

# CGI at a glance

**S**atisfying clients is our business. Through a consistent, disciplined and accountable delivery approach, CGI has achieved an industry-leading track record of 95% of projects on time and within budget, and a client satisfaction score that consistently measures 9 out of 10.

## OUR APPROACH

- **Local accountability** – We live and work near our clients to provide a high level of responsiveness. Your local CGI team speaks your language, understands your business environment, and collaborates to meet your goals and advance your business.
- **Committed experts** – CGI's professionals have extensive industry, business and technology expertise to help you succeed. In addition, a majority of our professionals are company owners, providing an added level of commitment to your success.
- **Global reach** – Our local presence is complemented by an expansive global delivery network that ensures you have access to the best-fit capabilities and resources to meet your needs 24/7.
- **Comprehensive quality processes** – CGI's investment in quality frameworks and rigorous client satisfaction assessments provides for a consistent track record of on time and within budget project delivery.
- **Digital expertise** – CGI provides a suite of digital enablers that help our clients become customer-centric digital organizations. Through our tangible innovation approach, we deliver digital services and solutions that extend beyond ideas into real-world, practical and outcome-driven results.

## OUR SERVICES

- **High-end business and IT consulting** – Expertise to help grow your business, drive revenue, improve efficiency and become more agile
- **Systems integration services** – System architecture, system development and implementation of business and technology solutions
- **Application development and management** – Design, development, implementation, maintenance and improvement of business applications
- **Infrastructure services** – Comprehensive infrastructure management capabilities that adapt to business requirements and service priorities



## KEY STATISTICS

- Founded in 1976
- One of the world's largest independent IT and business process services companies
- 65,000 professionals present in 400 locations across 40 countries
- Global delivery capabilities through centers located on 5 continents
- 2015 revenue: CA\$10.3 billion
- Estimated backlog: CA\$20.7 billion
- NYSE: GIB — TSX: GIB.A

*Key statistics verified as of March 31, 2016. Statistics are updated on a quarterly basis.*

- **Business process services** – Management of back-office business processes to streamline operations
- **CGI solutions** – Portfolio of 150-plus CGI-developed business and IT solutions that reduce costs and create operational efficiencies

## OUR INDUSTRIES

- **Financial services** – Helping market-leading retail and wholesale banks, capital markets and insurers accelerate digital transformation to future business models
- **Health** – Partnering with clients across health delivery, payment, research, development and regulation to enable better decisions and outcomes through insights
- **Government** – Helping government clients to innovate to deliver mission-critical digital government services
- **Communications** – Supporting leading communications services providers across North America, Europe and Asia Pacific in winning the digital battle for customers
- **Utilities** – Partnering with hundreds of major utilities, including electricity, gas and water clients, transform the digital customer experience and achieve operational excellence
- **Manufacturing** – Enabling digitalization beyond organizational boundaries in multiple sectors, including mining, metals, pulp and paper, chemicals, aerospace, automotive, high tech, electronics and other industrial products
- **Retail and consumer services** – Supporting clients in personalizing the omni-channel customer experience through digital business transformation
- **Oil and gas** – Helping leading upstream and downstream companies extract more value from every aspect of their supply chain
- **Transportation** – Working with leading aviation, rail, maritime, and road and regional transit clients in improving the passenger experience and achieving efficiencies
- **Post and logistics** – Helping major postal organizations and logistics strengthen customer focus and achieve cost savings

## OUR COMMITMENT

CGI's continuous growth is a testament to the confidence clients place in us and to the dedication of our professionals. At CGI, we feel a powerful sense of ownership and accountability. That's why a majority of us are CGI shareholders.

The result for our clients: We are the full-service provider with the global resources, industry and digital expertise, and dedicated professionals needed to achieve results.

## REPRESENTATIVE CLIENTS

- ABN AMRO
- Air France – KLM
- Australia and New Zealand Bank (ANZ)
- AXA
- Bell Canada
- Blue Cross Blue Shield
- BNP Paribas
- Bombardier
- BT Group plc.
- Carrefour
- EADS
- E.ON
- EDF
- EDP
- GDF Suez
- Government of Canada
- ING
- New York City
- Pfizer
- PostNord
- Société Générale
- Southern California Edison
- State of California
- Statoil
- TD Bank Financial Group
- U.S. Department of Defense
- U.S. Department of State
- U.S. Environmental Protection Agency
- Vodafone
- Volvo

For more information about CGI, visit [www.cgi.com](http://www.cgi.com) or email us at [info@cgi.com](mailto:info@cgi.com).