLA | SHIMLA 1102  SHIMLA 1103  SHIMLA 1105  SHIMLA 1106 | SHIMLA 1102 MANDI SHIMLA 1103 SOLAN SHIMLA 1104 HAMIRPUR SHIMLA 1105 DHARAMSHALA SHIMLA 1106 CHAMBA              |

| Sl.<br>NO. | REGIONAL<br>CENTRE | CODE OF<br>STUDY CENTRE | PLACE OF<br>STUDY CENTRE | ADDRESS OF THE IGNOU STUDY CENTRE   |
|------------|--------------------|-------------------------|--------------------------|---|
| 220.       | SHIMLA             | 1109                    | UNA                      | COORDINATOR IGNOU STUDY CENTRE GOVERNMENT DEGREE COLLEGE UNA 174303 HIMACHALA PRADESH   |
| 221.       | SHIMLA             | 1113                    | BILASPUR                 | COORDINATOR IGNOU STUDY CENTRE GOVT. P.G. COLLEGE BILASPUR 174001 HIMACHAL PRADESH  |
| 222.       | SHIMLA             | 1114 P                  | SHIMLA                   | PROG. I/C IGNOU PROG. STUDY CENTRE H.P. UNIVERSITY ACADEMIC STAFF COLLEGE, IV FLR LIBRARY BLD, SUMMER HILL SHIMLA 171005 HIMACHAL PRADESH |
| 223.       | SHIMLA             | 1127 D                  | SOLAN                    | COORDINATOR IGNOU SPL. STUDY CENTRE-RA LORD MAHAVIRA STUDY CENTRE ROPAR ROAD NALAGARH SOLAN HIMACHAL PRADESH                              |
| 224.       | SILIGURI           | 2805                    | SILIGURI                 | COORDINATOR IGNOU STUDY CENTRE ADARSH MAHAVIDYALAYA SEVOKE ROAD SILIGURI 734401 WEST BENGAL   |
| 225.       | SRINAGAR           | 1202                    | SRI NAGAR                | COORDINATOR IGNOU STUDY CENTRE GOVT. AMAR SINGH COLLEGE GOGJI BAGH SRI NAGAR 190008 JAMMU & KASHMIR                                       |
| 226.       | SRINAGAR           | 1209                    | SRI NAGAR                | COORDINATOR IGNOU STUDY CENTRE SHRI PRATAP SINGH COLLEGE MAULANA AZAD ROAD SRI NAGAR 190001 JAMMU & KASHMIR                               |
| 227.       | SRINAGAR           | 1236                    | BARAMULLA                | COORDINATOR IGNOU STUDY CENTRE GOVT. DEGREE COLLEGE (BOYS) KHOJABAGH TEHSIL BARAMULLA BARAMULLA 193101 JAMMU & KASHMIR                    |

| Sl.<br>NO. | REGIONAL<br>CENTRE | CODE OF<br>STUDY CENTRE | PLACE OF<br>STUDY CENTRE | ADDRESS OF THE<br>IGNOU STUDY CENTRE  |
|------------|--------------------|-------------------------|--------------------------|---|
| 228.       | VARANASI           | 2709                    | GORAKHPUR                | COORDINATOR IGNOU STUDY CENTRE GORAKHPUR UNIVERSITY DEPARTMENT OF PHYSICS GORAKHPUR 273009 UTTAR PRADESH                |
| 229.       | VARANASI           | 2708                    | VARANASI                 | COORDINATOR IGNOU STUDY CENTRE UDAI PRATAP PG COLLEGE VARANASI 221002 UTTAR PRADESH                                     |
| 230.       | VARANASI           | 2722 R                  | SHAKTINAGAR              | COORDINATOR IGNOU RECOG. STUDY CENTRE N.T.P.C. SHAKTINAGAR 231222 UTTAR PRADESH   |
| 231.       | VARANASI           | 2723 R                  | AZAMGARH                 | COORDINATOR IGNOU RECOG. STUDY CENTRE CHILDREN COLLEGE A I C C E D S C/O CHILDREN COLLEGE AZAMGARH 276001 UTTAR PRADESH |
| 232.       | VARANASI           | 2745                    | JAUNPUR                  | COORDINATOR IGNOU STUDY CENTRE VBS PURVANCHAL UNIVERSITY SHAHGANJ ROAD JAUNPUR 222002 UTTAR PRADESH                     |

(R) = Recognised Study Centre (P) = Programme Study Centre (D) = Special Study Centre

# IGNOU—ARMY RECOGNIZED STUDY CENTRES

(For ARMY Personnel Only)

| SL.NO. | RECOG. REGIONAL<br>CENTRE | SC CODE | ADDRESS OF THE ARMY<br>RECOGNIZED STUDY CENTRE   |
|--------|---------------------------|---------|--|
| 1.     | HQ EASTERN COMMAND        | 5101    | COORDINATOR IGNOU - ARMY RECOG. STUDY CENTRE EASTERN COMMAND HRDC C/O 101 AREA, C/O 99 APO                         |
| 2.     | HQ EASTERN COMMAND        | 5102    | COORDINATOR IGNOU - ARMY RECOG. STUDY CENTRE HQ 3 CORPS HRDC C/O 99 APO  |
| 3.     | HQ EASTERN COMMAND        | 5103    | COORDINATOR IGNOU - ARMY RECOG. STUDY CENTRE HQ 4 CORPS HRDC C/O 99 APO  |
| 4.     | HQ EASTERN COMMAND        | 5104    | COORDINATOR IGNOU - ARMY RECOG. STUDY CENTRE HQ 33 CORPS HRDC C/O 56 APO   |
| 5.     | HQ WESTERN COMMAND        | 5201    | COORDINATOR IGNOU - ARMY RECOG. STUDY CENTRE WESTERN COMMAND HRDC C/O HQ WESTERN COMMAND (EDN) CHANDIMANDIR        |
| 6.     | HQ WESTERN COMMAND        | 5202    | COORDINATOR IGNOU - ARMY RECOG. STUDY CENTRE HQ 2 CORPS HRDC C/O 56 APO  |
| 7.     | HQ WESTERN COMMAND        | 5203    | COORDINATOR IGNOU - ARMY RECOG. STUDY CENTRE HQ 10 CORPS HRDC C/O 56 APO   |
| 8.     | HQ WESTERN COMMAND        | 5204    | COORDINATOR IGNOU - ARMY RECOG. STUDY CENTRE HQ 11 CORPS HRDC C/O 56 APO   |
| 9.     | HQ WESTERN COMMAND        | 5205    | COORDINATOR HQ 9 CORPS 32 HUMAN RESOURCE DEVELOPMENT 56, APO-908509 CHANDIGARH                                     |
| 10.    | HQ CENTRAL COMMAND        | 5301    | COORDINATOR IGNOU - ARMY RECOG. STUDY CENTRE CENTRAL COMMAND HRDC-1 C/O HQ CENTRAL COMMAND (EDN) LUCKNOW - 226002. |
| 11.    | HQ CENTRAL COMMAND        | 5302    | COORDINATOR IGNOU - ARMY RECOG. STUDY CENTRE 1, SIGNAL TRAINING CENTRE JABALPUR - 482001                           |

# IGNOU—ARMY RECOGNIZED STUDY CENTRES - Contd.

| SL.NO. | RECOG. REGIONAL<br>CENTRE | SC CODE | ADDRESS OF THE ARMY<br>RECOGNIZED STUDY CENTRE  |
|--------|---------------------------|---------|---|
| 12.    | HQ CENTRAL COMMAND        | 5303    | COORDINATOR IGNOU - ARMY RECOG. STUDY CENTRE HQ I CORPS HRDC C/O 56 APO                                     |
| 13.    | HQ CENTRAL COMMAND        | 5304    | COORDINATOR<br>IGNOU - ARMY RECOG. STUDY CENTRE<br>HRCD 33 ARMY, DIVISION                                   |
| 14.    | HQ SOUTHERN COMMAND       | 5401    | COORDINATOR IGNOU - ARMY RECOG. STUDY CENTRE SOUTHERN COMMAND HRDC-II C/O HQ SOUTHERN COMMAND (EDN) PUNE    |
| 15.    | HQ SOUTHERN COMMAND       | 5402    | COORDINATOR IGNOU - ARMY RECOG. STUDY CENTRE HQ 12 CORPS HRDC C/O 56 APO                                    |
| 16.    | HQ SOUTHERN COMMAND       | 5403    | COORDINATOR IGNOU - ARMY RECOG. STUDY CENTRE HQ 21 CORPS HRDC C/O 56 APO                                    |
| 17.    | HQ SOUTHERN COMMAND       | 5404    | COORDINATOR IGNOU - ARMY RECOG. STUDY CENTRE SOUTH ERN COMMAND HRDC-1 C/O BEG & CENTRE, KIRKEE, PUNE        |
| 18.    | HQ SOUTHERN COMMAND       | 5405    | COORDINATOR IGNOU - ARMY RECOG. STUDY CENTRE BIRCHGUNT SOUTH ANDAMAN & NICOBAR, ISLANDS                     |
| 19.    | HQ NORTHERN COMMAND       | 5501    | COORDINATOR IGNOU - ARMY RECOG. STUDY CENTRE NORTHERN COMMAND HRDC C/O HQ NORTHERN COMMAND (EDN) C/O 56 APO |
| 20.    | HQ NORTHERN COMMAND       | 5502    | COORDINATOR IGNOU - ARMY RECOG. STUDY CENTRE 29 INF DIV HRDC C/O 56 APO                                     |
| 21.    | HQ NORTHERN COMMAND       | 5503    | COORDINATOR IGNOU - ARMY RECOG. STUDY CENTRE HQ 15 CORPS HRDC C/O 56 APO                                    |
| 22.    | HQ NORTHERN COMMAND       | 5504    | COORDINATOR IGNOU - ARMY RECOG. STUDY CENTRE HQ 16 CORPS HRDC C/O 56 APO                                    |
| 23.    | HQ NORTHERN COMMAND       | 5505    | COORDINATOR IGNOU - ARMY RECOG. STUDY CENTRE HQ 3 INF DIV HRDC C/O 56 APO                                   |

#### IGNOU—NAVY RECOGNIZED STUDY CENTRES

(For Navy Personnel Only)

| SL. NO. | RECOG. REGIONAL<br>CENTRE  | SC CODE | ADDRESS OF THE ARMY<br>RECOGNIZED STUDY CENTRE  |
|---------|----------------------------|---------|---|
| 1.      | NAVAL HQ, NEW DELHI        | 7101    | COORDINATOR IGNOU – NAVY RECOG. STUDY CENTRE NAU SENA BAUGH II NARAINA, DELHI CANTT. NEW DELHI – 110 010. |
| 2.      | HQ, WESTERN NAVAL COMMAND  | 7201    | COORDINATOR IGNOU – NAVY RECOG. STUDY CENTRE 2ND FLOOR, TARANG NEW NAVY NAGAR MUMBAI - 400005.            |
| 3.      | HQ, EASTERN NAVAL COMMAND  | 7301    | COORDINATOR IGNOU – NAVY RECOG. STUDY CENTRE NAVY CHILDREN SCHOOL GANDHI GRAM P.O. VISAKHAPATNAM – 530005 |
| 4.      | HQ, SOUTHERN NAVAL COMMAND | 7401    | COORDINATOR IGNOU – NAVY RECOG. STUDY CENTRE NAVAL CHILDREN SCHOOL NAVAL BASE KOCHI – 682004.             |

# IGNOU—ASSAM RIFLES RECOGNIZED STUDY CENTRES

(For ASSAM RIFLES Personnel Only)

| SL. NO. | RECOG. REGIONAL<br>CENTRE | SC Code | ADDRESS OF THE ASSAM<br>RIFLES RECOG STUDY CENTRE   |
|---------|---------------------------|---------|---|
| 1.      | SHILLONG                  | 8101    | COORDINATOR  IGNOU – ASSAM RIFLES RECOG. STUDY CENTRE ARASU, HAPPY VALLEY C/O ASSAM RIFLES ADMINISTRATIVE UNIT HAPPY VALLEY SHILLONG – 07 |
| 2.      | SHILLONG                  | 8102    | COORDINATOR IGNOU – ASSAM RIFLES RECOG. STUDY CENTRE HQ AC & ASSAM RANGE ASSAM RIFLES C/O HQ AC & ASSAM RANGE ASSAM RIFLES C/O 99 APO     |

#### IGNOU—ASSAM RIFLES RECOGNIZED STUDY CENTRES - Contd.

| SL. NO. | RECOG. REGIONAL<br>CENTRE | SC Code | ADDRESS OF THE ASSAM<br>RIFLES RECOG STUDY CENTRE   |
|---------|---------------------------|---------|---|
| 3.      | SHILLONG                  | 8103    | COORDINATOR IGNOU – ASSAM RIFLES RECOG. STUDY CENTRE 7 ASSAM RIFLES C/O 7 ASSAM RIFLES C/O 99 APO   |
| 4.      | SHILLONG                  | 8104    | COORDINATOR IGNOU – ASSAM RIFLES RECOG. STUDY CENTRE 6 ASSAM RIFLES C/O 6 ASSAM RIFLES C/O 99 APO   |
| 5.      | SHILLONG                  | 8105    | COORDINATOR IGNOU – ASSAM RIFLES RECOG. STUDY CENTRE 29 ASSAM RIFLES C/O 29 ASSAM RIFLES C/O 99 APO |
| 6.      | SHILLONG                  | 8106    | COORDINATOR IGNOU – ASSAM RIFLES RECOG. STUDY CENTRE 26 ASSAM RIFLES C/O 26 ASSAM RIFLES C/O 99 APO |
| 7.      | SHILLONG                  | 8107    | COORDINATOR IGNOU – ASSAM RIFLES RECOG. STUDY CENTRE 27 ASSAM RIFLES C/O 27 ASSAM RIFLES C/O 99 APO |
| 8.      | SHILLONG                  | 8108    | COORDINATOR IGNOU – ASSAM RIFLES RECOG. STUDY CENTRE 31 ASSAM RIFLES C/O 31 ASSAM RIFLES C/O 99 APO |
| 9.      | SHILLONG                  | 8109    | COORDINATOR IGNOU – ASSAM RIFLES RECOG. STUDY CENTRE 2 ASSAM RIFLES C/O 2 ASSAM RIFLES C/O 99 APO   |
| 10.     | SHILLONG                  | 8110    | COORDINATOR IGNOU – ASSAM RIFLES RECOG. STUDY CENTRE 14 ASSAM RIFLES C/O 14 ASSAM RIFLES C/O 99 APO |
| 11.     | SHILLONG                  | 8111    | COORDINATOR IGNOU – ASSAM RIFLES RECOG. STUDY CENTRE 34 ASSAM RIFLES C/O 34 ASSAM RIFLES C/O 99 APO |
| 12.     | SHILLONG                  | 8112    | COORDINATOR IGNOU – ASSAM RIFLES RECOG. STUDY CENTRE 9 ASSAM RIFLES C/O 9 ASSAM RIFLES C/O 99 APO   |

#### IGNOU—ASSAM RIFLES RECOGNIZED STUDY CENTRES - Contd.

| SL. NO. | RECOG. REGIONAL<br>CENTRE | SC CODE | ADDRESS OF THE ASSAM<br>RIFLES RECOG STUDY CENTRE   |
|---------|---------------------------|---------|---|
| 13.     | SHILLONG                  | 8113    | COORDINATOR IGNOU – ASSAM RIFLES RECOG. STUDY CENTRE 12 ASSAM RIFLES C/O 12 ASSAM RIFLES C/O 99 APO       |
| 14.     | SHILLONG                  | 8114    | COORDINATOR IGNOU – ASSAM RIFLES RECOG. STUDY CENTRE 33 ASSAM RIFLES C/O 33 ASSAM RIFLES C/O 99 APO       |
| 15.     | SHILLONG                  | 8115    | COORDINATOR IGNOU – ASSAM RIFLES RECOG. STUDY CENTRE 21 ASSAM RIFLES C/O 21ASSAM RIFLES C/O 99 APO        |
| 16.     | SHILLONG                  | 8116    | COORDINATOR IGNOU – ASSAM RIFLES RECOG. STUDY CENTRE HQ B RANGE AR C/O HQ B RANGE ASSAM RIFLES C/O 99 APO |
| 17.     | SHILLONG                  | 8117    | COORDINATOR IGNOU – ASSAM RIFLES RECOG. STUDY CENTRE 25 ASSAM RIFLES C/O 25 ASSAM RIFLES C/O 99 APO       |
| 18.     | SHILLONG                  | 8118    | COORDINATOR IGNOU – ASSAM RIFLES RECOG. STUDY CENTRE 8 ASSAM RIFLES C/O 8 ASSAM RIFLES C/O 99 APO         |
| 19.     | SHILLONG                  | 8119    | COORDINATOR IGNOU – ASSAM RIFLES RECOG. STUDY CENTRE 1 ASSAM RIFLES C/O 1 ASSAM RIFLES C/O 99 APO         |
| 20.     | SHILLONG                  | 8120    | COORDINATOR IGNOU – ASSAM RIFLES RECOG. STUDY CENTRE 19 ASSAM RIFLES C/O 19 ASSAM RIFLES C/O 99 APO       |
| 21.     | SHILLONG                  | 8121    | COORDINATOR IGNOU – ASSAM RIFLES RECOG. STUDY CENTRE 18 ASSAM RIFLES C/O 18 ASSAM RIFLES C/O 99 APO       |

#### IGNOU—ASSAM RIFLES RECOGNIZED STUDY CENTRES - Contd.

| SL. NO. | RECOG. REGIONAL<br>CENTRE | SC Code | ADDRESS OF THE ASSAM<br>RIFLES RECOG STUDY CENTRE  |
|---------|---------------------------|---------|--|
| 22.     | SHILLONG                  | 8122    | COORDINATOR IGNOU – ASSAM RIFLES RECOG. STUDY CENTRE HQ TRIPURA RANGE ASSAM RIFLES C/O HQ TRIPURA RANGE ASSAM RIFLES C/O 99 APO    |
| 23.     | SHILLONG                  | 8123    | COORDINATOR IGNOU – ASSAM RIFLES RECOG. STUDY CENTRE 22 ASSAM RIFLES C/O 22 ASSAM RIFLES C/O 99 APO                                |
| 24.     | SHILLONG                  | 8124    | COORDINATOR IGNOU – ASSAM RIFLES RECOG. STUDY CENTRE 23 ASSAM RIFLES C/O 23 ASSAM RIFLES C/O 99 APO                                |
| 25.     | SHILLONG                  | 8125    | COORDINATOR  IGNOU – ASSAM RIFLES RECOG. STUDY CENTRE ARTC & S, DIMAPUR C/O ASSAM RIFLES TRAINING CENTRE & SCHOOL DIMAPUR NAGALAND |
| 26.     | SHILLONG                  | 8126    | COORDINATOR IGNOU – ASSAM RIFLES RECOG. STUDY CENTRE 30 ASSAM RIFLES C/O 30 ASSAM RIFLES C/O 99 APO                                |
| 27.     | SHILLONG                  | 8127    | COORDINATOR IGNOU – ASSAM RIFLES RECOG. STUDY CENTRE 4 ASSAM RIFLES C/O 4 ASSAM RIFLES C/O 99 APO                                  |
| 28.     | SHILLONG                  | 8128    | COORDINATOR IGNOU – ASSAM RIFLES RECOG. STUDY CENTRE 24 ASSAM RIFLES C/O 24 ASSAM RIFLES C/O 99 APO                                |
| 29.     | SHILLONG                  | 8129    | COORDINATOR IGNOU – ASSAM RIFLES RECOG. STUDY CENTRE 16 ASSAM RIFLES C/O 16 ASSAM RIFLES C/O 99 APO                                |
| 30.     | SHILLONG                  | 8130    | COORDINATOR IGNOU – ASSAM RIFLES RECOG. STUDY CENTRE 3 ASSAM RIFLES C/O 3 ASSAM RIFLES C/O 99 APO                                  |

#### PARTNER INSTITUTIONS

| SL.<br>NO | REGIONAL<br>CENTRE | CODE | ADDRESS OF<br>THE PARTNER INSTITUTIONS   | PROGRAMMES |
|-----------|--------------------|------|--|------------|
| 1.        | GUWAHATI           | 04A0 | PI COORDINATOR - 04A0 NERIM PARUKUTTY BHAWAN, NABIN NGR. OPP. DOORDARSHAN R.G. BARUAH ROAD GUWAHATI - 781024. ASSAM Ph.Off.: 0361 - 453293/453641 Fax : 0361 - 264892                                  | MP         |
| 2.        | KHANNA             | 10A0 | PI COORDINATOR - 10A0 D.A.V. COLLEGE OF COMMUNICATION & EDUCATION ADMINISTRATION SECTOR 8-C CHANDIGARH - 160018 CHANDIGARH Ph.Off.: 0172 - 41345   | MP         |
| 3.        | PATNA              | 05A0 | PI COORDINATOR - 05A0 SCHOOL OF COMPUTER SCIENCES INDIAN INSTT OF BUSINESS MGT DR ZAKIR HUSAIN INSTT CAMPUS BAILEY ROAD, PATNA - 800001 BIHAR Ph.Off.: 0612 – 220647/222919 Fax : 0612 – 230347/229919 | MP         |

# Appendix 3

| SL.<br>NO. | REGIONAL<br>CENTRE | RC<br>CODE | ADDRESS OF THE IGNOU<br>REGIONAL CENTRE   | OPERATIONAL AREA   |
|------------|--------------------|------------|---|--|
| 1.         | AGARTALA           | 26         | REGIONAL DIRECTOR IGNOU REGIONAL CENTRE M.B.B. COLLEGE COMPOUND P.O. AGARTALA COLLEGE AGARTALA - 799004 TRIPURA  Ph.Off: 0381-2516715 / 2516266 Fax: 0381-2516714 Email: rd_agartala@rediffmail.com rd_agartala@rediffmail.com  | STATE OF TRIPURA   |
| 2.         | AIZWAL             | 19         | REGIONAL DIRECTOR IGNOU REGIONAL CENTRE LAL BULAIA BUILDING M.G. ROAD KHATLA (NEAR CENTRAL YMA OFF.) AIZAWL - 796001 MIZORAM Ph.Off: 0389-2311692 / 2311693 Fax: 0389-2311789 Email: rd_aizwal@rediffmail.com   | STATE OF MIZORAM   |
| 3.         | AHMEDABAD          | 09         | REGIONAL DIRECTOR IGNOU REGIONAL CENTRE OPP. NIRMA INSTT OF TECHNOLOGY SARKHEJ-GANDHINAGAR HIGHWAY CHHARODI, AHMEDABAD - 382481 GUJARAT Ph.Off: 02717-242975-242976 Fax: 02717-241580 Email: rcignouahd@yahoo.com   | STATE OF GUJARAT,<br>UNION TERRITORY<br>OF DAMAN, DIU,<br>DADRA & NAGAR HAVELI |
| 4.         | BANGALORE          | 13         | REGIONAL DIRECTOR IGNOU REGIONAL CENTRE N.S.S.S. KALYANA KENDRA 293, 39TH CROSS, 8TH BLOCK JAYANAGAR BANGALORE - 560 082 KARNATAKA  Ph.Off: 080-26657376 /26641904 (TLC) /26654747 Fax: 080-26644848 Email: ignourc13@vsnl.com ignoublr@bgl.vsnl.net.in bprblr@rediffmail.com | STATE OF KARNATAKA,<br>GOA   |

| SL.<br>NO. | REGIONAL<br>CENTRE | RC<br>CODE | ADDRESS OF THE IGNOU<br>REGIONAL CENTRE   | OPERATIONAL AREA   |
|------------|--------------------|------------|---|--|
| 5.         | BHOPAL             | 15         | REGIONAL DIRECTOR IGNOU REGIONAL CENTRE SANCHI COMPLEX, 3 RD FLOOR OPP. BOARD OF SECONDARY EDN SHIVAJI NAGAR. BHOPAL - 462 016 MADHYA PRADESH  Ph.Off: 0755-2578455 Fax: 0755-2578454 Email: ignoubhopal@rediffmail.com | STATE OF MADHYA PRADESH, EXCEPT DISTRICTS MENTIONED UNDER REGIONAL CENTRE JABALPUR   |
| 6.         | BHUBANESHWAR       | 21         | REGIONAL DIRECTOR IGNOU REGIONAL CENTRE C - 1, INSTITUTIONAL AREA BHUBANESHWAR - 751 013 ORISSA Ph.Off: 0674-2301348 / 2301250 Fax: 0674-2300349 Email: igrd21@hotmail.com  | STATE OF ORISSA EXCEPT DISTRICTS MENTIONED UNDER REGIONAL CENTRE KORAPUT   |
| 7.         | CHENNAI            | 25         | REGIONAL DIRECTOR (S/C) IGNOU REGIONAL CENTRE C.I.T. CAMPUS TARAMANI CHENNAI - 600 113 TAMILNADU  Ph.Off: 044-22541919 / 22542727 Fax: 044-22542828 Email: ignou_rc@dataone.in  | STATE OF TAMIL NADU,<br>UNION TERRITORY OF<br>PONDICHERRY  |
| 8.         | COCHIN             | 14         | REGIONAL DIRECTOR IGNOU REGIONAL CENTRE KALOOR COCHIN - 682 017 KERALA  Ph.Off: 0484-2340203 / 2348189 2330891 Fax: 0484-2340204 Email: igrc14@vsnl.net   | STATE OF KERALA,<br>UNION TERRITORY OF<br>LAKSHADWEEP  |
| 9.         | DARBHANGA          | 46         | IGNOU REGIONAL CENTRE LALIT NARAYAN MITHLA UNIV. CMPS KAMESHWARA NAGAR NEAR CENTRAL BANK. DARBHANGA-846004 BIHAR Ph.: 06272-253719 Fax: 06282-251833 E-mail: srcdarbhanga@yahoo.com                                     | PASCHIM CHAMPARAN<br>GOPAL GANJ, SIWAN<br>SARAN, PURBI<br>CHAMPARAN, SHEOHAR<br>MOZAFFARPUR, VAISHALI<br>SITAMARHI, MADHUBANI<br>DARBHANGA, SAMASTIPUR<br>BEGUSARAI, SUPAUL<br>SAHARSA, KAGARIA, MAD |

| SL.<br>NO. | REGIONAL<br>CENTRE | RC<br>CODE | ADDRESS OF THE IGNOU<br>REGIONAL CENTRE  | OPERATIONAL AREA  |
|------------|--------------------|------------|--|---|
| 10.        | DEHRADUN           | 31         | REGIONAL DIRECTOR IGNOU REGIONAL CENTRE NAWOOR KHERA TAPOVAN, RAIPUR ROAD DEHRADUN - 248 001 UTTARAKHAND  Ph.Off: 0135-2789180 Fax: 0135-2789190 Email: ignoudn@sancharnet.in  | STATE OF UTTARAKHAND,<br>STATE OF UTTAR PRADESH<br>(DISTRICTS OF BIJNOR,<br>MORADABAD, RAMPUR,<br>SAHARANPUR &<br>MUZAFFARNAGAR)                                      |
| 11.        | DELHI-1            | 07         | REGIONAL DIRECTOR - DELHI '1' IGNOU REGIONAL CENTRE 52, TUGHLAKABAD INSTITUTIONAL AREA NEAR BATRA HOSPITAL NEW DELHI - 110 062 DELHI Ph.Off: 011-29956015 / 29958078 / 26056834 Fax: 011-29053172 Email: red1ignou_@rediffmail.com | UNION TERRITORY OF<br>DELHI (SOUTH & WEST<br>REGION), STATE OF<br>HARYANA (DISTRICTS<br>OF GURGAON &<br>FARIDABAD)  |
| 12.        | DELHI-2            | 29         | REGIONAL DIRECTOR - DELHI '2' IGNOU REGIONAL CENTRE GANDHI SMRITI AND DARSHAN SAMITI RAJGHAT NEW DELHI - 110002 DELHI Ph.Off: 011-23392376/77 Fax: 011-23392375 Email: ignourd2@ndf.vsnl.net.in                                    | UNION TERRITORY OF<br>DELHI (NORTH & EAST<br>REGION), STATE OF<br>UTTAR PRADESH<br>(DISTRICTS OF MEERUT,<br>GHAZIABAD, GAUTAM<br>BUDH NAGAR, BAGPAT,<br>BULANDSHAHAR) |
| 13.        | GANGTOK            | 24         | REGIONAL DIRECTOR (I/C) IGNOU REGIONAL CENTRE GAIRIGAON TADONG POSHUMBUK HOUSE GANGTOK - 737102 SIKKIM  Ph.Off: 03592-231375/270923 Fax: 03592-270696 Email: slg_nougkrc@sancharnet.in   | STATE OF SIKKIM   |
| 14.        | GUWAHATI           | 04         | REGIONAL DIRECTOR IGNOU REGIONAL CENTRE NAVAGIRI ROAD 1 <sup>ST</sup> BYE-LANE CHANDMARI GUWAHATI - 781 003 ASSAM  Ph.Off: 0361-2662831 / 2668409 Fax: 0361-2662879 Email: grcignou@sancharnet.in                                  | STATE OF ASSAM  |

| SL.<br>NO. | REGIONAL<br>CENTRE | RC<br>CODE | ADDRESS OF THE IGNOU<br>REGIONAL CENTRE   | OPERATIONAL AREA   |
|------------|--------------------|------------|---|--|
| 15.        | HYDERABAD          | 01         | REGIONAL DIRECTOR IGNOU REGIONAL CENTRE RAHUL CHABER HOUSE NO. 3-5-909 HIMAYAT NAGAR MAIN ROAD HYDERABAD - 500 029 ANDHRA PRADESH Ph.Off: 040-23221254 /23221255 Fax: 040-23221260 Email: hyd2_ignourch@sancharnet.in   | STATE OF ANDHRA PRADESH, EXCEPT DISTRICT SRIKAKULAM & VIJAYANAGARAM  |
| 16.        | IMPHAL             | 17         | REGIONAL DIRECTOR IGNOU REGIONAL CENTRE ASHA JINA COMPLEX POST NORTH AOC IMPHAL - 795001 MANIPUR Ph.Off: 0385-2421190/2421191 Fax: 0385-2421192 Email: ignouimp@rediffmail.com  | STATE OF MANIPUR   |
| 17.        | ITANAGAR           | 03         | REGIONAL DIRECTOR (I/C) IGNOU REGIONAL CENTRE 'HORNHILL COMPLEX' 'C' SECTOR (NEAR CENTRAL SCHOOL) NAHARLAGUN ITANAGAR -791110 ARUNACHAL PRADESH Ph.Off: 0360-2247536 / 2247538 Fax: 0360-2247537 Email: rd_itanagar@rediffmail.com                                    | STATE OF ARUNACHAL<br>PRADESH  |
| 18.        | JABALPUR           | 41         | REGIONAL DIRECTOR (I/C) IGNOU REGIONAL CENTRE IGNOU SC BUILDING 2nd FLOOR, RAJ SEKHAR BHAVAN ARTS BUILDING RANI DURGAWATI VISHWAVIDYALAYA CAMPUS, PACHPEDHI JABALPUR - 482 001 MADHYA PRADESH Ph.Off: 0761-2609269 Fax: 0761-2600411 Email: ignoujabalpur@hotmail.com | JABALPUR, NARSIMHAPUR, CHHINDWARA, SEONI, BALAGHAT, MANDLA, DINDORI, SHAHDOL, URNARIA, KATNI, SIDHI (PART OF MP) |
| 19.        | JAIPUR             | 23         | REGIONAL DIRECTOR IGNOU REGIONAL CENTRE 70/79, SECTOR - 7 PATEL MARG, MANSAROVAR, JAIPUR - 302 020 RAJASTHAN Ph.Off: 0141-2785750 Fax: 0141-2784043 Email: ignou@raj.nic.in   | STATE OF RAJASTHAN   |

| SL.<br>NO. | REGIONAL<br>CENTRE | RC<br>CODE | ADDRESS OF THE IGNOU<br>REGIONAL CENTRE  | OPERATIONAL AREA   |
|------------|--------------------|------------|--|--|
| 20.        | JAMMU              | 12         | REGIONAL DIRECTOR IGNOU REGIONAL CENTRE S.P.M.R. COLLEGE OF COMMERCE CANAL ROAD JAMMU - 180 001 JAMMU & KASHMIR Ph.Off: 0191-2546529 Fax: 0191-2546995 Email: ignourcj@sancharnet.in                 | STATE OF JAMMU & KASHMIR (JAMMU REGION)                                |
| 21.        | KARNAL             | 10         | REGIONAL DIRECTOR IGNOU REGIONAL CENTRE (S/C) OLD GOVT. COLLEGE CAMPUS RAILWAY STATION ROAD KARNAL - 132 001 HARYANA Ph.Off: 0184-2271514 Fax: 0184-2255738 Email: ignourck10@sancharnet.in          | STATE OF HARYANA<br>(EXCEPT THE DISTRICTS<br>OF GURGAON,<br>FARIDABAD) |
| 22.        | KHANNA             | 22         | REGIONAL DIRECTOR IGNOU REGIONAL CENTRE I.T.I. BUILDING BULEPUR (DISTRICT LUDHIANA) KHANNA - 141401 PUNJAB Ph.Off: 01628-229994 / 229993 Fax: 01628-238284 Email: ignoukhanna@yahoo.co.in            | STATE OF PUNJAB &<br>UNION TERRITORY OF<br>CHANDIGARH                  |
| 23.        | КОНІМА             | 20         | REGIONAL DIRECTOR IGNOU REGIONAL CENTRE NH-39, OPP. DZUVURU (MHON KHOLA) I.O.C. KOHIMA - 797001 NAGALAND Ph.Off: 0370-2241903 / 2241904 Fax: 0370-2247537 Email: rd_kohima@rediffmail.com            | STATE OF NAGALAND  |
| 24.        | KOLKATA            | 28         | REGIONAL DIRECTOR IGNOU REGIONAL CENTRE BIKASH BHAWAN, 4TH FLOOR NORTH BLOCK SALT LAKE, BIDHAN NAGAR KOLKATA - 700 091 WEST BENGAL Ph.Off: 033-23349850 Fax: 033-23347576 Email: ignourd28@yahoo.com | STATE OF WEST BENGAL   |

| SL.<br>NO. | REGIONAL<br>CENTRE | RC<br>CODE | ADDRESS OF THE IGNOU<br>REGIONAL CENTRE   | OPERATIONAL AREA  |
|------------|--------------------|------------|---|---|
| 25.        | KORAPUT            | 44         | ASST. REGIONAL DIRECTOR IGNOU REGIONAL CENTRE DIST. AGRICULTURE OFFICE ROAD BEHIND PANCHAYAT BHAVAN KORAPUT - 764 020 ORISSA Ph.Off: 06852-251535 /252982 Email: ignou_koraput@rediffmail.com | KORAPUT, NABRANGAPUR RAYAGADA, MALKANGIRI BOLANGIR, SONEPUR KALAHANDI, NUAPADA BOUDH, PHULBANI (PART OF ORS) GAJAPATI, SRIKAKULAM (PART OF AP) VIJAYANAGARAM (PART OF AP) DANTEWADA BASTAR (PART OF CG) |
| 26.        | LUCKNOW            | 27         | REGIONAL DIRECTOR IGNOU REGIONAL CENTRE B-1/33, SECTOR – H ALIGANJ LUCKNOW - 226 024 UTTAR PRADESH Ph.Off: 0522-2364893 / 2762410 (TLC) Fax: 0522-2364889 Email: ignoulko@sancharnet.in       | STATE OF UTTAR PRADESH (EXCEPT THE DISTRICTS OF MATHURA, MEERUT GHAZIABAD, GAUTAM BUDGH NAGAR, BAGPAT BULANDSAHAR, BIJNOR MORADABAD, RAMPUR SAHARANPUR & MUZAFFARNAGAR)                                 |
| 27.        | PATNA              | 05         | REGIONAL DIRECTOR IGNOU REGIONAL CENTRE 2nd FLOOR, BIS COMAUN TOWER WEST GANDHI MAIDAN PATNA - 800 001 BIHAR Ph.Off: 0612-2221541 / 2221538 Fax: 0612-2221539 Email: ignoupt@sancharnet.in    | STATE OF BIHAR EXCEPT FOR THE DISTRICTS UNDER THE JURISDICTION OF RC-DARBHANGA  |
| 28.        | PORT BLAIR         | 02         | REGIONAL DIRECTOR IGNOU REGIONAL CENTRE JNR MAHAVIDYALAYA PORT BLAIR - 744104 ANDAMAN & NICOBAR Ph: 03192-242888/230111 Email: rc_portblair@rediffmail.com                                    | ANDAMAN & NOCOBAR<br>ISLANDS  |
| 29.        | PUNE               | 16         | REGIONAL DIRECTOR IGNOU REGIONAL CENTRE 1ST FLOOR, M.S.F.C. BUILDING 270, SENAPATI BAPAT ROAD PUNE - 411 016 MAHARASHTRA Ph.Off: 020-25651124 Fax: 020-25671864 Email: ignourcpune42@vsnl.net | STATE OF MAHARASHTRA  |

| SL.<br>NO. | REGIONAL<br>CENTRE | RC<br>CODE | ADDRESS OF THE IGNOU<br>REGIONAL CENTRE   | OPERATIONAL AREA   |
|------------|--------------------|------------|---|--|
| 30.        | RAIPUR             | 35         | REGIONAL DIRECTOR IGNOU REGIONAL CENTRE REST HOUSE & E.M. HOUSE HALL SECTOR – I SHANKAR NAGAR RAIPUR–492007 CHHATTISGARH Ph.Off: 0771-2428285 / 5056508 Fax: 0771-2445839 Email: rrcignou@cg.nic.in | STATE OF CHHATTISGARH<br>EXCEPT DISTRICTS OF<br>DANTEWADA & BASTAR |
| 31.        | RANCHI             | 32         | REGIONAL DIRECTOR IGNOU REGIONAL CENTRE 457/A, ASHOK NAGAR RANCHI - 834002. JHARKHAND Ph.Off: 0651- 2244688/2244699 Fax: 0651-2244400 Email: ignouranchi@yahoo.com                                  | STATE OF JHARKHAND   |
| 32.        | SHIMLA             | 11         | REGIONAL DIRECTOR IGNOU REGIONAL CENTRE CHAUHAN NIWAS BUILDING KHALINI SHIMLA - 171 002 HIMACHAL PRADESH Ph.Off: 0177-2624613 Fax: 0177-2624611 Email: sml_ignoures@sancharnet.in                   | STATE OF HIMACHAL<br>PRADESH                                       |
| 33.        | SHILLONG           | 18         | REGIONAL DIRECTOR IGNOU REGIONAL CENTRE SUNNY LODGE NONGTHYAMMAI NONGSHILLIANG SHILLONG - 793 014 MEGHALAYA Ph.Off: 0364-2521117 Fax: 0364-2521271 Email: ignou18@sancharnet.in                     | STATE OF MEGHALAYA   |
| 34.        | SRINAGAR           | 30         | REGIONAL DIRECTOR IGNOU REGIONAL CENTRE MANTOO HOUSE RAJ BAGH (NEAR MASJID AL-FAROOQ) SRINAGAR - 190 008 JAMMU & KASHMIR Ph.Off: 0194-2311258 Fax: 0194-2311259 Email: ignousgr@hotmail.com         | STATE OF JAMMU & KASHMIR (SRINAGAR REGION AND LADAKH REGION)       |

| SL.<br>NO. | REGIONAL<br>CENTRE | RC<br>CODE | ADDRESS OF THE IGNOU<br>REGIONAL CENTRE   | OPERATIONAL AREA |
|------------|--------------------|------------|---|------------------|
| 35.        | ALIGARH            | 47         | IGNOU REGIONAL CENTRE 4/1339A NEW SIR SYED NAGAR DODHPUR, CIVIL LINES ALIGARH-202002 UTTAR PRADESH Ph.Off: 0571-2700120 Email: ignousrcaligarh@yahoo.com                                |                  |
| 36.        | MADURAI            | 43         | IGNOU REGIONAL CENTRE CORPORATION SCHOOL BUILDING PICHAI PILLAI CHAVADI THENI MAIN ROAD MADURAI-625016 TAMILNADU Ph.Off: 0452-2380387 Fax: 0452-2380733 Email: srcmadurai@sancharnet.in |                  |
| 37.        | RAJKOT             | 42         | IGNOU REGIONAL CENTRE CONTINUING EDUCATION BUILDING, SAURASHTRA UNIVERSITY CAMPUS RAJKOT-360005 GUJARAT Ph.Off: 0281-2572988 Email: subrcrajkot@yahoo.com.in                            |                  |
| 38.        | SILIGURI           | 45         | IGNOU REGIONAL CENTRE EAST VIVEKANANDA PALLYRAJA RAMMOHAN ROY ROAD SILIGURI-734006 WEST BENGAL Ph.Off: 0353-2594600 Fax: 0353-2594601 Email: siligurisubrc@yahoo.co.in                  |                  |
| 39.        | VARANASI           | 48         | IGNOU REGIONAL CENTRE GANDHI BHAWAN BHU CAMPUS VARANASI-221005 <u>UTTAR PRADESH</u> Ph.Off: 0542-2368022/2368622 Email: ignousrc.vns@gmail.com  |                  |

# IGNOU – ARMY RECOGNIZED REGIONAL CENTRES

(For ARMY Personnel Only)

| SL.<br>No | REGIONAL CENTRE | CODE | ADDRESS OF THE IGNOU-ARMY<br>RECOGNIZED REGIONAL CENTRE   | OPERATIONAL AREA       |
|-----------|-----------------|------|---|------------------------|
| 1.        | CHANDIMANDIR    | 52   | REGIONAL DIRECTOR IGNOU - ARMY RECOG. REGIONAL CENTRE COL. EDUCATION HQ WESTERN COMMAND CHANDIMANDIR-134107 HARYANA Ph.Off: 0172-2589423 Email: iaeprc52wc@rediffmail.com             | HQ WESTERN<br>COMMAND  |
| 2.        | KOLKATA         | 51   | REGIONAL DIRECTOR IGNOU - ARMY RECOG REGIONAL CENTRE HQ EASTERN COMMAND COL. EDUCATION FORT WILLIAM KOLKATA - 700 021 WEST BENGAL Ph.Off: 033-22222668 Email: rcsiarmg_ec@yahoo.co.in | HQ EASTERN<br>COMMAND  |
| 3.        | LUCKNOW         | 53   | REGIONAL DIRECTOR IGNOU - ARMY RECOG. REGIONAL CENTRE BRIG. EDUCATION HQ CENTRAL COMMAND LUCKNOW - 226002 UTTAR PRADESH Ph.Off: 0522-2482968/296254 Email: iaepcc@yahoo.com           | HQ CENTRAL<br>COMMAND  |
| 4.        | PUNE            | 54   | REGIONAL DIRECTOR IGNOU - ARMY RECOG. REGIONAL CENTRE COL. EDUCATION HQ SOUTHERN COMMAND SC HRDC-1 C/O BEG & CENTRE KIRKEE PUNE-1 MAHARASHTRA Ph.Off: 020-266165 Fax: 020-26102670    | HQ SOUTHERN<br>COMMAND |

# IGNOU - ARMY RECOGNIZED REGIONAL CENTRES - Contd.

| SL.<br>No | REGIONAL CENTRE | CODE | ADDRESS OF THE IGNOU-ARMY<br>RECOGNIZED REGIONAL CENTRE   | OPERATIONAL AREA       |
|-----------|-----------------|------|---|------------------------|
| 5.        | UDHAMPUR        | 55   | REGIONAL DIRECTOR IGNOU - ARMY RECOG. REGIONAL CENTRE COL. EDUCATION UTTAR KAMAN MUKHYALAYA C/O 56 APO HQ NORTHERN COMMAND JAMMU JAMMU & KASHMIR Ph.Off: 01992-242486 | HQ NORTHERN<br>COMMAND |

# IGNOU – AIRFORCE RECOGNIZED REGIONAL CENTRES (For AIRFORCE Personnel Only)

| SL.<br>No | REGIONAL CENTRE | CODE | ADDRESSE OF IGNOU-AIRFORCE<br>RECOGNIZED REGIONAL CENTRE  | OPERATIONAL AREA             |
|-----------|-----------------|------|---|------------------------------|
| 1.        | ALLAHABAD       | 64   | REGIONAL DIRECTOR IGNOU – AIRFORCE RECOG. REGIONAL CENTRE HQ CAC, IAF BAMRAULI ALLAHABAD - 211012 UTTAR PRADESH Ph.Off: 0522-2233261 / 5406 Fax: 0522-2364889         | CENTRAL AIR<br>COMMAND       |
| 2.        | BANGALORE       | 67   | REGIONAL DIRECTOR IGNOU – AIRFORCE RECOG. REGIONAL CENTRE HQ TC, IAF POST: JC NAGAR BANGALORE - 560006 KARNATAKA Ph.Off: 080-23411061 / 4335 / 4336 Fax: 080-23417468 | TECHNICAL AIR<br>COMMAND     |
| 3.        | GANDHI NAGAR    | 62   | REGIONAL DIRECTOR IGNOU – AIRFORCE RECOG. REGIONAL CENTRE HQ SWAC, IAF SECTOR - 9 GANDHI NAGAR - 382009 GUJARAT Ph.Off: 079-22221200 / 22225535 Fax: 079-6569245      | SOUTH-WESTERN<br>AIR COMMAND |

#### IGNOU - AIR FORCE RECOGNIZED REGIONAL CENTRES - Contd.

| SL.<br>No | REGIONAL CENTRE | CODE | ADDRESSE OF IGNOU-AIRFORCE<br>RECOGNIZED REGIONAL CENTRE  | OPERATIONAL AREA           |
|-----------|-----------------|------|---|----------------------------|
| 4.        | NAGPUR          | 66   | REGIONAL DIRECTOR IGNOU – AIRFORCE RECOG. REGIONAL CENTRE HQ MC, IAF, VAYUSENA NAGAR NAGPUR - 440007 MAHARASHTRA Ph.Off: 0212-489086/489211 Fax: 0212-353225                              | MAINTENANCE<br>AIR COMMAND |
| 5.        | NEW DELHI       | 61   | REGIONAL DIRECTOR IGNOU – AIRFORCE RECOG. REGIONAL CENTRE COMMAND EDUCATION OFFICE HQ WAC, IAF SUBROTO PARK NEW DELHI - 110010 DELHI Ph.: 011-25695211 Ext. 7358 / 7361 Fax: 011-26989078 | WESTERN<br>AIR COMMAND     |
| 6.        | NEW DELHI       | 68   | REGIONAL DIRECTOR IGNOU – AIRFORCE RECOG. REGIONAL CENTRE 68, RACE COURSE AIRFORCE STATION, NEW DELHI – 110003. DELHI Ph.Off: 011-23377671 Ext. 7654 Fax: 0364-222486                     | AIR HQS.                   |
| 7.        | SHILLONG        | 63   | REGIONAL DIRECTOR IGNOU – AIRFORCE RECOG. REGIONAL CENTRE HQ EAC, IAF UPPER SHILLONG C/O - 99 APO SHILLONG, MEGHALAYA Ph.Off: 0364-2223900/Ext.: 2422 Fax: 0364-222486                    | EASTERN<br>AIR COMMAND     |
| 8.        | TRIVANDRUM      | 65   | REGIONAL DIRECTOR IGNOU – AIRFORCE RECOG. REGIONAL CENTRE HQ SAC, IAF POST: ARKUNUM TRIVANDRUM - 695011 KERALA Ph.Off: 0484-2551361 Fax: 0484-2340204                                     | SOUTHERN<br>AIR COMMAND    |

# IGNOU – NAVY RECOGNIZED REGIONAL CENTRES

(For NAVY Personnel Only)

| SL.<br>No | REGIONAL CENTRE | CODE | ADDRESSE OF IGNOU-NAVY<br>RECOGNIZED REGIONAL CENTRE  | OPERATIONAL AREA             |
|-----------|-----------------|------|---|------------------------------|
| 1.        | NEW DELHI       | 71   | REGIONAL DIRECTOR IGNOU - NAVY RECOG. REGIONAL CENTRE DIRECTORATE OF NAVAL EDUCATION INTEGRATED HQS. MINISTRY OF DEF. IIND FLOOR, II – WING WEST BLOCK – 5, SECTOR - 1 R.K. PURAM NEW DELHI - 110066 DELHI Ph.Off: 011-26194686 Fax: 011-26105067 | NAVAL HEAD QUARTERS          |
| 2.        | MUMBAI          | 72   | REGIONAL DIRECTOR IGNOU - NAVY RECOG. REGIONAL CENTRE HQ WESTERN NAVAL COMMAND SHAHID BHAGAT SINGH MARG MUMBAI - MAHARASHTRA Ph.Off: 022-22687223 Fax: 022-22665458 Email: inepm@rediffmail.com   | HQ WESTERN<br>NAVAL COMMAND  |
| 3.        | VISAKHAPATNAM   | 73   | REGIONAL DIRECTOR IGNOU - NAVY RECOG. REGIONAL CENTRE HQ EASTERN NAVAL COMMAND VISAKHAPATNAM - 530014 ANDHRA PRADESH Ph.Off: 0891-2812284 Fax: 0891-2515834 Email: inepu@hotmail.com  | HQ EASTERN<br>NAVAL COMMAND  |
| 4.        | КОСНІ           | 74   | REGIONAL DIRECTOR IGNOU - NAVY RECOG. REGIONAL CENTRE HQ SOUTHERN NAVAL COMMAND NAVAL BASE KOCHI - 682004 KERALA Ph.Off: 0484-2667434, 2662210 Fax: 0484-2666194 Email: inepk@rediffmail.com  | HQ SOUTHERN NAVAL<br>COMMAND |

# IGNOU – ASSAM RIFLES RECOGNIZED REGIONAL CENTRES

(For ASSAM RIFLES Personnel Only)

| SL.<br>No | REGIONAL CENTRE | CODE | ADDRESSE OF IGNOU-ASSAM RIFLES<br>RECOGNIZED REGIONAL CENTRE   | OPERATIONAL AREA |
|-----------|-----------------|------|--|------------------|
| 1.        | SHILLONG        | 81   | REGIONAL DIRECTOR IGNOU – ASSAM RIFLES RECOG. REGIONAL CENTRE DIRECTORATE GENERAL ASSAM RIFLES (DGAR) LAITUMUKHRAH SHILLONG – 793003 MEGHALAYA Ph.Off: 0364-705530 / 705564 Fax: 0364-705564 Email: hqdgar@hotmail.com | COMMAND AREA     |

# Appendix 4

#### **List of State Codes**

| State or UT                            | Code |
|--|------|
| Andhra Pradesh                         | 01   |
| Andaman & Nicobar Islands (UT)         | 02   |
| Arunachal Pradesh                      | 03   |
| Assam                                  | 04   |
| Bihar                                  | 05   |
| Chandigarh (UT)                        | 06   |
| Delhi                                  | 07   |
| Goa                                    | 08   |
| Gujarat                                | 09   |
| Haryana                                | 10   |
| Himachal Pradesh                       | 11   |
| Jammu & Kashmir                        | 12   |
| Karnataka                              | 13   |
| Kerala                                 | 14   |
| Madhya Pradesh                         | 15   |
| Maharashtra                            | 16   |
| Manipur                                | 17   |
| Meghalaya                              | 18   |
| Mizoram                                | 19   |
| Nagaland                               | 20   |
| Orissa                                 | 21   |
| Punjab                                 | 22   |
| Rajasthan                              | 23   |
| Sikkim                                 | 24   |
| Tamil Nadu                             | 25   |
| Tripura                                | 26   |
| Uttar Pradesh                          | 27   |
| West Bengal                            | 28   |
| Dadra & Nagar Haveli, Daman & Diu (UT) | 29   |
| Lakshadweep (UT)                       | 30   |
| Pondicherry (UT)                       | 31   |
| C/o 56 APO                             | 32   |
| C/o 99 APO                             | 33   |
| Learners Abroad                        | 34   |
| Chhattisgarh                           | 35   |
| Jharkhand                              | 36   |
| Uttarakhand                            | 37   |

# CODES FOR QUALIFICATION, SEX, CATEGORY, TERRITORY, MARITAL STATUS, SOCIAL STATUS AND EMPLOYMENT STATUS

### **QUALIFICATION CODE**

| <del>_</del> |                               |  |
|--------------|-------------------------------|--|
| Code         | Description                   |  |
| 001          | Matriculation/SSC             |  |
| 002          | 10+2 or Equivalent            |  |
| 003          | Graduation or Equivalent      |  |
| 004          | Post Graduation or Equivalent |  |

### MARITAL STATUS CODE

| Code | Description |
|------|-------------|
| 1    | Married     |
| 2    | Divorced    |
| 3    | Widowed     |
| 4    | Unmarried   |

### **EMPLOYMENT STATUS CODE**

| Code | Description            |
|------|------------------------|
| B2   | Unemployed             |
| A1   | Employed               |
| С3   | IGNOU Regular Employee |
| D4   | K.V.S. Employee        |

### SOCIAL STATUS CODE

| Code | Description    |
|------|----------------|
| 1    | Ex-Service Man |
| 2    | War-Widow      |
| 3    | Not Applicable |

### **CATEGORY CODE**

| Code | Description |
|------|-------------|
| B2   | SC          |
| C3   | ST          |
| D4   | OBC         |
| E5   | PH          |
| A1   | General     |

### **TERRITORY CODE**

| Code | Description      |
|------|------------------|
| A1   | Urban            |
| B2   | Rural            |
| С3   | Tribal           |
| D4   | Kashmiri Migrant |

### **SEX CODE**

| Code | Description |
|------|-------------|
| A1   | Male        |
| B2   | Female      |

### MODALITIES OF SUBMISSION OF ASSIGNMENTS AND TERM-END EXAMINATION

#### ASSIGNMENT

Assignments constitute the continuous evaluation. The submission of assignments is compulsory. The Grade that you get in your assignment will be counted in your final result. Assignment of a course carry 30% weightage while 70% weightage is given to the term-end examination. Therefore, you are advised to take your assignment seriously. You will not be allowed to appear for the term-end examination for any course if you do not submit the specified number of assignments in time for that course.

The main purpose of assignment is to test your comprehension of the learning material you receive from us and also to help you get through the courses. The information given in the printed course material should be sufficient for answering the assignment. Please do not worry about the non-availability of extra reading material for working on the assignments. However, if you have easy access to other books, you may make use of them. But the assignments are designed in such a way as to help you concentrate mainly on the printed course material and exploit your personal experience.

In case of any discrepancy regarding the set of material and assignment, contact Material Production & Distribution Division, IGNOU, Maidan Garhi, New Delhi-110 068.

The assignment responses should be complete in all respects. The tutor marked assignments, are to be submitted on response sheets to the Coordinator of the Study Centre assigned. After evaluation these tutor marked assignments will be sent back with comments and grade.

The University/Co-ordinator of the Study Centre has the right not to entertain or reject the assignments submitted after the due date. You are, therefore, advised to submit the assignments before the due date.

Do not forget to get back your duly evaluated assignments alongwith a copy of the assessment sheets containing comments of the evaluator on your performance from your Study Centre. This may help you in preparing for term-end examination.

For your own record retain a copy of all assignment responses which you submit. If you do not get back your duly evaluated tutor marked assignments alongwith copy of assessment sheet containing comments of evaluator on your assignment within a month after submission, please try to get it personally from your Study Centre. Also maintain an account of all these corrected assignment responses received by you after evaluation. This will help you to represent your case to the University in case any problem arises.

If you do not get pass grade in any assignment, you have to submit it again. For this, you have to ask for/obtain a fresh assignment for that course, applicable to that particular semester. However, once you get the pass grade in an assignment, **you cannot re-submit it for improvement of grade**. Assignments are not subject to re-evaluation except for factual errors, if any, committed by the evaluator. The discrepancy noticed by you in the evaluated assignments should be brought to the notice of the coordinator of the Study Centre, so that the correct score is forwarded by him/her to the Student Registration & Evaluation Division at Headquarters.

In case you find that the score indicated in the assessment sheet of your assignments has not been correctly reflected or is not entered in your grade cards; you are advised to contact the coordinator of your Study Centre with a request to forward correct award list to the SR & E Division at the Headquarters.

Do not enclose or express doubt for clarification, if any, alongwith the assignment. Send your doubts in a separate cover. Give your complete enrolment number, name, address, title of the course and the number of the unit or the assignment, etc. on top of your letter. If you want to draw our attention to something of an urgent/important nature, write to us separately.

#### INSTRUCTIONS FOR ASSIGNMENTS

- 1. Write your Enrolment Number, Name, Full Address, Signature and Date on the top left hand corner of the first page of your response sheet.
- 2. Write the Programme Title, Course Code, Course Title, Assignment Code and Name of your Study Centre on the left hand corner of the first page of your response sheet.

#### Course Code and Assignment Code may be reproduced from the assignment.

The top of the first page of your response sheet should look like this:

|  | ENROLMENT NO. |
|--|---------------|
| PROGRAMME TITLE                            | NAME          |
|  | ADDRESS       |
| COURSE CODE                                |               |
| COURSE TITLE                               |               |
| ASSIGNMENT CODE(as printed on assignments) | SIGNATURE     |
| STUDY CENTRE                               | DATE          |

- 3. Read the assignments carefully and follow the specific instructions, if any, given on the assignment itself about the subject matter or its presentation.
- 4. Go through the units on which assignments are based. Make some points regarding the question and then rearrange those points in a logical order and draw up a rough outline of your answer. While answering an essay type question, give adequate attention to introduction and conclusion. The introduction must offer your brief interpretation of the question and how you propose to develop it. The conclusion must summarise your response to the question. Make sure that the answer is logical and coherent, and has clear connections between sentences and paragraphs. The answer should be relevant to the question given in the assignment. Make sure that you have attempted all the main points of the question. Once you are satisfied with your answer, write down the final version neatly and underline the points you wish to emphasise. While solving numericals, use proper format and give working notes wherever necessary.
- 5. Use only fullscape paper for your response and tie all the pages carefully. Avoid using very thin paper. Allow a 4 cm margin on the left and at least 4 lines in between each answer. This may facilitate the evaluator to write useful comments in the margins at appropriate places.
- 6. Responses should be handwritten. Do not copy your answer from the units/ blocks sent to you by the University. If you copy, you will get zero marks for the respective question.
- 7. Do not copy from the response sheets of other students. If copying is noticed, the assignments of such students will be rejected.
- 8. Write each assignment separately. All the assignments should not be written in continuity. Write the question number with each answer.
- 9. The completed assignment should be sent to the Coordinator of the Study Centre allotted to you. Under any circumstances do not send the response sheets to the SR & E Division at Headquarters for evaluation.
- 10. After submitting the assignment at the Study Centre get the acknowledgment from the coordinator on the prescribed assignment remittance-cum-acknowledgment card.
- 11. In case you have requested for a change of Study Centre, you should submit your assignments only to the original Study Centre until the change of Study Centre is notified by the University.

#### TERM-END EXAMINATION

As stated earlier, term-end examination is another component of the evaluation system. Term-end examination carries 70% weightage in the final result.

The University conducts term-end examinations twice a year i.e., in June and in December. You can take the examination after the completion of the course.

In case you fail to get 'D' Grade in the Term End Examination, you will be eligible to reappear in the next Term End Examination for the course. In case you have secured Grade 'D' in an assignment and term end examination of a course, but fail to secure overall qualifying grade 'C' you have an option either to re-do assignment for the course or re-appear in term end examination.

To be eligible to appear at the term-end examination in any course, you are required to fulfil the following four conditions:

- 1. You should have paid the course fee. Also ensure that your registration of the courses is valid.
- 2. You should have opted and pursued the prescribed course.
- 3. You should have submitted the assignment for the respective course.
- 4. You should have submitted the examination form in time (which is explained later).

Examination date sheet (schedule which indicates the date and time of examination for each course) is sent to all the study centres approximately 5 months in advance. The same is also notified through IGNOU News Letter from time to time. Normally, the date sheet for June examinations are sent in the month of January and those for December examinations in the month of July. The date sheet is also available on the IGNOU website **www.ignou.ac.in**.

It is an essential pre-requisite for you to submit the Examination Form for taking examination in any course. Copies of the examination forms are available at Study Centers/Regional Centres/Evaluation Division at Headquarters. A copy is also enclosed here in this prospectus. You can take photocopy of this form and use it. Only one form is to be submitted for all the courses in one term-end examination.

After receiving the examination form from you, the University will send Intimation Slip to you before the commencement of examinations. If you do not receive the intimation slip 15 days before the commencement of examinations, you may contact your Study Centre or Regional Centre or S.R.& E. Division at the Headquarters. If your name is registered for examinations in the list sent to the study centre, you can take the examination by showing your Identify Card (Student Card) to the examination centre superintendent, even if you have not received intimation slip or misplaced the intimation slip.

Your study centre is normally your examination centre. Change of examination centre is permissible in exceptional cases for which you have to make a request to the Registrar, SR & E atleast one month before the commencement of examinations, against payment of prescribed fee.

Your enrolment number is your Roll Number for examinations. Be careful in writing it. Any mistake in writing the Roll Number will result in non-declaration of your result.

It is your duty to check whether you are registered for that course and whether you are eligible to appear for that examination or not. If you neglect this and take the examination without being eligible for it, your result will be cancelled.

Although all efforts are made to declare the result in time, there will be no binding on the University to declare the results of the last examination before commencement of next examination. You are, therefore, advised to fill up the examination form without necessarily waiting for the result and get it cancelled at a later date if so required.

The students can apply in the prescribed form for re-evaluation of term-end examination script against payment of Rs. 300/- by means of demand draft drawn in favour of IGNOU, New Delhi within 45 days of the date of declaration of result. Requests received after 45 days from the date of declaration of result will not be entertained. Study Centre is the contact point for you. The University cannot send communications to all the students individually. All the important communications are sent to the coordinators of the study centres and Regional Directors. The coordinators would display a copy of such important circular/notification on the notice board of

the study centre for the benefit of all the students. You are, therefore, advised to get in touch with your Coordinator for day-to-day information about assignments.

While communicating with the University regarding examination, clearly write your enrolment number and complete address. In the absence of such details, the University will not be able to attend to your problems.

#### **Early Declaration of Result**

In order to facilitate the students, who have got offer of admission for higher study and or selected for employment etc. are required to produce statement of marks/ grade cards by a specified given date, may apply for early processing of their answer scripts and declaration of result. The students are required to apply in prescribed application form with fee of Rs.500/- per course by means of demand draft drawn in favour of IGNOU and payable at New Delhi alongwith attested photocopy of offer of admission/ employment. The student can submit their request for early declaration before the commencement of the term-end examination i.e. before 1st June and 1st December respectively. The University in such cases will make arrangement for early processing of answer scripts and declare the result as a special case possibly within a month time from the date of conduct of examination.

Early declaration of result is permissible in term-end examination only and not in Practicals/Lab courses, Project, Workshop, Assignment and Seminar etc.

A sample prescribed application form with rules and regulations in detail for this purpose is enclosed in the student hand book & prospectus and also made available at University's website www.ignou.ac.in

#### **Re-evaluation of Answer Script(s)**

The students, who are not satisfied with the marks/ grade awarded to them in Term-end Examination may apply for re-evaluation before 31st March for result of December term-end examination and 30th September for result of June term-end examination or within one month from the date of declaration of results i.e. the date on which the results are made available on the University's website on payment of Rs. 300/- per course by means of demand draft drawn in favour of IGNOU and payable at New Delhi in the prescribed application form. The better of the two scores of original marks/grades and marks/ grades after re-evaluation will be considered and updated in students' record.

Re-evaluation is permissible in term-end examination only and not in Practicals/Lab courses, Project, Workshop, Assignment and Seminar etc.

A sample prescribed application form with rules and regulations in detail for this purpose is enclosed in the student hand book & prospectus and also made available at University's website www.ignou.ac.in

#### **Improvement in Division/Class**

The students of Bachelor's /Master's degree programme, who fall short of 2% marks to secure 2nd and 1st division.

- (a) The students of Bachelor's/ Master's degree programme, who have completed the programme and wish to improve their Division/ Class may do so by appearing in term-end examination. The eligibility is as under:
- (b) The students of Master's degree programme only, who fall short of 2% marks to secure overall 55% marks.

Students may apply in the prescribed application form from 1st to 30th April for June term-end examination and from 1st to 31st October for December term-end examination alongwith fee @ Rs. 300/- per course by means of demand draft drawn in favour of IGNOU and payable at New Delhi.

The improvement is permissible in term-end examination only and not in Practicals/Lab courses, Project, Workshop, Assignment and Seminar etc.

A sample prescribed application form with rules and regulations in detail for this purpose is enclosed in the student hand book & prospectus and also made available at University's website www.ignou.ac.in

#### RULES & REGULATION FOR IMPROVEMENT IN DIVISION/ CLASS

- 1. The improvement of marks/grades is applicable only for the Bachelor's/Master's Degree Programmes, who have completed the programme. The eligibility is as under:
  - a) The students of Bachelor's/Master's degree programmes who fall short of 2% marks to secure 2nd and 1st division.
  - b) The students of Master's degree programmes only, who fall short of 2% marks to secure overall 55% marks
- 2. Only one opportunity will be given to improve the marks/grade.
- 3. The improvement is permissible only in theory papers. No improvement is permissible in Practicals/Lab courses, Projects, Workshops and Assignments etc.
- 4. Under the Provision of improvement, a maximum of 25% of the maximum credits required for successful completion of a programme shall be permitted.
- 5. Students wishing to improve the marks will have to apply within six months from the date of issue of final statement of marks/grade card to them, subject to the condition that their registration for the programme/course being applied for improvement, is valid till the next term-end examination in which they wish to appear for improvement. However, the students who have completed the programme as on the date of issue of this notification, wishing to improve can apply for improvement in the Term-end Examination as per following criteria:
- a) The students mentioned at 1 (a) above in June 2008.
- b) The students mentioned at l(b) above in June 2008 or December 2008.
- 6. No student will be permitted to improve if maximum duration to complete the programme, including the re-admission period, has expired.
- 7. After appearing in the examination for improvement, better of the two examinations i.e. marks/grade already awarded and the marks/grade secured in the improvement examination will be considered. In such cases, the improved marks/grade can be incorporated only on surrender of the statement of marks/ Grade Card, Provisional Certificate and Degree Certificate already issued to the student.
- 8. In case of improvement, the month and year of completion of the programme will be changed to the Term- end examination, in which students appeared for Improvement.
- 9. Students will be permitted for improvement of marks/grades provided the examination for the particular course, in which they wish to improve is being conducted by the University at that time.
- 10. Students wishing to improve their performance should submit the application in the prescribed format alongwith fee @ Rs. 300/- per course by means of Demand Draft drawn in favour of IGNOU payable at New Delhi and send within the prescribed dates to the following address:

Registrar,

Student Registration & Evaluation Division,

Indira Gandhi National Open University,

Maidan Garhi,

New Delhi-110068

11. On the top of the envelope containing the prescribed application form, please mention 'APPLICATION FORM FOR IMPROVEMENT IN DIVISION/CLASS'

#### **Term-end Examination**

The University conducts Term-end Examination twice a year in the month of June and December every year. Students will be permitted to appear in Term-end Examination subject to the condition that registration for the courses in which they wish to appear is valid. Maximum time to pursue the programme is not elapsed and they have also submitted the required number of assignment(s), if any, in those courses by the due date.

#### • Examination Fee

Examination fee of Rs.50/- per course is required to be paid through Bank Draft in favour of IGNOU payable at Delhi. The examination forms are available at all the Study Centres and Regional Centres. Students can also submit on-line examination form as per guidelines through IGNOU website at *www.ignou.ac.in* 

#### Examination Centre

Normally the study centre is the examination centre. However, a student is required to fill the exam centre code in the examination form. For the purpose you are advised to go through the list of study centres available in the Student Handbook and Prospectus/Programme Guide. In case any student wish to take examination at a particular centre, the code of the chosen centre be filled up as examination centre code. However, examination centre chosen by a student if is not activated, the university will allot another examination centre under the same Region.

#### Date of Submission of Examination Forms

| JUNE, TEE               | DECEMBER, TEE          | LATE FEE  | WHERE TO SUBMIT THE FORM   |
|-------------------------|------------------------|-----------|--|
| 1st March to 31st March | 1st Sept to 30th Sept  | NIL       | IGNOU, Maidan Garhi, New Delhi-ll0068 or at the concerned Regional Centre  |
| 1st April to 20th April | 1st Oct to 20th Oct    | Rs. 100/- |  |
| 21st April to 15th May  | 21st Oct to 15th Nov.  | Rs.500/-  | For outside Delhi students (Concerned Regional Centre) For Delhi students (IGNOU, Maidan Garhi, New Delhi - 110068 or concerned Regional Centre) |
| 16th May to 28th May    | 16th Nov. to 26th Nov. | Rs.1000/- |  |

To avoid discrepancies in filling up the examination form/hardship in appearing in the term-end examination students are advised to :

- 1. remain in touch with your Study Centre/Regional Centre/SRE Division for change in schedule of submission of examination form fee if any;
- 2. fill up the examination form for next term-end examination without waiting for the result of the previous term-end examination and also filling up the courses, for which result is awaited;
- 3. fill up all the particulars carefully and properly in the examination form to avoid rejection/delay in processing of the form;
- 4. retain proof of mailing/submission of examination form till you receive examination hall ticket;

#### • Issue of Examination Hall Ticket

University issues Examination Hall Ticket to the student's atleast two weeks before the commencement of Termend Examination the same could also be downloaded from the University's website <a href="www.ignou.ac.in">www.ignou.ac.in</a>. In case any student fails to receive the Examination Hall Ticket within one week before the commencement of the examination the students can download the hall ticket from the website and approach the exam centre for appearing in the exam.

#### PLEASE DO NOT MISTAKE ADMISSION/RE-REGISTRATION FORM FOR EXAMINATION FORM

Filling up of re-registration form and the examination form are two separate activities: one may not be taken for the other. While the re-registration form is required to be sent to the concerned Regional Director along with requisite fee for pursuing the courses in the next semester, the examination form is to be sent only to Registrar, SR&E Division at the Headquarters (Students are advised to retain a photocopy of the form).

The University sends study materials and assignments, wherever prescribed, to the students by registered post and if a student does not receive the same for any reason whatsoever, the University shall not be held responsible for that.

In case a student wants to have assignments, s/he can obtain a copy of the same from the Study Centre or Regional Centre or may download it from the IGNOU website, www.ignou.ac.in.

The students are specifically instructed to send Examination Forms to Registrar (SRE) only and to no other place and are also advised to submit the Registration/Re-registration Forms only at the respective Regional Centres and nowhere else. If any student sends the Registration/Re-registration Forms, Examination Forms at wrong places and thereby misses the scheduled date and consequently a semester/year, s/he will have no claim on the University for regularization.

### GENERAL POLICY GUIDELINES FOR TRANSFER OF CREDITS OF THE COURSES QUALIFIED BY THE STUDENTS IN MANAGEMENT PROGRAMME (Direct Entry)

- 1. The student who desires transfer of credits earned by him/her in PGSDM (Direct Entry) earlier should opt for two additional courses (not done earlier) prescribed from the same specialisation area for Post Graduate Specialisation Diplomas in Management under sequential stream in lieu of the two basic courses qualified by him/her in PGSDM (Direct Entry). Credit of two such basic courses will only be counted towards DIM & PGDIM in sequential stream of MBA. The said two additional courses should be registered under the enrolment no. of PGSDM (Direct Entry).
- 2. Such a student should opt for the PGSDM s/he has done under Direct Entry otherwise s/he shall have to do seven additional courses from PGSDM stream, two to validate the PGSDM done under Direct Entry as indicated above and five for claiming the new PGSDM.
- 3. Comprehensive grade card containing score of the courses qualified by a student in DIM, PGDIM, PGSDM (Direct Entry) and two additional courses from the same specialisation area qualified in lieu of the basic courses prescribed in Post Graduate Specialisation Diploma in Management (Direct Entry) will be issued to the student. The enrolment number of the student will be the one which was allotted to him for MBA. An indication through an asterix mark against the credit transfer courses from Direct Entry PGSDM with enrolment number in MBA will be made in the comprehensive grade card at the bottom.
- 4. The student should make specific request to the Registrar (Student Registration and Evaluation Division) for transfer of credit of PGSDM. In cases where basic courses qualified by a student in Post Graduate Specialisation Diplomas are required to be transferred to MBA, the student should opt for equal number of courses in the same specialisation area to compelete the requirement of five courses. In such cases application for credit transfer should be submitted only after qualifing such additional courses from concerned specialisation area.
- 5. In case a student registered for Management Programme through Entrance Test fails to qualify some of the courses prescribed in DIM, PGDIM & PGSDM as per normal rules but wishes to get PGSDM only by transfer of credits of the courses qualified by him/her in DIM & PGDIM, credit transfer may be allowed to the extent the courses prescribed for PGSDM under normal rules subject to the condition that s/he surrenders in writing his/her registration of MBA and opt for specific PGSDIM as per rules applicable to Direct Entry admission to the PGSDM. Similarly, credit transfer may be allowed for courses qualified by a student in PGSDM (Direct Entry) to DIM, PGDIM and IM on surrendering registration for PGSDM also. Registration of a programme once surrendered will not be revived.
- 6. The credit of a qualified course will not be counted in two programmes. Similarly, the student shall not repeat the same course in two or more Diploma Programmes of Management of this University.
- 7. The student admitted to management programme through Entrance Test should opt for one Specialisation Diploma Programme to be indicated in MBA Degree at the time s/he registers for any one course from SDM stream. Conversion of one Specialisation Diploma Programme to other Specialisation Diploma Programme or indication of two or more Specialisation Programmes in MBA degree shall not be permissible. Option once exercised shall be final.



### INDIRA GANDHI NATIONAL OPEN UNIVERSITY

(Students Registration & Evaluation Division) Maidan Garhi, New Delhi - 110 068

### APPLICATION FOR INTERNAL CREDIT TRANSFER OF MANAGEMENT PROGRAMME

| Enrolment No. of<br>Direct Entry PGSDM |              |                | Enrolment No. of DIM/PGDIM/PGSDM/(MBA) |                      |                    |                        |  |
|--|--------------|----------------|--|----------------------|--------------------|------------------------|--|
|  |              |                |  |                      |                    |                        |  |
| Study Centre Code                      |              |                |  | Regional Centre Code |                    |                        |  |
| 1. Name of the (in Capital L           |              |                |  |                      |                    |                        |  |
| 2. Father's/Hus                        | band Name :  |                |  |                      |                    |                        |  |
| 3. Complete Po                         | stal Address |                |  |                      |                    |                        |  |
|  |              |                |  |                      | Pin                |                        |  |
| 4. Details of Co                       | ourses Opted | for Credit Tra | nsfer :                                |                      |                    |                        |  |
| Programme f                            | rom:         |                |  | Progran              | mme To :           |                        |  |
| Course<br>Code                         | TMA-I        | Score Obtained | d TMA-III                              | AECG                 | TEE                | Overall<br>Grade       |  |
| Code                                   |              | 1141111        | 11/12/111                              |                      |                    | Grade                  |  |
|  |              |                |  |                      |                    |                        |  |
|  |              |                |  |                      |                    |                        |  |
|  |              |                |  |                      |                    |                        |  |
| 5. Details of ad                       | ditional cou | rses opted/qua | lified in lieu                         | of courses offe      | red for credit tra | insfer :               |  |
| Course Code                            | С            | ourse Title    |  | Semester             | Year               | Overall Score Obtained |  |
|  |              |                |  |                      |                    |                        |  |
|  |              |                |  |                      |                    |                        |  |
|  |              |                |  |                      |                    |                        |  |

| Programme Title   | Course Code   | Course Title  | Overall Course Grade  |
|---|---|---|---|
|   |   |   |   |
|   |   |   |   |
|   |   |   |   |
|   | I   |   | <u> </u>  |
| Option of PGSDM to be refl  | lected in MBA Degree :  |   |   |
| Details of Fee being paid for   | r Credit Transfer :   |   |   |
| Additional Course Fee @ R   | 2s.800/- per course* :  | Rs.   |   |
| Credit Transfer Fee @ Rs.1  | 00/- per course :   | Rs.   |   |
|   |   | Total   |   |
|   |   |   |   |
|   |   |   |   |
| emand Draft No.   | Date  | Amount Rs   |   |
| ame of the Bank   |   | Place   |   |
|   | UNDERTA   | AKING   |   |
|   |   |   |   |
|   | a student o   | of Management Programs  | ne of IGNOU request for C   |
|   | a student o   |   | -   |
| ransfer of the Courses as detain  | iled above. I undertake not to  | revive the registration of  | these courses for credit tran   |
| ransfer of the Courses as detain<br>or any other programme. The relate. Option exercised herein is                        | iled above. I undertake not to a<br>egistration of programme surrors<br>s firm and final. Certified cop | revive the registration of<br>endered in Column No.6<br>pies of Marksheets / Gra        | these courses for credit transhall not be revived at any de Card / Degree / Diploma     |
| ransfer of the Courses as detain<br>or any other programme. The relate. Option exercised herein is                        | iled above. I undertake not to a<br>egistration of programme surrors<br>s firm and final. Certified cop | revive the registration of<br>endered in Column No.6<br>pies of Marksheets / Gra        | these courses for credit transhall not be revived at any de Card / Degree / Diploma     |
| ransfer of the Courses as detain<br>any other programme. The relate. Option exercised herein i                            | iled above. I undertake not to a<br>egistration of programme surrors<br>s firm and final. Certified cop | revive the registration of<br>endered in Column No.6<br>pies of Marksheets / Gra        | these courses for credit transhall not be revived at any de Card / Degree / Diploma     |
| ransfer of the Courses as detain<br>or any other programme. The relate. Option exercised herein is                        | iled above. I undertake not to a<br>egistration of programme surrors<br>s firm and final. Certified cop | revive the registration of<br>endered in Column No.6<br>pies of Marksheets / Gra        | these courses for credit transhall not be revived at any de Card / Degree / Diploma     |
| ransfer of the Courses as detain any other programme. The relate. Option exercised herein is inclosed. Signed this        | iled above. I undertake not to a<br>egistration of programme surrors<br>s firm and final. Certified cop | revive the registration of<br>endered in Column No.6<br>pies of Marksheets / Gra        | these courses for credit transhall not be revived at any de Card / Degree / Diploma 200 |
| Transfer of the Courses as detain any other programme. The relate. Option exercised herein is inclosed. Signed this       | iled above. I undertake not to a<br>egistration of programme surrors<br>s firm and final. Certified cop | revive the registration of<br>endered in Column No.6<br>pies of Marksheets / Gra        | these courses for credit transhall not be revived at any de Card / Degree / Diploma 200 |
| Fransfer of the Courses as detains of any other programme. The residute. Option exercised herein is enclosed. Signed this | iled above. I undertake not to a<br>egistration of programme surrors<br>s firm and final. Certified cop | revive the registration of<br>endered in Column No.6<br>pies of Marksheets / Gra-<br>of | these courses for credit transhall not be revived at any de Card / Degree / Diploma     |

\*In case you are required to register for additional courses for completing the requirements of the specialisation, you will need to pay the registration fee for all courses that you are registering for. This applies to students registering before 1997.

(Please use the photocopy of this proforma)

# **Course Components of Management Programme**

# MS-1: MANAGEMENT FUNCTIONS AND BEHAVIOUR

| BLOCK UNIT<br>NOs. |    | UNIT TITLE                                    | AUDIO TAPE VIDEO TAPE                 |  |
|--------------------|----|---|---------------------------------------|--|
| I                  |    | ROLE OF A MANAGER                             |                                       |  |
|                    | 1  | Task of a Professional Manager                | Professional Management               |  |
|                    | 2  | Responsibilities of a Professional Manager    | Task and Responsibilities Part I & II |  |
|                    | 3  | Management Systems and Processes              | rattiæn                               |  |
|                    | 4  | Managerial Skills                             |                                       |  |
| II                 |    | DECISION MAKING                               |                                       |  |
|                    | 5  | Organisational Context of Decisions           |                                       |  |
|                    | 6  | Decision Making Models                        | Problem Solving                       |  |
|                    | 7  | Decision Making-Techniques and Processes      |                                       |  |
|                    | 8  | Management by Objectives                      |                                       |  |
| Ш                  |    | ORGANISATIONAL CLIMATE AND CHANGE             |                                       |  |
|                    | 9  | Organisational Structure and Managerial Ethos |                                       |  |
|                    | 10 | Management of Organisational Conflicts        |                                       |  |
|                    | 11 | Managing Change                               |                                       |  |
| IV                 |    | ORGANISATIONAL STRUCTURE AND PROCESSES        |                                       |  |
|                    | 12 | Organisational Structure and Design           |                                       |  |
|                    | 13 | Managerial Communication                      | Communication                         |  |
|                    | 14 | Planning Process                              | Process                               |  |
|                    | 15 | Controlling                                   |                                       |  |
|                    | 16 | Delegation and Interdepartment                |                                       |  |
|                    |    | Coordination                                  |                                       |  |
| V                  |    | BEHAVIOURAL DYNAMICS                          |                                       |  |
|                    | 17 | Analysing Interpersonal Relations             | Leadership                            |  |
|                    | 18 | Leadership Styles and Influence Process       | Styles                                |  |
|                    | 19 | Group Dynamics                                |                                       |  |

# MS-2: MANAGEMENT OF HUMAN RESOURCES

| BLOCI | K UNIT<br>NOs. | UNIT TITLE  |
|-------|----------------|---|
| I     |                | HUMAN RESOURCE MANAGEMENT: CONTEXT, CONCEPT AND BOUNDARIES                  |
|       | 1              | The Changing Social Context and Emerging Issues                             |
|       | 2              | The Concept and Functions of Human Resource Management                      |
|       | 3              | Structuring Human Resource Management                                       |
| II    |                | GETTING HUMAN RESOURCE  |
|       | 4              | Job Analysis and Job Design   |
|       | 5              | Human Resource Planning   |
|       | 6              | Attracting the Talent: Recruitment, Selection, Outsourcing                  |
|       | 7              | Socialisation, Mobility and Separation                                      |
| Ш     |                | PERFORMANCE MANAGEMENT AND POTENTIAL ASSESSMENT                             |
|       | 8              | Competency Mapping  |
|       | 9              | Performance Planning and Review   |
|       | 10             | Potentioal Appraisal, Assessment Centres and Career and Succession Planning |
|       | I1             | HR Measurement and Audit  |
| IV    |                | HUMAN RESOURCE DEVELOPMENT  |
|       | 12             | Human Resource Development System   |
|       | 13             | Training  |
|       | 14             | Mentoring and Performance Coaching  |
|       | 15             | Building Roles and Teams  |
| v     |                | COMPENSATION AND REWARD MANAGEMENT  |
|       | 16             | Laws Covering Wages, Welfare and Benefits                                   |
|       | 17             | Compensation Strategy, Structure, Composition                               |
|       | 18             | Reward Management   |
| VI    |                | EMPLOYER-EMPLOYEE RELATIONS   |
|       | 19             | Regulatory Mechanisms in Industrial Relations                               |
|       | 20             | Dealing with Unions and Associations  |
|       | 21             | Industrial Democracy  |
|       | 22             | Grievance Handling and Discipline   |

# MS-3: ECONOMIC AND SOCIAL ENVIRONMENT

| BLOCK                   | UNIT<br>NOs. | UNIT TITLE   | AUDIO TAPI | E VIDEO TAPE                        |
|-------------------------|--------------|--|------------|-------------------------------------|
| I                       |              | ECONOMICAND SOCIAL ENVIRONMENT                               |            |                                     |
|                         | 1            | Economic Environment of Business                             |            | India's National                    |
|                         | 2            | Socio-cultural and Politico-legal Environment                |            | Socio-economic                      |
|                         | 3            | Changing Role of Government                                  |            | Scenario                            |
| II                      |              | STRUCTURE OF THE INDIAN ECONOMY                              |            |                                     |
|                         | 4            | Structural Dimensions of Indian Economy                      |            |                                     |
|                         | 5            | Structure of Indian Industry                                 |            |                                     |
|                         | 6            | Public Sector in India                                       | Management | Business and                        |
|                         | 7            | Private Sector in India                                      | of Public  | Government - The                    |
|                         | 8            | Small Sector in India  | Sector     | emerging Scenario                   |
|                         | 9            | Sickness in Indian Industry                                  |            |                                     |
| III                     |              | PLANNING AND POLICIES  |            |                                     |
|                         | 1.0          |  |            | National Planning                   |
|                         | 10<br>11     | Planning Goals and Strategies Evolution of Industrial Policy |            | Process Controls and Regu           |
|                         | 12           | Regulatory and Promotional                                   |            | lations: The                        |
|                         |              | Framework  |            | Business view<br>Part I and Part II |
| IV                      |              | EXTERNAL SECTOR  |            |                                     |
|                         | 13           | India's Foreign Trade  |            |                                     |
|                         | 14           | India's Balance of Payments                                  |            |                                     |
|                         | 15           | Export and Import Policy                                     |            |                                     |
|                         | 16           | Foreign Capital and Collaborations                           |            |                                     |
|                         | 17           | India's External Debt  |            |                                     |
| $\overline{\mathbf{v}}$ |              | ECONOMIC REFORMS SINCE 1991                                  |            |                                     |
|                         | 18           | Industrial Policy of 1991                                    |            |                                     |
|                         | 19           | Economic Reforms: Liberalisation, Globalisation              |            |                                     |
|                         |              | and Privatisation  |            |                                     |
|                         | 20           | Financial Sector Reforms                                     |            | Fiscal System                       |
|                         | 21           | Fiscal Sector Reforms  |            | and Policy                          |
|                         | 22           | Economic Reforms and Social Justice                          |            |                                     |

# MS-4: ACCOUNTING AND FINANCE FOR MANAGERS

| BLOCK                   | UNIT<br>NOs. | UNIT TITLE   | AUDIO TAPE   | VIDEO TAPE                             |
|-------------------------|--------------|--|--|--|
| I                       |              | ACCOUNTING FRAMEWORK   |  |  |
|                         | 1            | Accounting and its Functions                                       | Introduction to Course   | Understanding<br>Financial Statements  |
|                         | 2            | Accounting Concepts and Standards                                  | Role of Accounting<br>and Finance Function in<br>different types of Organisations        | Part-I                                 |
|                         | 3            | Accounting Information and its Applications                        | Emerging Horizons in<br>Accounting and Finance<br>(EHIAF) – Human Resource<br>Accounting |  |
| П                       |              | UNDERSTANDING FINANCIAL ST   | ATEMENTS   |  |
|                         | 4            | Construction and Analysis of Balance Sheet                         | EHIAF–Inflation Accounting   | Understanding Financial                |
|                         | 5            | Construction and Analysis of Profit and Loss Account               |  | Statements<br>Part-II                  |
|                         | 6            | Construction and Analysis of Funds<br>Flow and Cash Flow Statement |  |  |
| III                     |              | COST MANAGEMENT  |  |  |
|                         | 7            | Understanding and Classifying Costs                                | EHIAF-Cost   | Accounting                             |
|                         | 8            | Absorption and Marginal Costing                                    | Audit in India   | in decision                            |
|                         | 9            | Cost-Volume-Profit Analysis  |  | making<br>(CVP/BE                      |
|                         | 10           | Variance Analysis  |  | analysis)                              |
| IV                      |              | FINANCIAL AND INVESTMENT AN  | NALYSIS  |  |
|                         | 11           | Financial Management : An Introduction                             | Role and<br>Regulation of  | Project Appraisal:<br>An Institutional |
|                         | 12           | Ratio Analysis   | Stocks Markets   | viewpoint                              |
|                         | 13           | Leverage Analysis  |  |  |
|                         | 14           | Budgeting and Budgetary Control                                    |  |  |
|                         | 15           | Investment Appraisal Methods                                       |  |  |
| $\overline{\mathbf{v}}$ |              | FINANCIAL DECISIONS  |  |  |
|                         | 16           | Management of Working Capital                                      | EHIAF-Lease Financing  | Management of                          |
|                         | 17           | Capital Structure  |  | Working Capital                        |
|                         | 18           | Dividend Decisions   | EHIAF-Financial<br>Services & their<br>Marketing   | Unique Enterprises  – Case Study       |

# MS-5: MANAGEMENT OF MACHINES AND MATERIALS

| BLOCK | UNIT<br>NOs. | UNIT TITLE                                   | AUDIO TAPI                 | E VIDEO TAPE   |
|-------|--------------|--|----------------------------|--|
| I     |              | OPERATIONS MANAGEMENT                        | Introduction to the Course | Management of Technology   |
|       | 1            | Operations Management - An Overview          |                            | <ul><li>Problems and<br/>Perspectives</li><li>Planning and<br/>Policy</li><li>Implementation</li></ul> |
| П     |              | FACILITIES PLANNING                          |                            |  |
|       | 2            | Product Selection                            |                            |  |
|       | 3            | Process Selection                            |                            | Facilities Layout  |
|       | 4            | Facilities Location                          |                            |  |
|       | 5            | Facilities Layout and Materials Handling     |                            |  |
|       | 6            | Capacity Planning                            |                            |  |
| III   |              | WORK AND JOB DESIGN                          |                            |  |
|       | 7            | Work Design                                  |                            |  |
|       | 8            | Job Design                                   |                            |  |
| IV    |              | OPERATIONS PLANNING AND CONTROL              |                            |  |
|       | 9            | Planning and Control for Mass Production     |                            | Planning and   |
|       | 10           | Planning and Control for Batch Production    |                            | Control of   |
|       | 11           | Planning and Control for Job Shop Production |                            | Projects   |
|       | 12           | Planning and Control of Projects             |                            | Maintenance  |
|       | 13           | Maintenance Management                       |                            | Management   |
| V     |              | VALUE ENGINEERING AND QUALITY ASSURANCE      |                            |  |
|       | 14           | Value Engineering                            |                            | Quality Control  |
|       | 15           | Quality Assurance                            |                            |  |
| VI    |              | MATERIALS MANAGEMENT                         |                            |  |
|       | 16           | Purchase System and Procedure                |                            |  |
|       | 17           | Inventory Management                         |                            |  |
|       | 18           | Stores Management                            |                            |  |
|       | 19           | Standardisation, Codification and            |                            | Materials  |
|       |              | Variety Reduction                            |                            | Management   |
|       | 20           | Waste Management                             |                            |  |

# MS-6: MARKETING FOR MANAGERS

| BLOCK  | UNIT<br>NOs. | UNIT TITLE                                     | AUDIO TAPE VIDEO TAPE    |
|--------|--------------|--|--------------------------|
| I      |              | MARKETING AND ITS APPLICATIONS                 |                          |
|        | 1            | Introduction to Marketing                      | Introduction - Marketing |
|        | 2            | Marketing in a Developing Economy              | to the Course Approach   |
|        | 3            | Marketing of Services                          | - Marketing of           |
|        |              |  | Services - Marketing and |
|        |              |  | Public Policy            |
| <br>II |              | MARKETING PLANNING AND ORGANISATION            |                          |
|        | 4            | Planning Marketing Mix                         | - Marketing in           |
|        | 5            | Market Segmentation                            | Action                   |
|        | 6            | Marketing Organisations                        |                          |
|        | 7            | Mark Day 1 12 A Park                           | - Marketing              |
|        | 7            | Marketing Research and its Applications        | Management and Planning  |
|        |              |  | and Flaming              |
| Ш      |              | UNDERSTANDING CONSUMERS                        |                          |
|        | 8            | Determinants of Consumer Behaviour             | Indian                   |
|        | 9            | Models of Consumer Behaviour                   | Consumer and             |
|        | 10           | Indian Consumer Environment                    | Marketing<br>Environment |
| IV     |              | PRODUCT MANAGEMENT                             |                          |
|        | 11           | Product Decisions and Strategies               |                          |
|        | 12           | Product Life Cycle and New Product Development | ITDC-A Case Study        |
|        | 13           | Branding and Packaging Decisions               |                          |
| v      |              | PRICING AND PROMOTION STRATEGY                 |                          |
|        | 14           | Pricing Policies and Practices                 | Marketing                |
|        | 15           | Marketing Communications                       | Strategy - A             |
|        | 16           | Advertising and Publicity                      | Case Study of            |
|        | 17           | Personal Selling and Sales Promotion           | Moulded                  |
|        |              |  | Luggage Industry         |
| VI     |              | DISTRIBUTION AND PUBLIC POLICY                 |                          |
|        | 18           | Sales Forecasting                              |                          |
|        | 19           | Distribution Strategy                          | Effective Selling        |
|        | 20           | Managing Sales Personnel                       |                          |
|        | 21<br>22     | Marketing and Public Policy Cyber Marketing    |                          |
|        | <i>44</i>    | Cyber Marketing                                |                          |

### MS-7: INFORMATION SYSTEMS FOR MANAGERS

| BLOCK | UNIT<br>NOs. | UNIT TITLE   |
|-------|--------------|--|
| I     |              | INFORMATION TECHNOLOGY FOR MANAGERS                                    |
|       | 1            | Information Technology : An Overview                                   |
|       | 2            | Computer Systems   |
|       | 3            | Computer Software  |
|       | 4            | Networking Technologies  |
| II    |              | INFORMATION SYSTEMS - I  |
|       | 5            | In MIS Perspectives  |
|       | 6            | Information Systems Economics  |
|       | 7            | Management Information and Control Systems                             |
|       | 8            | Information Systems Security   |
| III   |              | INFORMATION SYSTEMS - II   |
|       | 9            | Information Systems and Functional Area Applications                   |
|       | 10           | Transaction Processing Systems-I: Human Resource and                   |
|       |              | Marketing Management   |
|       | 11           | Transaction Processing Systems-II: Operations and Financial Management |
|       | 12           | Integrated Applications  |
| IV    |              | SYSTEM ANALYSIS AND COMPUTER LANGUAGES                                 |
|       | 13           | Building Information Systems   |
|       | 14           | System Analysis and Design   |
|       | 15           | Computer Programming and Languages                                     |
| v     |              | SUPPORT SYSTEMS FOR MANAGEMENT DECISIONS                               |
|       | 16           | Database Resource Management   |
|       | 17           | Data Ware Housing and Data Mining                                      |
|       | 18           | Tactical and Strategic Information Management: DSS and ESS             |
|       | 19           | Intelligent Support Systems  |
|       | 20           | Emerging Trends in IT  |

# MS-8: QUANTITATIVE ANALYSIS FOR MANAGERIAL APPLICATIONS

| BLOCK | UNIT<br>NOs. | UNIT TITLE                                 | AUDIO TAPE VIDEO TAPE       |
|-------|--------------|--|-----------------------------|
| I     |              | BASIC MATHEMATICS FOR MANAGERS             |                             |
|       | 1            | Quantitative Decision Making - An Overview |                             |
|       | 2            | Function and Progressions                  |                             |
|       | 3            | Basic Calculus and Applications            |                             |
|       | 4            | Matrix Algebra and Applications            |                             |
| П     |              | DATA COLLECTION AND ANALYSIS               |                             |
|       | 5            | Collection of Data                         |                             |
|       | 6            | Presentation of Data                       |                             |
|       | 7            | Measures of Central Tendency               |                             |
|       | 8            | Measures of Variation and Skewness         |                             |
| Ш     |              | PROBABILITY AND PROBABILITY DISTRIBUTIONS  | 1                           |
|       | 9            | Basic Concepts of Probability              | Probability                 |
|       | 10           | Discrete Probability Distribution          | Fundamentals                |
|       | 11           | Continuous Probability Distributions       |                             |
|       | 12           | Decision Theory                            | Probability<br>Applications |
| IV    |              | SAMPLING AND SAMPLING DISTRIBUTIONS        |                             |
|       | 13           | Sampling Methods                           |                             |
|       | 14           | Sampling Distributions                     |                             |
|       | 15           | Testing of Hypotheses                      |                             |
|       | 16           | Chi Square Tests                           |                             |
| V     |              | FORECASTING METHODS                        |                             |
|       | 17           | Business Forecasting                       |                             |
|       | 18           | Correlation                                | Applications of             |
|       | 19           | Regression                                 | Regression                  |
|       | 20           | Time Series Analysis                       |                             |

# MS-9: MANAGERIAL ECONOMICS

| BLOCK | UNIT<br>NOs. | UNIT TITLE   |
|-------|--------------|--|
| I     |              | INTRODUCTION TO MANAGERIAL ECONOMICS                     |
|       | 1            | Scope of Managerial Economics                            |
|       | 2            | The Firm: Stakeholders, Objectives & Decision Issues     |
|       | 3            | Basic Techniques   |
| П     |              | DEMAND AND REVENUE ANALYSIS                              |
|       | 4            | Demand Concepts and Analysis                             |
|       | 5            | Demand Elasticity  |
|       | 6            | Demand Estimation and Forecasting                        |
| III   |              | PRODUCTION AND COST ANALYSIS                             |
|       | 7            | Production Function                                      |
|       | 8            | Cost Concepts and Analysis I                             |
|       | 9            | Cost Concepts and Analysis II                            |
|       | 10           | Estimation of Production and Cost Functions              |
| IV    |              | PRICING DECISIONS  |
|       | 11           | Market Structure and Barriers to Entry                   |
|       | 12           | Pricing Under Pure Competition and Pure Monopoly         |
|       | 13           | Pricing Under Monopolistic and Oligopolistic Competition |
|       | 14           | Pricing Strategies                                       |
| v     |              | COMPREHENSIVE CASE                                       |
|       |              | Competition in Telecommunication Service Provision       |

# MS-10: ORGANISATIONAL DESIGN, DEVELOPMENT AND CHANGE

| BLOCK | UNIT<br>NOs. | UNIT TITLE   |
|-------|--------------|--|
| I     |              | UNDERSTANDING ORGANISATIONS                                      |
|       | 1            | Approaches to Understanding Organisations                        |
|       | 2            | Factors Affecting Organisation Structures                        |
| II    |              | ORGANISATIONAL DESIGN  |
|       | 3            | Typology of Organisation Structures                              |
|       | 4            | Some Basic Organisation Design and Restructuring Strategies      |
| III   |              | APPROACHES TO WORK DESIGN  |
|       | 5            | Organising and Analysing Work                                    |
|       | 6            | Job Design   |
|       | 7            | Emerging Issues of Work Organisation and Quality of Working Life |
| IV    |              | ORGANISATIONAL ANALYSIS  |
|       | 8            | Organisational Diagnosis: Tools and Techniques                   |
|       | 9            | Questionnaire as a Diagnostic Tool                               |
|       | 10           | Interview as a Diagnostic Tool                                   |
|       | 11           | Workshops, Task-forces and other Methods                         |
| v     |              | ORGANISATIONAL DEVELOPMENT AND CHANGE                            |
|       | 12           | Organisational Development (OD)                                  |
|       | 13           | Alternative Interventions  |
|       | 14           | Process of Change  |
|       | I5           | Change Agents: Roles and Competencies                            |
|       | 16           | Institution Building   |

# MS-11: STRATEGIC MANAGEMENT

| BLOCK                   | UNIT<br>NOs. | UNIT TITLE                           |
|-------------------------|--------------|--------------------------------------|
| I                       |              | INTRODUCTION TO STRATEGIC MANAGEMENT |
|                         | 1            | Concept of Strategy                  |
|                         | 2            | Process of Strategy                  |
|                         | 3            | Strategic Framework                  |
| П                       |              | STRATEGICANALYSIS                    |
|                         | 4            | Environmental Analysis               |
|                         | 5            | Competitive Forces                   |
|                         | 6            | Internal Analysis                    |
| III                     |              | BUSINESS LEVEL STRATEGY              |
|                         | 7            | Cost                                 |
|                         | 8            | Differentiation and Focus            |
| IV                      |              | CORPORATE LEVEL STRATEGY             |
|                         | 9            | Growth Strategies-I                  |
|                         | 10           | Growth Strategies-II                 |
|                         | 11           | Strategic Alliances                  |
|                         | 12           | Turnaround                           |
| $\overline{\mathbf{v}}$ |              | IMPLEMENTATION AND CONTROL           |
|                         | 13           | Structural Dimensions                |
|                         | 14           | Behavioural Dimensions               |
|                         | 15           | Control                              |
|                         | 16           | Evaluation of Strategy               |

### MS-21: SOCIAL PROCESSES AND BEHAVIOURAL ISSUES

| BLOCK | UNIT<br>NOs. | UNIT TITLE                                       |
|-------|--------------|--|
| I     |              | SOCIAL PROCESSES AND ISSUES                      |
|       | 1            | Indian Environment: The Changing Scenario        |
|       | 2            | Social Issues and Organizational Relevance       |
|       | 3            | Organisational Values and Work Ethics            |
| п     |              | INTRA PERSONAL PROCESSES                         |
|       | 4            | Understanding Human Behaviour                    |
|       | 5            | Perception                                       |
|       | 6            | Learning   |
|       | 7            | Motivation                                       |
|       | 8            | Human Emotions at Work                           |
| III   |              | INTERPERSONAL PROCESSES                          |
|       | 9            | Interpersonal Issues, Communication and Conflict |
|       | 10           | Counseling Processes                             |
|       | 11           | Behavioural Modification                         |
|       | 12           | Persuasion                                       |
| IV    |              | GROUP AND INTER-GROUP PROCESSES                  |
|       | 13           | Group Formation and Group Processes              |
|       | 14           | Group Dynamics                                   |
|       | 15           | Leading and Building Teams                       |
|       | 16           | Conflict Resolution                              |
| v     |              | ORGANISATIONAL PROCESSES                         |
|       | 17           | Power Dynamics                                   |
|       | 18           | Political Processes                              |
|       | 19           | Lerarning Organisations                          |
|       | 20           | Cross Cultural Issues                            |
|       | 21           | Organisational Culture                           |

### MS-22: HUMAN RESOURCE DEVELOPMENT

| BLOCK | UNIT<br>NOs. | UNIT TITLE  |
|-------|--------------|---|
| I     |              | HRD: CONCEPT AND SYSTEM   |
|       | 1            | The Process and System of HRD   |
|       | 2            | Career System   |
|       | 3            | Competency Mapping  |
|       | 4            | Performance Management System   |
|       | 5            | Coaching and Mentoring  |
|       | 6            | Development System  |
| II    |              | HRD SYSTEMS AND PROFESSION  |
|       | 7            | Reward System   |
|       | 8            | Self Renewal System   |
|       | 9            | HRD for Workers   |
|       | 10           | Professionalisation of HRD  |
|       | 11           | HRD Strategies and Experiences  |
| III   |              | COMPARATIVE HRD   |
|       | 12           | HRD in the Government and Public Systems  |
|       | 13           | HRD in Health Sector  |
|       | 14           | HRD in other sectors (Defence, Police, Voluntary Organisations and Panchayati Raj Institutions) |
|       | 15           | International Experiences in HRD  |
| IV    |              | HRD ISSUES AND EXPERIENCES  |
|       | 16           | HRD Audit   |
|       | 17           | Multi Source Feedback System  |
|       | 18           | Knowledge Management  |
|       | 19           | Technology and HRD  |
|       | 20           | Diversity Management  |
|       | 21           | Managing Globalization  |

# MS-23: HUMAN RESOURCE PLANNING

| BLOCK      | UNIT<br>NOs. | UNIT TITLE  |
|------------|--------------|---|
| I          |              | BASICS OF HUMAN RESOURCE PLANNING                 |
|            | 1            | Introduction to HRP System – The Emerging Context |
|            | 2            | Process and Functions of Human Resource Planning  |
|            | 3            | Methods and Techniques: Demand Management         |
|            | 4            | Methods and Techniques: Supply Management         |
|            | 5            | Contemporary Trends in Managing Demand and Supply |
| I          |              | APPROACHES TO ANALYSING JOB                       |
|            | 6            | Job Analysis                                      |
|            | 7            | Changing Nature of Roles                          |
|            | 8            | Job Evaluation : Concepts and Methods             |
|            | 9            | Competency Approaches to Job Analysis             |
| <b>III</b> |              | KEYHRPRACTICES                                    |
|            | 10           | Recruitment                                       |
|            | 11           | Selection   |
|            | 12           | Dislocation and Relocation of Employees           |
|            | 13           | Orientation                                       |
|            | 14           | Career and Succession Planning                    |
|            | 15           | Performance and Potential Appraisal               |
|            |              | INTELLECTUAL CAPITAL ACCOUNTING                   |
|            | 16           | Human Resource Information System                 |
|            | 17           | Human Resource Audit                              |
|            | 18           | Human Resource Accounting                         |

# MS-24: EMPLOYMENT RELATIONS

| BLOCK | UNIT<br>NOs. | UNIT TITLE   |
|-------|--------------|--|
| I     |              | CONCEPTUAL FRAMEWORK OF EMPLOYMENT RELATIONS   |
|       | 1            | Concept, Scope and Approaches to Industrial Relations  |
|       | 2            | Evolution of Industrial Relations and Current Developments   |
|       | 3            | Constitutional and Legal Framework of Industrial Relations :<br>Conventions, ID Act, Trade Union Act |
| II    |              | TRADE UNIONISM   |
|       | 4            | Trade Union Development and Functions  |
|       | 5            | Trade Union Structure and Recognition  |
|       | 6            | Managing Trade Unions  |
|       | 7            | Managerial Unionism  |
|       | 8            | Employers' Organisations   |
| III   |              | COLLECTIVE BARGAINING  |
|       | 9            | Nature and Content of Collective Bargaining  |
|       | 10           | Negotiation Skills   |
|       | 11           | Issues and Trends in Collective Bargaining   |
| IV    |              | EMPLOYEE INVOLVEMENT   |
|       | 12           | Evolution, Structure and Process   |
|       | 13           | Design and Dynamics of Participative Forums  |
|       | 14           | Strategies for Implementing Participation  |
| f v   |              | GRIEVANCE HANDLING AND DISCIPLINE  |
|       | 15           | Grievance Function in Industrial Relations   |
|       | 16           | Conciliation, Arbitration and Adjudication   |
|       | 17           | Discipline in Industry   |
| VI    |              | TRENDS IN EMPLOYMENT RELATIONS   |
|       | 18           | Strategic Employee Relations : Emerging Trends   |
|       | 19           | Cultural Aspects of Employment Relations   |

# MS-25: MANAGING CHANGE IN ORGANISATIONS

| BLOCK    | UNIT<br>NOs. | UNIT TITLE  |
|----------|--------------|---|
| I        |              | CONCEPT OF MANAGING CHANGE                                    |
|          | 1            | Understanding Change  |
|          | 2            | Types of Change   |
|          | 3            | Factors Critical to Change                                    |
|          | 4            | Organisational Culture ad Change — Cross Cultural Experiences |
| <u> </u> |              | FORMS OF ORGANISATIONAL CHANGE                                |
|          | 5            | Emerging Organisational Forms and Structures                  |
|          | 6            | Mergers and Acquisitions                                      |
|          | 7            | Turn Around Management  |
|          | 8            | Process Based Change  |
|          | 9            | Group Based Approaches to Change                              |
| Ш        |              | DIAGNOSIS AND INTERVENTION                                    |
|          | 10           | Organisational Disgnosis – Issues and Concepts                |
|          | 11           | Diagnostic Methodology - Quantitative and Qualitative         |
|          | 12           | Interventions in Organisational Change                        |
|          | 13           | Evaluation of Organisational Change                           |
| IV       |              | ROLE OF CHANGE AGENT  |
|          | 14           | Key Roles in Managing Change                                  |
|          | 15           | Skills for Managing Change                                    |
|          | 16           | Managing Resistance to Change                                 |
|          | 17           | Role of Leadership in Managing Change                         |
|          | 18           | Managing Transition   |

# MS-26: ORGANISATIONAL DYNAMICS

| BLOCK | UNIT<br>NOs. | UNIT TITLE                                  |
|-------|--------------|---|
| I     |              | GROUP DYNAMICS                              |
|       | 1            | Understanding Groups                        |
|       | 2            | Phases of Group Development                 |
|       | 3            | Group Cohesion and Alienation               |
|       | 4            | Conformity and Obedience                    |
| II    |              | ROLE DYNAMICS                               |
|       | 5            | The Concept and Systems of Roles            |
|       | 6            | Role Analysis                               |
|       | 7            | Organisational Stress and Burnout           |
|       | 8            | Coping with Stress and Burnout              |
| III   |              | POWER DYNAMICS                              |
|       | 9            | Bases of Power                              |
|       | 10           | The Process of Empowerment                  |
|       | 11           | Decentralisation & Delegation               |
|       | 12           | Transformational Leadership                 |
| IV    |              | ORGANISATIONAL DYNAMICS                     |
|       | 13           | Organisational Culture                      |
|       | 14           | Social Responsibilities of Organisations    |
|       | 15           | Organisational Ethics and Values            |
|       | 16           | Process of Learning Organisations           |
| v     |              | INTER-ORGANISATIONAL DYNAMICS               |
|       | 17           | Cross Cultural Dynamics                     |
|       | 18           | Management of Diversity                     |
|       | 19           | Strategic Alliances and Coalition Formation |

### MS-27: WAGE AND SALARY ADMINISTRATION

| BLOCK | UNIT<br>NOs. | UNIT TITLE   |
|-------|--------------|--|
| I     |              | COMPENSATION — CONCEPT AND CONTEXT   |
|       | 1            | Role of Compensation and Rewards in Organisation   |
|       | 2            | Economic and Behavioural Issues in Compensation  |
|       | 3            | Framework of Compensation Policy   |
| II    |              | LEGAL FRAMEWORK OF WAGE AND SALARY ADMINISTRATION  |
|       | 4            | Wage Concepts and Definition of Wages Under Various<br>Labour Legislation                    |
|       | 5            | Constitutional Perspective, International Labour Standards, and Norms for Wage Determination |
|       | 6            | Law relating to Payment of Wages and Bonus   |
|       | 7            | Regulation of Minimum Wages and Equal Remuneration   |
|       | 8            | Law Relating to Retiral Benefits   |
| ш     |              | COMPENSATION STRUCTURE AND DIFFERENTIALS   |
|       | 9            | Pay Packet Composition   |
|       | 10           | Institutional Mechanism for Wage Determination   |
|       | 11           | Job Evaluation and Internal Equity   |
|       | 12           | External Equity and Pay Surveys  |
| IV    |              | REWARD SYSTEM, INCENTIVES AND PAY RESTRUCTURING  |
|       | 13           | Design of Performance-linked Reward System   |
|       | 14           | Incentives for Blue and White Collars  |
|       | 15           | Bonus, Profit Sharing and Stock Options  |
|       | 16           | Allowances and Benefits  |
|       | 17           | Downsizing and Voluntary Retirement Scheme   |
| V     |              | EMERGING ISSUES AND TRENDS   |
|       | 18           | Tax Planning   |
|       | 19           | Comparative International Compensation   |
|       | 20           | Overview of Future Trends in Compensation Management   |

# MS-28: LABOUR LAWS

| BLOCK   | UNIT<br>NOs. | UNIT TITLE  |
|---------|--------------|---|
| I       |              | INDUSTRIAL JURISPRUDENCE  |
|         | 1            | Industrial Jurisprudence–An Overview                                      |
|         | 2            | Principles of Industrial jurisprudence                                    |
|         | 3            | Constitutional Aspects of Industrial Jurisprudence                        |
| II      |              | LAWS ON WORKING CONDITIONS  |
|         | 4            | The Factories Act, 1948   |
|         | 5            | The Mines Act, 1952   |
|         | 6            | The Shops and Estabishments Law   |
|         | 7            | The Plantation Labour Act, 1951   |
|         | 8            | The Contract Labour (Regulation and Abolition Act, 1970)                  |
|         | 9            | The Child Labour (Prohibition and Regulation Act, 1986)                   |
| <br>III |              | LAWS ON INDUSTRIAL RELATIONS  |
|         | 10           | The Trade Union Act, 1926   |
|         | 11           | The Industrial Disputes Act, 1947   |
|         | 12           | The Industrial Employment (Standing Orders) Act, 1946                     |
|         | 13           | Domestic Enquiry  |
| IV      |              | LAWS ON WAGES   |
|         | 14           | The Minimum Wages Act, 1948   |
|         | 15           | The Payment of Wages Act, 1936  |
|         | 16           | The Payment of Bonus Act, 1965  |
|         | 17           | The Equal remuneration Act, 1976  |
| v       |              | LAWS ON SOCIAL SECURITY   |
|         | 18           | The Workmen's Compensation Act, 1923                                      |
|         | 19           | The Employees' State Insurance Act, 1948                                  |
|         | 20           | The Maternity Benefit Act, 1961   |
|         | 21           | The Employee's Provident Fund and Miscellaneous Provisions Act, 1952      |
|         | 22           | The Payment of Gratuity Act, 1972   |
| VI      | 23           | The Employment Exchanges (Compulsory Notification of Vacancies) Act, 1959 |
|         | 24           | The Apprentices Act, 1961   |
|         |              | APPENDIX A  |
|         |              | Recommendations of the Second National Commission on Labour, 2002         |
|         |              | APPENDIX B  |
|         |              | Selected Legal Terms  |
|         |              | APPENDIX C  |
|         |              | Glossary of Latin and French Wards  |

# MS-41: WORKING CAPITAL MANAGEMENT

| BLOCK | UNIT<br>NOs. | UNIT TITLE   |
|-------|--------------|--|
| I     |              | CONCEPTS AND DETERMINATION OF WORKING CAPITAL              |
|       | 1            | Conceptual Framework                                       |
|       | 2            | Operating Environment of Working Capital                   |
|       | 3            | Determination of Working Capital                           |
|       | 4            | Theories and Approaches                                    |
| II    |              | MANAGEMENT OF CURRENT ASSETS                               |
|       | 5            | Management of Receivables                                  |
|       | 6            | Management of Cash   |
|       | 7            | Management of Marketable Securities                        |
|       | 8            | Management of Inventory                                    |
| III   |              | FINANCING OF WORKING CAPITAL NEEDS                         |
|       | 9            | Bank Credit – Basic Principles and Practices               |
|       | 10           | Bank Credit – Methods of Assessment and Appraisal          |
|       | 11           | Other Sources of Short Term Finance                        |
| IV    |              | WORKING CAPITAL MANAGEMENT : AN INTEGRATED VIEW            |
|       | 12           | Liquidity vs Profitability                                 |
|       | 13           | Payables Management  |
|       | 14           | Short-Term International Financial Transactions            |
|       | 15           | Integrating Working Capital and Capital Investment Process |

### MS-42: CAPITAL INVESTMENT AND FINANCING DECISIONS

| BLOCK | UNIT<br>NOs. | UNIT TITLE   | AUDIO TAPE VIDEO TAPE              |
|-------|--------------|--|------------------------------------|
| I     |              | OVERVIEW OF FINANCIAL DECISIONS                    |                                    |
|       | 1            | Nature of Long Term Financial Decisions            |                                    |
|       | 2            | Cost of Capital                                    |                                    |
|       | 3            | Capital Structure Decisions<br>Strategic Decisions | Optimal Level of<br>Corporate Debt |
| П     |              | INVESTMENT DECISIONS UNDER CERTAINTY               |                                    |
|       | 4            | Project Designing/Planning                         | Project                            |
|       | 5            | Project Appraisal<br>Social Cost-benefit Analysis  | Evaluation Perceptions             |
|       | 6            | Project Implementation and Control                 | and Practices                      |
| Ш     |              | INVESTMENT DECISIONS UNDER UNCERTAINTY             |                                    |
|       | 7            | Project Evaluation under Risk and Uncertainty - I  |                                    |
|       | 8            | Project Evaluation under Risk and Uncertainty - II |                                    |
| IV    |              | FINANCING DECISIONS                                |                                    |
|       | 9            | Financing through Domestic Capital Market          |                                    |
|       | 10           | Financing through Global Market                    | Role of Financial                  |
|       | 11           | Financing through FIs                              | Services                           |
|       | 12           | Other Modes of Financing                           |                                    |
| V     |              | STRATEGIC FINANCING DECISIONS                      |                                    |
|       | 13           | Management of Earnings                             |                                    |
|       | 14           | Financial Engineering                              |                                    |
|       | 15           | Investor Relations                                 |                                    |
|       | 16           | Financial Restructuring                            |                                    |

### **MS-43: MANAGEMENT CONTROL SYSTEMS**

| BLOCK | UNIT<br>NOs. | UNIT TITLE   | AUDIO TAPE VIDEO TAPE                |
|-------|--------------|--|--------------------------------------|
| I     |              | MANAGEMENT CONTROL: CONCEPTS AND CON                               | NTEXT                                |
|       | 1            | Management Control Systems: An Introduction                        |                                      |
|       | 2            | Strategies and Management Control                                  |                                      |
|       | 3            | Designing Management Control Systems                               |                                      |
| II    |              | MANAGEMENT CONTROL STRUCTURE                                       |                                      |
|       | 4            | Responsibility Centres   | Human Management                     |
|       | 5            | Profit Centres   | Problems Control of Transfer Systems |
|       | 6            | Transfer Pricing   | Pricing Part I & II                  |
|       | 7            | Investment Centres   |                                      |
| III   |              | MANAGEMENT CONTROL PROCESS   | Performance Organisational           |
|       | 8            | Budgeting and Reporting  | Budgeting in View of                 |
|       | 9            | Performance Measurement  | Banks Budgeting-I & II               |
|       | 10           | Reward and Compensation  |                                      |
|       | 11           | New Development/Techniques of<br>Management and Management Control |                                      |
| IV    |              | MANAGEMENT CONTROL IN SOME SPECIAL OF                              | RGANISATIONS                         |
|       | 12           | Service Organisations  |                                      |
|       | 13           | Multinational and Export Organisations                             |                                      |
|       | 14           | Management Control of Projects                                     |                                      |
|       | 15           | Other Organisations  |                                      |
| v     |              | CASE STUDIES   |                                      |
|       | 1            | Brooke Bond (India) Ltd. (A)                                       |                                      |
|       | 2            | Dakshin Rasayan Nigam Ltd.   |                                      |
|       | 3            | Bengal Steel Ltd.  |                                      |
|       | 4            | Sun Cellular Ltd.  |                                      |
|       | 5            | Thana District Co-operative Fisheries Project (B)                  |                                      |
|       | 6            | Christian Medical College and Hospital, Vellore                    |                                      |

# MS-44: SECURITY ANALYSIS AND PORTFOLIO MANAGEMENT

| BLOCK                   | UNIT<br>NOs. | UNIT TITLE                                   | AUDIO TAPE VIDEO TAPE               |
|-------------------------|--------------|--|-------------------------------------|
| I                       |              | AN OVERVIEW                                  |                                     |
|                         | 1            | Nature and Scope of Investment Decisions     |                                     |
|                         | 2            | Components of Investment Risk                |                                     |
|                         | 3            | Valuation of Securities                      |                                     |
| II                      |              | SECURITIES MARKET IN INDIA                   |                                     |
|                         | 4            | Organisation and Functioning                 | Credit Rating                       |
|                         | 5            | Regulation                                   | Services<br>A Case study<br>of ICRA |
| III                     | ANALY        | YSIS FOR EQUITY INVESTMENT                   |                                     |
|                         | 6            | Economy and Industry Analysis                |                                     |
|                         | 7            | Company Level Analysis                       |                                     |
|                         | 8            | Technical Analysis                           |                                     |
|                         | 9            | Efficient Market Hypothesis                  |                                     |
|                         |              | Case : Tata Tea Ltd.                         |                                     |
| IV                      |              | PORTFOLIO THEORY                             |                                     |
|                         | 10           | Portfolio Analysis                           | Individual                          |
|                         | 11           | Portfolio Selection                          | Portfolio                           |
|                         | 12           | Capital Market Theory                        | Management                          |
|                         | 13           | Portfolio Revision                           |                                     |
| $\overline{\mathbf{v}}$ |              | INSTITUTIONAL AND MANAGED PORTFOLIO          |                                     |
|                         | 14           | Performance Evaluation of Managed Portfolios |                                     |
|                         | 15           | Investment Companies                         |                                     |
|                         | 16           | Mutual Funds                                 |                                     |

# MS-45: INTERNATIONAL FINANCIAL MANAGEMENT

| BLOCK | UNIT<br>NOs. | UNIT TITLE  | AUDIO TAPE VIDEO TAPE |
|-------|--------------|---|-----------------------|
| I     |              | INTERNATIONAL FINANCIAL ENVIRONMENT                       |                       |
|       | 1            | International Financial Management: An Introduction       |                       |
|       | 2            | International Economics                                   |                       |
|       | 3            | International Monetary System                             |                       |
|       | 4            | International Flow of Fund                                |                       |
| I     |              | FOREIGN EXCHANGE MARKET AND RISK MANAG                    | GEMENT                |
|       | 5            | Foreign Exchange Market                                   |                       |
|       | 6            | Parity Condition in International Finance and Currency    | Forecasting           |
|       | 7            | Currency Futures, Options and Swaps                       |                       |
|       | 8            | Management of Accounting and Economic Exposures           |                       |
|       | 9            | Foreign Exchange Regulation and Taxation Issues           |                       |
| Ш     |              | INTERNATIONAL FINANCING DECISIONS                         |                       |
|       | 10           | Raising Funds from International Markets                  |                       |
|       | 11           | Financing Foreign Trade                                   |                       |
|       | 12           | Cost of Capital   |                       |
| īV    |              | INTERNATIONAL INVESTMENT DECISIONS AND CAPITAL MANAGEMENT | WORKING               |
|       | 13           | Capital Budgeting for MNCs                                |                       |
|       | 14           | Working Capital Management for MNCs                       |                       |
|       | 15           | Foreign Direct Investment                                 |                       |
|       | 16           | International Portfolio Investment                        |                       |

# MS-46: MANAGEMENT OF FINANCIAL SERVICES

|          | UNIT<br>NOs. | UNIT TITLE                                  |
|----------|--------------|---|
| I        |              | FINANCIAL SYSTEM MARKETS & SERVICES         |
|          | 1            | Financial System                            |
|          | 2            | Financial Markets & Institutions            |
|          | 3            | Financial Services : An Introduction        |
|          | 4            | Management of Risk in Financial Services    |
|          | 5            | Regulatory Framework                        |
| II       |              | FINANCIAL MARKET: OPERATIONS AND SERVICES   |
|          | 6            | Stock Exchange: Functions and Organizations |
|          | 7            | Broking and Trading in Equity               |
|          | 8            | Broking and Trading in Debt                 |
|          | 9            | Depositories                                |
| III      |              | FEE BASED SERVICES                          |
|          | 10           | Issue Management                            |
|          | 11           | Corporate Advisory Services                 |
|          | 12           | Credit Rating                               |
|          | 13           | Mutual Funds                                |
|          | 14           | Debt Securitisation                         |
| IV       |              | FUND BASED SERVICES                         |
|          | 15           | Leasing and Hire Purchase                   |
|          | 16           | Housing Finance                             |
|          | 17           | Credit Cards                                |
|          | 18           | Venture Capital                             |
|          | 19           | Factoring, Forfeiting and Bill Discouting   |
| <b>v</b> |              | INSURANCE SERVICES                          |
|          | 20           | Life Products                               |
|          | 21           | Non-Life Products                           |
|          | 22           | Broking Services                            |

# MS-51: OPERATIONS RESEARCH

| BLOCK | UNIT<br>NOs. | UNIT TITLE   |
|-------|--------------|--|
| I     |              | INTRODUCTION TO OPERATION RESEARCH                           |
|       | 1            | Operation Research — An Overview                             |
|       | 2            | Review of Probability and Statistics                         |
| п     |              | PROGRAMMING TECHNIQUES — LINEAR PROGRAMMING AND APPLICATIONS |
|       | 3            | Linear Programming-Graphical Method                          |
|       | 4            | Linear Programming-Simplex Method                            |
|       | 5            | Transportation Problem                                       |
|       | 6            | Assignment Problem   |
| III   |              | PROGRAMMING TECHNIQUES — FURTHER APPLICATIONS                |
|       | 7            | Goal Programming   |
|       | 8            | Integer Programming  |
|       | 9            | Dynamic Programming  |
|       | 10           | Non-Linear Programming                                       |
| IV    |              | INVENTORY AND WAITING LINE MODELS                            |
|       | 11           | Inventory Control-Deterministic Models                       |
|       | 12           | Inventory Control-Probabilistic Models                       |
|       | 13           | Queueing Models  |
| v     |              | GAME THEORY AND SIMULATION                                   |
|       | 14           | Corporative Situations: Game Theory                          |
|       | 15           | Simulation   |
| VI    |              | CASE STUDIES   |

## MS-52: PROJECT MANAGEMENT

| BLOCK | UNIT<br>NOs. | UNIT TITLE                                     |
|-------|--------------|--|
| I     |              | PROJECT FORMATION AND APPRAISAL                |
|       | 1            | Project Management - An Overview               |
|       | 2            | Feasibility & Technical Analysis               |
|       | 3            | Market and Demand Analysis                     |
|       | 4            | Economic and Financial Analysis                |
|       | 5            | Formulation of Detailed Project Reports        |
| п     |              | PROJECT PLANNING AND SCHEDULING                |
|       | 6            | Planning Time Scales — Network Analysis        |
|       | 7            | Material and Equipment                         |
|       | 8            | Human Resource                                 |
|       | 9            | Project Costing and Financing                  |
|       | 10           | Project Organisation                           |
| III   |              | IMPLEMENTATION AND CONTROL                     |
|       | 11           | Project Management Information System          |
|       | 12           | Material and Equipment                         |
|       | 13           | Human Resource                                 |
|       | 14           | Financial Aspects                              |
| IV    |              | PROJECT COMPLETION AND EVALUATION              |
|       | 15           | Integrated Project Management Control System   |
|       | 16           | Managing Transition from Project to Operations |
|       | 17           | Project Review                                 |

## MS-53: PRODUCTION/OPERATIONS MANAGEMENT

| BLOCK                   | UNIT<br>NOs. | UNIT TITLE  |
|-------------------------|--------------|---|
| I                       |              | ISSUES IN PRODUCTION/OPERATIONS MANAGEMENT        |
|                         | 1            | Production/Operations Management — An Overview    |
|                         | 2            | Production System: Issues & Environment           |
|                         | 3            | Total Quality Management (TQM)                    |
| п                       |              | FORECASTING                                       |
|                         | 4            | Need & Importance of Forecasting                  |
|                         | 5            | Qualitative Methods of Forecasting                |
|                         | 6            | Quantitative Methods of Forecasting               |
| ш                       |              | PRODUCTION SYSTEM DESIGN                          |
|                         | 7            | Capacity Planning                                 |
|                         | 8            | Facilities Planning                               |
|                         | 9            | Work System Design                                |
|                         | 10           | Managing Information for Production System        |
| IV                      |              | PRODUCTION PLANNING & SCHEDULING                  |
|                         | 11           | Aggregate Production Planning                     |
|                         | 12           | Just-In-Time (JIT)                                |
|                         | 13           | Scheduling & Sequencing                           |
| $\overline{\mathbf{v}}$ |              | MATERIALS PLANNING                                |
|                         | 14           | Issues in Materials Management                    |
|                         | 15           | Independent Demand System                         |
|                         | 16           | Dependent Demand System                           |
| VI                      |              | EMERGING ISSUES IN PLANNING/OPERATIONS MANAGEMENT |
|                         | 17           | Total Productive Maintenance                      |
|                         | 18           | Advanced Manufacturing System                     |
|                         | 19           | Computers in Planning/Operations Management       |

## MS-54: MANAGEMENT INFORMATION SYSTEM

| BLOCK | UNIT<br>NOs. | UNIT TITLE  |
|-------|--------------|---|
| I     |              | INFORMATION FOR DECISION MAKING   |
|       | 1            | Decision Making   |
|       | 2            | Conceptual Foundations of Information Systems                                   |
|       | 3            | Information Resources Management  |
| II    |              | SYSTEM DEVELOPMENT  |
|       | 4            | Overview of Systems Analysis & Design   |
|       | 5            | System Development Life Cycle   |
|       | 6            | Designing On Line & Distributed Environments-Design Consideration               |
|       | 7            | Implementation and Control of Projects  |
| III   |              | COMPUTER NETWORKS & DATA COMMUNICATIONS   |
|       | 8            | Trends in Information Technology-Hardware, Software                             |
|       | 9            | Data Communication Concepts   |
|       | 10           | Computer Networks   |
| IV    |              | MANAGING CORPORATE DATA RESOURCES   |
|       | 11           | Organising Data   |
|       | 12           | Relational Data Base Management Systems   |
|       | 13           | Query Languages Including DSS   |
|       | 14           | Applications and Illustrations  |
| v     |              | SOCIO-LEGAL ASPECTS OF COMPUTERISATION  |
|       | 15           | Social Dimensions of Computerisation  |
|       | 16           | Computer Viruses  |
|       | 17           | Legal Dimensions of Computerisation   |
| VI    |              | CASE STUDIES  |
|       | 1            | A Case Study on Computer Applications   |
|       | 2            | Aspects of Information Technology and Policy Making and the Caribbean Community |
|       | 3            | Computerisation at IFFCO  |

## MS-55: LOGISTICS AND SUPPLY CHAIN MANAGEMENT

| BLOCK | UNIT<br>NOs. | UNIT TITLE   |
|-------|--------------|--|
| I     |              | LOGISTICS AND SCM - AN OVERVIEW                      |
|       | 1            | Logistics and SCM - An Introduction                  |
|       | 2            | Principles of SCM                                    |
|       | 3            | Customer Focus in SCM                                |
| п     |              | DESIGN AND MANAGEMENT OF SCM                         |
|       | 4            | Logistics - Inbound and outbound                     |
|       | 5            | Models of SCM Integration                            |
|       | 6            | Strategic Supply Chain Management                    |
|       | 7            | Organising for Global Markets                        |
| III   |              | IT ENABLED SCM                                       |
|       | 8            | Information Technology: A Key Enabler of SCM         |
|       | 9            | Intelligence Information System                      |
|       | 10           | IT Packages in SCM                                   |
| IV    |              | COST AND PERFORMANCE MEASUREMENT IN SCM              |
|       | 11           | Cost Analysis and Measurement                        |
|       | 12           | Best Practices and Benchmarking for SCM              |
|       | 13           | Performance Measurement and Evaluation of SCM        |
| v     |              | DISTRIBUTION NETWORK PLANNING                        |
|       | 14           | Transportation Mix                                   |
|       | 15           | Locational Strategy                                  |
|       | 16           | Logistics and SCM Environment                        |
| VI    |              | EMERGING TRENDS                                      |
|       | 17           | Future Trends and Issues                             |
|       | 18           | Design for SCM and Greening the Supply Chain         |
|       | 19           | SCM in Service Organisation/Non-Manufacturing Sector |

## MS-56: MATERIALS MANAGEMENT

| BLOCK                   | UNIT<br>NOs. | UNIT TITLE   |
|-------------------------|--------------|--|
| I                       |              | MATERIAL MANAGEMENT : AN OVERVIEW                        |
|                         | 1            | Materials Flow Systems                                   |
|                         | 2            | Strategic Role of Materials Management                   |
|                         | 3            | Linkage with other Functional Areas of Management        |
| II                      |              | SOURCING OF MATERIALS                                    |
|                         | 4            | Issues and Overview                                      |
|                         | 5            | Domestic vs International Purchase                       |
|                         | 6            | Vendor Network   |
|                         | 7            | Buyers-Sellers Relationship                              |
| III                     |              | MATERIALS PLANNING AND CONTROL                           |
|                         | 8            | Materials Planning and Budgeting                         |
|                         | 9            | Pull vs Push System                                      |
| IV                      |              | INVENTORY POLICIES AND SYSTEMS                           |
|                         | 10           | Inventory Systems and Modelling                          |
|                         | 11           | Process Inventory  |
|                         | 12           | Spare Parts Management                                   |
|                         | 13           | Stores Accounting  |
| $\overline{\mathbf{v}}$ |              | WAREHOUSING  |
|                         | 14           | Codification and Standardisation of the Materials        |
|                         | 15           | Location and Structure of Warehouse                      |
|                         | 16           | Incoming Material Receipts                               |
|                         | 17           | Retrieval and Transaction Processing System              |
|                         | 18           | Security and Loss Prevention                             |
| VI                      |              | ORGANIZATION AND APPRAISAL OF MATERIALS MANAGEMENT       |
|                         | 19           | Materials Management and its Organisation                |
|                         | 20           | Materials Information System                             |
|                         | 21           | Control of Material Management and Performance Appraisal |

## MS-57: MAINTENANCE MANAGEMENT

| BLOCK | UNIT<br>NOs. | UNIT TITLE  |
|-------|--------------|---|
| I     |              | MAINTENANCE OVERVIEW AND MANAGEMENT SYSTEM                            |
|       | 1            | Maintenance Management and Terotechnology: An Overview                |
|       | 2            | Maintenance Objectives and Strategies                                 |
|       | 3            | Preparation of Maintenance Planning and Scheduling                    |
|       | 4            | Planned Maintenance Management System and Control                     |
| п     |              | MAINTENANCE RESOSURCE MANAGEMENT AND COSTING                          |
|       | 5            | Maintenance Organisation  |
|       | 6            | Maintenance Costing and Budgeting                                     |
|       | 7            | Spare Parts Inventory Management                                      |
|       | 8            | IT enabled Maintenance Management                                     |
| III   |              | KEY ISSUES IN MAINTENANCE MANAGEMENT                                  |
|       | 9            | Reliability, Availability and Maintainability Concepts                |
|       | 10           | Safety and Environmental Aspects in Maintenance Management            |
|       | 11           | Human Resource Development in Maintenance Management                  |
|       | 12           | TQM and Maintenance Management  |
| IV    |              | ANALYTICAL METHODS IN MAINTENANCE MANAGEMENT                          |
|       | 13           | Failure Statistics, Data Analysis and Methods of Qualitative Analysis |
|       | 14           | Economics of Repair and Replacement of Equipment                      |
|       | 15           | Planning and Scheduling of Plant and Overhauling Shutdown             |
| v     |              | TRENDS IN MAINTENANCE MANAGEMENT                                      |
|       | 16           | Condition Based Maintenance (CBM                                      |
|       | 17           | Reliability Centered Maintenance (RCM)                                |
|       | 18           | Total Productive Maintenance (TPM)                                    |
|       | 19           | Maintenance Audit   |

## MS-58: MANAGEMENT OF R & D AND INNOVATION

| BLOCK | UNIT<br>NOs. | UNIT TITLE   |
|-------|--------------|--|
| I     |              | TECHNOLOGICAL INNOVATIONS AND CREATIVITY                     |
|       | 1            | Nature, Process and Importance of Technological Innovation   |
|       | 2            | R & D and Economic Development                               |
|       | 3            | Product Design, Marketing and Consumer                       |
|       | 4            | Innovation and Creativity                                    |
| II    |              | STRATEGIC CONSIDERATIONS                                     |
|       | 5            | R & D as a Corporate Function                                |
|       | 6            | R & D Resources  |
|       | 7            | Partnerships in Innovation                                   |
| III   |              | ORGANISATION FOR R & DAND INNOVATION                         |
|       | 8            | HRM Issues in Innovation and R & D                           |
|       | 9            | Leadership and R & D Management                              |
|       | 10           | Organisation Design and Structure for R & D                  |
|       | 11           | R & D Project Management                                     |
|       | 12           | Measurement, Evaluation and Assessment of R & D              |
| IV    |              | MICRO CONSIDERATIONS   |
|       | 13           | National R & D Infrastructure and Institutional Framework    |
|       | 14           | Fiscal and other Incentives and Promotional/Support Measures |
|       | 15           | Industry, Institutions and Government Cooperation            |
| v     |              | OTHER IMPORTANT ISSUES IN R & D MANAGEMENT                   |
|       | 16           | Commercialisation of R & D                                   |
|       | 17           | Management of Intellectual Property Rights                   |
|       | 18           | Financing of R & D Projects                                  |
|       | 19           | Role of Consultants in R & D                                 |

## MS-61: CONSUMER BEHAVIOUR

| BLOCK | UNIT<br>NOs. | UNIT TITLE  | AUDIO TAPI                      | E VIDEO TAPE            |
|-------|--------------|---|---------------------------------|-------------------------|
| I     |              | CONSUMER BEHAVIOUR — ISSUES AND CONCEPTS              |                                 |                         |
|       | 1            | Consumer Behaviour-Nature,<br>Scope and Application   |                                 | Consumer<br>Behaviour   |
|       | 2            | Consumer Behaviour and<br>Life-style Marketing        | An Introduction to Course MS-61 | Life Style<br>Marketing |
|       | 3            | Organisational Buying Behaviour                       |                                 |                         |
| П     |              | INDIVIDUAL INFLUENCES ON BUYING BEHA                  | VIOUR                           |                         |
|       | 4            | Perceptions   |                                 | Perceptual              |
|       | 5            | Consumer Motivation and Involvement                   |                                 | applications in         |
|       | 6            | Attitude and Attitude Change                          |                                 | advertising             |
|       | 7            | Learning and Memory                                   |                                 |                         |
|       | 8            | Personality and Self-concept                          |                                 |                         |
| Ш     |              | GROUP INFLUENCES ON CONSUMER BEHAV                    | IOUR                            |                         |
|       | 9            | Reference Group Influence & Group Dynamics            |                                 |                         |
|       | 10           | Family Buying Influences, Family Life-cycle and B     | Suying Roles                    |                         |
|       | 11           | Cultural and Sub-cultural influences                  |                                 |                         |
| IV    |              | THE BUYING PROCESS                                    |                                 |                         |
|       | 12           | Problem Recognition & Information<br>Search Behaviour |                                 |                         |
|       | 13           | Information Processing                                |                                 |                         |
|       | 14           | Alternative Evaluation                                |                                 |                         |
|       | 15           | Purchase Process & Post-purchase Behaviour            |                                 |                         |
| v     |              | MODELLING BUYER BEHAVIOUR                             |                                 |                         |
|       | 16           | Early Models  |                                 |                         |
|       | 17           | Howard Sheth Model                                    |                                 |                         |
|       | 18           | Recent Developments in Modelling Buyer Behavio        | ur                              |                         |

## MS-62: SALES MANAGEMENT

| BLOCK | UNIT<br>NOs. | UNIT TITLE                                 | AUDIO TAPE VIDEO TAPE |
|-------|--------------|--|-----------------------|
| I     |              | SALES MANAGEMENT FUNCTIONS                 |                       |
|       | 1            | Introduction to Sales Management           |                       |
|       | 2            | Personal Selling                           | Personal Selling      |
|       | 3            | Sales Process                              |                       |
|       | 4            | Computer Applications in Sales Management  |                       |
| п     |              | SELLING SKILLS                             |                       |
|       | 5            | Communication Skills                       |                       |
|       | 6            | Sales Presentation                         |                       |
|       | 7            | Negotiation Skills                         |                       |
|       | 8            | Retail Communication : Sales Displays      | Sales Displays        |
| III   |              | SALES FORCE MANAGEMENT                     |                       |
|       | 9            | Job Analysis, Recruitment and Selection    |                       |
|       | 10           | Training the Sales Force                   |                       |
|       | 11           | Compensation and Motivation of Sales Force |                       |
|       | 12           | Monitoring and Performance Evaluation      |                       |
| IV    |              | PLANNING AND CONTROL OF THE SALES EFFOR    | RT                    |
|       | 13           | Sales Planning                             |                       |
|       | 14           | Sales Organisation                         |                       |
|       | 15           | Sales Forecasting and Sales Quotas         |                       |
|       | 16           | Sales Budgeting and Control                |                       |
| v     |              | CASE STUDIES                               |                       |

## MS-63: PRODUCT MANAGEMENT

| BLOCK | UNIT<br>NOs. | UNIT TITLE  | AUDIO TAPE VIDEO TAPE      |
|-------|--------------|---|----------------------------|
| I     |              | PRODUCT MANAGEMENT — INTRODUCTION                             |                            |
|       | 1            | The Product Management – Basic Concepts                       | Intoduction to             |
|       | 2            | The Product Management Process                                | MS-63                      |
|       | 3            | The Product Planning System                                   |                            |
| II    |              | MANAGING PRODUCTS - 1   |                            |
|       | 4            | Product Line Decisions  |                            |
|       | 5            | Product Life Cycle  |                            |
|       | 6            | Product Portfolio   |                            |
|       | 7            | Product Pricing   |                            |
| III   |              | BRANDING AND PACKAGING DECISIONS                              |                            |
|       | 8            | Branding Decisions  | Packaging as a             |
|       | 9            | Positioning Decisions   | tool of market cultivation |
|       | 10           | Brand Equity  | Cultivation                |
|       | 11           | Packaging Decisions   |                            |
| IV    |              | NEW PRODUCT DEVELOPMENT                                       |                            |
|       | 12           | Organising for New Product Development                        |                            |
|       | 13           | Generation, Screening and Development of<br>New Product Ideas |                            |
|       | 14           | Economic Analysis   |                            |
| V     |              | IMPLEMENTING NEW PRODUCT DECISION                             |                            |
|       | 15           | Concept Development and Testing                               | New Product                |
|       | 16           | Physical Development of the Product                           | Launch                     |
|       | 17           | Pretest Marketing and Test Marketing                          |                            |
|       | 18           | Product Launch  |                            |

## MS-64: INTERNATIONAL MARKETING

| BLOCK | UNIT<br>NOs. |  |                  | AUDIO TAPE VIDEO TAPE    |  |
|-------|--------------|--|------------------|--------------------------|--|
| I     |              | INTERNATIONAL MARKETING :<br>AN INTRODUCTION |                  |                          |  |
|       | 1.           | Scope and Size of International Markets      | An Introduction  | Institutional            |  |
|       | 2            | Conceptual Framework                         | to MS-64         | Infrastructure to Export |  |
|       | 3            | Institutional Framework                      |                  | Promotion                |  |
| п     |              | ENVIRONMENT OF INTERNATIONAL BUSINESS        |                  |                          |  |
|       | 4            | Cultural Environment                         | Global Marketing |                          |  |
|       | 5            | Political and Legal Environment              | Environment      |                          |  |
|       | 6            | Economic Environment                         |                  |                          |  |
| III   |              | POLICY FRAMEWORK AND PROCEDURAL ASPEC        | TS               |                          |  |
|       | 7            | India's Export-Import Policy                 |                  |                          |  |
|       | 8            | Export-Import Documentation                  |                  |                          |  |
| IV    |              | INTERNATIONAL MARKETING MIX                  |                  |                          |  |
|       | 9            | International Product Policy and Planning    |                  |                          |  |
|       | 10           | International Advertising                    |                  |                          |  |
|       | 11           | International Pricing Policy                 |                  |                          |  |
|       | 12           | International Distribution and Sales Policy  |                  |                          |  |
| v     |              | INTERNATIONAL MARKETING PLANNING             |                  |                          |  |
|       | 13           | International Market Selection               |                  |                          |  |
|       | 14           | International Marketing Research             |                  |                          |  |
|       | 15           | International Marketing Planning and Control |                  |                          |  |

## MS-65: MARKETING OF SERVICES

| BLOCK | UNIT<br>NOs. | UNIT TITLE   | AUDIO TAPE       | VIDEO TAPE        |
|-------|--------------|--|------------------|-------------------|
| I     |              | SERVICES MARKETING —AN INTRODUCTION                |                  |                   |
|       | 1            | Services Marketing - Conceptual Framework          |                  |                   |
|       | 2            | Role of Services in Economy                        |                  |                   |
|       | 3            | International Trade in Services, The WTO and India |                  |                   |
|       | 4            | Consumer Behaviour for Services                    |                  |                   |
| П     |              | SERVICES MARKETING MIX                             |                  |                   |
|       | 5            | Product and Price                                  |                  |                   |
|       | 6            | Place and Promotion                                |                  |                   |
|       | 7            | Extended Marketing Mix                             |                  |                   |
| Ш     |              | STRATEGIC ISSUES                                   |                  |                   |
|       | 8            | Service Quality                                    |                  | Destination India |
|       | 9            | Managing Capacity/Demand                           |                  |                   |
|       | 10           | Retaining Customers                                |                  |                   |
| IV    |              | SECTORAL APPLICATIONS - I                          |                  |                   |
|       | 11           | Financial Services                                 | Issues in        | Destination India |
|       | 12           | Hospitality and Tourism Services                   | Social Marketing | Destination mura  |
|       | 13           | Health Services                                    | Marketing of     |                   |
|       | 14           | Case Study on Financial Services Marketing         | Health Services  |                   |
| v     |              | SECTORAL APPLICATIONS - II                         |                  |                   |
|       | 15           | Educational Services                               |                  |                   |
|       | 16           | Professional Services                              |                  |                   |
|       | 17           | Telecommunication Services                         |                  |                   |
|       | 18           | Product Support Services                           |                  |                   |
|       | 19           | Case Studies                                       |                  |                   |

## MS-66: MARKETING RESEARCH

| BLOCK | UNIT<br>NOs. | UNIT TITLE  | AUDIO TAPE VIDEO TAPE   |
|-------|--------------|---|-------------------------|
| I     |              | M R CONCEPTS AND DESIGN                               |                         |
|       | 1            | M R Meaning and Importance, Research Process          |                         |
|       | 2            | Organisation of Marketing Research In India           |                         |
|       | 3            | Research Design                                       |                         |
| П     |              | DATA COLLECTION                                       |                         |
|       | 4            | Data Collection                                       | Marketing               |
|       | 5            | Sampling  | Research:<br>Techniques |
|       | 6            | Questionnaire Design and Development                  | and Developments        |
|       | 7            | Attitude Measurement and Scaling                      |                         |
| Ш     |              | DATA PROCESSING AND ANALYSIS                          |                         |
|       | 8            | Qualitative Research - Meaning, Scope and Methodo     | ologies                 |
|       | 9            | Data Processing - Coding, Tabulation Data Presentat   | ion                     |
|       | 10           | Description and inference from Sample Data            |                         |
|       | 11           | Analysis of Association                               |                         |
| IV    |              | MULTIVARIATE ANALYSIS                                 |                         |
|       | 12           | Regression Analysis, Discriminant Analysis and Factor | or Analysis             |
|       | 13           | Conjoint Analysis                                     |                         |
|       | 14           | Cluster Analysis and Multi-dimensional Scaling        |                         |
|       | 15           | Applications of Marketing Research in India — Som     | e Case Studies          |

## MS-68: MANAGEMENT OF MARKETING COMMUNICATION AND ADVERTISING

| BLOCK    | UNIT<br>NOs. | UNIT TITLE  |
|----------|--------------|---|
| I        |              | MARKETING COMMUNICATION AND<br>ADVERTISING — BASIC CONCEPTS                     |
|          | 1            | Marketing Communication in Marketing  |
|          | 2            | Communication-Key Concepts  |
|          | 3            | Indian Media Scene  |
| п        |              | ADVERTISING CAMPAIGN PLANNING AND EXECUTION                                     |
|          | 4            | Planning Communication Strategy   |
|          | 5            | Advertising Campaign Planning — Strategic Consideration, Creative Consideration |
|          | 6            | Advertising Creativity: Campaign Planning and Execution                         |
|          | 7            | Advertising Research - Role and Trends  |
|          | 8            | Measuring Ad Effectiveness - Definitions and Techniques                         |
| Ш        |              | MEDIA PLANNING CONCEPTS   |
|          | 9            | Media Concepts, Characteristics and Issues in Media Planning                    |
|          | 10           | Media Selection, Planning and Scheduling  |
|          | 11           | Internet as an Emerging Advertising Media                                       |
| IV       |              | MARKETING COMMUNICATION FORM  |
|          | 12           | Managing Sales Promotion  |
|          | 13           | Direct Marketing  |
|          | 14           | Publicity and Public Relation   |
|          | 15           | Social Marketing Communication  |
| <b>v</b> |              | STRATEGIES FOR ADVERTISING AGENCIES   |
|          | 16           | Function and Structure of Ad Agencies   |
|          | 17           | Managing Client Agency Relationship   |
|          | 18           | Strategies for Account Management   |
|          | 19           | Legal and Ethical Issues in Advertising   |
| VI       |              | CASE STUDIES  |

## MS-611: RURAL MARKETING

| BLOCK    | UNIT<br>NOs. | UNIT TITLE  |
|----------|--------------|---|
| I        |              | RURAL MARKETS – AN OVERVIEW   |
|          | 1            | Rural Markets in India  |
|          | 2            | Understanding Rural Environment   |
| II       |              | UNDERSTANDING THE RURAL CONSUMER  |
|          | 3            | Differential Aspects of Buying Behaviour, Major influential,<br>Buyer Behaviour, Reference Groups                             |
|          | 4            | Trends in Consumer Behaviour  |
|          | 5            | Rural Marketing Research  |
| Ш        |              | PRODUCT AND PRICING DECISIONS FOR THE RURAL MARKETS   |
|          | 6            | Product Development, Product adoption process, product modification decision – including package decision, branding decisions |
|          | 7            | Product Augmentation for the rural market, pricing decision   |
| IV       |              | MANAGING THE PROMOTION  |
|          | 8            | Understanding Rural Media (Traditional Media and Current Opportunities)   |
|          | 9            | Message Design & Development for Rural Market   |
|          | 10           | Rural Promotion Effort Building Relationship, Diversity of  |
|          |              | Rural Promotion event   |
| <b>v</b> |              | ACCESSING RURAL MARKETS   |
|          | 11           | Physical Infrastructure, Institutions, Dynamics of<br>Distribution process  |
|          | 12           | Participants in the rural distribution process, type of intermediaries, behavioural dimensions                                |
|          | 13           | Physical Distribution Processes   |
| VI       |              | UNDERSTANDING RURAL MARKETING PROCESS – CASE STUDIES  |

## MS-612: RETAIL MANAGEMENT

| BLOCK | UNIT<br>NOs. | UNIT TITLE   |
|-------|--------------|--|
| I     |              | AN OVERVIEW OF RETAILING ENVIRONMENT                     |
|       | 1            | Introduction to Retailing                                |
|       | 2            | Evolution of Retail Environment                          |
|       | 3            | Formats of Retailing Environment                         |
| II    |              | RETAIL PLANNING AND DEVELOPMENT                          |
|       | 4            | Understanding the Retail Customer                        |
|       | 5            | Marketing Research for Retailing                         |
|       | 6            | Strategic Retail Planning Process                        |
|       | 7            | Locational Decisions                                     |
|       | 8            | Growth Strategies  |
| Ш     |              | RETAIL MIX   |
|       | 9            | Product Merchandise                                      |
|       | 10           | Pricing  |
|       | 11           | Promotions and Communication Mix                         |
|       | 12           | Atmospherics   |
| IV    |              | RETAIL OPERATIONS  |
|       | 13           | Sourcing   |
|       | 14           | Financial Management Issues in Retailing                 |
|       | 15           | Organisation Structure and Management of Human Resources |
|       | 16           | C R M  |
|       | 17           | Monitoring and Controlling Retail Operations             |
| v     |              | ISSUES IMPACTING RETAIL BUSINESS IN INDIA                |
|       | 18           | Legal and Security Issues in Retail                      |
|       | 19           | Ethical Dimensions                                       |
|       | 20           | Technology in Retailing                                  |
|       | 21           | Non-Store Retailing                                      |

## MS-91: ADVANCED STRATEGIC MANAGEMENT

| BLOCK                   | UNIT<br>NOs. | UNIT TITLE                                  |
|-------------------------|--------------|---|
| I                       |              | ISSUES IN CORPORATE MANAGEMENT              |
|                         | 1            | Corporate Management : An Overview          |
|                         | 2            | Introduction to Corporate Strategy          |
|                         | 3            | Corporate Policy                            |
| II                      |              | CORPORATE GOVERNANCE                        |
|                         | 4            | Historical Perspective                      |
|                         | 5            | Top Management and Corporate Governance     |
|                         | 6            | Code and Laws for Corporate Governance      |
| III                     |              | COMPETITIVE SCENARIOS AND STRATEGY          |
|                         | 7            | Strategies for Dynamic and Stable Markets   |
|                         | 8            | Strategies for Domestic and Global Markets  |
|                         | 9            | Market Structures and Network Externalities |
| IV                      |              | STRATEGIC ENABLERS                          |
|                         | 10           | IT and Strategy                             |
|                         | 11           | Technology and R & D                        |
|                         | 12           | Knowledge Management                        |
|                         | 13           | Innovation                                  |
| $\overline{\mathbf{v}}$ |              | CORPORATE SOCIAL RESPONSIBILITY             |
|                         | 14           | Strategy and Social Responsibility          |
|                         | 15           | Ethics and Values                           |
|                         | 16           | Social Audit                                |
|                         | 17           | Philanthropy as a Strategic Choice          |

## MS-92: MANAGEMENT OF PUBLIC ENTERPRISES

| BLOCK | UNIT<br>NOs. | UNIT TITLE   |
|-------|--------------|--|
| I     |              | PUBLIC ENTERPRISE : AN OVERVIEW                                    |
|       | 1            | Public Enterprise: Concept and Policy                              |
|       | 2            | Public Enterprise Scenario - National and International            |
|       | 3            | Nature and Scope of Public Enterprise                              |
|       | 4            | Forms of Public Enterprises  |
| II    |              | PUBLIC ENTERPRISE : ACCOUNTABILITY AND GOVERNANCE                  |
|       | 5            | Concept and Policy of Accountability and Autonomy                  |
|       | 6            | Government-Public enterprise – Interface                           |
|       | 7            | Accountability of Legislature                                      |
|       | 8            | Relationship with other Agencies                                   |
|       | 9            | Corporate Governance and Corporate Social Responsibility           |
| Ш     |              | PUBLIC ENTERPRISE - PERFORMANCE AND EVALUATION                     |
|       | 10           | Appraisal of Public Enterprise Performance I                       |
|       | 11           | Appraisal of Public Enterprise Performance II                      |
|       | 12           | Sickness and Public Enterprises and Turnaround Strategy            |
|       | 13           | Dimensions and Methods of Evaluating Public Enterprise Performance |
| IV    |              | ORGANISATION AND MANAGEMENT  |
|       | 14           | Board of Directors – Constitution and Functioning                  |
|       | 15           | Personnel Management Issues in Public Enterprises                  |
|       | 16           | Project Management   |
|       | 17           | Management of Finance, Marketing and Production, Issues            |
| V     |              | PRIVATISATION AND DISINVESTMENT                                    |
|       | 18           | Concept, Policy and Dimensions                                     |
|       | 19           | Privatisation: International Experience                            |
|       | 20           | Disinvestment : Experience and Strategies                          |
|       | 21           | Implications and Disinvestment                                     |
| VI    |              | CASE STUDIES   |

## MS-93: MANAGEMENT OF NEW AND SMALL ENTERPRISES

| BLOCK | UNIT<br>NOs. | UNIT TITLE   | AUDIO TA              | PE VIDEO TAPE                                 |
|-------|--------------|--|-----------------------|---|
| I     |              | ENTREPRENEURAND ENTREPRENEURSHIP                   |                       |   |
|       | 1            | Entrepreneurship: Small Scale<br>Enterprises (SSE) | Introduction to MS-93 | Policy and<br>Institutional<br>Infrastructure |
|       | 2            | Entrepreneurial Competencies                       | 10 1010 75            | for Small                                     |
|       | 3            | Institutional Interface                            |                       | Enterprises Entrepreneurial Competencies      |
| II    |              | ESTABLISHING SMALL SCALE ENTERPRISES               |                       |   |
|       | 4            | Opportunities Scanning—Choice of Enterprise        |                       |   |
|       | 5            | Market Assessment for SSE                          |                       |   |
|       | 6            | Choice of Technology and Selection of Site         |                       |   |
| III   |              | SMALL SCALE ENTERPRISES — GETTING OR               | GANISED               |   |
|       | 7            | Financing the New/Small Enterprise                 |                       |   |
|       | 8            | Preparation of the Business Plan                   |                       |   |
|       | 9            | Ownership Structure and Organisation Framework     |                       |   |
| IV    |              | OPERATING THE SMALL SCALE ENTERPRISE               |                       |   |
|       | 10           | Financial Management Issues in SSE                 |                       |   |
|       | 11           | Operations Management Issues in SSE                |                       |   |
|       | 12           | Marketing Management Issues in SSE                 |                       |   |
|       | 13           | Organisational Relations in SSE                    |                       |   |
| f v   |              | PERFORMANCE APPRAISAL AND GROWTH ST                | TRATEGIES             |   |
|       | 14           | Management Performance Assessment and Control      | Lessons<br>from       | Growth and Stabilisation                      |
|       | 15           | Strategies for Stabilisation and                   | Successful            | Strategies                                    |
|       | 16           | Growth Managing Family Enterprises                 | Entrepreneurs         | of Small<br>Enterprises                       |

## MS-94: TECHNOLOGY MANAGEMENT

| BLOCK | UNIT<br>NOs. | UNITTITLE                              | AUDIO TAP                    | E VIDEO TAPE             |
|-------|--------------|--|------------------------------|--------------------------|
| I     |              | TECHNOLOGY: ISSUES AND IMPLICATIONS    |                              |                          |
|       | 1            | Concepts and Definitions               |                              |                          |
|       | 2            | Aspects and Issues                     |                              |                          |
|       | 3            | Implications of Technological Change   |                              |                          |
| II    |              | TECHNOLOGY DEVELOPMENT AND ACQUISITION | [                            |                          |
|       | 4            | Forecasting                            | Technology 7                 | Γransfer                 |
|       | 5            | Generation and Development             |                              |                          |
|       | 6            | Transfer                               |                              |                          |
| Ш     |              | TECHNOLOGY ABSORPTION AND DIFFUSION    |                              |                          |
|       | 7            | Absorption                             |                              |                          |
|       | 8            | Assessment and Evaluation              |                              |                          |
|       | 9            | Diffusion                              |                              |                          |
| IV    |              | TECHNOLOGY ENVIRONMENT                 |                              |                          |
|       | 10           | Science & Technology in India          | Technology                   | Intellectual             |
|       | 11<br>12     | Policies<br>Linkages                   | policy in<br>India<br>I & II | Property<br>Rights-I &1I |
| V     |              | TECHNOLOGY SUPPORT SYSTEMS             |                              |                          |
|       | 13           | Financing                              |                              |                          |
|       | 14           | Information Systems                    |                              |                          |
|       | 15           | Organising at Enterprise Level         |                              |                          |
| VI    |              | CASE STUDIES                           |                              |                          |

## MS-95: RESEARCH METHODOLOGY FOR MANAGEMENT DECISIONS

| BLOCK | UNIT<br>NOs. | UNIT TITLE   |
|-------|--------------|--|
| I     |              | INTRODUCTION TO RESEARCH METHODOLOGY                                   |
|       | 1            | Importance of Research in Decision Making                              |
|       | 2            | Defining Research Problem and Formulation of Hypothesis                |
|       | 3            | Experimental Designs   |
| п     |              | DATA COLLECTION AND MEASUREMENT  |
|       | 4            | Methods and Techniques of Data   |
|       |              | Collection   |
|       | 5            | Sampling and Sampling Designs  |
|       | 6            | Attitude Measurement and Scales  |
| III   |              | DATA PRESENTATION AND ANALYSIS   |
|       | 7            | Data Processing  |
|       | 8            | Statistical Analysis and Interpretation of Data — Non-Parametric Tests |
|       | 9            | Multivariate Analysis of Data  |
|       | 10           | Model Building and Decision Making                                     |
| IV    |              | REPORT WRITING AND PRESENTATION  |
|       | 11           | Substance of Reports   |
|       | 12           | Report Writing and Presentation  |
|       | 13           | Presentation of a Report   |

## MS-96: TOTAL QUALITY MANAGEMENT

| BLOCK | UNIT<br>NOs. | UNIT TITLE                                |
|-------|--------------|---|
| I     |              | PHILOSOPHY AND BASIC CONCEPTS             |
|       | 1            | Introduction: Basic Concepts and Approach |
|       | 2            | Quality Management: Leading thinkers      |
|       | 3            | Building Blocks of TQM                    |
| II    |              | STRATEGIC CONSIDERATIONS                  |
|       | 4            | TQM and Business Strategy                 |
|       | 5            | Quality Centred Strategic Planning        |
|       | 6            | Economics of Quality                      |
| ш     |              | TOOLS AND TECHNIQUES                      |
|       | 7            | Statistical Quality Control               |
|       | 8            | Other Concepts, Tools and Techniques - I  |
|       | 9            | Other Concepts, Tools and Techniques - II |
| IV    |              | ORGANISATION AND LEADERSHIP               |
|       | 10           | Organisation for Quality                  |
|       | 11           | Quality Culture and Leadership            |
|       | 12           | Motivation and Commitment                 |
| v     |              | MANAGEMENT SYSTEMS FOR TQM                |
|       | 13           | ISO 9000 Quality Management Systems       |
|       | 14           | Environmental Management Systems (EMS)    |
|       | 15           | Management Systems for Safety and Health  |
| VI    |              | QUALITY APPRAISALAND AUDITING SYSTEMS     |
|       | 16           | Auditing and Certification                |
|       | 17           | Awards and Certification                  |

## MS-97: INTERNATIONAL BUSINESS MANAGEMENT

| BLOCK | UNIT<br>NOs. | UNIT TITLE AUDIO TAPE VIDEO TAP                                    |
|-------|--------------|--|
| I     |              | INTRODUCTION TO INTERNATIONAL BUSINESS                             |
|       | 1            | Dynamics of International Business                                 |
|       | 2            | International Trade Theories and its Business Implications         |
|       | 3            | Process of Globalization   |
| II    |              | INTERNATIONAL BUSINESS ENVIRONMENT                                 |
|       | 4            | PESTEL   |
|       | 5            | WTO Agreements and its Implications                                |
|       | 6            | Regional Trade Blocks  |
|       | 7            | Risk Analysis  |
| Ш     |              | STRATEGIES AND STRUCTURES OF INTERNATIONAL BUSINESS                |
|       | 8            | International Business Strategies                                  |
|       | 9            | Organisational Structures and Strategies of International Business |
|       | 10           | International Entry Strategies                                     |
|       | 11           | Strategic Alliances  |
| IV    |              | INTERNATIONAL BUSINESS FUNCTIONS                                   |
|       | 12           | International HRM  |
|       | 13           | International Finance  |
|       | 14           | International Marketing  |
|       | 15           | International Operations Management                                |
| V     |              | EMERGING ISSUES  |
|       | 16           | Business Ethics and Corporate Social Responsibility                |
|       | 17           | Emerging Economies   |
|       | 18           | E-business   |
|       | 19           | Operating in a Borderless World                                    |

## INDIRA GANDHI NATIONAL OPEN UNIVERSITY APPLICATION FORM FOR OPENMAT XXIV, XXV& XXVI ENTRANCE TEST

|            |   |            | FORM NO.:                                       |  |  |  |  |
|------------|---|------------|---|--|--|--|--|
|            | INSTRUCTIONS  |            |   |  |  |  |  |
| 1.         | Please read the instructions in the information brochure before filling up this form.   |            |   |  |  |  |  |
| 2.         | Use BALL POINT PEN in boxes using English capital letters or English numerals.  |            | 00017001 111111050                              |  |  |  |  |
| 3.         | Do not make any stray marks on this sheet.  |            | CONTROL NUMBER:                                 |  |  |  |  |
| 4.         | Write in CAPITAL LETTERS only within the box without touching the lines as shown in the Sample b  | elow.      |   |  |  |  |  |
| 0          | 1 2 3 4 5 6 7 8 9 A B C D E F G H I J K L M N O P Q R S T U V W X   | IY Z       |   |  |  |  |  |
|            |   |            |   |  |  |  |  |
| Re         | efer Prospectus for codes   |            |   |  |  |  |  |
| 1.         | (a) Study Centre Code (b) Regional Centre Code  |            | (c) State Code                                  |  |  |  |  |
| 2.         | Name  |            |   |  |  |  |  |
|            |   |            |   |  |  |  |  |
| 3.         |   | -          |   |  |  |  |  |
|            | (Strike out whichever not applicable)   |            |   |  |  |  |  |
|            | Date Month Year   |            |   |  |  |  |  |
| 4.         | Date of Birth / / / / / / / / / / / / / / / / / / /   | le         | 7. Category<br>A1 - GEN D4-OBC<br>B2 - SC ES-PH |  |  |  |  |
| 8.         | Territory 9. Employment Status  |            | C3 - St   |  |  |  |  |
|            | A1 - URBAN A1 - Employed  |            |   |  |  |  |  |
|            | B2 - RURAL B2 - Unemployed  | •          |   |  |  |  |  |
|            | C3 - TRIBAL C3 - IGNOU Regular Employee D4 - KASHMIRI MIGRANT D4 - KVS Employed   | ee         |   |  |  |  |  |
|            | , ,   |            |   |  |  |  |  |
| DE         | ECLARATION BY APPLICANT Fold from here  |            |   |  |  |  |  |
| mir<br>inc | ereby declare that I have read and understood the conditions of eligibility for the Programme nimum eligibility criteria and I have provided necessary information in this regard. In the correct or misleading my candidature shall be liable to cancellation by the University at any time admission. | event of a | any information being found                     |  |  |  |  |
|            | GENERAL INSTRUCTIONS FOR CANDIDATES   |            |   |  |  |  |  |
| 1.         | Please send your Application form by Registered/Speed Post to the following Address :   |            |   |  |  |  |  |
|            | Registrar, SR & E Division, IGNOU, Maidan Garhi, New Delhi - 110 68   |            |   |  |  |  |  |
| 2.         | Last date for receipt of filled in application form for XXIV OPENMAT is 15th July 2008, for X and for XXVI OPENMAT is 15th July 2009.   | (XV OPEN   | MAT is 15th December 2008                       |  |  |  |  |
| 3.         | Application form received after the due date will not be accepted.  |            |   |  |  |  |  |
| 4.         | Please retain photo copy of the filled application form for future reference.   |            |   |  |  |  |  |
| 5.         | For detailed instructions please see page No. 133 & 134 of Student's Handbook & Prosp   | ectus.     |   |  |  |  |  |
| 10.        | 10. Write name & complete Mailing Address (in BLACK BALL Point Pen only)  |            |   |  |  |  |  |
| Nai        | Name:   |            |   |  |  |  |  |
| Ad         | Address:  |            |   |  |  |  |  |
|            | 11. Candidate's Signature   |            | Affix your latest passport size photograph      |  |  |  |  |
|            |   |            | (4 cm × 5 cm) duly                              |  |  |  |  |
|            |   |            | attested by                                     |  |  |  |  |
|            |   |            | Gazetted Officer                                |  |  |  |  |
|            |   |            |   |  |  |  |  |

Note: Envelope is not attached. Please use your own envelope to post this application form.

Pin Code

### INSTRUCTIONS FOR FILLING THE APPLICATION FORM FOR THE ENTRANCE TEST (OPENMAT) FORM-1

#### A) General Instructions

- 1. Application form (Form 1) for OPENMAT XXIV, XXV & XXVI Entrance Test has been provided in a separate envelope alongwith the Student Handbook & Prospectus. Please read these instructions before filling up Form 1.
- 2. You are responsible for the accuracy of information and indicating the information in the desired manner. You should ensure that you fulfil the admission criteria as prescribed by the University as on the last date for submission of Application form for Admission to Management Programme.
- 3. Admission is open only to candidates residing in India.

Please send your Application Form for Entrance Test (OPENMAT) by Registered/Speed Post at the following address:

Registrar SR & E Division, Block 12, IGNOU Maidan Garhi New Delhi - 110 068

- 4. Applications received after the due date will not be accepted.
- 5. Do not send any certificate/document with the OPENMAT Form. These are required to be submitted with the Admission Form, in case you qualify in the OPENMAT.
- 6. There would be some relaxation in qualifying standards to SC/ST category and female candidates.
- 7. In case the number of candidates for Entrance Test at a center is ten or less, the candidates will be allotted nearest possible center. No request for change of test centre will be entertained.
- 8. No fee is to be sent with OPENMAT Form, except in case where the form has been downloaded from the website. In case the form has been downloaded from the website, a demand draft of Rs.550/- drawn in favour of IGNOU, payable at New Delhi has to be sent along with OPENMAT form. Prospectus will be sent to such candidates after receipt of the form along with the demand draft.

#### **B)** Test Dates

1. The Entrance Test for Admission to Management Programmes would be conducted on the following Sundays:

(1) 17-08-2008 — OPENMAT - XXIV
 (2) 01.02.2009 — OPENMAT - XXV
 (3) 16.08.2009 — OPENMAT - XXVI

#### C) Non-Receipt of Hall Ticket

 On the basis of the information indicated in the Application Form you would be sent hall ticket for the Entrance Test. In case you do not receive the hall ticket by the date indicated below you should contact the Registrar (SR & E Division). The Hall Ticket can also be downloaded from the IGNOU website.

> If You Do Not Receive Your Hall Ticket by

| a) | For the Entrance Test (OPENMAT XXIV) of 17.8.2008  | 08.08.2008 |
|----|--|------------|
| b) | For the Entrance Test (OPENMAT XXV) of 01.02.2009  | 22.01.2009 |
| c) | For the Entrance Test (OPENMAT XXVI) of 16.08.2009 | 07.08.2009 |

- 2. You should retain photocopy of filled-in Application Form for Entrance Test.
- 3. Duplicate Hall Ticket will be issued only to those candidates who have not received the Hall Ticket but their name appears in the finalised list provided to Regional Centre. If your name does not appear in the list, you will not be issued duplicate Hall Ticket.
  - Your record may not be included in the finalised list for any of the reasons like non-receipt of Application Form, or delay in receiving the Form, or not indicating the information correctly on the Form.
- 4. When you come for enquiry for issue of duplicate Hall Ticket you should bring a photocopy of the form.

#### D) Reporting of Test Results

All the candidates who appear for the Entrance Test (OPENMAT) shall be sent the result cards indicating their status as regards to qualifying or not qualifying. Only those who are indicated as qualifying would be eligible for applying for Admission to the Management Programme 2009-2010. In case you do not receive your result card within one week of the probable date of dispatch of result card, you may contact the Regional Centre under which your test center falls. No request for duplicate result card will be entertained after the last date for Submission of Admission Form. The qualified candidates can also download the result card from IGNOU website.

### INSTRUCTIONS FOR FILLING APPLICATION FORM FOR ADMISSION TO MANAGEMENT PROGRAMME (FORM-2)

- 1. Application Form for admission to Management Progamme (Form 2) is to be sent to the Regional Centre with required testimonials, Identity Card and fee as listed in CHECKLIST given below.
- 2. It may please be noted that no request for change of your address will be entertained till admissions are finalised.
- 3. **Please Fill up the form and Mail or Send in Person** alongwith the following documents to your **REGIONAL CENTRE**, so as to reach on or before the last date. Incomplete application/applications received after the last date as notified, would be summarily rejected without giving any information to the canditate thereof
- 4. Please note that this handbook and prospectus is applicable only to canditates residing in India.
- 5. Attention is drawn to the sections regarding eligibility to the programme. Please submit attested copies of relevant documents to establish your eligibility.

Proforma of Category Certificate and Experience certificate are printed with this form. You may either photocopy these forms or get them typed.

#### Some instructions for filling-up of Application Form are given below:

- 1. For Item No. 1 Programme code (Please refer to Appendix-1)
- 2. At Item No. 4 please fill up the code of the Study Centre from where you would like to take counselling, and under item 3, the Region Code under which it falls and the state code to which you belong (see appendices 2,3,4).
- 3. For Item No. 21(a), see Appendix-5 for qualification codes.
- 4. You should be careful in selecting courses for study in each semester. A course once opted should not be repeated. Though change of option of a course is permissible, it should be avoided as far as possible.

#### CHECK LIST: Please check before sending the form to IGNOU whether you have:

- a) Affixed your photograph and signed over it.
- b) Enclosed the following documents,
  - i) Attested copies of Centificates in support of your educational qualification(s).
  - ii) Original score card of qualifying OPENMAT
  - iii) OPENMAT Original Hall Ticket
  - iv) Experience Certificate wherever required
  - v) Category Certificate for SC/ST/OBC candidates
  - vi) Identity Card duly filled up
- c) Enclose Demand Draft for fee of programme @ Rs 800/- per course. Please ensure that you have written your name, programme code and address on the back of the demand draft.

The fee can be paid by way of Demand Draft drawn in the name of IGNOU and payable at the city where your Regional Centre is located. The fee can also be paid through bank challan (details given on p.15).



## INDIRA GANDHI NATIONAL OPEN UNIVERSITY, NEW DELHI APPLICATION FORM FOR ADMISSION TO MANAGEMENT PROGRAMME

Write in English and CAPITALS. Use only Blue/Black Ball point Pen. One character in one Box. Do not write outside the boxes. DO NOT USE PHOTOCOPY OF THIS FORM. Use of Green/Red Pen or Pencil is prohibited. Forms sent to any other office of the University other than the concerned **Regional Centre** will not be entertained.

FORM 2

| IMPO                    | DRT                | ANT  |                       |                       |           |             |                |             |                 |                      |                     |               |                     |               |               |               |          |              |          |        |          |              |       |      |        |       |            |              |            |        |        |     |
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| 2. D/D<br>D/D Ni        |                    |  |                       |                       |           | D/I         | D Da           | ite         |                 |                      |                     |               |                     |               |               | D/I           | D An     | noun         | t        |        |          |              |       |      |        |       |            | OTC<br>Y A T |            |        |        |     |
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| 3. Regi                 |                    |  |                       |                       |           |             |                |             | y Ce            |                      |                     |               |                     |               |               |               |          |              | Code     | L      |          |              |       |      |        |       |            |              |            |        |        |     |
| 6. Enro                 | lme                | nt No.   | If all                | ready                 | reg       | ister       | ed ir          | ı IGI       | NOU             | 7.                   | Pro                 | ogran         | nme                 | Co            | de, if        | alrea         | ady r    | egist        | tered    | l in l | IGN      | OU           |       |      |        |       |            |              |            |        |        |     |
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| 3. Nan                  | ne                 |  |                       |                       |           |             |                |             |                 |                      |                     |               |                     |               |               |               |          |              |          |        |          |              |       |      |        |       |            |              |            |        |        |     |
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| 9. Fath                 | er's/              | /Husba   | and's                 | Nam                   | ne (d     | do no       | ot wi          | ite S       | Shri/N          | ۰<br>۸r./D           | r. e                | tc.).         |                     |               |               |               |          |              |          |        |          |              |       |      |        |       |            |              |            |        | •      |     |
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| 10. (b)                 | Tele               | phone  | Nur                   | nber                  | (if a     | ny) v       | with \$        | STD         | Cod             | е                    |                     |               |                     |               |               |               |          |              |          | 10.    | (c) F    | ax N         | umb   | er ( | (if an | y) w  | ith        | STD          | Со         | de     |        |     |
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| 1 (3)                   | <br>T              |  |                       |                       |           |             |                |             |                 |                      |                     |               |                     | Γ             | T             |               |          |              |          |        | Τ        |              | Γ     | Т    | Τ      | Τ     | Т          | $\neg$       | $\neg$     | $\neg$ | $\neg$ |     |
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| Page - 2   |
|--|
| 16. Religion: Cross (X) the appropriate Box only   |
|  |
|  |
| Hindu Muslim Christian Sikh Jain Buddhist Parsi Jew Others (please specify   |
|  |
| 17. Territory: Cross (X) any one of the Appropriate Box only   |
| Urban Rural Tribal Kashmiri Ex-Serviceman War-Widow Not Applicable   |
| Migrant   La Gervice Hall   Wall-Widow   Not Applicable  |
| Inguit   |
| 19. Marital Status: Cross (X) any one of the Appropriate Box only  |
|  |
| Married Divorced Widowed Un- married Unemployed Employed Regular Employee Employee   |
| 21. (a) Educational Qualifications (which makes you eligible for the programme):   |
|  |
| Qualification Code Year of Passing Percentage of Marks   |
|  |
| 21. (b) Stream: Cross (X) any one of the Appropriate Box only  |
| Science Arts Commerce Engineering Others   |
| GRADUATE   |
| POST GRADUATE  |
|  |
| 22. Work Experience  |
| Duration Years Months  |
| Employed in (cross (X) any one of the Appropriate Box only)  |
|  |
| Govt./Public Sector Semi Govt. Pvt. Sector Self Employed   |
| Annual Income (Cross (X) any one of the Appropriate Box only)  |
| Upto Rs. 50000/- Rs. 50000 to 1 lac Rs. 1 lac to 1.5 lac   |
| Rs. 1.5 lac to 2 lac Above Rs. 2 lacs  |
| Above Ns. 2 ldcs   |
|  |
| 23. Courses Opted:   |
| Course Code MS- MS- MS- MS-  |
|  |
| Course Fee   |
| Total Fees Rs.   |
| Total rees ins.  |
| DECLARATION BY APPLICANT   |
| I hereby declare that I have read and understood the conditions of eligibility for the programme for which I seek  |
| admission. I fulfil the minimum eligibility criteria and have provided necessary information in this regard. In the event of   |
| any information being found incorrect or misleading, my candidature shall be liable to cancellation by the University at any time and I shall not be entitled to refund of any fee paid by me to the University. |
| I have carefully studied the rules of the University as printed in the Prospectus and I accept them and shall not raise any  |
| dispute in future over the same rules.   |
|  |
|  |
| Data: \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \  |
| Date:     /     /  |
| Date Month Year  |
| Signature of the Candidate   |

### **EXPERIENCE CERTIFICATE**

| This is to certify that M                          | r/Ms/Mrs                             | is a                         | a Bachelor's degree  |
|--|--------------------------------------|------------------------------|----------------------|
| holder, employed with                              | n this organisation as               |                              | since                |
|  | and has more than 3 year             | ers of Supervisory/Manag     | erial/Professional   |
| experience.  | (number) persons                     | have been working under l    | his/her supervision  |
|  | OR                                   |                              |                      |
| Is a non-graduate emp                              | loyed with this organisation         | as                           | since                |
| :  | and has more than 6 years of S       | upervisory/Managerial/Profe  | essional experience. |
| (number) pers                                      | ons have been working under l        | nis/her supervision.         |                      |
|  | Signature                            |                              |                      |
| Place  | Name (in Block Le                    | etters)                      |                      |
| Date   | Designation                          |                              |                      |
| Seal   | Name of the Orga with official Seal. | nisation                     |                      |
| (Self-employed professio their Registration Certif | nals may certify on their own b      | ehalf but they should attacl | n attested copies of |
|  | CARECORY CER                         |                              |                      |
|  | CATEGORY CER<br>(for SC/ST can       |                              |                      |
| This is to certify that M                          | Mr/Ms/Mrs                            |                              | son/daughter/wife    |
| of Shri  | , of Village                         | , Town                       | , Distt.             |
|  | , State/U.T.                         |                              |                      |
| Caste, which is recogni                            | sed as Scheduled Caste/Schedu        | uled Tribe under the Const   | itution (Scheduled   |
|  | ler 1951 read with the SC/ST L       |                              | ·                    |
| Mr/Mrs./Ms.  | and his/her fa                       | amily reside in Village/To   | wn                   |
| District   | State/U.T                            |                              |                      |
|  | Signature of                         | of Tahsildar/Commissioner/   | District Magistrate  |
| Place :  | Name _                               |                              |                      |
| Date :   | Seal/Stan                            | ıp                           |                      |
| (Please use the photocopy of                       | this proforma.)                      |                              |                      |



# School of Management Studies INDIRA GANDHI NATIONAL OPEN UNIVERSITY GUIDELINES FOR PROJECT COURSE (MS-100)

Student can take up Project Course only after registering for MS-1 to MS-11 and MS-95 courses. For registration purposes the project course is treated as one course, and the fee is Rs. 1600/- (equivalent to two courses).

#### 1) Objective

The objective of the project is to help the student develop ability to apply multi disciplinary concepts, tools and techniques to solve organisational problems.

#### 2) Type of Project

The project may be from any one of the following types and preferably from your area of specialisation:

- Comprehensive case study (covering single organisation/multifunctional area problem, formulation, analysis and recommendations).
- ii) Inter-organisational study aimed at inter-organisational comparison/validation of theory/survey of management practices.
- iii) Field study (empirical study).

#### PROJECT PROPOSAL (SYNOPSIS)

#### 3) Proposal Formulation

Synopsis of the project should be prepared in consultation with the supervisor and be sent to THE CO-ORDINATOR (PROJECTS), School of Management Studies, IGNOU, Maidan Garhi, New Delhi-110068. The synopsis should clearly state the objectives and research methodology of the proposed project to be undertaken. It should have full detail of the rationale, sampling, instruments to be used, limitations if any, and future directions for further research etc.

#### 4) Eligible Project Supervisor

- i) Faculty at the Headquarters (School of Management Studies).
- ii) Academic Counsellors of Management Programme having relevant experience.
- iii) Teacher in Management having 5 years of PG teaching experience / Professionals holding Masters' degree in Management or allied disciplines having a minimum of 5 years of experience in the relevant area. [In exceptional cases, a supervisor with a B.E. degree and 5 years of relevant experience may also be approved].

Students are advised to send their project synopsis and bio-data of the supervisor (in case of (ii) and (iii) above, which must be duly signed by the guide) to the Co-ordinator (Projects), School of Management Studies, IGNOU, Maidan Garhi, New Delhi-110068.

In case the proposed supervisor is not acceptable to the Faculty, the student shall be advised so, and in such cases the student should change the supervisor and resubmit the proposal. Hence the student will submit project proposal afresh with the signature of the new supervisor, as it will be considered as a new proposal. Similarly if a student wants to change his/her supervisor for any reason, s/he would be required to submit the project proposal alongwith the signature of the new supervisor on a new project proposal proforma, as it would be considered as a new proposal.

In case of academic counsellors, it should be clearly mentioned as to which are the courses he/she is counselling for, and since when, along with the name and code of the study centre, he/she is attached with. The project supervisor will be paid a token honorarium of Rs.300/- by the University for guiding the student.

At any given point of time a supervisor cannot guide more than five students.

Note: Students are advised to select supervisors who are active professionals in the relevant area of the selected topic, i.e. if the topic is in the area of Finance, the supervisor should be a specialist in Finance and so on. Project Supervisors are also advised to restrict guiding projects in their core specialisation area only.

#### 5) Project Proposal Submission and Approval

After selection of the supervisor and finalising the topic, student should send the Project Proposal Proforma alongwith one Copy of the synopsis and Bio-data of the supervisor to The Coordinator (Projects), School of Management Studies, IGNOU, Maidan Garhi, New Delhi-110068 for approval. **Proposals incomplete** in any respect will straight away be rejected. Students are advised to retain a copy of the synopsis. **Proposals not accompanying a complete and signed Bio-Data of supervisor will not be considered for approval.** Project Proposal can be submitted throughout the year.

#### 6) Communication of Approval

A written communication regarding the approval/non-approval of the project will be sent to the student within eight weeks of the receipt of the proposal in the School.

#### 7) Resubmission of Project Proposal

In case of non-approval of the proposal the comments/suggestions for reformulating the project will be communicated to the student. In such case the revised project synopsis should be submitted with revised project proposal proforma and a copy of the rejected synopsis and project proposal proforma bearing the comments of the evaluator and P.P. No. (Project Proposal Number) allotted by the School of Management Studies.

#### PROJECT REPORT

#### 8) Formulation

- i) The length of the report may be about 50 to 60 double spaced typed pages not exceeding approximately 18,000 words (excluding appendices and exhibits). However 10% variation on either side is permissible.
- ii) Each project report must adequately explain the research methodology adopted and the directions for future research.
- iii) The project report should also contain the following:
  - a) Copy of the Project Proposal proforma and synopsis
  - b) Certificate of originality duly signed by the student and the supervisor

#### 9) Submission of Project Report

One typed copy of the project report is to be submitted to the Registrar (SR & E), IGNOU, Maidan Garhi, New Delhi-110 068. As soon as you submit the Project Report, a P.R. No. would be allotted which will be communicated to the student. Student should quote this P.R.No. while corresponding with SR & E Division regarding Project Report.

Project Report can be submitted any time throughout the year.

**Note:** 1) If a Project Report is submitted between **1st December to 31st May** then the result will be declared along with **June Term-end examinations**.

2) If a Project Report is submitted between **1st June to 30th November** then the result will be declared along with **December Term-end examinations**.

#### 10) Viva-Voce

A student may be asked to appear for a Viva-Voce, if the evaluator so recommends. In that case, student will be duly intimated about it.

#### 11) Enquiries

Enquiries regarding the approval of Project synopsis should be addressed to The Coordinator (Projects), School of Management Studies, IGNOU, Maidan Garhi, New Delhi-110 068 and regarding Project Reports, it should be addressed to the Registrar (SR & E), IGNOU, Maidan Garhi, New Delhi-110068.

#### SOME IMPORTANT NOTES WHILE PREPARING THE PROJECT PROPOSAL

- 1. Send only one copy of the Project Proposal, and retain a copy with you.
- 2. "MS-100" should be written prominently on the envelope and should be addressed to The Coordinator (Projects), School of Management Studies, IGNOU, Maidan Garhi, New Delhi-110 068.
- 3. Ensure the inclusion of the following while submitting the Proposal:
  - a) Proforma for Approval of Project Proposal, duly filled and signed by both, the student and the supervisor
  - b) Detailed Bio-data of the supervisor duly signed by him/her. (Bio-data of the guide should include his/her detailed office address with Telephone No.).
  - c) Synopsis of the Project
- 4. The Synopsis of your Project Proposal should include the following:
  - a) Rationale for the study
  - b) Objectives of the study
  - c) Research Methodology to be used for carrying out the study (detailing nature of data, data sources, collection methods, tools and techniques of analysis, sampling etc.)
  - d) The expected contribution from the study
  - e) Limitations, if any, and the direction of future research

#### SOME IMPORTANT NOTES WHILE PREPARING THE PROJECT REPORT

- 1. The Project Work should be submitted in original in A-4 Size (29 x 20 cm), typed in double space, in a bound volume to the Registrar (SR&E) of the University by Registered insured post.
- 2. Before binding the Project report the student should ensure that it contains the following:
  - i) Approved Project Proposal Proforma (original)
  - ii) Original Approved Synopsis, and
  - iii) An originality certificate duly signed by the Student and Supervisor (Proforma enclosed)

If any Project Report is received in the absence of the above, the same will be returned to the students for compliance.

- 3. Kindly mention on the top of the envelop "PROJECT REPORT-MP". This will facilitate sorting out Project Reports received in SR & E Division for various Programmes.
- 4. Students should keep a copy of the Project Report with them. The Project Report will not be returned to the student.

#### **IMPORTANT**

The Biodata of the guide must be duly signed by him/her in original and must contain the following information:

- 1. Date of Birth.
- 2. Full office and residential addresses alongwith contact telephone numbers.
- 3. Academic qualifications including year of passing.
- 4. Work experience along with designation and name of the organisation and period.

## **CERTIFICATE OF ORIGINALITY**

|   | " is an original work of the                       |
|---|--|
| Student and is being submitted in partial fulfillment fo  | or the award of the Master's Degree in Business    |
| Administration of Indira Gandhi National Open Unive       | ersity. This report has not been submitted earlier |
| either to this University or to any other University/Inst | titution for the fulfillment of the requirement of |
| a course of study.  |  |
|   |  |
| SIGNATURE OF SUPERVISOR                                   | SIGNATURE OF STUDENT                               |
| Place :   | Place:   |
| Date :  | Date :   |

| Project | Prop | osal | No. | · | <br> | <br> |
|---------|------|------|-----|---|------|------|
|         |      |      |     |   |      |      |

(To be assigned by the School)



MBA

#### **School of Management Studies** INDIRA GANDHI NATIONAL OPEN UNIVERSITY Maidan Garhi, New Delhi - 110 068

#### PROFORMA FOR APPROVAL OF PROJECT PROPOSAL (MS-100)

| Enrolment No   |                         | Study Centre  |  |  |  |  |  |  |
|--|-------------------------|---|--|--|--|--|--|--|
|  |                         | Regional Centre   |  |  |  |  |  |  |
| Name and Address o   | f the Student:          |   |  |  |  |  |  |  |
|  |                         |   |  |  |  |  |  |  |
|  |                         |   |  |  |  |  |  |  |
|  |                         |   |  |  |  |  |  |  |
| Title of the Project :   |                         |   |  |  |  |  |  |  |
| Subject Area:  |                         | HRM & OB/Accounting & Finance/Operations Mgt. & Information System/Marketing/Corporate Mgt./Any Other (Specify)   |  |  |  |  |  |  |
| Name and Address of  | f the Supervisor :      |   |  |  |  |  |  |  |
| Is the Supervisor on   | Academic Counsellor :   | YesNo   |  |  |  |  |  |  |
| of Management Prog   |                         | iesino  |  |  |  |  |  |  |
| If Yes Name and Cod<br>Centre and the cours<br>counselling for and s | es he/she is            |   |  |  |  |  |  |  |
| No. of the Students cunder the supervisor                            |                         |   |  |  |  |  |  |  |
| Signature of Student   |                         | Signature of Supervisor   |  |  |  |  |  |  |
| Date   |                         | Date:   |  |  |  |  |  |  |
| and signed Bio-Date  | a of the Supervisor (Ev | of the project and the Bio-data of the Supervisor. In case the complete ven if the proposed supervisor is an academic counsellor of IGNOU's the proposal will not be entertained. |  |  |  |  |  |  |
| SYNOPSIS   | SUPERVISOR              | For Office Use only   |  |  |  |  |  |  |
| APPROVED   | APPROVED                |   |  |  |  |  |  |  |
| NOT APPROVED   | NOT APPROVED            | (SIGNATURE OF MANAGEMENT FACULTY)   |  |  |  |  |  |  |
| Comments/Suggesti  | ions for reformulation  | of the Project.   |  |  |  |  |  |  |
| (Please use the photo  | conv of this proforma)  |   |  |  |  |  |  |  |



### INDIRA GANDHI NATIONAL OPEN UNIVERSITY

#### **Management Programme** Re-registration/Re-admission Form

Dates for Submission of this Form are:

First Semester (Jan. - June)

1st August to 1st October 31st Oct. with a late fee of Rs. 200.00

Second Semester (July. - Dec.)

1st February to 31st March 30th April with a late fee of Rs. 200.00

|        | rses on offer, please see page no.10 of Prospectus)  fame of Student :  | Draft No. :  Issuing Bank & Branch :  Payable at :   |   |  |  |  |  |
|--------|---|--|---|--|--|--|--|
| . Pr   | rogramme Code :   |  |   |  |  |  |  |
| Sl.No. | Course Title  | Course Code  | Course Fee<br>(Rs.800/- per<br>course)*   |  |  |  |  |
| 1.     |   |  | Rs.   |  |  |  |  |
| 2.     |   |  | Rs.   |  |  |  |  |
| 3.     |   |  | Rs.   |  |  |  |  |
| 4.     | <br>  400/- for MS-100  | Total Fee  | Rs.   |  |  |  |  |
|        | as soon as s/he registers for the first course o code in item No.4 above. The option once ex  |  | d indicate the programm   |  |  |  |  |
| 2      | item 4 above, University shall register you for specialisation stream. No change would be part 2. A student can opt upto four courses in each sea otherwise the validity of registration of suc MS-100 is treated as one course. The fee for  | or specialisation area on the basis<br>permissible at subsequent stage.<br>emester. Courses already opted not<br>h a course has already expired.   | ecialisation is indicated<br>of first course opted fro<br>eed not be repeated, unle   |  |  |  |  |
|        | <ul> <li>specialisation stream. No change would be p</li> <li>A student can opt upto four courses in each se otherwise the validity of registration of suc</li> </ul>   | or specialisation area on the basis<br>permissible at subsequent stage.<br>emester. Courses already opted no<br>h a course has already expired.<br>MS-100 is Rs. 1,600.<br>empleted within 4 semesters. In c   | ecialisation is indicated of first course opted fro eed not be repeated, unle For registration purpose ase of failure to do so, the   |  |  |  |  |
| 3      | specialisation stream. No change would be page 2. A student can opt upto four courses in each see otherwise the validity of registration of suc MS-100 is treated as one course. The fee for 3. A course once selected for study, must be constudent will be required to seek Re-admiss | or specialisation area on the basis permissible at subsequent stage. The emester of the courses already opted not a course has already expired. MS-100 is Rs. 1,600.  Impleted within 4 semesters. In completed within 4 semesters of Rs. 800 paying fees of | ecialisation is indicated of first course opted from the repeated, unler For registration purpose ase of failure to do so, the per course (Rs. 1,600 fer failure to do so). |  |  |  |  |

(Please use the photocopy of this proforma)

# INFORMATION FOR STATISTICAL PURPOSE STUDENTS ARE REQUIRED TO FILL-UP THIS ANNEXURE COMPULSORILY

| 1.     | Name of Student:   |
|--------|--|
| 2.     | Enrol. No.:  |
| 3.     | Programme Code:  |
| 4.     | Category: (Cross (X) the appropriate Box only)                             |
|        | General SC ST OBC  |
| 5.     | Whether Kashmiri Migrant: (Cross (X) if applicable)                        |
| 6.     | Whether Physically handicapped: (Cross (X) if applicable)                  |
| 7.     | Whether minority: (Cross (X) if applicable)                                |
| 8.     | Social Status: (Cross (X) the appropriate Box only)                        |
| Ex-ser | vice man War-widow Not applicable  |
| 9.     | Employment Status: Cross (X) the appropriate Box only                      |
|        |  |
|        | Unemployed Employee IGNOU Employee KVS Employee                            |
| 10.    | Religion: Cross (X) the appropriate Box only                               |
|        |  |
|        | Hindu Muslim Christian Sikh Jain Buddhist Parsi Jews Ohter (Please specify |
| 11.    | Details of Scholarship being received, if any                              |
|        | (a) Amount (annually) (b) Govt./Deptt. (c) Family income (yearly)          |
|        | Rs. Rs.  |

(Please use the photocopy of this proforma)



### INDIRA GANDHI NATIONAL OPEN UNIVERSITY NEW DELHI

#### REQUISITION FOR FRESH SET OF ASSIGNMENTS

|                    |  |                    |          |           |         |                | - 0  |         | JOI WILLIAM                            |              |      |  |  |
|--------------------|--|--------------------|----------|-----------|---------|----------------|------|---------|--|--------------|------|--|--|
| Prograi            | mme of Study   |                    |          |           |         |                |      |         |  |              |      |  |  |
| Enrolm             | nent Number  |                    |          |           |         |                |      |         | Study Centre Code                      |              |      |  |  |
| Write in           | n BLOCK CAI  | PITAL LETTI        | ERS only |           |         |                |      |         |  |              |      |  |  |
| Name               | : Shri/Smt./Kı   | m.                 |          |           |         |                |      |         |  |              |      |  |  |
|                    |  |                    |          |           |         |                |      |         | need the assignmental not be mentioned |              | /ing |  |  |
| Sl.<br>No.         |  |                    |          |           | A       | ssignm<br>Code |      |         | Cour                                   | Course Title |      |  |  |
| 1.                 |  |                    |          |           |         |                |      |         |  |              |      |  |  |
| 2.                 |  |                    |          |           |         |                |      |         |  |              |      |  |  |
| 3.                 |  |                    |          |           |         |                |      |         |  |              |      |  |  |
| 4.                 |  |                    |          |           |         |                |      |         |  |              |      |  |  |
| 5.                 |  |                    |          |           |         |                |      |         |  |              |      |  |  |
| 6.                 |  |                    |          |           |         |                |      |         |  |              |      |  |  |
| 7.                 |  |                    |          |           |         |                |      |         |  |              |      |  |  |
| 8.                 |  |                    |          |           |         |                |      |         |  |              |      |  |  |
| Compl              | ete Address  |                    |          |           |         |                |      | _       | Signature                              |              |      |  |  |
|                    |  |                    | PIN      |           |         |                |      | -       |  |              |      |  |  |
|                    | mail this Form<br>Registrar (MI<br>INDIRA GAN<br>Maidan Garh | PDD)<br>DHI NATION |          |           | VERS    | ITY            |      |         |  |              |      |  |  |
| For Off<br>Date of | ficial Use Only Despatch of As                               | ssignments to t    | he Stude | nt        |         |                |      |         |  |              |      |  |  |
| Note: 7            | Γhe assignmen  | ts can also be     | downloa  | aded from | n the v | website        | : ww | w.ignou | ı.ac.in                                |              |      |  |  |
| (Please            | use the photo  | copy of this p     | roforma) | )         |         |                |      |         |  |              |      |  |  |

#### INSTRUCTIONS FOR DOING ASSIGNMENTS

- 1. Read instructions for submission of assignments given in your Programme Guide carefully.
- 2. Assignments should be demanded only if your registration for that course (subject) is valid.
- 3. Please ensure that you have mentioned your correct Enrolment No. (it consists of 9 digits), Name, Course Code, and Course Title, Semester/year, wherever applicable, and Study Centre Code on your assignment responses before submitting to the concerned authorities.
- 4. Submission of assignments within due dates is a pre-requisite for appearing in the term-end examination. You are, therefore, advised to submit your **Assignments at your Study Centre** within the prescribed dates. Assignments received after due dates will be summarily rejected.
- 5. In case you have failed to get the overall qualifying grade for a course; you may choose to either appear in the term end examination or attempt the assignments for that course again.
- 6. Assignments should not be demanded to improve your score if you have secured minimum qualifying score in a course (subject).
- 7. Please do not submit your assignment responses twice either at the same Study Centre or at different Study Centres for evaluation.



ISSUING BANK

# INDIRA GANDHI NATIONAL OPEN UNIVERSITY STUDENT REGISTRATION & EVALUATION DIVISION

|  | EXAM FORM |
|--|-----------|
|  |           |

|   |                               | STUI                              |       |              |        |                                       |                    |                                       |              |        |       |                       |          |          | SIOI  | N      |      |  | erial<br>No. |         |          |        |       |          |          |
|---|-------------------------------|-----------------------------------|-------|--------------|--------|---------------------------------------|--------------------|---------------------------------------|--------------|--------|-------|-----------------------|----------|----------|-------|--------|------|--|--------------|---------|----------|--------|-------|----------|----------|
|   |                               | TER                               | M-E   | NE           | Ε      | ΧAΝ                                   | <b>JUL</b>         | νĒ/                                   | DE           | CE     | MB    | ER-                   | 20       | )        |       | _      |      |  |              |         |          |        |       |          |          |
|   |                               |                                   |       |              |        |                                       |                    |                                       |              |        |       |                       |          |          |       |        |      |  |              |         | C        | ontro  | ol No | )_       |          |
| 1. Use<br>2. Do n<br>3. Write   | BLACK BAnot staple. In CAPITA | ALL PC<br>Only <b>C</b><br>AL LET | TER   | e do<br>S on | ly wit | ents<br>thin t                        | along              | with it<br>witho                      | t.<br>out to |        | ng th | ie lines              | ass      | hown     | in th | ne Sar |      | below<br>X Y   |              |         |          |        |       | -        |          |
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| Prograi   | mme Cod                       | le                                |       |              |        |                                       |                    |                                       |              |        |       |                       |          |          | Stuc  | ly Ce  | ntre | Code   | •            |         |          |        |       |          | ]        |
| Enrolm  | ent No.                       |                                   |       |              |        |                                       |                    |                                       |              |        |       | <b>cam C</b><br>Vhere |          |          |       | appea  | r in | exam)  |              |         |          |        |       | <u>L</u> |          |
| Name o  | of the Ca                     | ndida                             | te (L | .eav         | e on   | e bo                                  | ox emp             | ty be                                 | etwe         | en f   | First | Name                  | , Mi     | ddle     | Nan   | ne an  | d Sı | ımam   | e)           |         |          |        |       |          |          |
|   |                               |                                   |       |              |        |                                       |                    |                                       |              |        |       |                       |          |          |       |        |      |  |              |         |          |        |       |          |          |
| Addres  | s for cor                     | respo                             | nder  | nce          | (Do    | not                                   | give P             | ost B                                 | l xo         | No.    | addr  | ess. L                | eave     | a bl     | ank   | box    | betw | een e  | each         | unit of | addı     | ess I  | ike h | ouse     | <br>No., |
| Name,   | P.O., etc.                    | )                                 |       |              |        |                                       |                    |                                       |              |        |       |                       | _        |          |       |        |      |  |              |         |          |        |       | _        |          |
|   |                               |                                   |       |              |        |                                       |                    |                                       |              |        | Ш     |                       | <u> </u> | <u> </u> |       |        | _    |  | <u> </u>     |         | <u> </u> | Ш      |       | $\perp$  | Щ        |
|   |                               |                                   |       |              |        |                                       |                    |                                       |              |        |       |                       |          |          |       |        |      |  |              |         |          |        |       | $\perp$  |          |
| City  |                               |                                   |       |              |        |                                       |                    |                                       |              |        |       |                       |          |          | ,     | Distri | ct   |  |              |         |          |        |       |          |          |
|   |                               |                                   |       |              |        |                                       |                    |                                       |              |        |       |                       |          |          |       |        |      |  |              |         |          |        |       | 丄        |          |
| State   |                               |                                   |       |              |        |                                       |                    |                                       |              |        |       |                       | _        |          |       |        | _    |  |              |         | Pid      | е      |       | _        |          |
|   |                               |                                   |       |              |        |                                       |                    |                                       |              |        |       |                       |          |          |       |        |      |  |              |         |          |        |       | $\perp$  |          |
| COURS   | E OPTION                      | l:                                |       |              |        |                                       |                    |                                       |              |        |       |                       |          |          |       |        |      |  |              |         |          |        |       |          |          |
| Course codes for which appearing for the First time OR failed in the earlier Tees including but result awaited on the date of submission of Practical Courses for BCA, MCA, BIT / ADIT/ PGDLAN / BLIS Programmes the exam form) (For result please visit IGNOU site |                               |                                   |       |              |        |                                       |                    |                                       |              |        |       |                       |          |          |       |        |      |  |              |         |          |        |       |          |          |
|   |                               | ui 303                            |       |              | @ R    |                                       |                    |                                       | rse          |        |       | riogi                 |          |          |       |        |      |  | u.ac.i       | n) NO   | EXAN     |        |       | 3E P     | AID      |
| S.No.   |                               |                                   |       | EE           | @ R    |                                       | 0/- PER            |                                       | rse          |        |       | Coau                  |          |          |       |        | wwv  |  | u.ac.i       | n) NO   |          |        | ТОЕ   | BE P.    | AID      |
| <b>S.No.</b>  |                               |                                   | F     | EE           | @ R    |                                       | 0/- PER            | Cou                                   | rse          |        |       |                       |          |          |       |        | wwv  | v.igno   | u.ac.i       | n) NO   |          | /I FEE | ТОЕ   | BE P     | AID      |
| 1.  |                               |                                   | F     | EE           | @ R    |                                       | 0/- PER            | <b>No.</b> 9.                         | rse          |        |       |                       |          |          |       |        | wwv  | v.igno<br>S.No.<br>1.                                | u.ac.i       | in) NO  |          | /I FEE | ТОЕ   | BE P     | AID      |
|   |                               |                                   | F     | EE           | @ R    |                                       | S                  | Cou                                   | irse         |        |       |                       |          |          |       |        | wwv  | v.igno   | u.ac.i       | in) NO  |          | /I FEE | ТОЕ   | BE P     | AID      |
| 1.  |                               |                                   | F     | EE           | @ R    |                                       | S                  | . <b>No.</b><br>9.                    | irse         |        |       |                       |          |          |       |        | wwv  | 1. 2.  | u.ac.i       | n) NO   |          | /I FEE | ТОЕ   | BE P     | AID      |
| 1.<br>2.<br>3.  |                               |                                   | F     | EE           | @ R    |                                       | s                  | 9. 10.                                | irse         |        |       |                       |          |          |       |        | wwv  | 1. 2. 3.   | u.ac.i       | in) NO  |          | /I FEE | ТОЕ   | BE P     | AID      |
| 1.<br>2.<br>3.<br>4.  |                               |                                   | F     | EE           | @ R    |                                       | s                  | 9. 10. 11. 12.                        | rse          |        |       |                       |          |          |       |        | wwv  | 1. 2. 3. 4.  |              | n) NO   |          | /I FEE | ТОЕ   | BEP      | AID      |
| 1.<br>2.<br>3.<br>4.<br>5.  |                               |                                   | F     | EE           |        |                                       | s                  | 9. 10. 11. 12. 13.                    | rse          |        |       |                       |          |          |       |        | wwv  | 1. 2. 3. 4. 5.                                       |              | in) NO  |          | /I FEE | ТОЕ   | BEP      | AID      |
| 1.<br>2.<br>3.<br>4.<br>5.  |                               |                                   | F     | EE           |        |                                       | S                  | 9. 10. 11. 12. 13. 14.                | rrse         |        |       |                       |          |          |       |        | wwv  | 1. 2. 3. 4. 5. 6.                                    | u.ac.i       | n) NO   |          | /I FEE | ТОЕ   |          | AID      |
| 1.<br>2.<br>3.<br>4.<br>5.<br>6.<br>7.  | AILS (Pleas                   | Cour                              | se Co | ode          |        |                                       | S S                | No. 9. 10. 11. 12. 13. 14. 15.        |              |        |       | Coau                  | rse      | Code     |       |        | wwv  | y.ignor<br>5.No.<br>1.<br>2.<br>3.<br>4.<br>5.<br>6. | u.ac.i       | n) NO   |          | /I FEE | ТОЕ   |          | AID      |
| 1. 2. 3. 4. 5. 6. 7. 8. FEE DETA  | AILS (Pleas                   | Cour                              | se Co | ode          | à enro | l l l l l l l l l l l l l l l l l l l | S  S  It No. at ti | No. 9. 10. 11. 12. 13. 14. 15.        | k of th      | ne Dra |       | Coau                  | rse      |          |       |        | wwv  | y.ignor<br>5.No.<br>1.<br>2.<br>3.<br>4.<br>5.<br>6. | u.ac.i       | in) NO  |          | /I FEE | ТОЕ   |          | AID      |
| 1. 2. 3. 4. 5. 6. 7. 8. FEE DETA  | AILS (Pleas o. of             | Cour                              | se Co | ode          | k enro | Ss. 50                                | S  S  It No. at ti | 9. 10. 11. 12. 13. 14. 15. 16. he bac | k of th      | ne Dra |       | Coau                  | rse      | Code     |       |        | wwv  | y.ignor<br>5.No.<br>1.<br>2.<br>3.<br>4.<br>5.<br>6. | u.ac.i       | in) NO  |          | /I FEE | ТОЕ   |          | AID      |
| 1. 2. 3. 4. 5. 6. 7. 8. FEE DETA  | AILS (Pleas o. of sal         | Cour                              | se Co | ode          | à enro | Ss. 50                                | S  S  It No. at ti | 9. 10. 11. 12. 13. 14. 15. 16. he bac | k of th      | ne Dra |       | Coau                  | Dra      | Code     |       |        | wwv  | y.ignor<br>5.No.<br>1.<br>2.<br>3.<br>4.<br>5.<br>6. | u.ac.i       | in) NO  |          | /I FEE | ТОЕ   |          | AID      |
| 1. 2. 3. 4. 5. 6. 7. 8. Total No Courses Practical  | AILS (Pleas o. of salls       | Cour                              | se Co | ode          | k enro | Ss. 50                                | S  S  It No. at ti | 9. 10. 11. 12. 13. 14. 15. 16. he bac | k of th      | ne Dra |       | 1. A                  | Dra      | Code     |       |        | wwv  | y.ignor<br>5.No.<br>1.<br>2.<br>3.<br>4.<br>5.<br>6. |              | in) NO  |          | /I FEE | ТОЕ   |          | AID      |
| 1. 2. 3. 4. 5. 6. 7. 8. FEE DET/ Total No Courses Practica Courses  | AILS (Pleas o. of salls       | Cour                              | se Co | ode          | k enro | Ss. 50                                | S  S  It No. at ti | 9. 10. 11. 12. 13. 14. 15. 16. he bac | k of th      | ne Dra |       | 1. A 2. A             | Dra Dra  | Code     |       |        | wwv  | y.ignor<br>5.No.<br>1.<br>2.<br>3.<br>4.<br>5.<br>6. |              | in) NO  |          | /I FEE | ТОЕ   |          | AID      |
| 1. 2. 3. 4. 5. 6. 7. 8.  FEE DETA  Total No Courses Practica Courses Late Fe  | AILS (Pleas o. of salls       | Cour                              | se Co | ode          | k enro | Ss. 50                                | S  S  It No. at ti | 9. 10. 11. 12. 13. 14. 15. 16. he bac | k of th      | ne Dra |       | 1. A 2. A D           | Dra mou  | Code     | -     |        | wwv  | y.ignor<br>5.No.<br>1.<br>2.<br>3.<br>4.<br>5.<br>6. |              | in) NO  |          | /I FEE | ТОЕ   |          | AID      |

#### **Declaration**

I hereby affirm that I have submitted/will submit all the required number of assignments as applicable for the above course(s) within the deadlines prescribed by the University to the appropriate authority for evaluation, I also affirm that my registration for the above course(s) is valid and not time barred. It any of my above statements are found to be untrue, I will have no claim for taking examination. I undertake that I shall abide by the rules and regulations of the University.

| Date: | (Signature of the Student) |
|-------|----------------------------|
|       |                            |

| Dates for Submission of Exa | ates for Submission of Exam Forms |                     |            |  |  |  |  |  |  |
|-----------------------------|-----------------------------------|---------------------|------------|--|--|--|--|--|--|
| For June TEE                | Late Fee                          | For Dec TEE         | Late Fee   |  |  |  |  |  |  |
| 1 March to 31 March         | Nil                               | 1 sept to 30 Sept.  | Nil        |  |  |  |  |  |  |
| 1 April to 20 April         | Rs. 100/-                         | 1 Oct. to 20 Oct.   | Rs. 100/-  |  |  |  |  |  |  |
| 21 April to 15 May*         | Rs. 500/-                         | 21 Oct. to 15 Nov.* | Rs. 500/-  |  |  |  |  |  |  |
| 16 May to 28 May*           | Rs. 1000/-                        | 16 Nov. to 28 Nov.* | Rs. 1000/- |  |  |  |  |  |  |

<sup>\*</sup> During these dates submit the examination form with late fee to concerned Regional Centre (For outside Delhi), For Delhi, submit to the Registrar (SRE),

Exam for these students will be conducted at Regional Centre city only.

Examination form without late fee can be submitted by Regd. Post/Speed Post alongwith the requisite fee (in the form of demand draft) at SR&E division, IGNOU, Maidan Garhi, New Delhi - 110068 or at the concerned regional Centre within the stipulated dates.

#### INSTRUCTIONS FOR FILLING UP THE EXAM FORM

- Please send the examination form by registered Post/Speed post and retain the proof of its mailing till you
  receive the Hall Ticket.
- 2. Students should submit the examination form only once for each Term-end examination.
- 3. Examination fee @ Rs. 50/- per course in the form of demand draft drawn in favor of IGNOU and payable at New Delhi is required to be sent along with the Examination Form.
- 4. It is advisable that students fill-up the examination form without waiting for the result of the previous examination. No Examination fee is required to be paid for the courses for which the student appeared in the preceding TEE and the result has not been declared on the date of submission of the Examination form.
- 5. Term-end Examination result is also available on the university website i.e., www.ignou.ac.in. Please see the result status before filling examination form.
- If you fail to receive Examination Intimation Slip one week before commencement of examination, you may
  visit our website www.ignou.ac.in and download Hall Ticked report to Examination Centre with your Identity
  Card.
- 7. Hormally the Study Centre is the Examination Centre. In case you with to take examination at a particular centre the code of your chosen centre be filled up as Examination Centre Code. However, if Examination Centre chosen by you is not activated, you will be allotted another Examination Centre under the same Region.
- 8. Change of Examination Centre, once allotted, is not permissible under any circumstances.
- 9. Please write correct course code(s) as indicated in your Programme Guide, failling which the course(s) will not be included in Hall Ticket for taking examination. (For example ECO-01/MS-02)
- In case wrong/invalid course code is mentioned in examination form, the course will not be included in the Hall Ticket and the examination fee paid will not be refunded.



#### INDIRA GANDHI NATIONAL OPEN UNIVERSITY Maidan Garhi, New Delhi-110 068

#### APPLICATION FORM FOR RE-EVALUATION OF ANSWER SCRIPT

| Name                                |        | • |       | ••••• |       |       | ••••• |        |       |                    |
|-------------------------------------|--------|---|-------|-------|-------|-------|-------|--------|-------|--------------------|
| Enrolment No.                       |        |   |       |       |       |       |       |        |       |                    |
| Address                             |        |   |       |       |       |       |       |        |       |                    |
|                                     |        |   |       |       |       |       |       |        |       |                    |
| ••••                                |        |   |       |       |       |       |       |        |       |                    |
|                                     |        | 1                                       | _     |       | 1     | 1     | 1     |        |       |                    |
| Pin                                 |        |   |       |       |       |       |       |        |       |                    |
| Programme                           |        |   |       |       |       |       | Mo    | onth a | and Y | ear of the Exam    |
|                                     |        |   |       |       |       |       | Na    | ame o  | of Ex | am. Centre         |
|                                     |        |   |       |       |       |       | Ce    | entre  | Code  | ·                  |
| Courses in which                    |        |   |       |       | Cou   | ırse  | Code  |        |       | Name of the Course |
| Re-evaluation is                    | s soug | ;ht                                     |       |       |       |       |       |        |       |                    |
|                                     |        |   |       |       |       |       | ••••• |        |       |                    |
|                                     |        |   |       |       |       |       | ••••• |        |       |                    |
|                                     |        |   |       |       |       |       | ••••• |        |       |                    |
| Total amount pa<br>(Rs 300/- per co |        |   |       | ••••• | ••••• | ••••• | ••••• |        |       |                    |
| Bank Draft No.                      |        |   | ••••• | ••••• |       |       | (I    | ssuin  | g Baı | nk)                |
| Date:                               |        |   |       |       |       |       |       |        |       |                    |
|                                     |        |   |       |       |       |       |       |        |       | Signature          |

**Note:** The request for re-evaluation by the students must be made before 31st March for December TEE and 30th September for June TEE or within one month of declaration of results whichever is later. The date of declaration of results will be calculated from the date on which the results are placed on the IGNOU website.

After re-evaluation, the better of the two scores of original marks/grade and re-evaluated marks will be considered.

The revised marks after the re-evaluation shall be incorporated in the students record and the revised Grade card/Mark sheet shall be sent to the students within one month from the receipt of the application. Re-evaluation is not permissible for the Projects, Practicals, Assignments, Seminar etc.

The filled in form with the requisite fee is to be sent to:

Deputy Registrar (Exam. III) (S.R. & E. Division) Indira Gandhi National Open University Maidan Garhi, New Delhi-110 068



#### INDIRA GANDHI NATIONAL OPEN UNIVERSITY Maidan Garhi, New Delhi-110 068

#### APPLICATION FORM FOR IMPROVEMENT IN DIVISION/CLASS

(Rules & regulations are mentioned on the reverse side of this form. Please go through them carefully before filling up the form).

Prescribed dates for submission of form: 1st to 30th April for June Term-end Exam. 1st to 31st October for December Term-end Exam. 1. Name ..... 2. Enrolment No. Programme: 3. Address Pin Code: ..... Term-end examination, in which programme completed June/December..... 4. Total marks/Overall point grade obtained Percentage obtained ..... ...... (Please enclose photocopy of the statement of marke/grades card) 5. Couse(s), in which Course Code Course Code 1. ..... 4. ..... improvement is sought: 2. ..... 5. ..... 3. ..... 6. Fee details: (The fee for this purpose is to be paid through demand draft drawn in favour of IGNOU & payable at New Delhi). Issuing Bank..... 7. Term-end examination, in which you wish to appear: June/December..... 8. Examination centre details, where you wish to appear in term-end examination: Exam. Centre Code..... City/Town: ..... **UNDERTAKING** I hereby undertake that I shall abide by the rules & regulations prescribed by the University for improvement in division/Class. Date:..... Signature: Place: Name:



#### INDIRA GANDHI NATIONAL OPEN UNIVERSITY Student Registration & Evaluation Division

#### APPLICATION FORM FOR EARLY DECLARATION OF RESULT OF TERM-END EXAMINATION

1.

| Name      |                                |   |
|-----------|--------------------------------|---|
| Programi  | me:                            | Enrolment No.   |
| Reason f  | or early declaration of resul  | t:  |
| (enclose  | a copy of the documentary      | evidence specifying the reason for early declaration) |
| Courses(s | s) detail for early evaluation | :   |
| S.No.     | Course Code                    | Date of Examination                                   |
| 1.        |                                |   |
| 2.        |                                |   |
| 3.        |                                |   |
| 4.        |                                |   |
| Exam. Co  | entre details, from where yo   | u have to appear/appeared at Term-end examination:    |
| Exam. Co  | entre Code:                    | Address of Exam. Centre:                              |
|           |                                |   |
|           |                                |   |
|           |                                |   |
|           | ount paid Rs.:/- per course)   | Bank DD No Date:                                      |
| Issuing E | Bank                           |   |
|           |                                | Signature  Name & address                             |
| ):        |                                | of the Student  |
|           |                                |   |

- 1. Request for early declaration of result will be entertained for final semester/year or maximum of 4 backlog courses only.
- Application without enclosing documentary evidence specifying the reason for early declaration 2. will not be entertained.
- 3. Application form must reach at the following address before the date of the examination for the course(s) for which early evaluation is sought:

#### Registrar (SR & ED) Indira Gandhi National Open University Maidan Garhi, New Delhi-110 068

4. The prescribed fee for early declaration of result is Rs. 500/- per course in form of demand draft issued in favour of 'IGNOU' and payable at 'New Delhi'.

| Control No |  |  |
|------------|--|--|
|------------|--|--|



### INDIRA GANDHI NATIONAL OPEN UNIVERSITY Maidan Garhi, New Delhi - 110 068

#### APPLICATION FORM FOR OBTAINING DUPLICATE GRADE CARD/MARK-SHEET

| Name of the                  | Candid              | late                                |                |                | •••••  |       |        | ••••• |       |          |        |         |         |                                       |
|------------------------------|---------------------|-------------------------------------|----------------|----------------|--------|-------|--------|-------|-------|----------|--------|---------|---------|---------------------------------------|
| Enrolment No                 | ).                  |                                     |                |                |        |       |        |       |       | ı        |        |         |         |                                       |
| Address                      |                     |                                     |                |                |        |       |        |       |       |          |        |         |         |                                       |
|                              |                     |                                     |                |                |        |       |        |       |       |          |        |         |         |                                       |
|                              |                     | •••••                               | •••••          |                |        |       |        |       |       |          |        |         |         |                                       |
| Pin                          |                     |                                     |                |                |        |       |        |       |       |          |        |         |         |                                       |
| Programme                    |                     |                                     |                |                |        |       |        |       |       |          |        |         |         |                                       |
| Month and Yo                 | ear of              | the Ex                              | kam.           |                |        | ••••• |        |       |       |          |        |         |         | · · · · · · · · · · · · · · · · · · · |
| Centre from v                |                     |                                     |                |                |        |       |        |       |       |          |        |         |         |                                       |
| Bank Draft / for Rs. 25/- in |                     |                                     |                |                |        |       |        | date  | d     |          |        |         |         |                                       |
| Date :                       |                     |                                     |                |                |        |       |        |       |       |          | Signa  |         |         |                                       |
| Note: Fee for Regis          | or dupli<br>tered p | -                                   | grade          | card           | is Rs  | 25/-  | . The  | dupl  | icate | grade ca | rd/mar | k sheet | will be | sent by                               |
| The fi                       | lled in             | form                                | with t         | he re          | quisit | e fee | is to  | be se | nt to | :        |        |         |         |                                       |
|                              | Indir<br>Block      | strar (S<br>a Gan<br>k 12,<br>Delhi | dhi N<br>Maida | ation<br>an Ga | _      | pen U | Jniver | rsity |       |          |        |         |         |                                       |

(You are advised to use the photocopy of this proforma)

To The Registrar Material Production & Distribution Division Indira Gandhi National Open University Maidan Garhi, New Delhi - 110 068

#### SUBJECT: NON-RECEIPT OF STUDY MATERIAL / ASSIGNMENT

| Enrolment No.      |                                     |                                |                                 |
|--------------------|-------------------------------------|--------------------------------|---------------------------------|
| Programme          |                                     | Medium o                       | of Study                        |
| I have not receive | ved the Study Material / Assignment | nents in respect of the follow | ring:                           |
| Sl.No.             | Course Code                         | Blocks                         | Assignments                     |
|                    |                                     |                                |                                 |
|                    |                                     |                                |                                 |
|                    |                                     |                                |                                 |
|                    |                                     |                                |                                 |
|                    |                                     |                                |                                 |
|                    |                                     |                                |                                 |
| I have remitted a  | all the dues towards the course fe  | e and there is NO CHANGE       | in my address given as follows: |
| Name and Addre     | ess                                 |                                |                                 |
|                    |                                     |                                |                                 |
|                    |                                     | Signature : Date :             |                                 |
|                    |                                     |                                |                                 |
|                    |                                     |                                |                                 |
|                    |                                     | For Office Use                 |                                 |
| Data of despeta    | sh of ctudy motorial/accionments    |                                |                                 |
| Date of despate    | th of study material/assignments    | to students                    |                                 |
|                    |                                     |                                |                                 |

157



# INDIRA GANDHI NATIONAL OPEN UNIVERSITY CHANGE/CORRECTION OF ADDRESS/STUDY CENTRE

| All correspondence to be sent at the following address and ch  | hange of Study Centre be recorded.      |
|--|---|
| Enrolment<br>Number  | Date of Change effective from           |
| Write in BLOCK LETTERS only  |   |
| Name: Shri/Smt./Km.  |   |
| New Address  | Medium of Study                         |
|  | Programme of Study                      |
| Town   | New Study Centre Code  [See Appendix-2) |
| State Pin  |   |
| State Code (See Appendix-4)  |   |
|  |   |
|  |   |
| Signature  | Date                                    |
| The filled-up form should be mailed to :   |   |
| The Regional Director concerned who will forward the request after verifying the student's signature to SR&E Division, |   |

(You are advised to use the photocopy of this proforma)



#### INDIRA GANDHI NATIONAL OPEN UNIVERSITY

(To be submitted to the concerned Regional Director)

#### APPLICATION FORM FOR ISSUE OF MIGRATION CERTIFICATE

(To be filled-in by the Applicant. Before filling in the form see instructions on reverse)

| 1.  | Name                              |   |                      |                        |                        |
|-----|-----------------------------------|---|----------------------|------------------------|------------------------|
| 2.  | Father's Name                     |   |                      |                        |                        |
| 3.  | Address                           |   |                      |                        |                        |
|     |                                   |   |                      | PIN                    |                        |
| 4.  | Particulars of las                | t examination                           |                      |                        |                        |
|     | camination Passed rogramme)       | Year of Passing                         | Enrolment No.        | Marks Obtained         | Grades Obtained        |
| 5.  | Name of the Reg                   | gional Centre and St                    | tudy Centre to which | ch the Candidate atta  | ached                  |
| 6.  |                                   | versity to which the                    |                      | o migrate              |                        |
| D   | raft Details                      |   |                      |                        |                        |
| A   | mount Rs                          | D.D                                     | O. No                | Date                   |                        |
| Ва  | ank Name                          |   | & Place              | of Issue               |                        |
| 1.  |                                   | that the information                    | _                    | et to the best of my   | knowledge and have     |
| 2.  | -                                 | any migration certification             |                      | versity before this.   |                        |
| 3.  | I further certify from IGNOU up   |   | lled with andy other | er University/Institut | ion after passing ou   |
| 4.  |                                   | any of the above infation by the Univer | _                    | and incorrect, the the | e Certificate shall be |
|     |                                   |   |                      | Signa                  | tute of the Applican   |
| (To | be filled in by the               | e Regional Centre/S                     | RE Division)         |                        |                        |
| 1.  | The information is correct as per | •                                       | ./Smt./Km            |                        |                        |
| 2.  |                                   |   | on Certificate appli | ed for                 |                        |
| Dat | ted                               | Dealing Assist                          | ant                  | Section Office         | r                      |

#### **INSTRUCTIONS**

- 1. A fee of Rs. 100/- should be remitted by way of a Demand Draft drawn in favour of IGNOU and payable at the city of the Regional Centre or New Delhi, as the case may be.
- 2. At the time of submission of the application for the issue of Migration Certificate the applicant should attach xerox copy of consolidated Statement of Marks or Provisional Certificate issued by this University (duly attested) for verification.
- 3. Duplicate Migration Certificate can be issued on payment of Rs. 100/- only in case the same has been lost, destroyed or mutilated on submission of an Affidavit drawn up on a non-judicial stamp paper of the value of Rs. 2/- to be sworn before a Magistrate on the following format.

| "I,   | . son/daughter of                               | resident of    |
|---|---|----------------|
|   | hereby solemnly decla                           | are that the   |
| Migration Certificate No  | dated   | issued         |
| to me by the to enable i  | me to join University has be                    | een lost and   |
| did not join any other University on the basis for joining any other University". | s of the same nor have I submitted the Migratio | on Certificate |

### BANKS DESIGNATED TO COLLECT THE FEE IN CASH FROM IGNOU STUDENTS

#### A) INDIAN BANK

|           |                                    | 1   | 1                                  |
|-----------|------------------------------------|-----|------------------------------------|
| 1.        | 106 & 107 Aurobindo Place,         | 12. | 288, M.G. Road                     |
|           | Hauz Khas,                         |     | Pondicherry-605001                 |
|           | New Delhi-110016                   |     | Ph: 0413-336403, 221299            |
|           | Ph: 011-26963543, 26563973         |     |                                    |
|           | 111. 011 209035 15, 20505975       | 13. | P.B. No. 257, Mission Road, Bhadra |
| 2.        | G-27, DDA Community Centre,        |     | Ahmedabad-380001                   |
| 2.        | Near Sonia Cinema, Vikas Puri      |     | Ph: 0795506641, 5506583            |
|           | New Delhi-110018                   |     | Th. 0775500041, 5500505            |
|           |                                    | 14. | Mirza Ismail Road                  |
|           | Ph: 011-2597250                    | 14. | Jaipur, Rajasthan-302001           |
| 2         | 12/26 A G 'D I                     |     | Ph: 0141-2366603, 2368204          |
| 3.        | 13/36, Arya Samaj Road,            |     | FII. 0141-2300003, 2308204         |
|           | Karol Bagh,                        | 1.5 | 000 20 20 14 11 14                 |
|           | New Delhi-110007                   | 15. | SCO 38-39, Madhya Marg             |
|           | Ph: 011-25721486, 25739821         |     | Sector-7-C                         |
|           |                                    |     | Chandigarh-160019                  |
| 4.        | D-1/1, Rana Partap Bagh            |     | Ph: 0171-793225                    |
|           | New Delhi-110007                   |     |                                    |
|           | Ph: 011-27002540, 27231401         | 16. | 11/21, Madhav Nagar                |
|           |                                    |     | S.V. Road, Andheri (West)          |
| 5.        | 33, Partap Nagar                   |     | Mumbai, Maharashtra-400058         |
|           | Mayur Vihar, Phase-I               |     | Ph: 022-26205900, 26205800         |
|           | New Delhi-110092                   |     |                                    |
|           | Ph: 011-22250845, 22257391         | 17. | S.S. Road, Lakhotia                |
|           |                                    |     | Guwahati, Kamrup Distt.,           |
| 6.        | 41-42, First Main Road             |     | Assam-781001                       |
|           | Gandhi Nagar, Adyar                |     | Ph: 0361-2540529, 2548805          |
|           | Chennai-600020                     |     |                                    |
|           | Ph: 044-24912616, 24413430         | 18. | 1-2, Ashok Marg                    |
|           |                                    |     | Lucknow, Uttar Pradesh-462001      |
| 7.        | 3-6-943/2A, Ist Floor, Narayanguda |     | Ph: 0522-280496, 280098            |
|           | Hyderabad                          |     |                                    |
|           | Andhra Pradesh-500029              | 19. | 473, Hamidia Road                  |
|           | Ph: 040-23224575, 23225373         |     | Bhopal, Madhya Pradesh-462001      |
|           | 111. 010 2322 1373, 23223373       |     | Ph: 0755-2730045                   |
| 8.        | 495, Mantri Heights                |     | Th. 0755 2750045                   |
| 0.        | Shaniwar Peth                      | 20. | 17, The Mall                       |
|           | Pune, Maharashtra-411030           | 20. | Shimla                             |
|           |                                    |     | Himachal Pradesh-171001            |
|           | Ph: 020-24452673, 24450907         |     |                                    |
| 9.        | P.B. No. 627                       |     | Ph: 2658133                        |
| <b>7.</b> |                                    | 21. | P.B. No. 717                       |
|           | Jhauganj                           | ۷1. |                                    |
|           | Patna City, Bihar-800008           |     | 3/1, R.N. Mukherjee Road           |
|           | Ph: 0612-642480                    |     | Shree Ram Chambers                 |
| 10        |                                    |     | Kolkata, West Bengal-700001        |
| 10.       | Guru Tegh Bahadur Market           |     | Ph: 033-2482597, 2484325           |
|           | G.T. Road                          | 22  |                                    |
|           | Karnal, Haryana-132001             | 22. | 32, Janpath, Ashok Nagar, Unit-II  |
|           | Ph: 0184-2272139                   |     | Bhubneshwar, Khurda Distt.         |
|           |                                    |     | Orissa-751009                      |
| 11.       | P.B. No. 45, Indian Bank Towers    |     | Ph: 0674-2531645                   |
|           | M.G. Road                          |     |                                    |
|           | Thiruvanthapuram                   | 23. | P.B. No. 9725, 10 Kempe Gowda Road |
|           | Kerala-695001                      |     | Bangalore-560009                   |
|           | Ph: 0471-461058, 471378            |     | Ph: 080-2263162, 2263163, 2263164  |
|           |                                    |     |                                    |

#### B) IDBI BANK

|     |  | I   |   | 1          |   |
|-----|--|-----|---|------------|---|
| 1.  | Lal Bungalow<br>Off. C.G. Road<br>Ahmedabad-380006<br>Ph: 079-6431902/1296   | 12. | 59/4, Rajpur Road<br>Dehradun-248001<br>Uttranchal<br>Ph: 0135-744477/741225-27                                     | 23.        | IFCI Tower, 61, Nehru Place<br>P.B. No. 4499<br>New Delhi-110019<br>Ph: 011-6231169/3415                              |
| 2.  | 23-25, Rudra Square<br>Nr. Judges Bunglow, Bodakdev<br>Ahmedabad-380015<br>Ph: 079-6872345, 68730024               | 13. | Mahavir House<br>Basheerbagh Square<br>Hyderabad-500029<br>Ph: 040-3260000  | 24.        | Khasra No. 550<br>Vasant Kunj Road<br>Mahipalpur, New Delhi<br>Ph: 011-6787116-6787118                                |
| 3.  | Aishwarya Complex<br>Yash Kunj Society<br>Pradhat Chowk, Ghatlodia<br>Ahmedabad-380061<br>Ph: 079-7430337, 7430344 | 14. | 3228517, 3222688  Plot No9, Near L.V. Prasad Eye Hospital, J.R. House Road No. 2 Banjara Hills                      | 25.        | Ground Floor<br>SCO-99<br>Sector 16<br>Faridabad<br>Ph: 0129-5225128/29, 5225027                                      |
| 4.  | 26/1 Sowbhagya Complex<br>24th Main, 5th Phase<br>J.P. Nagar, Sarraki Lake<br>Bangalore-560078<br>Ph: 080-6595111  | 15. | Hyderabad-500034<br>Ph: 040-3548762/79/83<br>D-24, Durlabh Niwas<br>C-Scheme, Jaipur<br>Ph: 0141-367929/30/379/955  | 26.<br>27. | C-78, Raj Nagar District Centre<br>Raj Nagar<br>Ghaziabad-201001<br>Ph: 01204753000, 4755408/09<br>Sikanderpur Branch |
| 5.  | 6595777, 6595800<br>IDBI House<br>59, Mission Road<br>Bangalore-560027   | 16. | Siddha Point, Ground Floor<br>101, Park Street<br>Kolkatta-700016<br>Ph: 033-2175040/5003/66/67                     |            | Mehrauli-Gurgaon Road<br>Sikanderpur, Gurgaon-122002<br>Ph: 0124-6357449  |
| 6.  | Ph: 080-2279576/77/78/79<br>Plot No43, Opposite Rang Mahal<br>New Market, T.T. Nagar                               | 17. | Mookerjee House<br>17, Braboume Road<br>Kolkatta-700001   | 28.        | Kashi Palace Complex Dak Bungalow Road Opp. Heera Palace Patna  |
| 7.  | Bhopal-462003<br>Ph: 0755-577730/32<br>IDBI House, Janpath, Unit-IX<br>Bhubaneshwar-751 022                        | 18. | Ph: 033-2437964/65/66/67<br>15, Ashoka Marg<br>Lucknow-226001<br>Ph: 0522-287104/105/287259                         | 29.        | Ph: 0612-204141  Dynaneshwar Paduka Chowk Fergusson College Road Pune-411004  |
|     | Ph: 0674-541695  | 19. | 1/6, Sirifort Institutional Area  | 20         | Ph: 020-5678585   |
| 8.  | P.M. Towers<br>37, Greams Road<br>Chennai-600 006<br>Ph: 044-8292371/72/73/74                                      | 20. | Khel Gaon Marg<br>New Delhi-110049<br>Ph: 011-6499681-85<br>Surya Kiran Building                                    | 30.        | Plot No. 128, Ground Floor<br>Blue Hills Avenue<br>Kalyani Nagar<br>Nagar Road, Yerawada                              |
| 9.  | Soan Building, 37<br>C.P. Ramaswamy Road, Alwarpet<br>Chennai-600018<br>Ph: 044-4661204/7                          |     | Ground Floor<br>19K.G. Marg<br>Delhi-110001<br>Ph: 011-3357800/01/02  | 31.        | Pune-411006<br>Ph: 020-6612036/37/38<br>Rajas Apt, Plot No. 13<br>Abhimanshree Road                                   |
| 10. | Nelson Towers, New No51<br>Nelson Manickkam Road<br>Chennai-600029<br>Ph: 044-3745802-05                           | 21. | J-13/17, Rajouri Garden<br>New Delhi-110027<br>Ph: 011-5911478/82/83  | 32.        | Off Baner Road<br>Aundh, Pune-411007<br>Ph: 020-5893535-36<br>Ranchi Place  |
| 11. | Near padma Theater<br>M.G. Road<br>Cochin-682035<br>Ph: 0484-382519-21   | 22. | Plot No. 8, C.D. Block<br>Local Shopping Centre<br>Pitampura<br>Delhi-110034<br>Ph: 011-7314623<br>7312625, 7315629 | 52.        | 5, Main Road<br>Ranchi-834001<br>Ph: 0651-315984<br>315971, 315980  |

#### **INSTRUCTIONS**

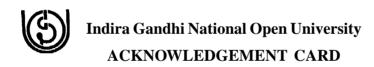
- This card should be produced on demand at the Study Centre and Examination Centre or any other Establishment of IGNOU to use its facilities.
- The facilities would be available only relating to the course or courses for which the student is actually registered.
- Duplicate Identity Card will be issued by the Regional Directors, on payment of Rs. 20/- by way of Demand Draft only in favour of IGNOU payable at the city where Regional Centre is located.
- 4. Loss of Identity Card is to be reported immediately to the nearest Police Station.
- 5. Identity Card is to be submitted to the Issuing Authority after completion of the said Programme.



#### INDIRA GANDHI NATIONAL OPEN UNIVERSITY

**Management Programme** 

STUDENTS IDENTITY CARD



Dear Student,

Thank you for joining IGNOU MANAGEMENT programme. We acknowledge the receipt of your application form.

Please mention Enrolment Number and course applied for in all your correspondence with the University.

To be Filled in by the Students:

| Course Applied for : MBA PGSE | DM PGDIM DIM |
|-------------------------------|--------------|
| DD Number:                    |              |
| DD Date:                      |              |
| Amount:                       |              |
| Drawn On:                     |              |

| Your E | nrolment Nun | nber is |
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| nrolment No                    |                                       |   |
|--------------------------------|---------------------------------------|---|
| ame of Programme               |                                       | PASTE   |
| ame                            |                                       |   |
| ather's/Mother's/Husband's     | Name                                  | LATEST PHOTOGRAPH<br>TO BE PASTED WHICH<br>WILL BE ATTESTED BY<br>UNIVERSITY OFFICE |
| ddress (in Capital Letters)    |                                       |   |
|                                |                                       |   |
|                                |                                       | ATTESTED BY   |
| in Code                        |                                       |   |
| ull Signature of the Candidate |                                       |   |
|                                |                                       |   |
|                                |                                       |   |
|                                |                                       |   |
|                                |                                       |   |
|                                |                                       |   |
| Please mention your full p     | postal address at the space allocated | Affix<br>Postage<br>Stamp of<br>Rs. 4/-   |
|                                | postal address at the space allocated | Postage<br>Stamp of   |
|                                |                                       | Postage<br>Stamp of   |
|                                |                                       | Postage<br>Stamp of   |
|                                | To,                                   | Postage<br>Stamp of<br>Rs. 4/-  |
|                                | CITY:                                 | Postage<br>Stamp of<br>Rs. 4/-  |
|                                | To,                                   | Postage<br>Stamp of<br>Rs. 4/-  |
|                                | CITY:                                 | Postage<br>Stamp of<br>Rs. 4/-  |
| From:                          | CITY:                                 | Postage<br>Stamp of<br>Rs. 4/-  |
| Т                              | CITY:                                 | Postage<br>Stamp of<br>Rs. 4/-  |
| From: The Regional Director,   | CITY:                                 | Postage Stamp of Rs. 4/-  |
| From: The Regional Director,   | CITY:                                 | Postage Stamp of Rs. 4/-  |

#### PLEASE REMEMBER

1) "Application Form for Entrance Test (OPENMAT) Form has been provided in a separate envelope alongwith the *Student Handbook and Prospectus*. Please see the Instructions for filling-up Form 1 at page 133-134. No enclosure or fees is to be sent alongwith this form unless the form is downloaded from the University's website. This form is to be mailed in the envelope provided by Registered/Speed Post to:

The Registrar, SR&E Division Indira Gandhi National Open University Maidan Garhi New Delhi - 110 068

- 2) The qualified candidates will receive result card alongwith a specific application form for admission. The qualified candidates can also download the result card and application form from IGNOU website. This form has to be submitted to **your Regional Centre**.
- 3) All other Forms given in Appendix 9 will be of use only after you have joined the Management Programme.

**Important:** "Application Form for Entrance Test cum Admission" may be downloaded from our Website: www.ignou.ac.in and can be sent to The Registrar (SR&E) alongwith a Demand Draft for Rs. 550/- drawn in favour of IGNOU, payable at New Delhi.

#### **Print Production**

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Further information on the Indira Gandhi National Open University courses may be obtained from the University's office at Maidan Garhi, New Delhi-110 068.

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