

**MBA-752****MS-02**

**M.B.A. DEGREE EXAMINATION –  
JANUARY 2009.**

(AY 2003–04 to CY 2005 batches only)

**MANAGING MEN**

Time : 3 hours

Maximum marks : 75

Answer for 5 marks question should not  
exceed 2 pages.

Answer for 15 marks questions should not  
exceed 5 pages.

**PART A — (3 × 5 = 15 marks)**

Answer any **THREE** questions.

All questions carry equal marks.

1. What is manpower planning?
2. Discuss the different types of selection tests.
3. What are the advantages of analysing jobs?
4. Distinguish between recognised and registered trade union.
5. What is merit rating?

PART B — (4 × 15 = 60 marks)

Answer any FOUR questions.

All questions carry equal marks.

6. Discuss the salient features of a personal policy and explain how it is formulated in companies.
7. Bring out the various selection practices followed in our country.
8. Who are the persons involved in an appraisal process in the various appraisal techniques followed by organisations?
9. Explain the various approaches to job design.
10. Wages and salary are generally based on certain principles. What are they? Explain the basis for them.
11. Critically evaluate the working of collective bargaining in the Indian industries. What are its hurdles and how will you overcome them?
12. Explain briefly laws and rules governing employee benefits and welfare.