

## **PGDM Syllabus**

Semester I		DOWNLOAD SYLLABUS
Code No.	Course Name	
101	Management Concepts and Practices	
102	Quantitative Techniques	
103	Managerial Economics	
104	Accounting for Managers	
105	Marketing Management	
106	Organizational Behaviour	
107	<b>Business Communication</b>	
108	Computer Application	

## Semester II

Code No.	Course Name	
201	Human Resourse Management	
202	Legal Environment of Business	
203	Economic Environment of Business	
204	Financial Management	
205	Production & Operations Management	
206	Consumer Behaviour & Marketing Research	
207	Operations Research	
208	Management Information Systems	

## Semester III

Code No.	Course Name
301	Strategic Management
302	International Business Environment
303	Summer Training
Finance	
EF-01	Mergers, Acquisitions and Corporate Restructuring
EF-02	Derivatives & Risk Management

LI-02	Derivatives & Nisk Management
EF-03	Security Analysis & Portfolio Management
EF-04	Banking & Insurance
Marketing	
EM-01	Advertising and Marketing Communication
EM-02	International Marketing
EM-03	Marketing of Services
EM-04	Sales and Distribution
Human Resource	
EH-01	Labour Laws & Industrial Safety
EH-02	Training & Development
EH-03	Compensation and Reward Management
EH-04	Global Human Resource & Management
International Business	
EIB-01	International Trade & Policy Framework
EIB-02	International Trade Practices, Procedures & Documentation
Information Technology	,















IT-01	Advance Excel and Access	
IT-02	E-Commerce	

## Semester IV

Code No.	Course Name
401	Business Ethics and Corporate Governance
402	Entrepreneurshi p Development & Project Management
403	Final Project
Marketing	
EM-05	Brand Management
EM-06	Retail Management

Finance	
EF-05	Corporate Tax Planning
EF-06	International Financial Management
Human Resource	
EH-05	Management of Industrial Relations
EH-06	Strategic Human Resource Managment
International Business	
IB-04	International Marketing
IB-05	International Financial Management





