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SECOND SEMESTER M.Com. DEGREE EXAMINATION AUGUST 2013

(CUCSS)

MC 2C 06 - INTERNATIONAL BUSINESS

Time: Three Hours

Maximum: 36 Weightage

Part A

Answer all questions.

Each question carries 1 weightage.

- 1. Define International Business.
- 2. What is an MNC?
- 3. Define BOP.
- 4. What do you understand by Free Trade Zones?
- 5. What is WTO?
- 6. Define the term Currency Risk.

 $(6 \times 1 = 6 \text{ weightage})$

Part B

Answer any **six** questions.

Each question carries 3 weightage.

- 7. Explain the features of MNCs.
- 8. Explain the reason for going abroad for business.
- 9. State the significance of BOP.
- 10. State the advantages of SEZ.
- 11. Explain the socio-cultural influence on International Trade.
- 12. Distinguish between Transfer pricing and Retrograde pricing.
- 13. Explain the different ways of International promotions.
- 14. Explain the role of FII in Underdeveloped economies.

 $(6 \times 3 = 18 \text{ weightage})$

Turn over

Part C

Answer any **two** questions.

Each question carries 6 weightage.

- 15. Explain the techniques of International Business.
- 16. Discuss the various risks in International Business.
- 17. Explain the role and functions of International Promotional agencies involved in the development of International Business.

 $(2 \times 6 = 12 \text{ weightage})$

