

Organisation of Commerce and

Management

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University Exam

Commerce HSC

Maharashtra State Board

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# Organisation of Commerce and Management

Time : 3 Hours

Marks : 100

**Q.1 (A) Select the proper option from the options given below and rewrite the sentences :(5) [15]**

- The oldest and simplest form of business organisation is \_\_\_\_\_.  
(a) Sole trading concern (b) Partnership (c) Joint Hindu family business
- World Trade Organisation was established in the year \_\_\_\_\_.  
(a) 1991 (b) 1995 (c) 1992
- The tenure of Central Consumer Protection Council is \_\_\_\_\_ years.  
(a) five (b) four (c) three
- \_\_\_\_\_ is the principle of specialisation.  
(a) Division of work (b) Centralisation (c) Discipline
- Regular and prompt payment of taxes is the responsibility of business towards \_\_\_\_\_.  
(a) customers (b) government (c) shareholders

**(B) Match the pairs from Group 'A' with Group 'B' : (5)**

Group 'A'	Group 'B'
(a) Multinational companies	(1) 1986
(b) Fair prices	(2) Top Level Management
(c) Consumer Protection Act	(3) Operates only in one country
(d) Managing Director	(4) Natural disaster
(e) Floods	(5) Consumers
	(6) Operate globally
	(7) Lower level management
	(8) Welfare facilities
	(9) Man-made disasters
	(10) 1956

**(C) Fill in the blanks and rewrite the sentences : (5)**

- The minimum number of persons required for registration of a private company is \_\_\_\_\_.
- To earn \_\_\_\_\_ should not be the sole aim of business organisation.
- An effort to bring uniformity in the work of various departments is called \_\_\_\_\_.
- Management is a \_\_\_\_\_ science.
- \_\_\_\_\_ is the father of scientific management.

**Q.2 Write short notes on the following. (Any THREE) : (15)**

- Rights of consumers
- Features of professional management
- Importance of controlling
- Need for privatisation.

**Q.3 Distinguish between the following. (Any THREE) : (15)**

- Private sector enterprise and Public sector enterprise.
- Management and Administration.
- Organising and Staffing.
- District forum and State commission.

**Q.4 State with reasons whether the following statements are True or False. (Any THREE) : (15)**

- We cannot make any changes in the field of management.
- Sole trader has a weak bargaining power.
- Business organisations have no social responsibilities.
- Principles of management are applicable to all types of organisations.

**Q.5 Write short answers of the following. (Any TWO) : (10)**

- State the features of Total Quality Management.
- State the need of Liberalisation.
- 'Management is an Art'. Explain.

**Q.6 Answer the following questions : (10)**

What is Joint Hindu family business? Explain the features of joint Hindu family business.

OR

What is co-operative organisation? Explain its merits and demerits.

**Q.7 Answer the following questions : (10)**

Describe the various levels of management.

OR

What is planning ? Explain its importance.

**Q.8 Answer the following question : (10)**

Explain the social responsibilities of Business Organisation towards the Customers and Government.