Management Paper III

Time Allowed: 2½ Hours]

[Maximum Marks: 150

Note: This Paper contains Seventy five (75) multiple choice questions. Each question carries Two (2) marks. Attempt *All* questions.

3.

- Which of the following statements is true?
 - (A) MC is a subset of incremental cost
 - (B) Incremental cost is a subset of MC
 - (C) MC is subset of sunk cost
 - (D) Sunk cost is a subset of incremental cost
- 2. In order to predict human behaviour, it is best to supplement your intuitive opinions with information derived in what fashion?
 - (A) Common sense
 - (B) Systematic inquiry
 - (C) Direct observation
 - (D) Organisational theory

the employer's liability under the Maternity Benefit Act and

Workmen's Compensation Act.

.....absolves

- (A) Employee's Provident Fund Act,1952
- (B) Industrial Employment
 (Standing Order) Act, 1946
- (C) Employees State Insurance Act, 1948
- (D) Industrial Disputes Act, 1947

- 4. As per Pecking-Order theory, the first financing choice in order of preference is:
 - (A) Retained earnings
 - (B) Non-convertible debt
 - (C) Preference shares
 - (D) Equity
- 5. Identify the *incorrect* pair of "Strategy-Approach":
 - (A) Market Penetration—Increase number of users
 - (B) Market Development—Sell in new locations
 - (C) Product Development—

 Improve Technology
 - (D) Diversification—Convince nonusers to use the product

6. Study the following table about various methods of selective inventory control and answer the question at the end of the table:

Inventory Control Concepts Methods

- (1) ABC analysis (a) Speed of movement of inventory
- (2) XYZ classification (b) Combination of unit cost and consumption pattern
- (3) VED analysis (c) Unit cost of inventory
- (4) FSN classification (d) Criticality of inventory item

Which of the following indicates the *correct* match of the methods and the concepts ?

- (A) (1)–(a), (2)–(b), (3)–(c), (4)–(d)
- (B) (1)–(b), (2)–(c), (3)–(d), (4)–(a)
- (C) (1)–(c), (2)–(a), (3)–(b), (4)–(d)
- (D) (1)–(d), (2)–(a), (3)–(c), (4)–(b)

- 7. Organise the following in the *correct* sequence:
 - (1) Knowledge
 - (2) Business Intelligence
 - (3) Data
 - (4) Information

Choose the right option:

- (A) (1), (2), (3), (4)
- (B) (1), (4), (2), (3)
- (C) (3), (4), (1), (2)
- (D) (3), (4), (2), (1)
- 8. Which of the following is *not* a force in the Porter's Five Forces Model?
 - (A) Bargaining Power of Buyers
 - (B) Bargaining Power of Suppliers
 - (C) Industry Rivalry
 - (D) Bargaining Power of Dealers

- 9. Which of the following is *not* among the thrust areas of policy for SSIs in India?
 - (A) Resources availability
 - (B) Rehabilitation of sick SSI units
 - (C) Timely and adequate credit availability
 - (D) Quality improvement support
- 10. On basis of the statements given below, answer the following question:

Puffery in advertisement is:

- (1) An exaggerated claim in an advertisement that is considered as illegal
- (2) An exaggerated claim in an advertisement that is considered as legal
- (3) Usage of claims like 'best', 'greatest', 'finest', for a product or service
- (3) Based on the concept of 'Placebo Effect'
- (A) Options (1) and (3) are correct
- (B) Options (1) and (2) are correct
- (C) Options (1), (3), (4) are correct
- (D) Options (2), (3) and (4) are correct

- 11. The process of deciding what positions the firm will have to fill is called:
 - (A) Recruitment
 - (B) Selection
 - (C) Personnel Planning
 - (D) Interviewing
- 12. Training evaluation criteria include all but :
 - (A) Reactions
 - (B) Results
 - (C) Relevance
 - (D) Behaviour

- 13. Match the pair for the following and indicate the *correct* option :
 - (a) Constant growth (i) Capital Budgeting Technique
 - (b) Profitability (ii) Capital Structure Index Theory
 - (c) Modigliani- (iii) Corporate Restruc- Miller approach turing
 - (d) Leveraged (iv) Share valuation buyout Model
 - $({\rm A})\ \ (a)\hbox{--}(i),\, (b)\hbox{--}(ii),\, (c)\hbox{--}(iii),\, (d)\hbox{--}(iv)$
 - (B) (a)-(ii), (b)-(iii), (c)-(iv), (d)-(i)
 - (C) (a)-(iii), (b)-(ii), (c)-(i), (d)-(iv)
 - (D) (a)-(iv), (b)-(i), (c)-(ii), (d)-(iii)

- 14. Why is international trade significant among countries ?
 - (A) For promoting the world peace
 - (B) For decreasing cost of production
 - (C) For difference in the taste and preference among nations
 - (D) To earn foreign exchange
- 15. The component of an effective performance management process that explains each employee's role in terms of his or her day-to-day work is called:
 - (A) Role clarification
 - (B) Goal alignment
 - (C) Developmental goal setting
 - (D) Direction sharing

- 16. Which concept shows the overall output generated at a given level of input?
 - (A) Cost function
 - (B) Production function
 - (C) Marginal rate of technical substitution
 - (D) Isocost
- 17. Balance Score Card emphasizes on:
 - (A) only the strategy
 - (B) the importance of measuring business performance
 - (C) critical incident method
 - (D) intellectual capital

- 18. Inputs to the selection process include all but :
 - (A) Job applicants
 - (B) Human resource planning
 - (C) Supervision
 - (D) Job analysis
- 19. Which of the following approaches
 to dividend valuation assumes a
 constant non-growing dividend
 stream ?
 - (A) Constant growth model
 - (B) Variable growth model
 - (C) Zero growth model
 - (D) Gordon model

- 20. When a manager focuses on making whatever products are easy to produce, and then trying to sell them, that manager has a.....orientation.
 - (A) Marketing
 - (B) Production
 - (C) Sales
 - (D) Profit
- 21. Organise the following activities in production planning process in the *correct* order:
 - (1) Master Production Schedule
 - (2) Raw Material Purchase Orders
 - (3) Aggregate Production Planning
 - (4) Material Requirements
 Planning

Choose the right option:

- (A) (3), (1), (2), (4)
- (B) (3), (1), (4), (2)
- (C) (4), (3), (2), (1)
- (D) (1), (2), (3), (4)

- 22. The standard error of the mean will decrease :
 - (A) As the sample size increases
 - (B) As the sample standard deviation increases
 - (C) To a point and then remains constant
 - (D) As the sample size decreases
- 23. A dog division stands for:
 - (A) A low market growth rate but high market share
 - (B) A high market growth rate and high market share
 - (C) A high market growth rate and low market share
 - (D) A low market growth rate and low market share

- 24. What are the areas of primary focus for "Public Entrepreneurship"?

 Which deals with revitalization of government agencies?
 - (A) Creation, Innovation
 - (B) Customer, Creation
 - (C) Customer, Efficiency
 - (D) Innovation, Efficiency
- 25. Choose the *correct* option :

Performance Review System, that makes managers rate people on normal distribution curve :

- (A) Is ethically correct
- (B) Values the full development of peoples' potential
- (C) Creates misalignment between values and practices
- (D) Increases productivity of employees

- 26. Which of the following techniques is least susceptible to personal biases?
 - (A) Rating scales
 - (B) Check lists
 - (C) Forced choice
 - (D) BARS
- 27. Based on the statements below select the *correct* answer:

Hybrid systems:

- (1) Are similar in operations to the multiple channel system
- (2) Are systems where channel members perform complementary services
- (3) Are more vertical
- (4) Improve level of performance.
- (A) Statements (1) and (3) are correct
- (B) Statements (1) and (2) are correct
- (C) Statements (2) and (4) are correct
- (D) Statements (2) and (3) are correct

- 28. Because personal selling is taking on a more prominent role in the corporate marketing mix, selling today:
 - (A) requires fewer and less intensive communication skills than previously
 - (B) has become a less attractive career for college graduates
 - (C) Involves more use of communications and computer technologies
 - (D) Places greater focus on shortterm persuation, with less emphasis on consultation and problem solving

- 29. Which is the *correct* sequence, if we arrange various sources of finance from costliest to cheapest in terms of their cost of capital?
 - (A) Equity, Retained earnings,

 Debt, Preference
 - (B) Retained earnings, Equity,
 Preference, Debt
 - (C) Debt, equity, Preference,

 Retained Earnings
 - (D) Preference, Debt, Equity,

 Retained earnings
- 30. Which of the following is a non-DCF technique?
 - (A) PI
 - (B) IRR
 - (C) NPV
 - (D) ARR

- 31. Which theory considers the possibility of trade between two countries having the same factor endowment and consumer preference?
 - (A) Comparative advantage theory
 - (B) Heckscher—Ohlin theory
 - (C) Imitation-gap theory
 - (D) Absolute advantage theory
- 32. Role playing is often used to:
 - (A) Change attitudes
 - (B) Learn skills
 - (C) Change results
 - (D) Model behaviour

- 33. A demand curve suggesting unitary elasticity through out shall be:
 - (A) a rectangular hyperbola
 - (B) a straight line parallel to X-axis
 - (C) a straight line parallel to Y-axis
 - (D) a negatively sloping straight line of 45° angle
- 34. A common method of measuring attitudes is by using:
 - (A) in-depth interviews
 - (B) observing people's behaviour
 - (C) systematic differential scales
 - (D) a lie detector
- 35. Which of the following is *not* an environmental challenge facing human resources?
 - (A) Competition for scarce inputs
 - (B) Governmental rules and regulations
 - (C) Global competition
 - (D) Environmental activities

- 36. Assertion (A) :Dividing a segment into subsegments with a distinctive set of traits seeking a special combination of benefits
 - Reasoning (R): Godrej company introduced Ezee to target the consumers who wanted mild washing detergent for woollen clothes.
 - (A) Both (A) and (R) are correct and (R) is correct explanation of (A)
 - (B) Both (A) and (R) are correct but $(R) \quad is \quad not \quad the \quad correct \\ explanation \ of \quad (A)$
 - (C) (A) is correct but (R) is incorrect
 - (D) (A) is incorrect but (R) is ${\color{red} \mathbf{correct}}$

- 37. For a 't' distribution, increasing the sample size will affect :
 - (1) degrees of freedom
 - (2) the 't' ratio
 - (3) standard error of mean Choose the *correct* option :
 - (A) (1) only
 - (B) (2) only
 - (C) (3) only
 - (D) (1), (2) and (3)
- 38. Which of the following sets of activities truly reflects the strategic implementation?
 - (A) Leadership implementation,Organizational restructuring,Quality monitoring
 - (B) Resource allocation, Quality monitoring Management policies, Leadership implementation
 - (C) Organizational restructuring,Resource allocationManagement policies,Maintenance management
 - (D) Leadership implementation,
 Resource allocation,
 Management policies,
 Organizational restructuring

- 39. Which of the following sets of factors should an entrepreneur considers carefully before selecting a new project?
 - (A) Investment size, Location technology, Market conditions
 - (B) Investment size, competition, expertise, age, gender
 - (C) Investment size, Market conditions, Gestation period,
 Expertise
 - (D) Investment size, Repayment capability, Availability of loans,

 Profit margins

- 40. Which of the following is *not* a stakeholder of a company?
 - (A) Employee
 - (B) Customer
 - (C) Competitors
 - (D) Shareholder
- 41. Sabbatical means:
 - (A) Extra pay for not taking sick leave
 - (B) An extended leave of absence
 - (C) Benefits for time not worked
 - (D) Membership-based, nonfinancial rewards offered to attract and retain employees

- 42. The gap between what customers expect and what they receive when dealing with a firm, is:
 - (A) Related to the price they paid for something, not its quality
 - (B) Always positive because the higher of the two values is counted first
 - (C) One measure of their satisfaction with a firm and its products
 - (D) Impossible to measure because it is subjective, not objective

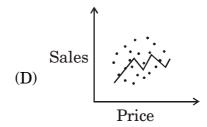
- 43. Which is the *correct* equation that calculates P (Profit before tax).
 Assume selling price per unit = Rs.
 S, variable cost per unit = Rs. V
 Number of units sold = U units and
 Total fixed costs = Rs. F.
 - (A) P = SV F
 - (B) P = U(S V) F
 - (C) P = FS V
 - (D) P = S(V F)
- 44. The exports to countries belonging to erstwhile British empire is called:
 - (A) ASEAN
 - (B) Commonwealth
 - (C) SAPTA
 - (D) SAARC

45. Which of the following figures represents perfect negative correlation between price and sales of a particular product of a company?









- 46. Penetration pricing of a product of a firm implies :
 - (A) low initial price followed by a high price
 - (B) high initial price followed by a low price
 - (C) moderate price of a product
 - (D) fluctuating price of a product
- 47. Which role in a group setting contributes to the social-emotional bonding of members and the groups overall success?
 - (A) facilitative or building role
 - (B) individualizing
 - (C) maintenance
 - (D) blocking

- 48. Match the *correct* option:
 - Graphic Rating Scale:
 - (A) Evaluation based on key incidents
 - (B) Rating in behavioural terms
 - (C) A scale that lists a number of traits and a range of performance for each
 - (D) Evaluation by ratee
- 49. Which of the following is *not* a hypothesis put forward to explain the rationale for issuing bonus shares and stock splits?
 - (A) Signalling hypothesis
 - (B) Trading range hypothesis
 - (C) Attention hypothesis
 - (D) Alternate hypothesis

50.	describes changes in an								
	individual consumer behaviour								
	arising from experience.								

- (A) Modeling
- (B) Perception
- (C) Learning
- (D) Motivation
- 51. A problem can be considered as Linear Programming Problem, if and only if it has:
 - (1) Objective function
 - (2) Costraints
 - (3) Alternative courses of Action
 - (4) Latest Technology
 - (A) (1) only
 - (B) (1) and (2)
 - (C) (1), (2) and (3)
 - (D) (1), (2) and (4)

- 52. Management Information System usually:
 - (I) Provides managers with a generalised computing and telecommunications strategy for problem solving
 - (II) Serves managers interested in weekly, monthly and yearly results on various performance parameters
 - (III)Performs and records daily routine transactions necessary for conducting business
 - (A) (I) only
 - (B) (II) only
 - (C) (III) only
 - (D) (I) and (II)

53. Match the following:

Types of Organization Characteristics Structure

- (1) Functional (a) Maximum use of limited functional resources
- (2) Network (b) Adopts to local conditions
- (3) Matrix (c) Simple communication
- (4) Territorial (d) More Agile and flexible
- (A) (1)–(a), (2)–(c), 3–(b), (4)–(d)
- (B) (1)–(c), (2)–(d), 3–(a), (4)–(b)
- (C) (1)–(b), (2)–(a), 3–(c), (4)–(d)
- (D) (1)–(d), (2)–(b), 3–(a), (4)–(c)
- 54. In which of the following types of ownership there is no distinction between the business entity and the owner(s):
 - (A) Company limited by shares
 - (B) The co-operative organization
 - (C) Proprietorship
 - (D) Joint stock company

- 55. Select the *correct* option:
 - Sarbanes-Oxley Act, 2002 emphasises on:
 - (A) Environmental Protection
 - (B) Work-life Balance
 - (C) Total quality Management
 - (D) Audit function and Financial disclosures
- 56. Which of the following is *not* a "Public Relations Function"?
 - (A) Assess the corporate reputation
 - (B) Audit C.S.R.
 - (C) Conduct positive image building activities
 - (D) Identify prospective customers

- - (A) Appreciation
 - (B) Deflation
 - (C) Depreciation
 - (D) Revaluation
- 58. In case the company goes into liquidation, which of the following is repayable first?
 - (A) Equity capital
 - (B) Redeemable preference capital
 - (C) Cumulative preference capital
 - (D) Debentures
- 59. Which type of unemployment takes place in the economy when there is a business downward?
 - (A) Frictional unemployment
 - (B) Structural unemployment
 - (C) Cyclical unemployment
 - (D) Unstructured unemployment

- 60. Which is the part of every interpersonal relationship?
 - (A) Conflict
 - (B) Love
 - (C) Stress
 - (D) Communication
- 61. Match the *correct* option:

Suspension:

- (A) Actual posting of an employee to a specific job
- (B) Termination of the services of an employee
- (C) Downward movement of an employee in the organisational hierarchy
- (D) Prohibiting an employee from attending work and performing normal duties assigned to him/ her

- 62. The basic objective of financial management is:
 - (A) Maximisation of profits
 - (B) Maximisation of shareholder's wealth
 - (C) Ensuring financial discipline in the organisation
 - (D) Ensuring returns to debentureholders
- 63. Which of the following methods is the most appropriate measure for cost reduction investment projects with unequal lives?
 - (A) Equivalent annual cost
 - (B) Equivalent annual NPV
 - (C) Equivalent present value index
 - (D) Capital rationing
- 64.is defined as the difference between the benefits a customer sees from a market offering and the costs of obtaining those benefits.
 - (A) Profit margin
 - (B) Surplus
 - (C) Customer value
 - (D) Consumer surplus

- 65. Which of the following is *not* an application of Markov Analysis?
 - (A) Brand switching analysis
 - (B) Accounts receivables problem
 - (C) Optimal maintenance policy
 - (D) Product mix decisions
- 66. Match the following:

Types of Production Characteristics System

- (1) Job type (a) Stationary Layout and Unique
- (2) Mass type (b) Functional Departments and Complicated Material Management
- (3) Batch type (c) Huge Volume and Standard Design
- (4) Project type (d) Large variety and Less Investment

Choose the $\ correct$ option :

- (A) (1)–(d), (2)–(c), (3)–(b), (4)–(a)
- (B) (1)–(a), (2)–(b), (3)–(c), (4)–(d)
- (C) (1)–(c), (2)–(d), (3)–(b), (4)–(a)
- (D) (1)–(b), (2)–(a), (3)–(d), (4)–(c)

67.	The number of telephone calls received per day to a particular telephone number can be best		. "Franchising" is an example of :					
			(A) Imitation strategy					
68.	modelled by using the:		(B) Innovation strategy					
	(A) Binomial distribution		(C) Broad scope strategy					
	(B) Uniform distribution		(D) Market scope strategy					
	(C) Poisson distribution		(
	(D) Normal distribution	70.	Choose the <i>correct</i> option:					
	Fill in the blank spaces:		Industrial Policy (1956) declared by					
	Ultimatelywas		the Government of India aimed at					
	replaced by the		establishing:					
			(A) Capitalistic economy					
	(A) G.A.T.T., W.T.O.							
	(B) W.T.O., G.A.T.T.		(B) Socialistic pattern of society					
	(C) G.A.T.S., W.T.O.		(C) Mixed economy					
	(D) I.M.F., G.A.T.T.		(D) Democratic economy					

- 71. An adult worker under the Factories Act, 1948 is eligible for leave with wages @ 1 day for every...... days worked during the preceding year.
 - (A) 50
 - (B) 20
 - (C) 15
 - (D) 240
- 72. In strategic pricing process, there are various steps undertaken as under:
 - (i) Selecting pricing method
 - (ii) Selecting the final price
 - (iii) Studying the competitors price
 - (iv) Estimating demand
 - (v) Selecting the pricing objective
 - (vi) Estimating cost

Select the *correct* sequence of steps from the following :

- (A) (i)—(v)—(iii)—(iv)—(vi)
- (B) (v)—(iv)—(vi)—(iii)—(i)—(ii)
- (C) (iv)—(iii)—(i)—(vi)—(v)
- (D) (ii)—(iii)—(v)—(vi)—(iv)—(i)

- 73. Assume the following facts:
 - Risk free return, $r_f = 7.75\%$
 - Beta, $\beta = 2$
 - Expected return of investors,
 r = 16%

What will be the expected returns as per CAPM model?

- (A) 4.125%
- (B) 16.00%
- (C) 11.875%
- (D) 7.75%
- 74. How can the government of a country reduce its deficit in the BOP for arresting imports and stimulating exports?
 - (A) Depreciation
 - (B) Deflation
 - (C) Devaluation
 - (D) Inflation
- 75. Under the traditional distribution structure in International Marketing, which of the following controls a fixed supply of goods that are sold as high prices to a small group of customers?
 - (A) Exporter
 - (B) Cartel
 - (C) Importer
 - (D) Manufacturer

ROUGH WORK

ROUGH WORK

Test Booklet No. प्रश्नपत्रिका क्र.

Paper-III MANAGEMENT

Sig	nature and Name of Invigilator		Seat No.									
1. (Signature)		(In figures as in Admit Card)										
(Name)		-										
		Seat No.										
2. (Signature)		(In words)										
(1	Name)	OM	IR Sheet No.									
FEB - 51313			(To be	fille	ed by	the (Cand	lidat	e)			
Time Allowed: 2½ Hours]			[Maximum Marks: 150									
Number of Pages in this Booklet : 24			Number of Qu	ıesti	ons i	n thi	is Bo	okle	t : 75			
1. 2. 3. 4.	Instructions for the Candidates Write your Seat No. and OMR Sheet No. in the space provided on the top of this page. This paper consists of 75 objective type questions. Each question will carry two marks. All questions of Paper-III will be compulsory, covering entire syllabus (including all electives, without options). At the commencement of examination, the question booklet will be given to the student. In the first 5 minutes, you are requested to open the booklet and compulsorily examine it as follows: (i) To have access to the Question Booklet, tear off the paper seal on the edge of this cover page. Do not accept a booklet without sticker-seal or open booklet. (ii) Tally the number of pages and number of questions in the booklet with the information printed on the cover page. Faulty booklets due to missing pages/ questions or questions repeated or not in serial order or any other discrepancy should not be accepted and correct booklet should be obtained from the invigilator within the period of 5 minutes. Afterwards, neither the Question Booklet will be replaced nor any extra time will be given. The same may please be noted. (iii) After this verification is over, the OMR Sheet Number should be entered on this Test Booklet. Each question has four alternative responses marked (A), (B), (C) and (D). You have to darken the circle as indicated below on the correct response against each item.	1. 2. 3.	विद्याध्य परिक्षार्थींनी आपला आ तसेच आपणांस दिलेल सदर प्रश्नपत्रिकेत 75 आहेत. या प्रश्नपत्रिकेत हे या विषयाच्या संपूर्ण परीक्षा सुरू झाल्यावर मिनीटांमध्ये आपण सद पहाव्यात. (i) प्रश्नपत्रिका सिल नसलेल (ii) पहिल्या पृष्ठ तसेच प्रश्नप पृष्ठे कमी अकम असलेल सुरुवातीच्या प्रश्नपत्रिका मिळणार नाह विद्यार्थ्यांनी (iii) वरीलप्रमाणे ओ.एम.आर. प्रत्येक प्रश्नासाठी (A) आहेत. त्यातील योग्य	या उत्तरप इ बहुपय तील सर्व अभ्यास विद्यार्थ्या द प्रश्नप जिकंवा जिकंव	त्रिकंचा : ग्रिशन प्रश्न ग्रिशन सो क्रमावर : ला प्रश्नप् त्रिका उघ साठी प्रश्न्सी प्र से से स्वावी वेळही व विळही व विळही व विळही व व्यावी श्रे आणि (क्रमांक तः आहेत. अश्विणे अआधारित श्रिका दि श्रूमाणे प्रमाणे प्रमाणे प्रमाणे प्रमाणे प्रमाणे दि स्वाद्वेश्वेश्वेश्वेश्वेश्वेश्वेश्वेश्वेश्वेश	याखाली प्रत्येक मिनवार्य आहेत ली जाई मिल बार्ब प्रश्नपित्र मिख्या मिख्या मिख्या मिख्या मिख्या मिख्या मिख्या मिख्या मिख्या मिली प्रश्न मिख्या मिली प्रश्न मिली प्रि मिली प्रश्न मिली प्रश्	लिहावा प्रश्नास आहे. सव ल. सुरुव वी आवश्य वेले सील का स्विव केची एर पडताळू प्रश्नांचा दोष प्रश्न पत्रिका माही याच	दोन गुण (रचे प्रश्न गतीच्या 5 य तपासून उघडावे. हारू नये. कूण पृष्ठे न पहावी. चूकीचा न पुत्रका ज दुसरी खदलून श्री कृपया			
	Example: where (C) is the correct response. A B D		आहतः त्याताल याग्य काळा/निळा करावाः उदाः: जर (C) हे योग्य				.रा।वल्य	।प्रमाण (ऽळक्\ पण			
5.	Your responses to the items are to be indicated in the OMR Sheet given inside the Booklet only. If you mark at any place other than in the circle in the OMR Sheet, it will not be evaluated.	5.	(A) या प्रश्नपत्रिकेतील प्रश्	(B			D तरपत्रिव	केतच ट्र	ਗੰਗਗੀਰ			
6. 7. 8.	Read instructions given inside carefully. Rough Work is to be done at the end of this booklet. If you write your Name Seat Number Phone Number or put	6.	इतर ठिकाणी लिहीलेली आत दिलेल्या सूचना व	उत्तरे तपा	सली जांप	गर नाहीत.		क्ता ज पुर	त्नाचा(।,			
	If you write your Name, Seat Number, Phone Number or put any mark on any part of the OMR Sheet, except for the space allotted for the relevant entries, which may disclose your identity, or use abusive language or employ any other unfair means, you will render yourself liable to disqualification.	7. 8.	प्रश्नपत्रिकेच्या शेवटी जर आपण ओ.एम.आ नाव, आसन क्रमांक, प केलेली आढळून आल्य	जोडलेल र. वर न कोन नंब ास अथव	या कोऱ्या मूद केलेर र किंवा उ गा असभ्य	। पानावर ल्या ठिक ओळख प । भाषेचा व	ाणा व्यति ाटेल अश् वापर कि	तरीक्त इत गी कोणत् वा इतर गै	ार कोठेही गीही खण			
9.	You have to return original OMR Sheet to the invigilator at the end of the examination compulsorily and must not carry it with you outside the Examination Hall. You are, however, allowed to carry the Test Booklet and duplicate copy of OMR Sheet on conclusion of examination.	9.	अवलंब केल्योंस विद्य परीक्षा संपल्यानंतर विद्य परत करणे आवश्यक अ द्वितीय प्रत आपल्याबरे फक्त निळ्या किंवा व	ग्रार्थ्याने म महे. तथा बिर नेण्य	रूळ ओ. ए पी, प्रश्नप गस विद्या	म.आर. र त्रिका व ार्थ्यांना प	उत्तरपत्रि ओ.एम.३ रवानगी	का पर्यवे आर. उत्तर आहे.	क्षकांकडे पत्रिकेची			
10. 11.	Use only Blue/Black Ball point pen. Use of any calculator or log table, etc., is prohibited.	10. 11.	कॅलक्यलेटर किंवा त	नॉग टेब	ल वापर	ण्यास प	ारवानर्ग					
11. 12.	There is no negative marking for incorrect answers.	12.	चुकीच्या उत्तरासाठी	गुण कर	गत केल	ी जाणा	र नाही.					