

**Key Facts:**

- First Indian IT company to cross the \$ 2 billion annual revenue mark
- Among Top 25 IT Consulting companies in the world
- Global customers include 7 of the Fortune Top 10 companies
- Global network of over 100 offices worldwide
- 1000 clients across 53 countries
- Over 25 client dedicated ODCs (Offshore Development Centres)

**Strategic alliances**

IBM, Microsoft, Sun Microsystems, HP, SAP, Oracle and many others

**Key Financial Facts**

2005 revenue: Rs. 3288 crore

1-yr. growth rate: 9.8 percent

**Personnel Highlights**

Number of employees: 40,000 TCSers

**Board of Directors**

R N Tata (Chairman)

S Ramadorai (CEO and Managing Director)

Aman Mehta

Naresh Chandra

**Registered Office**

Bombay House,  
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Mumbai 400 001.

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Fax : 022 5665 8080

Website : [www.tcs.com](http://www.tcs.com)

## Company Overview

Tata Consultancy Services Limited (TCS) is one of the world-leading **information technology consulting, services, and business process outsourcing organization**. TCS commenced its operations in 1968 as a BPO and today with a presence in 34 countries across six continents and a comprehensive range of services across diverse industries, it is one of the world's leading Information Technology companies. Seven of the Fortune Top 10 companies are among TCS valued customers.

Couple of outstanding innovations from TCS includes **Integrated Quality Management System and Customer Banking System**. In telecommunications, TCS is about to introduce one of the first systems to include some of the architectural work in space. TCS has very high design competency for aircraft manufacturers. TCS plans to continuously move up the customer's value chain by leveraging its proficiencies in emerging technologies like Radio Frequency Identification (RFID) and embedded systems, and through new offering like engineering and industrial services.

TCS is a part of one of Asia's largest conglomerates - the \$ 13 billion TATA Group – which spreads in Energy, Telecommunications, Financial Services, Chemicals, Engineering & Materials and Information Technology.

### TCS Mission:

“To help customers achieve their business objectives by providing innovative, best-in-class consulting, IT solutions and services. Make it a joy for all stakeholders to work with us.”

### TCS Vision:

“To be among the global top 10 by 2010”

## SERVICES

### Consulting

One of the first companies to set up an independent consulting division, TCS includes consulting as an integrated part of any assignment to its customers in different industry segments.

### IT Services

Application development and maintenance services over the entire IT application life cycle including migration and re-engineering, e-commerce and internet services, testing services, architecture and technology consulting, systems integration, as well as packaged software implementation across multiple industry and technology domains.



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## Asset Based Solutions

Utilizing its proprietary software assets to deliver solutions to clients in specific industries and licensing several software intellectual property rights. Besides providing IT solutions to its clients, we develop and market a variety of products across diverse industries including products such as the Hospital Management System, eIBS, NCS, FIG and Quartz™ for the banking and financial services industry, CemPac for the cement industry and also software development tools such as MasterCraft™, Assent, DataClean and Infrex

## IT Infrastructure

Offer services including complete outsourcing of IT networks, consulting and integration, hardware support and installation, and infrastructure management.

## Engineering and Industrial Services

Offer a range of engineering services, embedded software and R&D services to diverse clients, assisting in new product development and product lifecycle management through services in the areas of product design, simulation, engineering drafting, computer-aided engineering design and manufacturing, product data management and customisation of engineering software.

## BPO

We offer a variety of transaction based IT enabled services. These include inbound call centers, back office support, engineering services and database services. TCS's focus in this space is on transactional services, 24x7 for client needs from various geographies, ensuring business continuity and disaster recovery.

## Industry Verticals Served:

- Banking
- Retail and Consumer goods
- Financial services
- Insurance Transportation
- Healthcare and life sciences
- Telecom, Energy & Utilities
- Manufacturing, s-Governance
- Media and Entertainment
- Travel & Hospitality



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## Accolades

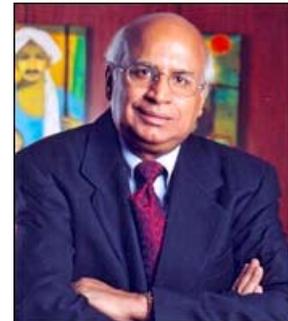
- HP-Invent Excellence in Partnership award - in recognition of TCS long partnership with HP, February 2004
- Bank One's 2003 Quality Award recognizing consistent quality in delivery and execution through day-to-day performance to Bank One, October 2003
- Asian Corporate Social Responsibility Award 2003 for TCS' Adult Literacy Program. The award is presented by the Asian Institute of Management's Ramon V. del Rosario, Sr. Center for Corporate Responsibility, September 2003
- Top Software Exporter Award for 2001-2002 by Software Technology parks of India (STPI)
- Banker Technology Award 2003 for project CDSX executed for the Canadian Depository for Securities Limited (CDS), June 2003
- IBM Lotus Beacon 2003 Award for the SmartGov solution implemented for the Government of Andhra Pradesh State, India, January 2003
- Ranked #1 in DataQuest IDC CSA survey for CIOs' choice of IT services companies in India, Dataquest, January 2003
- Best IT Consultant (Asia Pacific) for the year 2002-03, Global Finance, January 2002

### CEO Speaks:

#### ***On careers for young professionals:***

“Opportunity is in the commercial sense an output-input relationship. We have enabled businesses to perform better provided the business embraces technology and incorporates technology in real time. That is what institutions like us have done for young professionals.

They are selected from the best institutions. We train them in technology environment so that they absorb the technology fully and apply it to businesses. This cycle must go on at the speed at which you can absorb technology. That is what differentiates one organization from the other. If there is one thing young people need to do, it is do better than you did yesterday.



“Business operates at the speed at which you can run after learning, and learning never stops. All of us will become obsolete and irrelevant if people do not embrace learning. People relate to what the market forces are and enable institutions to do things differently everyday on an ongoing basis. Our commitment is to train professionals in different ways, in addition to classroom training, namely providing an e-enabled training environment, investing in infrastructure enabling and allowing people to learn on their own. We recruit people with domain capabilities (like insurance, telecom, retail and government) so that they bring the necessary skills.”

Business Line, January 4, 2003

### References:

1. [www.tcs.com](http://www.tcs.com)
2. TCS Annual Report 2004-2005
3. <http://inhome.rediff.com/money/2005/jan/24inter.htm>



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