

### BE3-R3: E-BUSINESS

**NOTE:**

1. Answer question 1 and any FOUR questions from 2 to 7.
2. Parts of the same question should be answered together and in the same sequence.

**Time: 3 Hours**

**Total Marks: 100**

1.
  - a) Describe some of the key features of e-commerce technology.
  - b) What do you understand by Applets? How are they different from Servlets?
  - c) What do you understand by auction aggregator and how does it work?
  - d) Describe the features and functionality of electronic billing presentment and payment system.
  - e) What kinds of products are most suited to be advertised online?
  - f) Explain any two main functionalities of network firewall.
  - g) What do you understand by Business Intelligence system? Explain.

**(7x4)**
2.
  - a) Describe the major types of auctions, their benefits, costs and the way they operate?
  - b) Explain E-tender as a system of E-Procurement. What are its merits over traditional tender system?

**(10+8)**
3.
  - a) What are the advantages of digital checking payment systems over traditional checking accounts? Name and give details of one major digital checking system.
  - b) Discuss the functional features of digital wallets. What are their major advantages?

**(10+8)**
4.
  - a) Identify and describe the main technologies that support online marketing.
  - b) How is online survey-taking and analysis different from the traditional process of mailing surveys?

**(10+8)**
5.
  - a) Identify the key security threats in the e-commerce environment.
  - b) Describe the key dimensions of e-commerce security.

**(10+8)**
6.
  - a) Describe, how various forms of encryption technology help protect the security of messages.
  - b) What do you understand by data-mining? Explain an E-commerce application that uses data-mining?

**(10+8)**

**7.**

- a)** While launching a new E-commerce venture, what decisions need be taken consciously and explicitly to be legally compliant?
- b)** Describe the basic marketing concepts needed to understand internet marketing.

**(10+8)**