

# Sapient Sample Paper

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Company : Sapient  
Date :  
College :

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**Introduction to Sapient:** We are a leading IT services firm that plans, designs, implements, and manages information technology to improve business performance for Global 2000 clients. Sapient was founded in 1991 based on a single promise: to deliver the right business results on time and on budget. Sapient's fixed-price/fixed-time model, combined with industry, design, technology, and process expertise, provides clients with the highest business value at the lowest total cost of ownership. Sapient's integrated delivery centers are located across the United States and in Canada, the United Kingdom, Germany, and India. More information about Sapient can be found at

Our unique culture lends itself to a progressive management approach. Our leaders are unassuming and non-hierarchical. Everyone in the organization, including our co-CEO's, share office space and there is an open door atmosphere in every office. While we are not penny-wise, pound-foolish, our leaders are highly cost-conscious as our market rewards such discipline. As a result, our executives are self-sufficient and approach their work with a "roll up your sleeves" work ethic. For their people, our executives provide an environment with challenging opportunities, strong leadership, and support for the team to grow. They must work to ensure that a trusted environment is created that promotes initiative, experimentation, and risk-taking. They proactively raise and openly address issues and problems quickly and constructively and are open-minded and adaptable to new ideas, approaches, and change.