

Total No. of Questions : 5]

SEAT No. :

P1074

[Total No. of Pages : 4

[4963] - 3001

T.Y. B.Com.

BUSINESS REGULATORY FRAMEWORK (M. LAW)

(2013 Pattern) (Regular)

Time : 3 Hours]

[Max. Marks :80

Instructions to the candidates :

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

Q1) State and Explain the various ways in which a contract may be said to be discharged as per the Indian contract Act 1872? **[16]**

Q2) a) What are the rights of unpaid seller against the goods? **[8]**

b) Explain in brief rights of partners under the Indian Partnership Act, 1932? **[8]**

OR

a) Define 'goods' as per the Sale of Goods Act, 1930. Explain Various kinds of goods with Suitable Examples?

b) Explain the provisions relating to the incorporation of limited liability partnership under limited liability Partnership Act, 2008.

Q3) a) Explain in brief about Composition of District Forum along with its jurisdiction powers and Functions under Consumer Protection Act 1986? **[8]**

b) State the characteristics and types of trademark? **[8]**

P.T.O.

OR

- a) Who is a 'consumer' under consumer protection Act, 1986? What are his rights?
- b) Explain the importance of design as an intellectual property alongwith its characteristics?

Q4) What do you Mean by 'holder' and "holder in due course"? What are the privileges. of holder in due Course? **[16]**

Q5) Write Short Notes on (any two): **[16]**

- a) Powers of arbitrators
- b) Legal issues involved in E - Contracts
- c) Programmes and activities of WIPO
- d) 'Defect in goods' and 'Deficiency in services' under Consumer protection Act, 1986



Total No. of Questions : 5]

P1074

[4963] - 3001

T.Y. B.Com.

व्यवसाय नियमन संरचना (M. LAW)

(2013 Pattern) (Regular)

(मराठी रूपांतर)

वेळ : 3 तास]

[एकूण गुण : 80

- सूचना :- 1) सर्व प्रश्न सोडविणे आवश्यक आहे.
2) उजवीकडील अंक पूर्ण गुण दर्शवितात.
3) संदर्भासाठी मूळ इंग्रजी प्रश्नपत्रिका पहावी.

प्रश्न 1) भारतीय करार कायदा, 1872 अन्वये करार समाप्तीचे विविध मार्ग स्पष्ट करा? [16]

प्रश्न 2) अ) अदत्त विक्रेत्याचे मालाविषयीचे हक्क स्पष्ट करा? [8]

ब) भारतीय भागीदारी कायदा 1932 अंतर्गत भागीदारांचे हक्क थोडक्यात स्पष्ट करा? [8]

किंवा

अ) माल विक्री कायदा 1930 अन्वये माल या संकल्पनेची व्याख्या द्या. मालाचे विविध प्रकार योग्य उदाहरणासह स्पष्ट करा.

ब) मर्यादित जबाबदारी भागीदारीच्या स्थापनेविषयीच्या तरतुदी मर्यादीत जबाबदारी भागीदारी कायदा, 2008 च्या अनुषंगाने स्पष्ट करा.

प्रश्न 3) अ) ग्राहकसंरक्षण कायदान्वये जिल्हा ग्राहकमंचाची रचना सांगून त्यांचे अधिकार व कार्ये स्पष्ट करा? [8]

ब) व्यापारचिन्हाची वैशिष्ट्ये व प्रकार स्पष्ट करा? [8]

किंवा

- अ) ग्राहक म्हणजे काय हे सांगून ग्राहकाचे हक्क स्पष्ट करा.
- ब) आराखडा ह्या बौद्धिक संपदा हक्काचे महत्व व वैशिष्ट्ये स्पष्ट करा.

प्रश्न 4) धारक व यथाविधीधारक म्हणजे काय ? यथाविधीधारकास मिळणारे विशेषाधिकार कोणते ? [16]

प्रश्न 5) टिपा लिहा. (कोणत्याही दोन) [16]

- अ) लवादाचे अधिकार
- ब) ई - करारातील कायदेशीर बाबी
- क) WIPO चे कार्यक्रम व क्रिया / उपक्रम
- ड) मालातील दोष व सेवेमधील कमतरता (ग्राहक संरक्षण कायदान्वये)



Total No. of Questions : 4]

SEAT No. :

P1075

[Total No. of Pages : 8

[4963] - 3002

T.Y. B.Com.

ADVANCED ACCOUNTING (Regular)

(2013 Pattern)

Time : 3 Hours]

[Max. Marks : 80

Instructions to the candidates :-

- 1) All questions are compulsory.*
- 2) Figures to the right indicate full marks.*
- 3) Use of calculator is allowed.*

Q1) a) Answer in one sentence only (Any Five) :

[10]

- i) Accounting standard 3 stands for what?
- ii) What are insured Standing Charges?
- iii) What are Non - Performing Assets?
- iv) What do you mean by TDS?
- v) What is single entry system?
- vi) Which ratio indicates short term Solvency of the business enterprise?
- vii) Why goods are invoiced to branch at the selling Price/Invoice Price?

b) Write Short Notes on (Any Two) :

[14]

- i) Service Tax
- ii) AS - 15 Employee Benefits
- iii) Core - Banking - System
- iv) VAT
- v) Debt Equity Ratio

P.T.O.

Q2) Following is the Trial Balance of Rupee Bank Ltd as on 31st March 2015.[14]

Trial Balance

Particulars	Debit Rs.	Credit Rs.
Fixed Deposit Accounts	–	4,00,000
Current Deposits	–	6,30,000
Savings Deposit Accounts	–	3,10,000
Share Capital : 5000 Equity Shares of Rs. 100 each	–	5,00,000
Share Premium Account	–	10,000
Investments at cost	2,35,000	–
Interim Dividend Paid	18,000	–
Dividend equalisation Reserve	–	32,000
Profit & Loss Account (1/4/2014)	–	40,000
Statutory Reserve	–	40,000
Investment Fluctuation Fund	–	70,000
Premises Less Depreciation	4,04,000	–
Furniture Less Depreciation	40,000	–
Depreciation on Banking Assets	40,000	–
Interest Paid	75,000	–
Interest & Discount Received	–	2,40,000
Director's Fees	7,000	–
Balance with RBI	3,10,000	–
Cash in Hand	3,40,000	–
Stationery & Printing	12,000	–
Rent, Taxes & Insurance	4,800	–
Salaries	72,000	–
Unexpired Discount	–	4,000
Legal Expenses	3,900	–
Deposits with Other Banks	2,05,000	–
Bills Discounted & Purchased	54,000	–
Bills Receivable being bills for collections	1,77,000	1,77,000
Owing by Foreign Correspondents	21,000	–
Borrowings from other Banks	–	61,000
Commission & Exchange	–	1,42,000
Loans, Cash Credit & Overdraft	6,37,300	–
Total	26,56,000	26,56,000

Prepare Profit & Loss Account for the year ended 31st March 2015 and the Balance sheet as on that date after considering the following adjustments.

- i) Interim dividend was declared at 4% actual
- ii) Transfer Rs. 8,000 to Dividend Equalisation Reserve
- iii) Audit charges are outstanding to the extent of Rs. 5,000
- iv) Provide Rs. 38,000 for taxation Reserve and Rs. 32,000 for doubtful Debts.
- v) The Bank has accepted on behalf of the customers bills worth Rs.1,00,000 against the securities of Rs. 1,80,000 lodged with the bank
- vi) The directors decided to show the investments at market value of Rs. 1,90,000.
- vii) Interest on doubtful debts Rs. 7,500 is included in Interest and Discount Received Account.

OR

From the following Trial Balance of Urban Vikas credit co-operative society Ltd. Pune prepare Profit and Loss Account for the year ended 31st March 2015 and Balance Sheet as on that date.

Trial Balance as on 31.3.2015

Particulars	Debit Rs.	Credit Rs.
Salaries and Honorarium	79,600	–
Interest on deposits and Loans	3,32,000	–
Postage	1,000	–
Printing and Stationary	7,200	–
Office Expenses	7,500	–
Office Rent	6,300	–
Travelling Expenses	7,600	–
Meeting Expenses	1,600	–
Telephone Charges	4,000	–
Audit fees	1,000	–
Advertisements	1,400	–
Commission	120	–
Donation	200	–
Legal Charges	3,000	–
Insurance	1,600	–
Motor Tax	2,200	–
Sundry Expenses	1,400	–
Share Capital	–	10,00,000
Interest Received	–	5,80,900
Commission Received	–	900
Dividend Received	–	8,700
Reserve Fund	–	71,000
Dividend Equalisation Reserve	–	6,000

<u>Deposits :</u>		
Fixed	–	9,16,000
Savings	–	1,30,000
Loans and Overdrafts	–	16,00,000
Development Fund	–	29,000
Cash in Hand	16,000	–
Cash at Bank	2,91,000	
Dividend Paid	40,000	
P.D.C.C Bank Shares	2,00,000	
Loans	32,60,000	–
Motor Car	1,15,000	–
Stock of stationery	30,000	–
Profit for the year 2013 - 2014	–	67,220
Total	44,09,720	44,09,720

Additional Information :

- i) Provide depreciation on Motor Car Rs. 16,000
- ii) Outstanding expenses were - Electricity charges Rs. 300, Office Rent Rs. 500.
- iii) Prepaid Insurance amounted to Rs. 200
- iv) Outstanding interest on Loans to members Rs. 5000
- v) Dividend at 5% was declared on Share Capital of Rs. 9,00,000 as on 31/03/2014.
- vi) Transfer 25% of the profit of 2013-14 to Reserve Fund.

- Q3) a) A fire occurred in the premises of M/S Nagarwala on 15th October 2014. From the following particulars ascertain the loss of stock and prepare a claim for insurance. [8]

Particulars	Rs.
Stock on 1.1.2013	30,600
Purchases From 1.1.2013 to 31.12.2013	1,22,000
Sales from 1.1.2013 to 31.12.2013	1,80,000
Stock on 31.12.2013	27,000
Purchases from 1.1.2014 to 14.10.2014	1,47,000
Sales from 1.1.2014 to 14.10.2014	1,50,000

The stocks were always valued at 90 per cent of cost. The stock saved was worth Rs. 18,000. The amount of the policy was Rs. 63,000. There was an average clause in the policy.

- b) X Ltd. Pune has a branch at Ahmednagar to which goods are supplied at cost plus 20% profit. Prepare Branch Stock Account, Branch Debtors Account, Branch Petty Cash Account, Branch Expenses Account and Branch Adjustment Account in the books of X Ltd Head Office for the year 2014-15 [14]

<u>Particulars</u>	Rs.
<u>Opening balances as on 1.4.2014</u>	
i) Stock of Goods	42,000
ii) Debtor's	75,600
iii) Petty Cash	1,200
Goods invoiced to branch	2,52,000
Goods returned by branch	6,000
Cash Turnover	1,05,000
Sales to Credit Customers	1,70,400
Surplus in Stock	23,400
Cash received from Debtors	1,71,000
Allowances to customers	1,200
Discount allowed to Branch Debtors	9,000
Bad Debt Written off	3,000
Return from customers	3,000
Advertisement	6,000
Salaries	20,000
Rent (Including prepaid for 2015-16 Rs. 800)	8,000
Cash sent to branch for petty expenses	2,400
Commission paid	6,000
<u>Closing balances as on 31/3/2015</u>	
I) Debtors	58,800
II) Petty Cash	600

Q4) From the following Profit and Loss Account & Balance sheet of a company, Calculate following ratios with its significance: **[20]**

- i) Current Ratio
- ii) Operating Ratio
- iii) Stock Turnover Ratio
- iv) Debtors Turnover Ratio
- v) Liquid Ratio
- vi) Gross Profit Ratio
- vii) Net Profit Ratio

Trading & Profit and Loss Account for the year ended 31st March 2015

Dr. Cr.

Particulars	Rs.	Particulars	Rs.
To Opening stock	10,00,000	By Sales	90,00,000
To Purchases	60,00,000	By Closing Stock	12,00,000
To Carriage Inwards	2,00,000		
To Gross Profit	30,00,000		
	<u>1,02,00,000</u>		<u>1,02,00,000</u>
To Administrative Expenses	14,00,000	By Gross Profit	30,00,000
To Selling & Distribution Expenses	2,50,000	By Sundry Income	1,00,000
To Non - Operating Expenses	50,000		
To Net Profit	14,00,000		
	<u>31,00,000</u>		<u>31,00,000</u>

Balance Sheet as on 31/3/2015

Liabilities	Rs.	Assets	Rs.
Capital	20,00,000	Land & Building	10,00,000
Reserve and Surplus	17,00,000	Plant and Machinery	12,00,000
Sundry Creditors	10,00,000	Stock	12,00,000
Provision for Tax	2,00,000	Debtors	12,00,000
Bills Payable	3,00,000	Cash at Bank	6,00,000
	52,00,000		52,00,000

OR

Mr. X maintained his accounts on single entry system. His balances for the year ended 31st March 2014 and 31st March 2015 were as follows.

Particulars	Rs. 31/3/2014	Rs. 31/3/2015
Bills Receivables	2,000	1,200
Stock	3,950	4,400
Creditors	4,700	4,175
Cash	1,954	981
Bills Payable	1,736	2,525
Debtors	4,680	4,178
Furniture	1,000	1,000

From his Cash book for the year 2014-2015, following information is available

Particulars	Rs.
Wages	450
Bills Payable	1,500
Bills Receivable	2,150
Miscellaneous Expenses	350
Salary	400
Investment Purchased	500
Sales	600
Purchases	300
Received from Debtors	1,225
Paid to Creditors	712
Miscellaneous Income	15
Drawings	750

On enquiry you are told that in 2014 - 2015

- i) Discount Allowed Rs. 200
- ii) Discount Received Rs. 178
- iii) Bills Payable Issued Rs. 2,290
- iv) Bills Receivable Received Rs. 1,500
- v) Bad Debts written off Rs. 280
- vi) Bills Receivable dishonoured Rs. 150

You are required to prepare Trading Account, Profit and Loss Account for the year ended 31/March/2015 and the Balance sheet as on that date.



Total No. of Questions : 5]

SEAT No. :

P1076

[Total No. of Pages : 4

[4963] - 3003

T.Y. B.Com.

ECONOMICS

Indian and Global Economic Development

(2013 Pattern)

Time : 3 Hours]

[Max. Marks :80

Instructions to the candidates :

- 1) All questions are compulsory.*
- 2) Figures to the right indicate full marks.*

Q1) Explain the place of Agriculture in the Indian Economy. **[16]**

Q2) What are the basic characteristics of the Indian Economy as an Emerging Economy? **[16]**

OR

Explain the role of basic infrastructure in Economic Development in India. **[16]**

Q3) a) State the Role of Human Resource in Economic Development. **[8]**

b) Explain current Export - Import Policy (EXIM Policy) **[8]**

OR

a) State the structure and functions of World Bank. **[8]**

b) Explain the importance of Foreign Trade in Economic Development. **[8]**

Q4) Explain the forms and need of Foreign Capital. **[16]**

P.T.O.

Q5) Write short notes on any two.

[16]

- a) Evaluation of Industrial Policy 1991.
- b) Convertibility of rupee on Current Account.
- c) BRICS.
- d) Role of Small Scale Industries in India.



Total No. of Questions : 5]

P1076

[4963] - 3003

T.Y. B.Com.

ECONOMICS

Indian and Global Economic Development

(2013 Pattern)

(मराठी रूपांतर)

वेळ : 3 तास]

[एकूण गुण : 80

- सूचना :- 1) सर्व प्रश्न सोडविणे आवश्यक आहे.
2) उजवीकडील अंक पूर्ण गुण दर्शावितात.
3) संदर्भासाठी मूळ इंग्रजी प्रश्नपत्रिका पहावी.

प्रश्न 1) भारतीय अर्थव्यवस्थेतील शेतीचे स्थान स्पष्ट करा. [16]

प्रश्न 2) उदयोन्मुख अर्थव्यवस्था म्हणून भारतीय अर्थव्यवस्थेची वैशिष्ट्ये कोणती आहेत? [16]

किंवा

भारताच्या आर्थिक विकासात पायाभूत सुविधांची भूमिका स्पष्ट करा. [16]

प्रश्न 3) अ) मानवी साधनसंपत्तीची आर्थिक विकासातील भूमिका सांगा. [8]

ब) चालू आयात - निर्यात धोरण स्पष्ट करा (ऐकडीम धोरण) [8]

किंवा

अ) जागतिक बँकेची रचना आणि कार्ये सांगा. [8]

ब) आर्थिक विकासात विदेशी व्यापाराचे महत्त्व स्पष्ट करा. [8]

प्रश्न 4) विदेशी भांडवलाचे प्राकर आणि गरज स्पष्ट करा. [16]

प्रश्न 5) कोणत्याही दोनवर थोडक्यात टिपा लिहा. [16]

अ) 1991 च्या औद्योगिक धोरणाचे मूल्यमापन.

ब) चालू खात्यावर रूपयाची परिवर्तनीयता

क) ब्रिक्स - (BRICS)

ड) भारतातील लघू उद्योगांची भूमिका



Total No. of Questions : 5]

SEAT No. :

P1077

[Total No. of Pages : 3

[4963] - 3004

T.Y. B.Com.

ECONOMICS

International Economics

(2013 Pattern)

Time : 3 Hours]

[Max. Marks : 80

Instructions to the candidates:

- 1) All questions are compulsory.*
- 2) Figures to the right indicate full marks.*
- 3) Draw diagrams wherever necessary.*

Q1) Critically examine the comparative cost theory of International trade. **[16]**

Q2) Explain in detail the meaning and scope of International economics. **[16]**

OR

Explain the factors affecting terms of trade. **[16]**

Q3) a) Explain the concept of Balance of trade and Balance of payments. **[8]**

b) Explain the structure of foreign exchange market. **[8]**

OR

a) Explain the role of Multi National Corporations. **[8]**

b) Explain the scope of Euro-Dollar Market. **[8]**

Q4) Explain in detail the merits and demerits of flexible exchange rate. **[16]**

Q5) Write short notes (any two) : **[16]**

- a) Intra Industrial trade.
- b) SAARC.
- c) Indias Foreign trade policy since 1991.
- d) Convertibility of Rupee on current and Capital Account.



P.T.O

Total No. of Questions : 5]

P1077

[4963] - 3004
T.Y. B.Com.
ECONOMICS
International Economics
(2013 Pattern)
(मराठी रुपांतर)

वेळ : 3 तास]

[एकूण गुण : 80

- सूचना :
- 1) सर्व प्रश्न सोडविणे आवश्यक आहे.
 - 2) उजवीकडील अंक प्रश्नांचे पूर्ण गुण दर्शवितात.
 - 3) आवश्यक त्याठिकाणी आकृत्या काढा.
 - 4) संदर्भासाठी मुळ इंग्रजी प्रश्नपत्रिका पहावी.

-
- प्रश्न 1)** आंतरराष्ट्रीय व्यापाराच्या तुलनात्मक खर्च सिद्धांताचे टिकात्मक परिक्षण करा. [16]
- प्रश्न 2)** आंतरराष्ट्रीय अर्थशास्त्राचा अर्थ आणि व्याप्ती सविस्तर विशद करा. [16]
- किंवा
- व्यापारशर्तीवर प्रभाव पाडणारे घटक स्पष्ट करा. [16]
- प्रश्न 3)** अ) व्यापारतोल आणि व्यवहारतोल संकल्पना स्पष्ट करा. [8]
- ब) विदेशी विनीमय बाजाराचे स्वरूप स्पष्ट करा. [8]
- किंवा
- अ) बहुराष्ट्रीय महामंडळाची भूमिका स्पष्ट करा. [8]
- ब) युरो-डॉलर बाजाराची व्याप्ती विशद करा. [8]
- प्रश्न 4)** बदलत्या विनीमय दराचे गुण-दोष सविस्तर स्पष्ट करा. [16]

प्रश्न 5) खालील पैकी कोणत्याही दोनवर थोडक्यात टिपा लिहा.

[16]

- अ) आंतर-उद्योग व्यापार
- ब) सार्क (SAARC)
- क) 1991 नंतरचे भारताचे विदेशी व्यापार धोरण
- ड) चालू आणि भांडवली खात्यावरील रूपयाची परिवर्तनियता



Total No. of Questions : 5]

SEAT No. :

P1078

[Total No. of Pages : 12

[4963] - 3005

T.Y. B.Com.

**AUDITING AND TAXATION
(2013 Pattern)**

Time : 3 Hours]

[Max. Marks : 80

Instructions to the candidates:

- 1) All questions are compulsory.*
- 2) Figures to the right indicate full marks.*
- 3) Use of calculator is allowed.*

Q1) Explain primary and secondary objectives of Auditing.

[16]

OR

Explain the various types of Audit Reports.

Q2) Write Short Notes on (Any Four) :

[16]

- a) Types of Errors.
- b) Audit working papers.
- c) Continuous Audit.
- d) Tax Audit.
- e) Importance of Auditing.
- f) Difference between Verification & Valuation of Assets.
- g) Auditing in an EDP environment.

P.T.O

Q3) A) Define the following terms :

[8]

- i) Agricultural Income.
- ii) Assessment year.
- iii) Residential status of an individual.
- iv) Capital gain.

OR

Rohit owns three houses for his residential purposes. The following are the details of his houses.

Particulars	House I	House II	House III
a) Municipal valuation	40,000	50,000	60,000
b) Fair Rent	35,000	55,000	60,000
c) Standard Rent (As per Rent Control Act)	30,000	60,000	58,000
d) Municipal Taxes	14,000	5,000	5,000
e) Repairs	—	8,000	16,000
f) Ground Rent	15,000	—	—
g) Interest on borrowed capital on 1-4-2000 for construction at the house	—	—	1,75,000

You are required to determine the taxable income from house property of Mr. Rohit for Assessment year 2016-17

- B) Mr. Shoham is the proprietor of a business. His P&L A/c for the year ended on 31-3-16 are as follows. [8]

P & L A/c

Particulars	₹	Particulars	₹
To Establishment	19,600	By Gross profits	2,49,680
To Rent, Rates & Taxes	15,800	By Interest on Govt. Securities	10,800
To Commission	26,100	By Rent from House properties	20,700
To Household Exp.	13,460		
To Discount & Allowances	3,440		
To Provision for Bad debts	12,400		
To Law charges	13,400		
To Gift & presents to employee	1,300		
To Fire Insurance premium (for goods)	1,720		
To Repairs & renewals (for House)	1,960		
To Loss on sale of motor car	13,600		
To Life Insurance Premium	13,580		
To Wealth Tax	11,480		
To Interest on capital	1,700		
To Audit Fees	1,600		
To Interest on Bank Loan	12,760		
To Provision for Depreciation	15,000		
To Provision for Income Tax	17,800		
Net profit	84,480		
	2,81,180		2,81,180

Other information :

- i) Bad debts written-off admitted by income tax department during the year ₹1,100.
- ii) Amount of income tax actually paid during the year is ₹8,400.
- iii) Depreciation allowable as per income tax rules is ₹3,400.
- iv) Advertising expenses include ₹1,100 spent on special advertising campaign to open a new shop in the market.
- v) Law charges are in connection with protection of a trademark.
- vi) Mr. Shoham carries on his business in a rented premises, half of which is used as his residence. Rent, rates & taxes includes ₹14,800 paid as rent of the premises during the year.
- vii) Bank loan is taken for business purposes.

Compute the business taxable income of Mr. Shoham for the assessment year 2016-17

Q4) From the particulars of Mr. Sanjay an employee of MPK Company Ltd, Pune. Find out his taxable income from salary for the assessment year 2016-17. **[16]**

- i) Basic salary ₹30,000 p.m.
- ii) Dearness Allowance ₹6,000 p.m. (part of the salary).
- iii) Bonus @ 20% p.a. of salary.
- iv) Entertainment allowance ₹9,000 p.m.
- v) Employer's contribution to R.P.F. @ 13%
- vi) Interest credited on R.P.F. balance @ 12% ₹24,000.
- vii) Free furnished room was allotted to him by the employer at Pune. Fair rent ₹5,000 p.m. and the cost of furniture ₹3,00,000.
- viii) Gas, Electricity & Water charges ₹5,000 p.a. paid by employer.
- ix) Reimbursement of medical expenses ₹12,000 p.a.
- x) His contribution to R.P.F. ₹4,000.

- xi) A motor car (cc of the engine is 1.8 liters) is provided to Mr. Sanjay. The motor car used for both office & official purpose. Expenses on maintenance of private use are born by Mr. Sanjay.
- xii) Insurance premium on his own policy ₹4,200 p.a. and on his wives policy ₹3,600 p.a. are paid by the employer.
- xiii) His son is studing in I.I.T Pune. His fees for ₹50,000 was paid by employer direct to the institute.

Q5) Mr. Darshan aged 35 years, working in IPL Co. Ltd, Mumbai. He has furnished the following details of his income for the year ended 31-3-16. **[16]**

Particulars	₹
i) Salary	5,58,000
ii) Transport Allowance	2,000
iii) Laptop for office & private purpose cost to the employer (ownership not transferred)	10,000
iv) Taxable income from let out house property	75,620
v) House tax paid during the year	3,400
vi) Free car (1150 cc) facility for official & private purpose cost to the employer	27,000
vii) Share of profit from :	
a) 1/3 share of profit from firm	36,000
b) A Hindu undivided family	34,000
c) Income from business	5,60,000
viii) Profit from business of diary farming	16,000
ix) <u>He received</u> :	
a) Interest on capital from firm 12%	24,000
b) Interest on Govt. bonds	34,000
c) Interest on P.P.F Account	10,000
d) Interest on company deposits	3,000
e) Maternity claim of Insurance policy (Including bonus ₹25,000)	1,85,000
f) Income from betting	2,400
g) Dividend from domestic company	5,300

Particulars	₹
x) His saving and investment were as under :	
a) Life Insurance premium paid by employer	12,000
b) Medical Insurance premium on Health of dependant mother aged 65 years	26,000
c) Medical Insurance for self	17,000
xi) Repayment of Higher Education loan including interest ₹40,000	60,000
xii) Donation to National Defence Fund	5,000
xiii) Deposited to Jeevan Surkhsha plan of LIC	20,000
xiv) Repayment of self occupied house loan (including interest ₹27,000)	57,000
xv) Interest on loan borrowed for pay to Muncipal tax	510
xvi) The employer deducts professional tax	2,500

Compute the total taxable income & Tax liability for the assessment year 2016-2017.



Total No. of Questions : 5]

P1078

[4963] - 3005
T.Y. B.Com.
AUDITING AND TAXATION
(2013 Pattern)
(मराठी रुपांतर)

वेळ : 3 तास]

[एकूण गुण : 80

- सूचना :
- 1) सर्व प्रश्न आवश्यक आहेत.
 - 2) उजवीकडील अंक पूर्ण गुण दर्शवितात.
 - 3) आवश्यक असल्यास इंग्रजी प्रश्नपत्रिका पहावी.

प्रश्न 1) अंकेक्षणाची प्राथमिक आणि दुय्यम उद्दिष्ट्ये स्पष्ट करा. [16]

किंवा

अंकेक्षण अहवालाचे विविध प्रकार स्पष्ट करा.

प्रश्न 2) थोडक्यात टिपा लिहा (कोणत्याही चार) [16]

- अ) चुकांचे प्रकार
- ब) अंकेक्षण कागदपत्रे
- क) सततचे अंकेक्षण
- ड) कर अंकेक्षण
- इ) अंकेक्षण महत्व
- फ) सत्यापन आणि मुल्यांकन यातील फरक
- य) विधुतीय माहिती (आकडेवारी) प्रक्रियेतील अंकेक्षण

प्रश्न 3) अ) खालील संकल्पना स्पष्ट करा.

[8]

- i) शेती उत्पन्न
- ii) करनिर्धारण वर्ष
- iii) व्यक्तिचा निवासी दर्जा
- iv) भांडवली लाभ

किंवा

श्री. रोहित यांची तीन निवासी घरे आहेत. त्यांनी घरासंबंधी खालील माहिती दिलेली आहे.

तपशील	घर - 1	घर - 2	घर - 3
अ) नगरपालिका मुल्यांकन	40,000	50,000	60,000
ब) योग्य	35,000	55,000	60,000
क) वाजवी भाडे (भाडे नियंत्रण कायदानुसार)	30,000	60,000	58,000
ड) नगरपालिका कर	14,000	5,000	5,000
इ) दुरुस्ती	-	8,000	16,000
फ) भुडभाडे	15,000	-	-
य) दि.1.4.2000 रोजी घर बंधकामासाठी घेतलेल्या कर्जावरील व्याज	-	-	1,75,000

श्री. रोहित यांचे करनिर्धारण वर्ष 2016-17 साठी घरापासूनचे करपात्र उत्पन्न काढा.

- ब) श्री शोहम हे एका व्यासवसायाचे मालक आहेत. त्यांनी दि. 31.03.16 रोजी संपणाऱ्या आर्थिक वर्षाचे नफा-तोटा पत्रक खालीलप्रमाणे दिले आहे. [8]

नफा - तोटा पत्रक

तपशील	₹	तपशील	₹
- स्थापणा खर्च	19,600	ढोबळ नफा	2,49,680
- भाडे व कर	15,800	शासकीय प्रतिभुतीवरील व्याज	10,800
- कमिशन	26,100	घरभाडे	20,700
- घरगुती खर्च	13,460		
- सवलती व भते	3,440		
- वुडीत कर्जासाठी तरतुद	12,400		
- कायदेविषयक फी	13,400		
- कर्मचाऱ्यांना भेटी	1,300		
- अग्निविमा हप्त्या (मालासाठी)	1,720		
- दुरुस्ती आणि नुतनीकरण (घरासाठी)	1,960		

तपशील	₹	तपशील	₹
- मोटर कार विक्री नुकसान	13,600		
- जीवनविमा हप्त	13,580		
- संपत्ती कर	11,480		
- भांडवलावरील व्याज	1,700		
- ऑडीत फी	1,600		
- बँक कर्जावरील व्याज	12,760		
- घसाऱ्याची तरतुद	15,000		
- उत्पन्न करासाठी तरतुद	17,800		
- निव्वळ नफा	84,480		
	2,81,180		2,81,180

इतर माहिती :

- i) बुडीत कर्ज वसुलीची रक्कम ₹1,100 प्राप्तीकर अधिकाऱ्याने मान्य केलेली आहे.
- ii) उत्पन्न कराची वर्षात निश्चित झालेली देय रक्कम ₹8,400
- iii) उत्पन्न कर नियमानुसार घसारायोग्य रक्कम ₹3,400
- iv) नविन बाजारपेठेतील दुकानाच्या विशेष जाहिरातीचा खर्च जाहिरात खर्चात ₹1,100 समाविष्ट आहे.
- v) कायदा फीचा संबंध बोधचिन्ह सुरक्षिततेच्या खर्चाशी संबंधीत आहे.
- vi) श्री. शोहम हे त्यांचा व्यवसाय भाड्याच्या जागेत करतात. त्यापैकी अर्धा भाग ते राहण्यासाठी वापरतात. भाडे व करामध्ये ₹14,800 ही रक्कम त्या वर्षात जागेच्या भाड्यासाठी दिलेली आहे.
- vii) व्यवसाय कारणासाठी बँक कर्ज घेतलेले आहे.

श्री. शोहम यांचे करनिर्धारण वर्ष 2016-17 साली व्यवसायापासूनचे करपात्र उत्पन्न काढा.

प्रश्न 4) श्री. संजय हे एम पी. के कंपनीत काम करित असून त्यांनी खालील प्रमाणे माहिती दिली आहे. त्यांनी दिलेल्या माहितीवरून करनिर्धारण वर्ष 2016-17 साली करपात्र उत्पन्न काढा. [16]

- i) मुळ पगार ₹30,000 द. म.
- ii) महगाई भत्ता ₹6,000 द. म.
- iii) बोनस वेतनाच्या 20%
- iv) करमणूक भत्ता ₹9,000 द. म.
- v) कर्मचाऱ्यांचे मान्यताप्राप्त भविष्य निधीस वर्गणी 13% प्रमाणे.
- vi) मान्यताप्राप्त भविष्य निर्वाह निधीवरील व्याज 12% प्रमाणे ₹24,000.
- vii) मालकाने त्यांना पुणे येथे सोयीसुविधायुक्त खोली मोफत राहण्यासाठी दिली त्यांचे वाजवी भाडे ₹5,000 आणि फर्निचरचे मुल्य ₹3,00,000.
- viii) मालकाणे गॅस, वीज आणि पाणी याचे बील ₹5,000 प्रतीवर्षी भरणे
- ix) वैद्यकीय खर्चाची प्रतीपूर्ती ₹12,000 प्रतीवर्षी मिळाली.
- x) त्यांचे स्वतःचे मान्यताप्राप्त भविष्य निर्वाह निधीची वर्गणी ₹4,000 आहे.
- xi) कंपनीने त्यांना (1.8 सी. क्षमता इंजिन कार) कार पुरविली. सदर कार खाजगी व कार्यालयीन कामासाठी वापरली जाते. खाजगी वापरासाठीचा दुरुस्ती खर्च श्री. संजय करतात.
- xii) ते दरवर्षी स्वतःचा विमाहप्त ₹4,200 भरतात. आणि त्यांच्या पत्नीचा विमाहप्त ₹3,600 प्रतीवर्षी मालकाच्यावतीने भरला जातो.
- xiii) त्यांचा मुलगा आय. आय. टी. पुणे येथे शिकत असून त्याची फी ₹50,000 मालकाच्यावतीने सदर संस्थेत भरली जाते.

प्रश्न 5) श्री. दर्शन हे वय वर्ष 35 चे असून ते आयपीएल कं. वि. मुंबई येथे काम करतात. 31.03.16 रोजी संपणाऱ्या वर्षाची त्यांनी खालीलप्रमाणे माहिती दिली आहे. [16]

तपशील	₹
i) पगार	5,58,000
ii) वाहतुक भत्ता	2,000
iii) मालकाने खाजगी व कार्यालयीन उपयोगासाठी लॅपटॉप दिला (मालकी हस्तांतरीत केली नाही)	10,000
iv) भाड्याने दिलेल्या घरापासूनचे उत्पन्न	75,620
v) वर्षात घरावरील भरलेला कर	3,400
vi) मालकाने त्यांनी मोफत कार दिली (1150 सी. सी.) खाजगी व कार्यालयीन उपयोगासाठी	27,000
vii) भागावरील लाभ :	
अ) कंपनीतील भागांवर 1/3 नफा	36,000
ब) हिंदू अविभक्त कुटूंब	34,000
क) व्यवसायापासूनचे उत्पन्न	5,60,000
viii) दुध प्रकल्पातील व्यवसायापासूनचे उत्पन्न	16,000
ix) त्या खालील प्रमाणे मिळाले :	
अ) कंपनीत गुंतवलेल्या भांडवलवरील व्याज	24,000
ब) शासकीय बॉन्डवरील व्याज	34,000
क) सार्वजनिक भविष्य निर्वाह निधी खात्यावरील व्याज	10,000
ड) कंपनीतील ठेवीवरील व्याज	3,000
इ) विमा पॉलिसीची मुदत समाप्तीनंतर मिळालेली रक्कम (त्यात ₹ 25,000 बोनस समाविष्ट आहे)	1,85,000
फ) पैसेपासूनचे उत्पन्न	2,400
य) देशी कंपनीकडून मिळालेले लाभांश	5,300

तपशील	₹
x) त्यांची बचत व गुंतवणूक खालीलप्रमाणे :	
अ) मालकाने जीवनविमा हप्त्या भरला	12,000
ब) त्यांच्यावर अवलंबून असलेल्या वय वर्ष 65 असणाऱ्या आईचा वैद्यकिय विमा हप्त्या	26,000
क) स्वतःचा वैद्यकिय विमा हप्त्या	17,000
xi) उच्च शिक्षण कर्जाची परतफेड त्यापैकी ₹40,000 व्याज आहे.	60,000
xii) राष्ट्रीय संरक्षण निधीक देणगी	5,000
xiii) जीवनविम्याच्या जीवन सुरक्षा योजनेत ठेव ठेवली	20,000
xiv) स्वतःराहत असलेल्या घराची कर्ज परतफेड केली (त्यात ₹27,000 व्याजाचे आहेत)	57,000
xv) नगरपालिका कर देणेसाठी उसनवार घेतलेल्या कर्जावरील व्याज	510
xvi) मालकाने व्यवसाय कर कपात केला-	2,500

करआकरणी वर्ष 2016-17 साली करपात्र उत्पन्न आणि करदेयता काढा.



Total No. of Questions : 5]

SEAT No. :

P1079

[Total No. of Pages : 4

[4963] - 3006

T.Y. B.Com.

BUSINESS ADMINISTRATION - II
Human Resource Development and Marketing
(2013 Pattern)

Time : 3 Hours]

[Max. Marks : 80

Instructions to the candidates:

- 1) All questions are compulsory.*
- 2) All questions carry equal marks.*

Q1) What is Human Resource Management? Explain functions of Human Resource Management. **[16]**

- Q2)** a) What is training? Explain methods of training in detail. **[8]**
- b) Explain the concept of Performance Appraisal. Write advantages and disadvantages of "Performance Appraisal". **[8]**

OR

- a) What is employee selection? Write the steps in employee selection process. **[8]**
- b) What is Succession Planning? State importance of Succession Planning. **[8]**
- Q3)** a) Explain in detail classification of market. **[8]**
- b) Write various steps in Product Life Cycle. **[8]**

OR

- a) What is advertising? State scope of advertising. **[8]**
- b) Explain in detail the methods of Pricing. **[8]**

P.T.O

Q4) Define the term "Market Research". Explain scope of market research in detail. **[16]**

Q5) Write short notes on (Any Two) : **[16]**

- a) Job Analysis.
- b) Quality Circles.
- c) Global Marketing.
- d) E-Marketing.



Total No. of Questions : 5]

P1079

[4963] - 3006

T.Y. B.Com.

व्यवसाय प्रशासन - II

मानवी संसाधन विकास आणि विपणन

(2013 Pattern)

(मराठी रुपांतर)

वेळ : 3 तास]

[एकूण गुण : 80

- सूचना : 1) सर्व प्रश्न आवश्यक आहेत.
2) सर्व प्रश्नांना समान गुण आहेत.

-
- प्रश्न 1) मानवी संसाधन व्यवस्थापन म्हणजे काय ते सांगून मानवी संसाधन व्यवस्थापनाची कार्ये स्पष्ट करा. [16]
- प्रश्न 2) अ) प्रशिक्षण म्हणजे काय ते सांगून प्रशिक्षणाच्या पद्धती सविस्तर लिहा. [8]
ब) कार्यक्षमता मूल्यांकन संकल्पना स्पष्ट करून कार्यक्षमता मूल्यांकनाचे फायदे व तोटे लिहा. [8]
किंवा
अ) कर्मचारी निवड म्हणजे काय ? कर्मचारी निवड प्रक्रीयेचे टप्पे लिहा. [8]
ब) उत्तराधिकारी नियोजन म्हणजे काय ते सांगून उत्तराधिकारी नियोजनाचे महत्व स्पष्ट करा. [8]
- प्रश्न 3) अ) बाजारपेठांच्या वर्गीकरणाचे प्रकार सविस्तर स्पष्ट करा. [8]
ब) उत्पादन जीवनचक्राच्या विविध अवस्था सविस्तर लिहा. [8]
किंवा
अ) जाहिरात म्हणजे काय ? जाहिरातीची व्याप्ती स्पष्ट करा. [8]
ब) किंमत निर्धारणाच्या पद्धती सविस्तर लिहा. [8]
- प्रश्न 4) विपणन संशोधन संकल्पना स्पष्ट करून विपणन संशोधनाची व्याप्ती सविस्तर लिहा. [16]

प्रश्न 5) टिपा लिहा (कोणत्याही दोन) :

[16]

- अ) कार्यविश्लेषण
- ब) गुणवत्ता वर्तुळे
- क) जागतिक विपणन
- ड) ई-मार्केटिंग



Total No. of Questions : 5]

SEAT No. :

P1080

[Total No. of Pages : 4

[4963] - 3007

T.Y. B.Com.

BANKING AND FINANCE

Financial Markets and Institutions in India

(2013 Pattern) (Special Paper - II)

Time : 3 Hours]

[Max. Marks : 80

Instructions to the candidates:

- 1) All questions are compulsory.*
- 2) Figures to the right indicate full marks.*

Q1) Define Capital Market. Explain the characteristics of Capital Market and reforms in Indian Capital Market after 1991. **[16]**

Q2) What do you mean by Foreign Exchange Market? Explain the participants in Foreign Exchange Market and the methods of Foreign Exchange. **[16]**

OR

Define Money Market. Explain the characteristics of Indian Money Market and reforms in Indian Money Market after 1991.

Q3) a) Distinguish between Commercial banks and Non banking Financial Institutions. **[8]**

b) State the progress of Industrial Finance Corporation of India. **[8]**

OR

a) Explain the functions of Lease Financing Companies.

b) State the functions of Insurance Regulatory and Development Authority.

P.T.O

Q4) State the organisation, functions and working of Unit Trust of India. [16]

Q5) Write short notes (any two) : [16]

- a) Provident Fund Regulatory Development Authority.
- b) Merchant Bank.
- c) Mudra Bank.
- d) Non-Life Insurance Companies.



Total No. of Questions : 5]

P1080

[4963] - 3007

T.Y. B.Com.

BANKING AND FINANCE

Financial Markets and Institutions in India

(2013 Pattern) (Special Paper - II)

(मराठी रुपांतर)

वेळ : 3 तास]

[एकूण गुण : 80

- सूचना :
- 1) सर्व प्रश्न आवश्यक आहेत.
 - 2) उजवीकडील अंक प्रश्नांचे पूर्ण गुण दर्शवितात.
 - 3) संदर्भासाठी मुळ इंग्रजी प्रश्नपत्रिका पहावी.

प्रश्न 1) भांडवल बाजाराची व्याख्या लिहा. भारतीय भांडवल बाजाराची वैशिष्ट्ये आणि 1991 नंतरच्या सुधारणा सांगा. [16]

प्रश्न 2) परकीय विनिमय बाजार म्हणजे काय? परकीय विनिमय बाजारातील सहभागी घटक आणि परकीय विनिमयाच्या पद्धती सांगा. [16]

किंवा

नाणेबाजाराची व्याख्या लिहा. भारतीय नाणेबाजाराची वैशिष्ट्ये सांगून 1991 नंतरच्या भारतीय नाणेबाजारातील सुधारणा सांगा.

प्रश्न 3) अ) व्यापारी बँका आणि बँक व्यवसायेतर वित्तीय संस्थांमधील फरक सांगा. [8]

ब) भारतीय औद्योगिक पतपुरवठा महामंडळाची प्रगती सांगा. [8]

किंवा

अ) भाडेपट्टा वित्तपुरवठा कंपन्यांची कार्ये सांगा.

ब) विमा नियामक आणि विकास प्राधिकरणाची कार्ये सांगा.

प्रश्न 4) भारतीय युनिट ट्रस्ट चे संघटन, कार्ये आणि कार्यपद्धती स्पष्ट करा. [16]

प्रश्न 5) टिपा लिहा. (कोणत्याही दोन) [16]

- अ) भविष्य निर्वाह निधी नियामक विकास प्राधिकरण
- ब) प्रकल्प सेवा बँक व्यवसाय
- क) मुद्रा बँक
- ड) बिगर जीवन विमा कंपनी



Total No. of Questions : 5]

SEAT No. :

P1494

[Total No. of Pages : 4

[4963]-3008

T.Y. B.Com.

BUSINESS LAWS AND PRACTICES (Special Paper - II)

(2013 Pattern)

Time :3 Hours]

[Max. Marks : 80

Instructions to the candidates :

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

Q1) Explain Rules regarding workers Health as per factories Act, 1948. **[16]**

Q2) Define wages and explain deductions made from wages as per the payment of wages Act, 1936. **[16]**

OR

What do you mean by General fund and political fund up trade union? State the objects for which the general and political fund can be used.

Q3) a) State the provisions regarding offences and penalties under the employees provident fund and miscellaneous Act, 1952. **[8]**

b) State Rights and duties of inspectors appointed for inspection and investigation of company. **[8]**

OR

a) Explain the concept of 'Available surplus' as per the bonus Act, 1965. **[8]**

b) State the general duties of the occupier of company (factories Act, 1948) **[8]**

Q4) Explain the structure of company law administration. **[16]**

P.T.O.

Q5) Write short notes (any two):

[16]

- a) Rules for payment of wages. (payment of wages Act, 1936)
- b) Minimum and maximum bonus. (bonus Act, 1965)
- c) Provisions for protection of minority interest.
- d) Cadbury committee's report.



Total No. of Questions : 5]

P1494

[4963]-3008

T.Y. B.Com.

BUSINESS LAWS AND PRACTICES (Special Paper - II)

(2013 Pattern)

(मराठी रूपांतर)

वेळ : 3 तास]

[एकूण गुण : 80

- सूचना :- 1) सर्व प्रश्न अनिवार्य आहेत.
2) उजवीकडील अंक पुर्ण गुण दर्शवितात.
3) संदर्भासाठी मुळ इंग्रजी प्रश्नपत्रिका पहावी.

प्रश्न 1) कारखान्यांचा कायदा 1948 अन्वये कामगारांच्या आरोग्या बाबतचे नियम/तरतुदी स्पष्ट करा. [16]

प्रश्न 2) वेतनाची व्याख्या सांगुण वेतन देण्याबद्दलचा कायदा, अन्वये कामगारांच्या वेतनातून करता येणाऱ्या कपाती स्पष्ट करा. [16]

किंवा

कामगार संघटनेचा सर्वसाधारण निधी व राजकीय निधी म्हणजे काय ? सर्वसाधारण निधी व राजकीय निधी कोणत्या उद्देशांसाठी खर्च करता येतो ते सांगा.

प्रश्न 3) अ) कर्मचारी भविष्यनिर्वाह निधी व विविध तरतुदींचा कायदा, 1952 अन्वये गुन्हे व दंडाबाबतच्या तरतुदी सांगा. [8]

ब) निरीक्षण आणि अनुसंधानासाठी नियुक्त केलेल्या निरीक्षकाचे हक्क व कर्तव्ये सांगा. [8]

किंवा

अ) बोनसा कायदा, 1965 अन्वये 'उपलब्ध नफा' ही संकल्पना स्पष्ट करा. [8]

ब) कारखाना मालकाची सर्वसाधारण कर्तव्ये सांगा. (कारखाना कायदा, 1948) [8]

प्रश्न 4) कंपनी कायदा प्रशासन विभागाची रचना स्पष्ट करा. [16]

प्रश्न 5) टीपा लिहा. (कोणत्याही दोन) [16]

अ) कामगारांचे वेतन देण्यासंबंधीचे नियम (वेतन देण्याबद्दलचा कायदा, 1936)

ब) किमान व कमाल बोनस (बोनस कायदा, 1965)

क) अल्पसंख्यांक सभासदांचे हितरक्षणाबाबच्या तरतुदी

ड) कॅडबरी समितीचा अहवाल



Total No. of Questions : 5]

SEAT No. :

P1495

[Total No. of Pages : 4

[4963]-3009

T.Y. B.Com.

CO-OPERATION AND RURAL DEVELOPMENT

(2013 Pattern) (Paper - II)

Time :3 Hours]

[Max. Marks : 80

Instructions to the candidates :

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

Q1) What do you know about co-operative registrar? Enumerate the powers and responsibilities of co-operative registrar. **[16]**

Q2) What mean by co-operative management? Describe the measures to overcome the defects in co-operative management. **[16]**

OR

Enumerate the need and significance of professionalisation of management in co-operatives **[16]**

Q3) a) Write a note on co-operative philosophy. **[8]**

b) State the objectives of co-operative management. **[8]**

OR

a) State the sources of finance to co-operative. **[8]**

b) State the powers of co-operative auditor. **[8]**

Q4) What mean by co-operative Audit? Explain the nature and significance of co-operative Audit. **[16]**

P.T.O.

Q5) Answer the following questions (any two)

[16]

- a) Write a note on Audit Report.
- b) Explain the nature of financial management.
- c) Write a note on statutory audit.
- d) State the provisions of co-operative law related to audit.



Total No. of Questions : 5]

P1495

[4963]-3009

T.Y. B.Com.

CO-OPERATION AND RURAL DEVELOPMENT

(2013 Pattern) (Paper - II)

(मराठी रूपांतर)

वेळ : 3 तास]

[एकूण गुण : 80

सूचना :- 1) सर्व प्रश्न सोडविणे आवश्यक आहे.

2) उजवीकडील अंक पूर्ण गुण दर्शवितात.

प्रश्न 1) सहकारी संस्थाचा निबंधक याबद्दल आपण काय जाणता? सहकारी संस्थाच्या निबंधकाचे अधिकार आणि जबाबदाऱ्या विशद करा. [16]

प्रश्न 2) सहकारी व्यवस्थापन म्हणजे काय? सहकारी-व्यवस्थापनातील दोष निवारण करण्यासाठी असलेल्या उपाययोजना विशद करा. [16]

किंवा

सहकारात व्यवस्थापनाच्या व्यावसायकीकरणाची असलेली गरज आणि महत्व विशद करा. [16]

प्रश्न 3) अ) सहकारी-तत्वज्ञान यावर टिप लिहा. [8]

ब) सहकारी-व्यवस्थापनाचे उद्देश सांगा. [8]

किंवा

अ) सहकाराच्या वित्तिय (उत्पन्नाचे) असलेले मार्ग सांगा. [8]

ब) सहकारी संस्थाच्या लेखा परिक्षकाचे अधिकार सांगा. [8]

प्रश्न 4) सहकारी संस्थाचे लेखा परिक्षण (अंकेक्षण) म्हणजे काय? सहकारी संस्थाच्या लेखा परिक्षणाचे स्वरूप आणि महत्व स्पष्ट करा. [16]

प्रश्न 5) खालील प्रश्नाची उत्तरे द्या. (कोणतेही दोन)

[16]

- अ) लेखा परिक्षण (अंकेक्षण) अहवाल यावर टिप लिहा.
- ब) वित्तीय व्यवस्थापनाचे स्वरूप स्पष्ट करा.
- क) वैधानिक लेखापरिक्षण (अंकेक्षण) यावर टिप लिहा.
- ड) लेखा परिक्षणाच्या संबंधित असलेल्या सहकारी कायद्याच्या तरतूदी सांगा.



Total No. of Questions : 5]

SEAT No. :

P1081

[Total No. of Pages : 4

[4963]-3010

T.Y. B.Com.

COST AND WORKS ACCOUNTING

(2013 Pattern) (Paper - II) (Regular)

Time : 3 Hours]

[Max. Marks : 80

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*
- 3) *Use of calculator is allowed.*

Q1) A) State whether the following statements are True or False. [5]

- a) Office overheads are controllable at lower level of Management.
- b) All overheads are the cost, but all cost are not the overheads.
- c) Job costing method is more suitable where production is carried out according to customers specifications.
- d) Contract costing method is also known as Terminal costing.
- e) Service cost are generally computed periodwise.

B) Fill in the blanks : [5]

- a) _____ overheads are beyond the control of the Management.
- b) Technical director's travelling expenses form a part of _____ overheads.
- c) Job costing is aimed to find out the cost of specific _____.
- d) An escalation clause usually related to change in prices of _____.
- e) By-products are of relatively _____ value.

Q2) What is Activity Based Costing? Explain the steps to develop the Activity Based Costing System. [15]

OR

What is job costing and job cost sheet? Explain the advantages and disadvantages of job costing. [15]

P.T.O.

Q3) Write short notes on (Any three) :

[15]

- a) Features of Service Costing.
- b) By-product.
- c) Normal Loss and Abnormal Loss.
- d) Retention Money
- e) Cost drivers.

Q4) a) Sanket Engineering Co. Ltd., Pune, has three production Depts. X, Y and Z and two Service Depts. A and B. The expenses incurred by them during the month of March, 2015 were as follows :

	(₹)
Rent and Taxes	- 5,000
Canteen expenses	- 1,300
Motive power	- 4,000
Depreciation on Machines	- 5,000
Electric Lighting	- 2,000
Indirect materials	- 1,500

Additional information provided for the month of March, 2015

Particulars	Production Depts.			Service Depts.	
	X	Y	Z	A	B
Machine values ₹	15,000	30,000	22,500	-	7,500
Direct Materials ₹	5,000	6,000	4,000	-	-
Direct Wages ₹	4,000	5,000	3,000	-	-
Electricity kWh	5	10	10	6	9
Area occupied sq.ft.	1100	1,300	1,200	500	900
Light point Numbers No.	8	12	10	4	6
Employee Nos. No.	50	10	40	10	20

Expenses of Service Depts are to be apportioned as per Repeated Distribution Method as follows :

Particulars	X	Y	Z	A	B
Dept. A	20%	40%	30%	-	10%
Dept. B	30%	20%	30%	20%	-

Prepare a statement showing Primary Distribution of overhead expenses on most equitable basis. Also prepare a statement showing secondary distribution of Service dept. cost to Prod. dept. [15]

- b) Calculate the value of work certified in each of the following cases. [5]
- i) Contract price Rs. 5,00,000, work certified 60%.
 - ii) Cash received Rs. 2,40,000 being 80% of work certified.

Q5) a) Pawar Builders, Ahmednagar undertook several large contract. The following are the particulars relating to contract No. 25 for the year ended 31-3-2015. [10]

	(₹)
Material issued from storehouse	- 90,000
Material purchased	- 40,000
Material transferred from contract No. 35	- 25,000
Material returned to storehouse	- 500
Material at site on 31-3-2015	- 1,000
Plant purchased and installed at site	- 72,000
Freight and installation charges of plant	- 8,000
Operating wages	- 1,22,000
Process labour outstanding	- 5,000
Other direct expenses	- 12,000
Operating exp. payable	- 2,000
Establishment on cost	- 27,000
Office exp. accrued	- 1,500
Work uncertified	- 6,000
Contract price	- 16,00,000
Cash received from contractee	- 3,20,000

(represented the full amount of work certified less 20% as Retention Money)

Provide depreciation on plant @ 10% p.a. as per Reducing Balance Method.

You are required to prepare Contract Account and Contractee's Account.

- b) The product of a Manufacturing concern passed through two processes A and B and then to finished stock. It is ascertained that in each process normally 5% of the total weight is lost and 20% is scrap which from process A and B realises Rs. 80 per ton and Rs. 200 per ton respectively.

Particulars		Process 'A'	Process 'B'
Materials	Tons	1,000	70
Cost of materials per ton	₹	125	200
Wages	₹	28,000	10,000
Manufacturing Expenses	₹	8,000	5,250
Output	Tons	830	780

Prepare process 'A' A/c, process 'B' Account, Abnormal Loss A/c and Abnormal Gain A/c. Also calculate cost per ton of each process. [10]

OR

From the following information relating to Raj Transport Co. Pune calculate the cost per running km. [10]

		₹
Wages to Drivers per month	-	500
Cost of Diesel per liter	-	1.50
Cost of oil per liter	-	10.00
Annual cleaning and servicing	-	2,460
Insurance charged per year	-	4,000
Yearly Road Tax	-	6,400
Repair and Maintenance for twelve months	-	1,200
Cost of tyre, tubes etc per year	-	1,800
Diesel km. per liter	- km.	4
Oil km. per liter	- km.	50
Cost of vehicle	₹	1,30,000
Estimated life	-	5 years
Residual value of vehicle	- ₹	30,000
Interest on cost of vehicle p.a.	-	7%
Estimated annual run	- km.	36,000



Total No. of Questions : 4]

SEAT No. :

P1082

[Total No. of Pages : 4

[4963]-3011

T.Y. B.Com.

STATISTICS (Special Paper - II)

Business Statistics

(2013 Pattern)

Time : 3 Hours]

[Max. Marks : 80

Instructions to the candidates:

- 1) All questions are compulsory.
- 2) Figures to the right indicate full marks.
- 3) Use of statistical tables and calculator is allowed.

Q1) Attempt any five of the following :

[10]

- a) State Bayes theorem.
- b) Given $P(A) = 0.5$, $P(B) = 0.6$, $P(A \cap B) = 0.3$, find $P(A/B)$ and $P(A \cap B')$.
- c) Let $X \rightarrow B(n, p)$, If $E(X) = 6$ and $\text{Var}(X) = 4$, Find n and p .
- d) Explain types of error in testing of hypothesis.
- e) A coin is tossed 20 times and following sequences of heads (H) and tails (T) is obtained :
H T T H H T T H T H H H T T H H T H H H
at 5% level of significance check the unbiasedness of a coin.
- f) Compute ${}^{25}C_{23}$.

Q2) Attempt any four of the following :

[20]

- a) Let A and B be two events defined on sample space Ω . If $P(A) = 0.8$, $P(B) = x$, $P(A \cup B) = 0.9$, find x ,
 - i) when A and B are independent
 - ii) when A and B are mutually exclusive.
- b) 20% bolts produced by a machine are defective. Determine the probability that out of 4 bolts chose at random.
 - i) At most 2 bolts will be defective.
 - ii) At least 1 will be defective.

P.T.O

- c) A film director claims that his films are equally liked by males and females. An opinion poll of 1000 viewers revealed the following results.

Attribute	Liked	Disliked
Males	402	193
Females	245	160

Is the film director's claim supported by the data.

Given $\chi_1^2 = 3.81$, $\chi_2^2 = 5.99$, $\chi_3^2 = 7.81$ at 5% L.O.S.

- d) A random variable X has following probability distribution :

X	1	2	3	4	5
P(X=x)	5K	8k	15k	7k	5k

Find :

- i) K
 - ii) Mean
 - iii) Variance
- e) Following are the responses to the questions "how many hours do you study before an exam?"
6 5 1 2 2 5 7 5 3 7 4 7
- Use sign test to test the hypothesis at 5% level of significance that the median numbers of hours a student studies before an exam is 3.

Q3) Attempt any two of the following : **[20]**

- a) A die is tossed twice.
 - i) Write sample space of this experiment.
 - ii) A discrete random variable X denotes Sum of integers appearing on the uppermost faces. Write down its probability and cumulative probability distribution.
 - iii) Find mean and standard deviation of X.
- b) The average number of misprints per page of a book is 1.5. Assuming the distribution of number of misprints be Poisson, Find
 - i) The probability that the page is free from misprints.
 - ii) The probability that the page contain less than 2 misprints.
 - iii) Number of pages containing more than one misprint in a book of 900 pages.
[Given $e^{-1.5} = 0.22313$]

- c) The sales data of an item in six shops before and after special promotional campaign are as given below :

Shops	A	B	C	D	E	F
Before campaign	53	28	31	48	50	42
After campaign	58	29	30	55	56	45

Can campaign judged to be a success?

(Take $\alpha = 0.05$, $t_{5, 0.05} = 2.57$, $t_{6, 0.05}$).

- d) i) Describe the test procedure of equality of two population proportion.
 ii) In a sample of 600 students of a certain college 400 are found to use ball pens. In another college, from a sample of 900 students 450 were found to use ball pens. Test whether the two colleges are significantly different with respect to the habit of using ball pens. (Use 5% level of significance).

Q4) Attempt any two of the following :

[30]

- a) If $X \rightarrow N(3, 2^2)$, find
 i) $P(X > 5)$
 ii) $P(X < 1)$
 iii) $P(4 < X < 7)$
 iv) $P(2 < X < 6)$
 v) $E(Y)$ and $\text{Var}(Y)$, where $Y = 2X - 3$.
- b) Two manufacturers A and B supply piston rods off specified diameters to a company. The company is interested in comparing variability of the diameters of the product of these two manufacturers. The measurements (in cm) of the diameters of rods drawn randomly from the rods supplied by A and B are as follows. [Use 2% level of significance].
 Diameters of rods supplied by A : 6.4, 6.8, 7.2, 6.6, 7.7, 7.0, 6.5, 7.1, 6.9, 7.3
 Diameters of rods supplied by B : 6.9, 6.5, 6.6, 7.4, 6.2, 6.8, 7.0, 7.3, 7.1, 7.2, 6.4, 6.7
 Test whether variances in the diameters of rods supplied by manufacturers A and B are equal.

c) The joint probability distribution of (x, y) is given below :

Y \ X	0	1	2	3
0	K	3K	2K	4K
1	2K	6K	4K	8K
2	3K	9K	6K	12K

Obtain :

- i) The value of K.
- ii) Marginal probability distribution of X and Y.
- iii) $P(X + Y \leq 1)$.
- iv) Conditional probability distribution of Y given $X = 2$.
- v) Are X and Y independent?



Total No. of Questions : 5]

SEAT No. :

P1083

[Total No. of Pages : 4

[4963] - 3012

T. Y. B.Com.

BUSINESS ENTREPRENEURSHIP (Paper - II)

(2013 Pattern)

Time : 3 Hours]

[Max. Marks : 80

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *All questions carry equal marks.*

Q1) Explain the different forms of Business Organisation. **[16]**

Q2) Explain in detail the steps taken by Government to solve the problems of Small scale industries. **[16]**

OR

What is environment scanning? Explain the need of environment scanning. **[16]**

Q3) a) Explain the function and working of Small Industries Development Bank of India (SIDBI). **[8]**

b) Explain the social aspect of Business plan. **[8]**

OR

a) Explain the start-up, stability and growth phases of small Enterprise Management. **[8]**

b) What is Financial crisis? Explain the reasons for Financial crisis. **[8]**

Q4) Explain the elements are to be considered while preparing a project Report to start small scale unit. **[16]**

P.T.O

Q5) Write a short notes on any Two :

[16]

- a) District Industries Center.
- b) Guidelines for preparing a Business plan.
- c) Creativity and Innovation.
- d) Turn around strategies.



Total No. of Questions : 5]

P1083

[4963] - 3012

T. Y. B.Com.

BUSINESS ENTREPRENEURSHIP (Paper - II)

(2013 Pattern)

(मराठी रुपांतर)

वेळ : 3 तास]

[एकूण गुण : 80

- सूचना : 1) सर्व प्रश्न अनिवार्य आहेत.
2) सर्व प्रश्नांना समान गुण आहेत.
3) संदर्भासाठी मूळ इंग्रजी प्रश्नपत्रिका पहावी.

-
- प्रश्न 1) व्यवसाय संघटनांचे विविध प्रकार स्पष्ट करा. [16]
- प्रश्न 2) लघु उद्योगांच्या समस्या सोडविण्यासाठी शासनाने योजलेले उपाय स्पष्ट करा. [16]
किंवा
पर्यावरण तपासणी म्हणजे काय? त्याची आवश्यकता स्पष्ट करा. [16]
- प्रश्न 3) अ) भारतीय लघुउद्योग विकास बँकेचे कार्य व कामगिरी विशद करा. [8]
ब) व्यावसायिक आराखड्याची सामाजिक बाजू स्पष्ट करा. [8]
किंवा
अ) लघु उद्योग व्यवस्थापनातील प्रारंभिक, स्थिर व वृद्धी अवस्था स्पष्ट करा. [8]
ब) व्यवसायातील वित्तीय आरिष्ट म्हणजे काय? वित्तीय आरिष्टाची कारणे स्पष्ट करा. [8]
- प्रश्न 4) लघु उद्योग सुरू करण्यापुर्वी प्रकल्प अहवाल तयार करताना कोणते घटक विचारात घ्यावे लागतात ते स्पष्ट करा. [16]

प्रश्न 5) टिपा लिहा. (कोणत्याही दोन) :

[16]

- अ) जिल्हा उद्योग केंद्र
- ब) व्यावसायिक आराखडा तयार करण्याच्या मार्गदर्शनपर सूचना
- क) सर्जनशिलता व नवनिर्मिती
- ड) व्यावसायिक आजारपणासाठी कार्यवाही व्यूहरचना



Total No. of Questions : 5]

SEAT No. :

P1084

[Total No. of Pages : 4

[4963] - 3013

T.Y. B.Com.

MARKETING MANAGEMENT (Paper - II)

(2013 Pattern)

Time : 3 Hours]

[Max. Marks : 80

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

Q1) Define the term 'Marketing Planning'. Describe the process of preparing 'Marketing Plan'. **[16]**

Q2) Explain the social responsibilities of Marketing Manager. **[16]**

OR

What do you mean by 'Marketing Strategy'? Give in detail the characteristics of 'Marketing Strategy'.

Q3) a) What are the types of Marketing Organisation? **[8]**

b) Write a note on types of Agricultural product. **[8]**

OR

a) Explain the importance of International Marketing.

b) Distinction between Manufacture Goods Marketing and Agriculture Goods Marketing.

P.T.O

Q4) Explain the impact of globalisation on Marketing. **[16]**

Q5) Write short notes on (Any two) : **[16]**

- a) Modes of entry in International Market.
- b) Consumer Protection Act - 1986.
- c) Importance of Market Regulation in Marketing.
- d) Recent trends in Social Marketing.



Total No. of Questions : 5]

P1084

[4963] - 3013

T.Y. B.Com.

विपणन व्यवस्थापन (Paper - II)

(2013 पॅटर्न)

(मराठी रुपांतर)

वेळ : 3 तास]

[एकूण गुण : 80

- सूचना : 1) सर्व प्रश्न सोडविणे आवश्यक आहेत.
2) उजवीकडील अंक प्रश्नांचे पूर्ण गुण दर्शवितात.
3) संदर्भासाठी मूळ इंग्रजी प्रश्नपत्रिका पहावी.

प्रश्न 1) 'विपणन नियोजन' या संज्ञेची व्याख्या सांगा. विपणन नियोजन तयार करण्याची प्रक्रिया सविस्तरपणे स्पष्ट करा. [16]

प्रश्न 2) विपणन व्यवस्थापकाच्या सामाजिक जबाबदाऱ्या स्पष्ट करा. [16]
किंवा
विपणन व्यूहरचनेची उद्दिष्टे सविस्तरपणे लिहा.

प्रश्न 3) अ) विपणन संघटनेचे विविध प्रकार कोणते? [8]

ब) कृषी उत्पादनाचे प्रकार यावर सविस्तर टिप लिहा. [8]

किंवा

अ) आंतरराष्ट्रीय विपणनाचे महत्व स्पष्ट करा.

ब) निर्मित वस्तू विपणन आणि कृषी वस्तू विपणन यातील फरक स्पष्ट करा.

प्रश्न 4) जागतिकीकरणाचा विपणनावर होणारा परिणाम स्पष्ट करा. [16]

प्रश्न 5) थोडक्यात टिपा लिहा. (कोणत्याही दोन) :

[16]

- अ) आंतरराष्ट्रीय बाजारपेठेतील प्रवेशाचे मार्ग
- ब) ग्राहक संरक्षण कायदा 1986
- क) विपणनातील बाजार नियमनाचे महत्व
- ड) सामाजिक विपणनातील आधुनिक प्रवाह



Total No. of Questions : 5]

SEAT No. :

P1085

[Total No. of Pages : 4

[4963] - 3014

T.Y. B.Com.

AGRICULTURAL AND INDUSTRIAL ECONOMICS

(Special Paper - II)

(2013 Pattern) (Regular)

Time : 3 Hours]

[Max. Marks : 80

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

Q1) What is Agricultural productivity? Explain in detail the causes of low agricultural productivity in India. **[16]**

Q2) Define land reforms? Give a brief outline of institutional land reforms in India. **[16]**

OR

Explain the causes of farmers suicides in India. Suggest remedies to eliminate farmers suicides. **[16]**

Q3) Answer in brief :

- a) Explain the scope of agricultural processing in India. **[8]**
- b) Explain the problems of Sugar industry in India. **[8]**

OR

- a) Discuss the role of government in natural calamities. **[8]**
- b) Explain the problems of Small scale industries in India. **[8]**

P.T.O

Q4) What is privatisation? Explain the arguments against privatisation. **[16]**

Q5) Write short notes on (Any two) : **[16]**

- a) Role of IFCI in Industrial Finance since 1991.
- b) Progress of Iron and Steel industry in India.
- c) Social security and Welfare measures in India.
- d) Broad features of industrial growth in India.



Total No. of Questions : 5]

P1085

[4963] - 3014

T.Y. B.Com.

कृषी व औद्योगिक अर्थशास्त्र
(Special Paper - II)

(2013 Pattern) (Regular)

(मराठी रुपांतर)

वेळ : 3 तास]

[एकूण गुण : 80

- सूचना : 1) सर्व प्रश्न सोडविणे आवश्यक आहेत.
2) उजवीकडील अंक प्रश्नांचे पूर्ण गुण दर्शवितात.
3) संदर्भासाठी मूळ इंग्रजी प्रश्नपत्रिका पहावी.

प्रश्न 1) शेती उत्पादकता म्हणजे काय? भारतातील शेती उत्पादकता कमी असण्याची कारणे सविस्तर स्पष्ट करा. [16]

प्रश्न 2) 'जमीन सुधारणा' व्याख्या लिहा. भारतातील संस्थात्मक जमीन सुधारणांची थोडक्यात रूपरेषा स्पष्ट करा. [16]

किंवा

भारतातील शेतकऱ्यांच्या आत्महत्यांची कारणे स्पष्ट करा. शेतकऱ्यांच्या आत्महत्या कमी करण्यासाठी उपाय सूचवा. [16]

प्रश्न 3) थोडक्यात उत्तरे लिहा.

अ) भारतातील शेती प्रक्रिया उद्योगाची व्याप्ती स्पष्ट करा. [8]

ब) भारतातील साखर उद्योगाच्या समस्या स्पष्ट करा. [8]

किंवा

अ) नैसर्गिक आपत्तीत सरकारच्या भूमिकेची चर्चा करा. [8]

ब) भारतातील लघु उद्योगांच्या समस्या स्पष्ट करा. [8]

प्रश्न 4) खाजगी करण म्हणजे काय? खाजगीकरणाच्या विरूद्ध बाजूचे युक्तीवाद स्पष्ट करा. [16]

प्रश्न 5) थोडक्यात टिपा लिहा (कोणत्याही दोन) : [16]

अ) 1991 पासून ओद्योगिक वित्त पुरवठ्यातील, भारतीय औद्योगिक वित्त महामंडळाची (IFCI) भूमिका

ब) भारतातील लोखंड व पोलाद उद्योगाची प्रगती

क) भारतातील सामाजिक सुरक्षितता आणि कल्याणकारी उपाय

ड) भारतातील औद्योगिक वृद्धीची ठळक वैशिष्ट्ये



Total No. of Questions : 4]

SEAT No. :

P1086

[Total No. of Pages : 4

[4963] - 3015

T.Y. B.Com.

**DEFENCE BUDGETING, FINANCE AND MANAGEMENT
(Special Paper - II)
(2013 Pattern)**

Time : 3 Hours]

[Max. Marks : 80

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

Q1) Answer in 20 words each (any ten) :

[20]

- i) State the concept of defence.
- ii) Define defence management.
- iii) Define logistics.
- iv) Define sustainable development.
- v) Define public good.
- vi) Define national security.
- vii) What do you mean by industrial policy resolution?
- viii) State the meaning of parliament control of defence expenditure.
- ix) Write any two concepts of organizational aspects of decision making.
- x) State the meaning of defence vs development.
- xi) State the meaning of budgetary perspectives.
- xii) Define Threat perception.
- xiii) Write any two limitations of logistics management during war.

P.T.O

Q2) Answer in 50 words each (any two) : **[10]**

- a) Explain economic aspects of defence production.
- b) Discuss Functions of ministry of defence.
- c) Explain problems of indigenous arms production.

Q3) Answer in 150 words each (any two) : **[20]**

- a) Evaluate defence policy making process in India.
- b) Write a note on the logistics management for Indian Defence.
- c) Discuss role of Research and Development in defence production.

Q4) Answer in 300 words each (any two) : **[30]**

- a) Write a critical note on the role of information in defence planning.
- b) Explain structure of the India's five year defence plan.
- c) Discuss industrial policy resolution of India since 1991.



Total No. of Questions : 4]

P1086

[4963] - 3015

T.Y. B.Com.

डिफेन्स बजेटिंग फायनान्स अँड मॅनेजमेन्ट

(स्पेशल पेपर - II)

(2013 पॅटर्न)

(मराठी रुपांतर)

वेळ : 3 तास]

[एकूण गुण : 80

- सूचना : 1) सर्व प्रश्न सोडविणे आवश्यक आहेत.
2) उजीवकडील अंक पूर्ण गुण दर्शवितात.

-
- प्रश्न 1) 20 शब्दात उत्तरे द्या. (कोणतेही दहा) [20]
- संरक्षण संकल्पना म्हणजे काय ?
 - संरक्षण व्यवस्थापन व्याख्या द्या
 - पुरवठा व्यवस्था व्याख्या द्या.
 - सस्टेनेबल डेव्हलपमेन्ट व्याख्या द्या.
 - 'पब्लिक गुड' व्याख्या द्या.
 - 'राष्ट्रीय सुरक्षा' व्याख्या द्या.
 - औद्योगिक धोरणाबाबतचा ठराव म्हणजे काय ?
 - संरक्षण खर्चावरील संसदेचे नियंत्रण म्हणजे काय ?
 - निर्णय प्रक्रीयेतील संघटनाचे कोणतेही दोन पैलू नमूद करा.
 - संरक्षणविरूद्ध विकास अर्थ लिहा.
 - “बजेटरी प्रसपेक्टीव्ह” अर्थ नमूद करा.
 - धोक्याविषयीची संकल्पना व्याख्या द्या.
 - युद्धकाळातील पुरवठाव्यवस्थापणाच्या कोणत्याही दोन मर्यादा लिहा.

- प्रश्न 2)** 50 शब्दात उत्तरे द्या. (कोणतेही दोन) [10]
- अ) संरक्षण उत्पादनाचे आर्थिक पैलू स्पष्ट करा.
- ब) संरक्षणमंत्रालयाच्या रचनेबाबत चर्चा करा.
- ड) मूळ स्वदेशी शस्त्रास्त्र उत्पादनाबाबतच्या समस्या स्पष्ट करा.

- प्रश्न 3)** 150 शब्दात उत्तरे द्या. (कोणतेही दोन) [20]
- अ) भारतातील संरक्षण धोरण निर्धारित करणाऱ्या प्रक्रीयेचे मूल्यमापन करा.
- ब) भारताच्या संरक्षणाशी संबंधित पुरवठा व्यवस्थापन यावर टिपण लिहा.
- क) संरक्षण उत्पादनातील संशोधन आणि विकासाच्या भूमिकेविषयी चर्चा करा.

- प्रश्न 4)** 300 शब्दात उत्तरे द्या. (कोणतेही दोन) [30]
- अ) संरक्षण नियोजनातील 'माहिती' ची भूमिका यावर टिकात्मक टिपण लिहा.
- ब) भारताच्या संरक्षणाच्या पंचवार्षिक योजनेची रचना स्पष्ट करा.
- क) 1991 नंतरचे भारताच्या औद्योगिक धोरणाबाबतच्या ठरावाविषयी चर्चा करा.



Total No. of Questions : 5]

SEAT No. :

P1496

[Total No. of Pages : 4

[4963]-3016

T.Y. B.Com.

INSURANCE TRANSPORT AND CLEARANCE (Paper - II)

(2013 Pattern)

Time :3 Hours]

[Max. Marks : 80

Instructions to the candidates :

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

Q1) Define Life Insurance? Describe the claim settlement procedure of Life Insurance. **[16]**

Q2) What do you know about Insurance regulatory and development Act, 1999 (IRD Act-1999)? Enumerate the scope and objectives of IRD Act-1999. **[16]**

OR

Distinguish between nominations and Assignments. **[16]**

Q3) a) Write a note on Insurance Act - 1938 **[8]**
b) Write a note on Malhotra committee report **[8]**

OR

a) Write a note on surrender of policies **[8]**
b) State the provisions of Insurance Amendment Act - 2002. **[8]**

Q4) Define general insurance? Enumerate in detail the different kinds/types of claims of general Insurance. **[16]**

P.T.O.

Q5) Answer the following questions (any two)

[16]

- a) Write a note on Installment revival scheme. of General Insurance
- b) Comment on IRDA Regulations 2002.
- c) Explain the accidental benefits of general insurance contract.
- d) Write a note on saving plans of Insurance Business.



Total No. of Questions : 5]

P1496

[4963]-3016

T.Y. B.Com.

INSURANCE TRANSPORT AND CLEARANCE (Paper - II)

(2013 Pattern)

(मराठी रूपांतर)

वेळ : 3 तास]

[एकूण गुण : 80

सूचना :- 1) सर्व प्रश्न सोडविणे आवश्यक आहेत.

2) उजवीकडील अंक पूर्ण गुण दर्शवितात.

प्रश्न 1) आयुर्विम्याची व्याख्या सांगा? आयुर्विम्याची नुकसान भरपाई मिळविण्याची कार्यपध्दती विशद करा. [16]

प्रश्न 2) 1999 चा विमा नियमनात्मक आणि विकास कायदा या बद्दल आपण काय जाणता? या कायद्याची (IRDA) व्याप्ती आणि उद्दिष्ट्ये विशद करा. [16]

किंवा

वारसनोद (Nomination) आणि मुखत्यार पत्र (Assignment) यातील फरक स्पष्ट करा. [16]

प्रश्न 3) अ) 1938 चा विमा कायदा यावर टिप लिहा. [8]

ब) मल्होत्रा समितीचा अहवाल यावर टिप लिहा. [8]

किंवा

अ) पॉलीशीची सोडन (Surrender of Policies) यावर टिप लिहा. [8]

ब) 2002 च्या विमा सुधारणा कायद्याच्या तरतूदी सांगा. [8]

प्रश्न 4) सर्वसाधारण विम्याची व्याख्या सांगा? सर्वसाधारण विम्यातील विविध प्रकारचे दावे सविस्तर विशद करा. [16]

प्रश्न 5) खालील प्रश्नाची उत्तरे द्या. (कोणतेही दोन)

[16]

- अ) सर्व साधारण विम्यातील 'हत्ते पुनर्लाभ योजना' (Installment Revival Scheme) यावर टिप लिहा.
- ब) 2002 च्या विमा नियमनात्मक आणि विकास कायद्याने नियम यावर चर्चा करा.
- क) सर्व साधारण विमा करारातील अपघाती फायदे (Accidental Benefits) स्पष्ट करा.
- ड) विमा व्यवसायातील बचत योजना (Saving Plans) यावर टिप लिहा.



Total No. of Questions : 5]

SEAT No. :

P1087

[Total No. of Pages : 2

[4963]-3017

T.Y. B.Com.

COMPUTER APPLICATIONS (Paper - II)

Computer Networking and Cyber Security

(2013 Pattern)

Time : 3 Hours]

[Max. Marks : 80

Instructions to the candidates:

- 1) All questions are compulsory.*
- 2) Figures to the right indicate full marks.*
- 3) Neat diagrams must be drawn wherever necessary.*

Q1) Attempt any eight of the following :

[16]

- a) Define the term port address.
- b) List the various types of NIC.
- c) Mention the benefits of the wireless transmission media.
- d) What are the goals of Gigabit Ethernet?
- e) Define the term security.
- f) What do you mean by Programming Bugs?
- g) Define the term Encryption.
- h) Define the term Line of sight.
- i) Define the term Protocol.
- j) What do you mean by peer entities?

Q2) Attempt any four of the following :

[16]

- a) Explain in detail the security issues in wireless networks.
- b) List the different computer network topology. Explain any one in detail.
- c) Explain in detail the twisted pair transmission media.
- d) Explain in detail the IEEE 802.11.
- e) Explain in detail the tools and techniques of cryptography.

P.T.O

Q3) Attempt any four of the following : **[16]**

- a) Explain in detail the Fast Ethernet.
- b) What are the properties of the IP address?
- c) Explain in detail the advantages and disadvantages of the wireless networks.
- d) Explain in detail the components of NIC.
- e) Explain in detail the categories of cyber crime.

Q4) Write short note on (any four) : **[16]**

- a) Digital Signatures.
- b) Micro Wave Transmission.
- c) Weak Password.
- d) TCP/IP model.
- e) Modes of Communication.

Q5) a) Attempt any two of the following : **[8]**

- i) What are the various types of steganography?
- ii) Differentiate between server based LANs and peer to peer LANs.
- iii) Explain in detail the MAC sublayer of standard Ethernet.

b) Attempt any two of the following : **[8]**

- i) Explain in detail the architecture of the Blue tooth.
- ii) Explain in detail the various types of attacks.
- iii) Explain in detail the layers of OSI model.



Total No. of Questions : 6]

SEAT No. :

P1088

[Total No. of Pages : 4

[4963] - 3018

T.Y. B.Com.

**BUSINESS ADMINISTRATION (Paper - III)
Finance, Production and Operation Functions
(2013 Pattern) (Regular)**

Time : 3 Hours]

[Max. Marks : 80

Instructions to the candidates:

- 1) All questions are compulsory.*
- 2) Figures to the right indicate full marks.*

Q1) What is Financial Management? Explain the functions of Financial Manager. **[14]**

Q2) What is Financial Planning? Explain the nature, scope and importance of Financial Planning. **[14]**

OR

What is Under Capitalisation? Explain the causes and effects of Under Capitalisation. **[14]**

Q3) a) Explain the importance of Working Capital. **[7]**

b) Explain the principles of Material Handling. **[7]**

OR

a) Explain the functions of Money. **[7]**

b) Explain the principles of Supply Chain Management. **[7]**

P.T.O

Q4) What is Production Control? Explain the objectives and Techniques of Production Control. **[14]**

Q5) Write Short Notes on (Any Two) : **[14]**

- a) Need of Finance.
- b) Advantages of Equity Shares.
- c) Inventory Management.
- d) Importance of Supply Chain Management.

Q6) "The Finance policy of Govt. of Maharashtra for Industrial Development". Discuss. **[10]**



Total No. of Questions : 6]

P1088

[4963] - 3018

T.Y. B.Com.

BUSINESS ADMINISTRATION (Paper - III)

Finance, Production and Operation Functions

(2013 Pattern) (Regular)

(मराठी रुपांतर)

वेळ : 3 तास]

[एकूण गुण : 80

- सूचना : 1) सर्व प्रश्न आवश्यक आहेत.
2) उजीवकडील अंक पूर्ण गुण दर्शवितात.
3) संदर्भासाठी मूळ इंग्रजी प्रश्नपत्रिका पहावी.

-
- प्रश्न 1)** वित्तीय व्यवस्थापन म्हणजे काय? वित्तीय व्यवस्थापकाची कार्ये स्पष्ट करा. [14]
- प्रश्न 2)** वित्तीय नियोजन म्हणजे काय? वित्तीय नियोजनाचे स्वरूप, व्याप्ती व महत्व स्पष्ट करा. [14]
- किंवा
- न्यूनतम भांडवलीकरण म्हणजे काय? न्यूनतम भांडवलीकरणाची कारणे व परिणाम स्पष्ट करा. [14]
- प्रश्न 3)** अ) खेळत्या भांडवलाचे महत्व स्पष्ट करा. [7]
- ब) सामग्री हाताळणीची तत्वे स्पष्ट करा [7]
- किंवा
- अ) पैशाची कार्ये स्पष्ट करा. [7]
- ब) पुरवठा साखळी व्यवस्थापनाची तत्वे स्पष्ट करा. [7]
- प्रश्न 4)** उत्पादन नियंत्रण म्हणजे काय? उत्पादन नियंत्रणाची उद्दिष्टे व तंत्रे स्पष्ट करा. [14]

प्रश्न 5) थोडक्यात टीपा लिहा (कोणत्याही दोन) : [14]

- अ) वित्ताची गरज
- ब) सामान्य भागांचे फायदे
- क) मालसाठा व्यवस्थापन
- ड) पुरवठा साखळी व्यवस्थापनाचे महत्व

प्रश्न 6) “औद्योगिक विकासासाठी महाराष्ट्र शासनाचे वित्त धोरण” चर्चा करा. [10]



Total No. of Questions : 6]

SEAT No. :

P1089

[Total No. of Pages : 4

[4963] - 3019

T.Y. B.Com.

BANKING AND FINANCE (Paper - III)

Banking Law and Practices in India

(2013 Pattern)

Time : 3 Hours]

[Max. Marks : 80

Instructions to the candidates:

- 1) All questions are compulsory.*
- 2) Figures to the right indicate full marks.*

Q1) Explain the legal and Non-legal measures of Recovery of loans. **[14]**

Q2) Explain the precautions to be taken by the banker while advances against securities. **[14]**

OR

What is Paying Banker? Explain the duties and rights of Paying banker. **[14]**

Q3) a) Define Cheque and explain its features. **[7]**

b) Explain the Bankers Obligation of secrecy of accounts. **[7]**

OR

a) Explain the precautions in collecting customer cheques. **[7]**

b) Define Bankers Lien. Explain the types of Bankers Lien. **[7]**

Q4) Explain the provisions in Banking Regulation Act 1949. **[14]**

P.T.O

Q5) Write short notes on (any two) :

[14]

- a) Dishonor of cheque.
- b) Types of Mortgage.
- c) Parties of Negotiable Instruments.
- d) Technical aspects of project appraisal.

Q6) Discuss the current issues in Banking Sector.

[10]



Total No. of Questions : 6]

P1089

[4963] - 3019

T.Y. B.Com.

BANKING AND FINANCE (Paper - III)

Banking Law and Practices in India

(2013 Pattern)

(मराठी रुपांतर)

वेळ : 3 तास]

[एकूण गुण : 80

- सूचना : 1) सर्व प्रश्न सोडविणे आवश्यक आहेत.
2) उजवीकडील अंक पूर्ण गुण दर्शवितात.
3) संदर्भासाठी मूळ इंग्रजी प्रश्नपत्रिका पहावी.

-
- प्रश्न 1)** कर्जवसुलीच्या कायदेशीर आणि बिगर कायदेशीर उपाय योजना स्पष्ट करा. [14]
- प्रश्न 2)** प्रतीभुतीच्या तारणावर कर्ज देताना बँकेने कोणती दक्षता घ्यावी ते स्पष्ट करा. [14]
किंवा
प्रदायी बँक म्हणजे काय? प्रदायी बँकेची कर्तव्ये आणि अधिकार स्पष्ट करा. [14]
- प्रश्न 3)** अ) धनादेशाची व्याख्या सांगून त्याची वैशिष्ट्ये स्पष्ट करा. [7]
ब) ग्राहकाच्या खात्याच्या गुप्ततेसंबंधी बँकेवरील बंधने स्पष्ट करा. [7]
किंवा
अ) ग्राहकाच्या धनादेशाची वसुली करताना घ्यावयाची दक्षता स्पष्ट करा. [7]
ब) बँकेचा धारणाधिकार म्हणजे काय? धारणाधिकाराचे प्रकार स्पष्ट करा. [7]
- प्रश्न 4)** 1949 च्या बँकींग नियमन कायद्यातील तरतुदी स्पष्ट करा. [14]

प्रश्न 5) थोडक्यात टिपा लिहा (कोणतेही दोन) :

[14]

- अ) चेकचा अनादर
- ब) गहाणाचे प्रकार
- क) चलनक्षम दस्त ऐवजातील पक्ष
- ड) प्रकल्प मुल्यमापनाची तांत्रिक बाजू

प्रश्न 6) बँकींग क्षेत्रातील बदलत्या प्रवाहाबाबत चर्चा करा.

[10]



Total No. of Questions : 6]

SEAT No. :

P1497

[Total No. of Pages : 4

[4963]-3020
T.Y. B.Com.
BUSINESS LAWS AND PRACTICES
(Special Paper - III)
(2013 Pattern)

Time :3 Hours]

[Max. Marks : 80

Instructions to the candidates :

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*
- 3) *Calculator may be used.*

Q1) Define the company Auditor. Explain the duties and Rights of an auditor of company. **[14]**

Q2) What is brand name? Explain the provisions in respects of trade name. **[14]**

OR

Explain the rules and provisions of Acceptance of deposits by companies.

Q3) a) Define transaction value? Explain the items specially includes in the transaction value. **[7]**

b) From the following details compute 'CST' payable by a dealer carrying on Business in New Delhi turnover for the year Rs.16,00,000 which is included the following **[7]**

- i) Trade commission for which credit notes have to be issued separately. Rs.48,000
 - ii) Installation charges Rs.25,000
 - iii) Excise duty Rs.80,000
 - iv) Freight, insurance and transport charges recovered separately in Invoice. Rs.60,000
 - v) Goods returned by dealer with in six months of sales but after the end of the year. Rs.40,000
 - vi) Central sales tax@ 4%
- Buyer issued 'C' forms for all purchases.

P.T.O.

OR

Define the concept of company secretary. Explain the position, duties and liabilities of company secretary.

Q4) Explain the registration of service tax under the service tax Act. state types of assessment of service tax. **[14]**

OR

Define dividend and interest state difference between dividend and interest.

Q5) Explain the following terms (any two) **[14]**

- a) Mortgage and charges
- b) Security for borrowings
- c) Scope of customs duty Act
- d) Taxable services

Q6) Define the term of patent and state information about surrender and revocation of patents. **[10]**



Total No. of Questions : 6]

P1497

[4963]-3020

T.Y. B.Com.

BUSINESS LAWS AND PRACTICES

(Special Paper - III)

(2013 Pattern)

(मराठी रूपांतर)

वेळ : 3 तास]

[एकूण गुण : 80

- सूचना :- 1) सर्व प्रश्न अनिवार्य आहे.
2) उजवीकडील अंक पूर्ण गुण दर्शवितात.
3) कॅलक्युलेटर वापरता येईल.
4) संदर्भासाठी मुळ इंग्रजी प्रश्नपत्रिका पहावी.

प्रश्न 1) कंपनी हिशेबतपासणीस म्हणजे काय? कंपनी हिशेबतपासणीसाठी कर्तव्ये व अधिकार स्पष्ट करा. [14]

प्रश्न 2) बोधनाव म्हणजे काय? व्यापारी नावासंबंधी तरतुदी स्पष्ट करा. [14]
किंवा
कंपन्यांनी ठेवी स्विकारण्याबाबतचे नियम व तरतुदी स्पष्ट करा.

प्रश्न 3) अ) व्यवहार मुल्य म्हणजे काय? व्यवहार मुल्यात समाविष्ट करण्यात येणारे घटक स्पष्ट करा. [7]

ब) खालील माहितीच्या आधारे वार्षिक रू. .16,00,000 उलाढाल असणाऱ्या दिल्लीतील व्यापाऱ्याचा देय असणारा केंद्रीय विक्रीकर काढा. [7]

i) व्यापार कमिशन/दलाली. (ज्यांच्यासाठी क्रेडीट नोट स्वतंत्ररित्या दिलेली आहे) ₹.48,000

ii) बसविण्याचा/स्थापना खर्च (Installation Charges) ₹.25,000

iii) अबकारीकर ₹.80,000

iv) भाडे, विमा व वाहतूक खर्च (बिजकामध्ये स्वतंत्र आकारण्यात आलेला आहे.) ₹.60,000

v) विक्रीपासून सहा महीन्यानंतर परंतु आर्थिक वर्ष संपल्यानंतर बिक्रेत्याने परत केलेला माल ₹.40,000

vi) केंद्रीय विक्रीकर दर 4% आहे.

खरेदीदाराने सर्व प्रकारच्या खरेदीसाठी 'C' फॉर्म दिलेला आहे.

किंवा

कंपनी चिटणीस ही संकल्पना स्पष्ट करा. कंपनी चिटणीसाची स्थिती, कर्तव्ये, जबाबदाऱ्या स्पष्ट करा.

प्रश्न 4) सेवाकर कायद्यान्वये सेवाकराची नोंदणी व सेवाकर आकारणीचे प्रकार स्पष्ट करा. [14]

किंवा

लाभांश आणि व्याजाची व्याख्या सांगा. लाभांश आणि व्याज यातील फरक स्पष्ट करा.

प्रश्न 5) थोडक्यात टिपा लिहा. (कोणत्याही दोन) [14]

अ) गहाण आणि बोजा

ब) कर्जासाठी तारण

क) जकात शुल्क कायद्याची व्याप्ती

ड) करपात्र सेवा

प्रश्न 6) पेटंट ही संकल्पना स्पष्ट करा. पेटंटचे समर्पण आणि पेटंट रहता याबाबतची माहिती सांगा. [10]



Total No. of Questions :6]

SEAT No. :

P1498

[Total No. of Pages : 2

[4963]-3021

T.Y. B.Com.

**CO-OPERATION AND RURAL DEVELOPMENT (Paper -III)
(2013 Pattern) (Regular)**

Time : 3 Hours]

[Max. Marks :80

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

Q1) Define consumer Co-operatives. State the Importance and Objectives of Consumer Co-operatives. **[14]**

Q2) What is meant by pricing? Explain the Objectives and Significance of Pricing. **[14]**

OR

Explain Concept of Marketing Research. State the Scope and Need of Marketing Research in Co-operatives. **[14]**

Q3) a) Write a brief note on Cotton Co-operatives. **[7]**
b) Write a brief note on National Co-operative Consumer Federation. **[7]**

OR

a) Describe Strategy for Exporting Agricultural Produce. **[7]**
b) Write a brief note on Co-operative Service Marketing. **[7]**

Q4) State in detail Organization setup and Functions of Agricultural Produce Market Committee. **[14]**

Q5) Answer the following questions (Any two): **[14]**

- a) Explain the Impact on Agricultural Marketing.
- b) Describe the Agricultural Co-operative Processing.
- c) Describe the performance of NAFED.
- d) Explain the Problems of Agricultural Produce Market Committee.

Q6) Explain the need of Minimum Support Price of Agricultural product in the Current Scenario. **[10]**



P.T.O.

Total No. of Questions : 6]

P1498

[4963]-3021

T.Y. B.Com.

**CO-OPERATION AND RURAL DEVELOPMENT (Paper -III)
(2013 Pattern) (Regular)
(मराठी रुपांतर)**

वेळ: 3 तास]

[एकूण गुण : 80

- सूचना :- 1) सर्व प्रश्न सोडविणे आवश्यक आहेत.
2) उजवीकडील अंक पूर्ण गुण दर्शवितात.

-
- प्रश्न 1) ग्राहक सहकारी संस्थेची व्याख्या सांगा. ग्राहक सहकारी संस्थेचे महत्त्व आणि उद्दिष्टे सांगा. [14]
- प्रश्न 2) किंमत म्हणजे काय ? किंमतीचे उद्दिष्टे आणि महत्त्व स्पष्ट करा. [14]
किंवा
विपणन संशोधनाची संकल्पना स्पष्ट करा. सहकारामध्ये विपणन संशोधनाची असलेली व्याप्ती आणि गरज स्पष्ट करा. [14]
- प्रश्न 3) अ) सहकारी सूतगिरणी यावर थोडक्यात टिप लिहा. [7]
ब) राष्ट्रीय सहकारी ग्राहक संघ यावर थोडक्यात टिप लिहा. [7]
किंवा
अ) कृषि उत्पादित माल निर्यातीसाठी असलेल्या व्यूहरचनेचे वर्णन करा. [7]
ब) सहकारी सेवांचे विपणन यावर थोडक्यात टिप लिहा. [7]
- प्रश्न 4) कृषि उत्पन्न बाजार समितीची संघटनात्मक रचना आणि कार्ये सांगा. [14]
- प्रश्न 5) खालील प्रश्नांची उत्तरे द्या. (कोणतेही दोन) [14]
अ) कृषि विपणनाचे परिणाम स्पष्ट करा.
ब) सहकारी कृषी प्रक्रिया संस्थांचे वर्णन करा.
क) नाफेडच्या कामगिरीचे वर्णन करा.
ड) कृषि उत्पन्न बाजार समितीच्या समस्या स्पष्ट करा.
- प्रश्न 6) सद्यपरिस्थितीमधील कृषी मालासाठी किमान आधारभूत किंमतीबद्दलची भूमिका स्पष्ट करा. [10]



Total No. of Questions : 5]

SEAT No. :

P1090

[Total No. of Pages : 4

[4963]-3022

T.Y. B.Com.

COST AND WORKS ACCOUNTING (Special Paper - III)

(2013 Pattern) (Regular)

Time : 3 Hours]

[Max. Marks : 80

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*
- 3) *Use of calculator is allowed.*

Q1) a) Fill in the blanks (any five) : [5]

- i) In cost accounting, marginal cost does not include _____.
- ii) Cost Audit Report normally covers _____ years.
- iii) A cost auditor has to attach several _____ to the cost audit report.
- iv) _____ is the most difficult aspect of Farm costing.
- v) Idle time variance is the sub-division of _____ variance.
- vi) _____ variance arises in process industries.

b) State whether the following statements are True or False (any Five) : [5]

- i) Budgets are action plans.
- ii) Cost Audit Report is submitted to the Shareholders.
- iii) For reappointment of Cost Auditor, Govt. approval is not necessary.
- iv) A separate cost sheet is produced for each department in Farm costing.
- v) A technique of standard costing can be operated without marginal costing.
- vi) Favourable variance has the effect of increasing the actual profit.

P.T.O

Q2) What do you understand by the term MIS? Why has MIS become significant for today's management? [15]

OR

What is meant by inter-firm comparison? Describe the requisites to be considered while installing a system of inter-firm comparison.

Q3) Write short notes on (any three) : [15]

- a) Scope of Cost Audit.
- b) Cost Audit Report.
- c) Rights of a Cost Auditor.
- d) Cost Record rules of Labour Records.
- e) Objectives of Farm Casting.

Q4) a) The Turnover and profits during the two periods were as follows : [15]

Particulars	Sale (₹)	Profit (₹)
Period - I	40 lakhs	4 lakhs
Period - II	60 lakhs	8 lakhs

Assuming that the cost structure and selling prices remains the same in the two periods calculate :

- i) Profit Volume Ratio.
 - ii) Break-even-points-sales.
 - iii) The sales required to earn a profit of Rs. 10 lakhs.
 - iv) Margin of safety in period II.
 - v) Profit when sales are Rs. 50 lakhs.
- b) A factory works on standard costing system. Calculate Material price and Material usage variance. [5]
- i) A standard estimates for materials of 1,000 units of a commodity in 400 kgs @ Rs. 2.50 per kg.
 - ii) When 2,000 units of a commodity are manufactured, it is found that 820 kgs. of material are consumed @ Rs. 2.60 per kg.

- Q5) a) The details regarding the composition and the weekly wage rates of labour force engaged on a job scheduled to be completed in 30 weeks are as follows : [10]

Category of workers	Standard		Actual	
	No. of labourers	Weekly wage rate per worker ₹	No. of labourers	Weekly wage rate per worker ₹
Skilled	75	60	70	70
Semi-skilled	45	40	30	50
Unskilled	60	30	80	20
	180		180	

The work is actually completed in 32 weeks. Calculate the various labour variance (i) DLCV (ii) DLRV (iii) DLEV (iv) DLMV

- b) From the following information compute [10]
- Mix
 - Price
 - Usage variances

	Standard			Actual		
	Qty kgs	Unit price	Total ₹	Qty. kgs	Unit price ₹	Total ₹
Material A	20	2.00	40.00	15	5.00	75.00
Material B	20	3.00	60.00	15	2.00	30.00
Material C	10	5.00	50.00	10	5.50	55.00
Total	50		150.00	40		160.00

OR

From the following figures, prepare cost statements for crop for the year ending 31st March, 2015.

i) Item	Stock on 01-04-2014 ₹	Stock on 31-3-2015 ₹
Crops	15,000	18,000
Growing crops	11,000	16,000
Seeds	8,000	10,000
Fertilizers	16,000	12,000

- ii) Seeds of ₹4,000 and Fertilizers of ₹12,000 purchased during the year ending 31-3-2015.
- iii) Crops of ₹1,02,000 sold during the year ending 31-03-2015.
- iv) Administrative expenses incurred ₹16,000 during the year ending 31-03-2015.
- v) Workers and proprietor have consumed crops of ₹9,000 and ₹4,000 respectively during the year ending 31-3-2015.



Total No. of Questions : 4]

SEAT No. :

P1091

[Total No. of Pages : 4

[4963]-3023

T.Y. B.Com.

STATISTICS (Special Paper - III)

Business Statistics

(2013 Pattern)

Time : 3 Hours]

[Max. Marks : 80

Instructions to the candidates:

- 1) All questions are compulsory.
- 2) Figures to the right indicate full marks.
- 3) Use of statistical tables and calculator is allowed.

Q1) Attempt any five of the following :

[10]

- a) Obtain the saddle point for the following Game :

Player B

$$\text{Player A} \begin{bmatrix} 3 & 1 \\ -2 & -1 \end{bmatrix}$$

- b) Define strategy in game theory with an illustration.
- c) The cost function C for output X is given by
 $C = X^2 - 4X + 6$.
Find variable cost, fixed cost.
- d) Explain the term 'pessimistic time' in PERT.
- e) For the following pay-off table find the optimal strategy by Laplace Criterion.

	N ₁	N ₂	N ₃	N ₄
S ₁	14	9	10	5
S ₂	11	10	8	7
S ₃	9	10	11	13

- f) State the distributions of arrival rate and service rate of customer from queuing theory.

P.T.O

Q2) Attempt any four of the following :

[20]

a) Solve the following game :

Player B

$$\text{Player A} \begin{bmatrix} 2 & 0 & 3 \\ 3 & -1 & 1 \\ 5 & 2 & -1 \end{bmatrix}$$

b) If $C(x) = 2x^3 + 8x^2 - 10$ is the manufacturer's total cost equation, find :

- i) marginal cost
- ii) marginal average cost

c) Explain construction of p-Chart for proportions of defectives.

d) State and explain dominance principle in game theory.

e) From the following pay off table (of profit) determine optimal strategy using maximin, maximax and Hurwicz criterion.

demand →	A ₁	A ₂	A ₃	A ₄
Stock ↓				
S ₁	16	10	12	7
S ₂	13	12	9	9
S ₃	11	14	15	14

(Take $\alpha = 0.7$)

Q3) Attempt any two of the following :

a) i) State purpose of replacement problem. [2]

ii) The maintenance cost and resale value per year of a machine whose purchase price is Rs. 7,000 is given below : [8]

Year	Maintenance Cost (in Rs.)	Resale Value (in Rs.)
1	900	4000
2	1200	2000
3	1600	1200
4	2100	600
5	2800	500
6	3700	400
7	4700	400
8	5900	400

When should the machine be replaced?

- b) A snack bar has one cook specialized in preparing one particular menu. The number of customers requiring that menu appears to follow probability distribution with mean arrival of 15 per hour. Customers are attended by the cook on first-come first served basis, and they are willing to wait for service if they are in queue. The time that the cook takes to attend a customer is exponentially distributed with a mean of 3 minutes. Find : **[10]**
- Utilization factor
 - Probability of queuing system being idle
 - Average time that the cook is free 10 hours working in a day
 - Numbers of customers in the shop.
 - Average number of clients in a queue.

- c) i) The pieces of cloth in 10 different rolls contain following number of defects 3, 0, 2, 8, 4, 2, 1, 3, 7 and 1. Calculate three control limits for C-Chart. **[3]**
- ii) The Lajwaab Bakery Shop keeps stock of a popular brand of cake. Previous experience indicates the daily demand as given below:**[7]**

Daily demand	Probability
0	0.01
15	0.15
25	0.20
35	0.50
45	0.12
50	0.02

Consider the following sequence of random numbers :

21, 27, 47, 54, 60, 39, 43, 91, 25, 20

Using this sequence, simulate the demand for the next 10 days. Also find average demand.

- d) Given below is the information about a project regarding different activities. All time estimates are in days. **[10]**

Activity	1-2	1-5	2-3	2-4	3-4	4-5	5-6
t_0 :	2	3	6	5	5	3	1
t_m :	5	12	9	14	8	6	4
t_p :	8	21	12	17	11	9	7

- Draw the network.
- Determine expected time estimate and variance for each activity.
- Given the total estimated completion time as 32 days with variance 5 days. What is the probability that the project will be completed within 29 days?

Q4) Attempt any two of the following :

[30]

- a) The Wholesale Distributor assigns probability to the demand per an item as follows :

Items Demanded	13	14	15
Probability	0.2	0.7	0.1

Purchase price of an item Rs. 2/-, Selling price is Rs. 5/-, loss per item unsold is Rs. 2/-. Write down payoff matrix, opportunity loss matrix. Also verify that the decision using EMV criteria and EOL criteria are same.

- b) Following the actual measurements of 10 samples each of the 5 observations in bottle filling plant. Construct and draw X and R charts and comment on state of control.

Observations	Sample No.									
	1	2	3	4	5	6	7	8	9	10
1	47	48	46	40	35	53	46	51	48	47
2	48	49	42	43	40	52	47	52	48	50
3	49	50	40	45	45	51	48	50	50	52
4	50	51	48	47	46	50	49	50	45	53
5	51	52	49	50	44	49	50	47	46	51

Given $n = 5$, $D_3 = 0$, $D_4 = 2.115$, $A_2 = 0.577$, Draw \bar{X} chart, R chart and comment.

- c) The following table gives the activities in a project and other relevant information.

Activity	1-2	1-3	1-4	2-5	3-5	3-6	4-6	5-6	6-7
Duration	2	7	8	3	6	10	4	6	2

Find earliest start, earliest finish, latest start, latest finish, total float, free float and independent float for each activity. Also find critical path.



Total No. of Questions : 6]

SEAT No. :

P1092

[Total No. of Pages : 4

[4963] - 3024

T. Y. B.Com.

BUSINESS ENTREPRENEURSHIP (Paper - III)

(2013 Pattern)

Time : 3 Hours]

[Max. Marks : 80

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

Q1) "Entrepreneurial personality is different from non-entrepreneurial personality".
Explain? **[14]**

Q2) What do you mean by organisational behaviour? Explain need and nature of organisational behaviour. **[14]**

OR

Describe the entrepreneurial personality of Dr. Dilip Narayanrao Borawake. **[14]**

- Q3)** a) Write a note on 'Helping Behaviour'. **[7]**
- b) Write a note on 'Managing Team'. **[7]**

OR

- a) State and explain the types of motivation. **[7]**
- b) What are the external causes of change? **[7]**

Q4) Narrate the sources of stress. **[14]**

P.T.O

Q5) Write short notes on (any two) :

[14]

- a) Influence in group
- b) Team and Group
- c) Employee Involvement Programme
- d) A change model

Q6) You are senior Manager in private limited company. You have been asked to manage resistance to change. How you will do it?

[10]



Total No. of Questions : 6]

P1092

[4963] - 3024

T. Y. B.Com.

BUSINESS ENTREPRENEURSHIP (Paper - III)

(2013 Pattern)

(मराठी रुपांतर)

वेळ : 3 तास]

[एकूण गुण : 80

- सूचना : 1) सर्व प्रश्न सोडविणे आवश्यक आहेत.
2) उजीवकडील अंक पूर्ण गुण दर्शवितात.

प्रश्न 1) “उद्योजकीय व्यक्तिमत्व बिगर – उद्योजकीय व्यक्तिमत्वाहून भिन्न असते”. स्पष्ट करा. [14]

प्रश्न 2) संघटनात्मक वर्तन म्हणजे काय? संघटनात्मक वर्तनाची गरज आणि स्वरूप स्पष्ट करा. [14]

किंवा

डॉ. दिलीप नारायणराव बोरावके यांचे उद्योजकीय व्यक्तिमत्व वर्णन करा. [14]

प्रश्न 3) अ) ‘साहाय्यकारी वर्तन’ यावर टीप लिहा. [7]

ब) ‘संघ व्यवस्थापन करणे’ यावर टीप लिहा. [7]

किंवा

अ) संप्रेरणाचे प्रकार सांगून स्पष्ट करा. [7]

ब) बदलाची बहिर्गत कारणे कोणती? [7]

प्रश्न 4) ताण तणावाचे स्रोत कोणते ते सांगा. [14]

प्रश्न 5) थोडक्यात टीपा लिहा (कोणत्याही दोन) :

[14]

- अ) समूहातील प्रभाव
- ब) संघ आणि समूह
- क) कर्मचारी समावेशन कार्यक्रम
- ड) बदल प्रारूप (A change model)

प्रश्न 6) तुम्ही खाजगी मर्यादित कंपनीत वरिष्ठ व्यवस्थापक आहात. तुम्हाला बदलाच्या विरोधाचे व्यवस्थापन करण्यास सांगण्यात आले आहे. ते तुम्ही कसे कराल? [10]



Total No. of Questions : 6]

SEAT No. :

P1093

[Total No. of Pages : 4

[4963] - 3025

T. Y. B.Com.

MARKETING MANAGEMENT (Paper - III)

Advertising Management

(2013 Pattern)

Time : 3 Hours]

[Max. Marks : 80

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

Q1) Define advertising media. Explain the factors affecting selection of advertising media. **[14]**

Q2) Define Branding? Explain the merits (advantages) of branding. **[14]**

OR

What is Industrial marketing. Explain the purchasing practices of industrial customers in detail. **[14]**

Q3) a) What is Buying motives. Explain the Relation between Advertising appeal and buying motives. **[7]**

b) Explain the advantages of Internet Advertising. **[7]**

OR

a) Explain the objectives of industrial marketing. **[7]**

b) Explain the marketing Research process. **[7]**

Q4) Define marketing control. Explain the essential of an effective marketing control system. **[14]**

P.T.O

Q5) Write short notes on (any two) :

[14]

- a) Objectives of marketing Research
- b) Functions of warehousing
- c) Target market
- d) Ethics in Advertising

Q6) Explain the factors affecting selection of advertising media.

[10]



Total No. of Questions : 4]

P1093

[4963] - 3025

T.Y. B.Com.

MARKETING MANAGEMENT (Paper - III)

Advertising Management

(2013 Pattern)

(मराठी रुपांतर)

वेळ : 3 तास]

[एकूण गुण : 80

- सूचना :
- 1) सर्व प्रश्न सोडविणे आवश्यक आहे.
 - 2) उजवीकडील अंक पूर्ण गुण दर्शवितात.
 - 3) संदर्भासाठी मूळ इंग्रजी प्रश्नपत्रिका पहावी.

प्रश्न 1) जाहिरात माध्यमांची व्याख्या द्या? जाहिरात माध्यमांच्या निवडीवर परीणाम करणारे घटक स्पष्ट करा. [14]

प्रश्न 2) चिन्हांकनाची व्याख्या द्या? चिन्हांकनाचे फायदे स्पष्ट करा. [14]

किंवा

औद्योगिक विपणन म्हणजे काय? औद्योगिक ग्राहकाची खरेदीची पद्धत सविस्तर विशद करा. [14]

प्रश्न 3) अ) खरेदीप्रेरणा म्हणजे काय? जाहिरातीतील आवाहने आणि खरेदी प्रेरणा यातील परस्पर संबंध स्पष्ट करा. [7]

ब) इंटरनेट जाहिरातीचे फायदे स्पष्ट करा. [7]

किंवा

अ) औद्योगिक विपणनाची उद्दिष्टे स्पष्ट करा. [7]

ब) विपणन संशोधन प्रक्रिया स्पष्ट करा. [7]

प्रश्न 4) विपणन नियंत्रणाची व्याख्या द्या ? विपणन नियंत्रण प्रक्रिया परीणाम कारक होण्यासाठी आवश्यक बाबी सविस्तर विशद करा. [14]

प्रश्न 5) थोडक्यात टिपा लिहा (कोणत्याही दोन) : [14]

अ) विपणन संशोधनाची उद्दिष्टे

ब) गोदामाची कार्ये

क) लक्ष्य बाजार

ड) जाहिरातीतील नीती

प्रश्न 6) जाहिरात माध्यमांच्या निवडीवर परीणाम करणारे घटक स्पष्ट करा. [10]



Total No. of Questions : 6]

SEAT No. :

P1094

[Total No. of Pages : 4

[4963] - 3026

T. Y. B.Com.

AGRICULTURAL AND INDUSTRIAL ECONOMICS

(Special) (Paper - III) (REGULAR)

(2013 Pattern)

Time : 3 Hours]

[Max. Marks : 80

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

Q1) Critically evaluate the community development programmes in Rural development. **[14]**

Q2) Explain the role of Co-operative credit in India. **[14]**

OR

Explain in detail the types of irrigation. **[14]**

Q3) Answer in Brief.

b) State the features of Rural economy. **[7]**

b) Explain the need for Regional Industrial Balance. **[7]**

OR

a) Describe in brief the progress of dairy Co-operatives. **[7]**

b) Explain the features of MNCs. **[7]**

Q4) Explain the importance of Infrastructural development in economic development in India. **[14]**

P.T.O

Q5) Write short notes on (any two) : **[14]**

- a) Role of Government in SEZ
- b) Industrial policy 1991
- c) Measures to reduce regional industrial imbalance
- d) MNCs and their impact on Indian economy

Q6) Explain modern changes in irrigation in your area. **[10]**



Total No. of Questions : 6]

P1094

[4963] - 3026

T. Y. B.Com.

**कृषी व औद्योगिक अर्थशास्त्र
(2013 पॅटर्न) (स्पेशल पेपर - III) (Regular)**

(मराठी रुपांतर)

वेळ : 3 तास]

[एकूण गुण : 80

- सूचना : 1) सर्व प्रश्न सोडविणे आवश्यक आहे.
2) उजवीकडील अंक प्रश्नांचे पूर्ण गुण दर्शवितात.
3) संदर्भासाठी मूळ इंग्रजी प्रश्नपत्रिका पहावी.

-
- प्रश्न 1)** ग्रामीण विकासातील सामुदायिक विकास कार्यक्रमांचे टीकात्मक मूल्यमापन करा. [14]
- प्रश्न 2)** भारतातील सहकारी पतपुरवठ्याची भूमिका स्पष्ट करा. [14]
किंवा
जलसिंचनाचे प्रकार सविस्तर स्पष्ट करा. [14]
- प्रश्न 3)** थोडक्यात उत्तरे लिहा.
अ) ग्रामीण अर्थव्यवस्थेची वैशिष्ट्ये सांगा. [7]
ब) प्रादेशिक औद्योगिक असमतोलाची गरज स्पष्ट करा. [7]
किंवा
अ) दुग्ध सहकारी संस्थांच्या प्रगतीचे थोडक्यात वर्णन करा. [7]
ब) बहुराष्ट्रीय महामंडळाची वैशिष्ट्ये स्पष्ट करा. [7]
- प्रश्न 4)** भारतातील आर्थिक विकासातील पायाभूत सुविधांचे महत्त्व स्पष्ट करा. [14]

प्रश्न 5) थोडक्यात टिपा लिहा (कोणत्याही दोन) : [14]

- अ) विशेष आर्थिक क्षेत्रातील (SEZ) सरकारची भूमिका
- ब) 1991 चे औद्योगिक धोरण
- क) प्रादेशिक औद्योगिक असमतोल दूर करण्याचे उपाय
- ड) बहुराष्ट्रीय महामंडळे आणि त्यांचा भारतीय अर्थव्यवस्थेवरील प्रभाव

प्रश्न 6) तुमच्या भागातील जलसिंचनातील आधुनिक बदल स्पष्ट करा. [10]



Total No. of Questions : 4]

SEAT No. :

P1095

[Total No. of Pages : 4

[4963] - 3027

T.Y. B.Com.

DEFENCE BUDGETING, FINANCE AND MANAGEMENT

(2013 Pattern) (Special Paper - III)

Time : 3 Hours]

[Max. Marks : 80

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

Q1) Answer in 20 Words each (any ten) :

[20]

- i) Write any two merits of financial management.
- ii) Who said defence is a public good?
- iii) Define defence budget.
- iv) Define sustainable development.
- v) Define strategic planning.
- vi) State the meaning of industrial power.
- vii) Write any two limitations of defence management.
- viii) State the meaning of strategic threats.
- ix) Define mixed economy.
- x) Write any two merits of DPSU.
- xi) Write any two post war problems.
- xii) Define Threat perception.
- xiii) What do you mean by economic power of defence?

Q2) Answer in 50 Words each (any two) :

[10]

- a) Explain purpose and need of financial management.
- b) Describe relationship between parliament and defence expenditure.
- c) Explain role of financial advisor in India's defence planning.

P.T.O

Q3) Answer in 150 words each (any two) : **[20]**

- a) How defence and development go side by side? Examine.
- b) Explain structure of India's five year defence plan.
- c) Discuss relationship between economic elements and of war.

Q4) Answer in 300 Words each (any two) : **[30]**

- a) Describe features of India's economic system.
- b) Explain foreign aid as a contributory element.
- c) Discuss India's defence spending since 1998.



Total No. of Questions : 4]

P1095

[4963] - 3027

T.Y. B.Com.

DEFENCE BUDGETING, FINANCE AND MANAGEMENT

(2013 Pattern) (Special Paper - III)

(मराठी रुपांतर)

वेळ : 3 तास]

[एकूण गुण : 80

- सूचना : 1) सर्व प्रश्न सोडविणे आवश्यक आहेत.
2) उजीवकडील अंक पूर्ण गुण दर्शवितात.

प्रश्न 1) 20 शब्दात उत्तरे द्या. (कोणतेही दहा)

[20]

- i) वित्तीय व्यवस्थापनाचे कोणतेही दोन गुण लिहा.
- ii) डिफेन्स इज पब्लीक “गुड” हे विधान कोणाचे आहे.
- iii) संरक्षण अंदाजपत्रक व्याख्या द्या.
- iv) सस्टेनेबल डेव्हलपमेंट व्याख्या द्या.
- v) सामरिक नियोजन व्याख्या द्या.
- vi) औद्योगिकशक्ती अर्थ नमूद करा.
- vii) संरक्षण व्यवस्थापनाच्या कोणत्याही दोन मर्यादा लिहा.
- viii) “सामरिक धोके” अर्थ लिहा.
- ix) मिश्रअर्थव्यवस्था व्याख्या करा.
- x) डि.पी.एस. यु चे कोणतेही दोन गुण लिहा.
- xi) “युद्धोत्तर समस्या” कोणत्याही दोन नमूद करा.
- xii) “धोक्याविषयीची संकल्पना” व्याख्या द्या.
- xiii) “ईकॉनॉमिक पॉवर डिफेन्स” म्हणजे काय?

- प्रश्न 2)** 50 शब्दात उत्तरे द्या. (कोणतेही दोन) [10]
- अ) वित्तीयव्यवस्थापनाचे हेतू आणि आवश्यकता स्पष्ट करा.
- ब) संरक्षण खर्च आणि संसद “यातील संबंधाचे वर्णन करा.
- क) भारताच्या संरक्षण नियोजनातील आर्थिक सल्लागाराची भूमिका स्पष्ट करा.

- प्रश्न 3)** 150 शब्दात उत्तरे द्या. (कोणतेही दोन) [20]
- अ) संरक्षण सज्जता आणि विकास कार्यक्रम एकाच वेळेस कशाप्रकारे कार्यान्वीत करू शकतो? परिक्षण करा.
- ब) भारताच्या संरक्षणाच्या पंचवार्षिक योजनेची रचना स्पष्ट करा.
- क) आर्थिक घटक आणि युद्ध यातील संबंधाबाबत चर्चा करा.

- प्रश्न 4)** 300 शब्दात उत्तरे द्या. (कोणतेही दोन) [30]
- अ) भारताच्या आर्थिक व्यवस्थेच्या गुणधर्मांचे वर्णन करा.
- ब) ‘परकीयमदत’ हा योगदानपुरक घटक म्हणुन स्पष्ट करा.
- क) 1998 पासून भारताच्या संरक्षण खर्चाविषयी चर्चा करा.



Total No. of Questions :6]

SEAT No. :

P1499

[Total No. of Pages : 2

[4963]-3028

T.Y. B.Com.

**INSURANCE, TRANSPORT AND CLEARANCE (Paper -III)
(2013 Pattern)**

Time : 3 Hours]

[Max. Marks :80

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

Q1) What mean by Tourism? Describe the comparative study of Tourism in India and Tourism in other Countries. **[14]**

Q2) Enumerate the functions and working of TAAI (Travel Agents Association of India). **[14]**

OR

What mean by Tourism - planning: Explain in detail the planning procedure for International Tour. **[14]**

Q3) a) State the current scenario of Railway transport in India. **[7]**
b) State the features of logistic Management in Business and Industry. **[7]**

OR

a) Explain the role of tour? Travel Agents in Tourism. **[7]**
b) Write a note on Tourist Accommodation. **[7]**

Q4) Define Group Tours? Explain the significance of advertisements, publicity, and marketing of group tours. **[14]**

Q5) Answer the following questions (Any two): **[14]**

- a) Write a note on Tourism in singapore.
- b) State the significance of communication skill for Tourism.
- c) Explain the facilities of group tours available to employees.
- d) Write a note on availability of food services at malaysia.

Q6) What are the facilities available to International Tourist in Gulf and Dubai. **[10]**



P.T.O.

Total No. of Questions : 6]

P1499

[4963]-3028

T.Y. B.Com.

INSURANCE, TRANSPORT AND CLEARANCE (Paper -III)

(2013 Pattern)

(मराठी रुपांतर)

वेळ: 3 तास]

[एकूण गुण : 80

- सूचना :- 1) सर्व प्रश्न सोडविणे आवश्यक आहेत.
2) उजवीकडील अंक पूर्ण गुण दर्शवितात.

-
- प्रश्न 1) पर्यटन म्हणजे काय ? भारतातील पर्यटन आणि इतर देशातील पर्यटन या दोघाचा तुलनात्मक अभ्यास विशद करा. [14]
- प्रश्न 2) भारतीय प्रवास प्रतिनिधी मंडळाची (TAAI) कार्ये आणि कामगिरी विशद करा. [14]
किंवा
पर्यटन - नियोजन म्हणजे काय? आंतरराष्ट्रीय यात्रे सदंर्भातील (परदेशातील) नियोजन कार्यपध्दती सविस्तर स्पष्ट करा. [14]
- प्रश्न 3) अ) भारतातील रेल्वे वाहतूकीची सद्यःस्थिती सांगा. [7]
ब) व्यवसाय आणि उद्योगातील (लॉजीस्टीक) व्यवस्थापनाचे उद्देश सांगा. [7]
किंवा
अ) पर्यटनात यात्रा आणि प्रवास एजंटाची भूमिका स्पष्ट करा. [7]
ब) पर्यटक - निवास व्यवस्था यावर टिप लिहा. [7]
- प्रश्न 4) समूह - यात्रेची व्याख्या सांगून , समूह यात्रेचे जाहिरात, प्रसिध्दी आणि विपणन सदंर्भातील महत्व स्पष्ट करा. [14]
- प्रश्न 5) खालील प्रश्नांची उत्तरे द्या. (कोणतेही दोन) [14]
अ) सिंगापूर मधील पर्यटन यावर टिप लिहा.
ब) पर्यटनात संभाषण कौशल्याचे महत्व सांगा.
क) कामगारासाठी समुह यात्रे संबंधी उपलब्ध असलेल्या सवलती स्पष्ट करा.
ड) मलेशियात उपलब्ध असलेली 'खाद्य सेवा' (Food services) यावर टिप लिहा.
- प्रश्न 6) गल्फ आणि दुबई मध्ये आंतरराष्ट्रीय पर्यटकासाठी कोणत्या सुविधा उपलब्ध आहेत. [10]



Total No. of Questions : 5]

SEAT No. :

P1096

[Total No. of Pages : 3

[4963] - 3029

T. Y. B.Com.

COMPUTER APPLICATION (Paper - III)

Software Engineering

(2013 Pattern)

Time : 3 Hours]

[Max. Marks : 80

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*
- 3) *Neat diagrams must be drawn wherever necessary.*

Q1) Attempt any eight of the following :

[16]

- a) Enlist various tasks of system Analyst.
- b) Explain the terms
 - i) Data flow
 - ii) Data input
- c) Explain the term "Feasibility Study".
- d) Define coupling.
- e) What is Software Risk?
- f) Define the term software quality.
- g) Enlist phases of spiral model.
- h) What is Risk Projection?
- i) What is Integration testing?
- j) What is technical feasibility?

Q2) Attempt any four of the following :

[16]

- a) Explain McCall's Quality Factors.
- b) Explain with suitable diagram White box testing.
- c) Explain waterfall model in detail.
- d) Explain various types of cohesion.
- e) Explain in detail various layers of software engineering.

P.T.O

Q3) Attempt any four of the following : **[16]**

- a) Define Testing. Describe its different types.
- b) Explain output design with example.
- c) Write note on ERD.
- d) Explain System Requirement Specification
- e) What is system? Explain different types of system.

Q4) Write short note on any four : **[16]**

- a) Types of modules
- b) Software Requirement specification
- c) Unit testing
- d) Risk projection
- e) Black box testing

Q5) a) Solve the following case study : **[8]**

Indian Bank provides fixed deposit scheme through which people can deposit money for a certain period of time. The bank pays interest for this period and returns money when FD period is over. Interest rate depends upon the period.

The depositor may choose to renew FD. The depositor may get loan against deposits. A maximum of 75% of the deposit amount is allowed as loan amount.

Consider the above case and Draw any two of the following diagrams.

- i) Draw ER diagram.
- ii) Draw context level diagram.
- iii) Draw first level DFD for system.

- b) Solve the following case study [8]
- Consider a company which is offering certain discount on the total of amount of purchase. If the purchase amount is $> 10,000$ and the customer is making the payment within 10 days then 3% discount is offer on the total invoice amount. If the total purchase amount is $< 10,000$ and the payment is made within 10 days then the total of 2% discount is offer and the total amount is $< 5,000$ and person is paying within 10 days, then no discount is offer on the invoice. If the person is taking more than 10 days to pay then he has to pay full invoice amount.
- i) Draw decision tree
- ii) Draw decision table.



Total No. of Questions : 10]

SEAT No. :

P1097

[Total No. of Pages : 1

[4963] - 3030

T. Y. B.Com. (Vocational Course)

COMPUTER APPLICATIONS (Paper - V)

(2013 Pattern)

Time : 2 Hours]

[Max. Marks : 40

Instructions to the candidates:

- 1) Attempt any eight questions.*
- 2) All questions carry equal marks.*

- Q1)* What do you understand by Management Information system? [5]
- Q2)* Explain various types of websites with examples. [5]
- Q3)* Explain Digital Signature in detail. [5]
- Q4)* Explain Operational level and Strategic level of an organization. [5]
- Q5)* Explain the List tag of HTML with its types and example. [5]
- Q6)* Write a note on Web Content Management [5]
- Q7)* Explain C2B and C2C models of E-Commerce. [5]
- Q8)* Explain any five factors influencing web site design [5]
- Q9)* What is CSS? Explain Internal CSS. [5]
- Q10)* Explain web development process model with suitable diagram. [5]



Total No. of Questions : 4]

SEAT No. :

P1098

[Total No. of Pages : 2

[4963] - 3031

T.Y. B.Com.

TAX PROCEDURE AND PRACTICES (Vocational)

Central Excise and Customs Duty

(2013 Pattern) (Paper - V)

Time : 2 Hours]

[Max. Marks : 40

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

Q1) Answer in 20 words each (any five) :

[10]

- a) What is mean by 'Excisable Goods'?
- b) Where the rates of Excise duty and Customs duty are provided.
- c) What is meaning of 'Baggage'?
- d) Explain the term 'Goods' under Central Excise?
- e) What are the objects of 'CENVAT' Credit?
- f) What are the objects of W.T.O.?
- g) What are the duties of CHA?

Q2) Answer in 50 words each (any two) :

[8]

- a) Explain the term 'Assessable value' under customs Act? What are its importance?
- b) What is mean by 'CETA' under Central Excise?
- c) Why it is important to study 'Customs Tariff Act'?
- d) Write note on Exemptions available for small scale industries under Central Excise.

P.T.O

Q3) Answer in 150 words each (any two) : **[10]**

- a) What is mean by 'Bona fide Baggage'? Discuss various provisions relating to 'Baggage'.
- b) Write note on 'Tariff value' and MRP, base valuation under Central Excise Act?
- c) What is mean by 'Person in charge'? Discuss procedure to be followed by him at the time of 'Import' and 'Exports'.
- d) What is mean by 'Duty-Draw back'? What are the rates of duty-drawbacks?

Q4) Write long answer (any one) : **[12]**

- a) What is mean by 'Bill of Entry' and 'Shipping Bill'? Discuss their types and usages under Customs Act?
- b) What is validity of Excise duty? What are the objectives? Which are the various kinds of duties under Central Excise?



Total No. of Questions : 3]

SEAT No. :

P1099

[Total No. of Pages : 1

[4963] - 3032

T. Y. B.Com. (Vocational)

**ADVERTISING, SALES PROMOTION AND SALES
MANAGEMENT (Paper - V)**

Sales Management

(2013 Pattern)

Time : 2 Hours]

[Max. Marks : 40

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

Q1) Define the term "Sales management". Explain the objectives of sales management. **[12]**

OR

What do you mean by recruitment? Explain the process of selection of a sales personnel.

Q2) What do you mean by Sales Territory? Describe the factors to be considered in allocation of sales territory. **[12]**

OR

What do you mean by Customer Relationship Management? Write different elements of customer relationship management.

Q3) Write short notes (any two) **[16]**

- a) Sales forecasting methods
- b) Objectives of sales motivation
- c) Types of sales quota
- d) Qualities of a sales manager



Total No. of Questions : 3]

SEAT No. :

P1100

[Total No. of Pages : 3

[4963] - 3033

T.Y. B.Com.

ENTREPRENEURSHIP DEVELOPMENT (Paper - VI) (Vocational)

- i) Computer Application**
 - ii) Advertising, Sales Promotion and Sales management**
- (2013 Pattern)**

Time : 2 Hours]

[Max. Marks : 40

Instructions to the candidates:

- 1) All questions are compulsory.*
- 2) Figures to the right indicate full marks.*

Q1) Explain any four types of entrepreneurs. [12]

OR

What are the relative merits and demerits of Joint stock company?

Q2) What is the procedure of registration of SSI? [12]

OR

Write a note on technical and economic feasibility of a project.

Q3) Write short notes on (any two) : [16]

- a) M.I.D.C.
- b) Identification of opportunities for entrepreneurship
- c) Developing entrepreneurial competencies
- d) Any four entrepreneurial competencies



P.T.O

Total No. of Questions : 4]

P 1100

[4963] - 3033

T.Y. B.Com.

**TAX PROCEDURE AND PRACTICES (Vocational)
Entrepreneurship development and Project work (Paper - VI)
(2013 Pattern)**

Time : 2 Hours]

[Max. Marks : 40

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

Q1) Answer in 20 words each (any five) **[10]**

- a) What do you understand by "Human Resource Planning"?
- b) State the various stages of entrepreneurial process.
- c) Give the various forms of "Innovations".
- d) What are the 'Methods of Research'?
- e) What is the aim of 'Research'?
- f) Define 'Research'.
- g) Give the definition of 'Entrepreneur'.

Q2) Answer in 50 words each (any two) **[8]**

- a) What are the advantages of 'Scientific Research'?
- b) Explain in brief the 'types of finances.
- c) What are the sources of 'Information' and Data collection?
- d) What do you understand by "Memorandum of Association" and "Articles of Association"?

Q3) Answer in 150 words each (any two)

[10]

- a) Enumerate and discuss classification of Research.
- b) Write a note on four 'P's i.e. Product, price promotion and place.
- c) What are the characteristics of 'Computer' for use in 'Research'?
- d) What challenges are generally faced by an entrepreneur?

Q4) Write long answer on (any one) :

[12]

- a) Explain in detail the formulation and need for a research design
- b) Entrepreneurship is the 'life blood" of any economy. Comment on the quotation and enumerate your views.

