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Total No. of Questions: 09]

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**B.Tech.** (Sem. - 7<sup>th</sup>/8<sup>th</sup>)

## **E-SERVICES**

**SUBJECT CODE: IT - 404** 

**Paper ID**: [A0530]

[Note: Please fill subject code and paper ID on OMR]

Time: 03 Hours

Maximum Marks: 60

# **Instruction to Candidates:**

- 1) Section A is Compulsory.
- 2) Attempt any Four questions from Section B.
- 3) Attempt any Two questions from Section C.

## **Section - A**

Q1)

 $(10\times 2=20)$ 

- a) What are the implications of E-Financial transaction?
- b) What do you mean by signature coding?
- c) What is role of an accountant in an organisation?
- d) What are the advantages of online trading?
- e) What do you mean by ROI?
- f) What is the benefit of mutual funds?
- g) What is the use of financial models?
- h) What are digital signatures?
- i) What are the benefits of electronic checks?
- j) Define SSL.

#### Section - B

 $(4 \times 5 = 20)$ 

- Q2) Compare and discuss advantages and disadvantages of E-marketing and traditional marketing.
- Q3) Explain the process of E-banking in detail.
- Q4) Explain the concept of E-Financial transactions with the help of suitable example.
- Q5) Elaborate the marketing planning carried out at different levels of the organisation.
- Q6) Discuss the pros and cons of trading on the internet.

### **Section - C**

 $(2 \times 10 = 20)$ 

- Q7) List different financial models being used? Explain any two models in detail?
- Q8) Explain in detail accounting cycles with the help of suitable examples.
- **Q9**) Write short notes on:
  - (a) Segmentation and trading.
  - (b) Budgeting.

