

## **SAP uAcademy Course Details**

### **Why SAP Education**

SAP systems are online interactive systems that provide a complete solution to the information needs to an organization.

A sound knowledge of SAP applications will prepare business and technical students for the corporate world. Business and IT Graduates with SAP ERP Application knowledge can quickly get into the groove of an organization running such applications or can introduce these applications as tools for better business practices and processes. Job-seekers and future BE, MBA's (MCA's) and B.Com/BBM's (BCA's) would be well advised to gain an intimate know-how of the applications used in the real-world.

Participants would understand an ERP from all perspectives. Many Business school graduates who plan to be entrepreneurs can implement any ERP after an understanding of such a product.

### **Benefits of SAP Education**

The benefits of SAP education are as follows:

1. Increase the net market value of the resource – SAP is becoming almost a necessity for the enterprises to manage their business processes, so in this regard a professional having this knowledge adds value to the organization immediately.
2. Increase in job placement – On the direct advantage SAP learning would increase the operating knowledge of the core domain business process and quickly can be ramped on the actual job function. This directly cuts the training cost on SAP for the prospective employers.
3. Increase in ability to manage the business– SAP training would quickly enable the resources to effectively use the business information for their decision making and focus on the objectives of their core competencies.
4. Manage the IT systems in tune to the business demands –The resources would have the necessary knowledge to manage the application in tune to their business demands, rather than depending on the external consultants for designing and configuring the business application.

## **Course Details and Pricing**

### **1. SAP01 COURSE CONTENT**

SAP01 is a course that introduces you to the various SAP solutions, applications, components, and terminology. It is a must-do foundation course that provides the participant with the basic SAP knowledge which can be useful to learn high-end SAP courses.

The participant could be a beginner in SAP or a member of a team involved in organizing and planning an SAP implementation. The participant needs to have a working knowledge of PCs, Microsoft Office, and internet browsers. No specific technical knowledge is required. However, a familiarity or working experience with basic business processes will be helpful. As this is an overview course, the details of the SAP applications and components are left to subsequent courses.

The course begins with giving a background of SAP, the company, in terms of founding history, market growth, and product portfolio. The participant is then familiarized with basics such as logging on to an SAP system and navigating within it, common terminology, and concepts. Once this is complete, the course moves on to introduce and familiarize the participant with the different SAP solutions and components.

Every section of the course is complemented by simulations that depict to the participant scenarios and case studies of different business situations handled in the SAP system.

S.No.	Module	Course Content
1.	Functional	<b>SAP 01</b> <ul style="list-style-type: none"> <li>➤ mySAP Business Suite</li> <li>➤ SAP NetWeaver incl. Business Information Warehouse, Exchange</li> <li>➤ Infrastructure and Enterprise Portals</li> <li>➤ mySAP ERP (Enterprise Resource Planning) incl. Financials, Human Capital Management, Logistics and Operations, and Analytics and Planning</li> <li>➤ mySAP Customer Relationship Management</li> <li>➤ mySAP Supply Chain Management.</li> <li>➤ mySAP™ Supplier Relationship Management</li> <li>➤ mySAP Product Lifecycle Management</li> <li>➤ mySAP Small and Midsize Business</li> <li>➤ mySAP xApps</li> </ul>

**Pricing:**

Functional/Technical Module	Course	Mode of Delivery
Functiona I	SAP 01 24 Hours	e-learning

Course Name	Course Price/Student	Course Duration	Minimum number of Students
SAP 01	10000/*- INR + Tax	1 month	500

**\* SAME COURSE IS AVAILABLE IN THE MARKET FOR Rs 20000 + taxes**

## **2. TERP 10 COURSE CONTENT**

A world's first, the SAP TERP10 course gives a broad understanding of SAP ERP skills based on a functional scope of real-world SAP Best practices, something never before available in an academic course. This uAcademy course is well designed and ensures easy navigation and thus helps equip the student with the best practices knowledge that is most required in industries today.

Students who take up the SAP-TERP10 course will have the added advantage of being equipped with a good understanding of business processes adopted in companies. They will also get insights into the best practices on how information-communication can be leveraged upon to optimize business processes and transform the way business is done.

- MySAP ERP BASICS
- Financial Accounting
- Production Planning
- Manufacturing Execution
- Procurement
- Inventory and Warehouse Management
- Workforce Process Management
- Aftermarket Sales and Service
- Professional-Service Delivery
- Integration with SAP Portfolio
- SAP NetWeaver
- Certification examination based on the content of the course

<b>Functional/Technical Module</b>	<b>Course</b>	<b>Mode of Delivery</b>
<b>Functional</b>	<b>TERP 10 (80 Hours)</b>	<b>e-learning</b>

<b>Course Name</b>	<b>Course Price/Student</b>	<b>Course Duration</b>	<b>Minimum number of Students</b>
<b>TERP 10</b>	<b>50,000/*- INR + Tax</b>	<b>2 month</b>	<b>500</b>

**\* SAME COURSE IS AVAILABLE IN THE MARKET FOR Rs 80000 + taxes**

### 3. CONSULTANT COURSE CONTENT

Few credentials in the business world carry as much value as of SAP certification. Those who hold it have honed their skills through rigorous study or direct experience. They have demonstrated their abilities by passing demanding, process-oriented exams. Regardless of whether you are an MBA, MCA, or an Engineer, SAP certification can give you a distinct competitive advantage.

Note: 50% of the SAP 01 course content is covered under Consultant Course.

	<b>Consultant - Functional/Technical Module</b>	<b>Course</b>
1	<b>Functional - Finance</b>	<b>MySAP ERP – Financials</b> <ul style="list-style-type: none"> <li>➤ General Accounting Global setting</li> <li>➤ General Ledger Accounting</li> <li>➤ Accounts Receivable</li> <li>➤ Accounts Payable</li> <li>➤ Banking Accounting</li> <li>➤ Asset Accounting</li> <li>➤ Funds managements</li> <li>➤ Travel Management</li> </ul>
2	<b>Functional – Human Resource</b>	<b>My SAP HCM 6.0</b> <ul style="list-style-type: none"> <li>➤ Enterprise Structure</li> <li>➤ Personnel Management</li> <li>➤ Personnel Time Management</li> <li>➤ Training &amp; Event Management</li> <li>➤ Organizational Management</li> <li>➤ Payroll</li> <li>➤ Compensation Management &amp; Personnel Cost Planning</li> </ul>
	<b>Functional – Sales and Distribution</b>	<ul style="list-style-type: none"> <li>➤ Processes in sales and distribution:</li> </ul>

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|--|--|---|
|  |  | <ul style="list-style-type: none"><li>➤ Organizational structures in sales<br/>and distribution, working with customer and material master data in sales and distribution, overview of the process chain for sales order processing,</li><li>➤ Introduction to pricing in sales and distribution, introduction to the availability check, sales and distribution processing with make-to-order production credit memo processing and returns processing</li><li>➤ introduction to sales and distribution reporting<br/>Sales</li><li>➤ Creating and processing sales orders, sales document types, item categories, schedule line categories document flow and copying control, partner determination, contracts and scheduling agreements, special business transactions, incompleteness logs, material determination , material listing/exclusion, product selection, free goods</li><li>➤ Mini case study in sales</li></ul> |
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3	Technical	<b>MySAP ERP – ABAP Programming</b> <ul style="list-style-type: none"> <li>➤ ABAP contains the following components.</li> <li>➤ ABAP/4 Development Workbench</li> <li>➤ Data Dictionary</li> <li>➤ Internal Tables</li> </ul>
		<ul style="list-style-type: none"> <li>➤ ABAP/4 Reporting</li> <li>➤ Dialog programming</li> <li>➤ Batch Data Communication</li> </ul>

**Pricing:**

Functional/Technical Module	Course	Mode of Delivery
Functional/ Technical	Consultant Course- 200 hrs <u>Functional</u> <ul style="list-style-type: none"> <li>• Sales &amp; Distribution</li> <li>• Finance</li> <li>• Human Resource</li> </ul> <u>Technical</u> <ul style="list-style-type: none"> <li>• ABAP</li> </ul>	e-learning

Course Name	Course Price/Student/Module	Course Duration	Minimum number of Students
Consultant Course	1,00000*/- INR + Tax	5 months	100

**\* SAME COURSE IS AVAILABLE IN THE MARKET FOR Rs 1,60,000/ + taxes**

## 4. Business One COURSE CONTENT

### Course for the Commerce/Business Management/B.Sc (Computer Science) Graduates

SAP B1 course helps Non-Engineering Graduates to get employment in Small and Medium Enterprises (SME). Most of the B.B.M/B.Com/B.Sc(comp)/B.C.A students end up getting a job in BPO or call center. This course is aimed towards providing an alternate and more robust career to the Non-Engineering graduates. There are over 10000 companies in India using SAP ERP to run their Business Process effectively. Around 70% of them use SAP B1 Software.

#### Course Details

- 100 hours of On-Campus classroom training imparted by SAP Partner.
- Detailed SAP B1 course material.
- End of Topic Exercises to measure the understanding of the candidate.

#### Course Objective:

- To facilitate Non-Engineering students with an opportunity to build a career as functional experts in IT Industry. i.e. A career alternate to BPO/Call center Jobs

Financials	Logistics	Customer Relationship Management	Human Resource
<p><b>Chart of Account</b></p> <ul style="list-style-type: none"> <li>• General Ledger</li> <li>• Journal Entries</li> <li>• Journal Vouchers</li> <li>• Multi-currency</li> <li>• Fixed Assets</li> <li>• Financial Reports</li> <li>• Cash Flow Data</li> <li>• G/L Accounts &amp; Business</li> <li>• Partners</li> <li>• Aging Reports</li> <li>• Tax</li> </ul> <p><b>Banking</b></p> <ul style="list-style-type: none"> <li>• Incoming Payments</li> <li>• Credit Card Management</li> <li>• Payment Engine</li> <li>• Bank Statements</li> <li>• Reconciliation</li> <li>• Dunning System</li> </ul> <p><b>Cost Accounting</b></p> <ul style="list-style-type: none"> <li>• Profit Centers</li> </ul>	<p><b>Sales</b></p> <ul style="list-style-type: none"> <li>• Sales Order</li> <li>• Delivery</li> <li>• Pick &amp; Pack</li> <li>• Gross Profit Calculation</li> <li>• Structured Marketing Docs</li> <li>• Sales Analysis Report</li> </ul> <p><b>Procurement</b></p> <ul style="list-style-type: none"> <li>• Purchase Order</li> <li>• MRP</li> <li>• Purchase Analysis Report</li> </ul> <p><b>Inventory Management</b></p> <ul style="list-style-type: none"> <li>• Batch Management</li> <li>• Serial Numbers Management.</li> <li>• Customer/Vendor Catalog</li> <li>• Numbers</li> <li>• Continuous Stock Management</li> <li>• Price Lists</li> </ul> <p><b>Production</b></p> <ul style="list-style-type: none"> <li>• Bill of Material</li> <li>• Production Orders</li> </ul>	<p><b>Activities Management</b></p> <ul style="list-style-type: none"> <li>• Opportunity Management</li> <li>• Opportunities</li> <li>• Opportunity Analysis</li> <li>• Reports</li> </ul> <p><b>Service Management</b></p> <ul style="list-style-type: none"> <li>• Opportunities Pipeline</li> <li>• Service Call</li> <li>• Customer Equipment Card</li> <li>• Service Contract</li> <li>• Solutions Knowledge Base</li> <li>• Service Reports</li> </ul> <p><b>Calendar</b></p> <ul style="list-style-type: none"> <li>• Calendar</li> <li>• Microsoft Outlook</li> <li>• Integration</li> </ul>	<p><b>Payroll</b></p> <ul style="list-style-type: none"> <li>• provided through partner solutions</li> </ul> <p><b>Employee Data Management</b></p> <ul style="list-style-type: none"> <li>• Employee</li> <li>• Human Resources Reports</li> </ul>

<b>Course Objective</b>	<b>Course Name</b>	<b>Duration</b>	<b>Useful for</b>	<b>Minimum number of Students</b>	<b>Price offered under B2B model</b>
Placement Oriented Course (Instructor Led Course)	<b>B1 Course</b>	100 hrs	B.Com/BBM/B.Sc(Comp)/MBA/MCA/B-Tech	500	<b>Rs.25,000/-+ Taxes</b>

***\* SAME COURSE IS AVAILABLE IN THE MARKET FOR Rs 50,000/ + taxes***

## **GLOBAL CERTIFICATION:**

On completion of the Consultant Course/ Business One Course, Participant has an option to get a Global Certification by appearing for an Online Examination conducted by SAP. The Global Certification Price is as follows:-

### **First Time Certification**

<b>Course Name</b>	<b>Certification Price/Student</b>
<b>Consultant Course</b>	30000*/- INR + Tax
<b>TERP 10 Course</b>	15,000/- INR + Tax
<b>Business One Course</b>	12000/- INR + Tax

- *Provided the certification is taken within 30 days from the date of completion of Course Duration (5 months). Else the pricing is Rs 35,000/- + Tax*

### **Re-Certification**

<b>Course Name</b>	<b>Certification Price/Student</b>
<b>Consultant Course</b>	35000/- INR + Tax
<b>TERP 10 Course</b>	15000/- INR + Tax
<b>Business One Course</b>	12000/- INR + Tax

Note: On completion of course, the participant will be given a Participation Certificate.