## DE-2332

## DISTANCE EDUCATION

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## B.C.S. DEGREE EXAMINATION, DECEMBER 2011. PRINCIPLES OF MANAGEMENT

Time: Three hours

Maximum: 100 marks

PART A —  $(5 \times 8 = 40 \text{ marks})$ 

Answer any FIVE questions in about 200 words each.

All questions carry equal marks.

- 1. Explain "Planning in essentially forward looking".
- 2. "Management is what a manager does" Do you agree? Justify your answer.
- 3. Distinguish between unity of command and unity of direction.
- 4. What is a policy? Explain its characteristics.
- 5. Explain the steps involved in making planning effective.
- 6. What are the principles of delegation?
- 7. Describe the way to control process work.
- 8. What qualities should a good supervisor possess?

PART B —  $(4 \times 15 = 60 \text{ marks})$ 

Answer any FOUR questions in about 400 words each.

All questions carry equal marks.

- 9. Explain the nature of authority responsibility relationships in an organisation by means of a suitable chart.
- 10. What are the factors which determine the extent of decentralization?
- 11. Explain departmentation. What are the basis for departmentation.
- 12. What do you mean by span of control. How will you determine the span of control.
- 13. Explain the different methods how a person can be motivated.
- 14. Explain the Barriers of communication and how can you overcome it?
- 15. What are the objectives of controlling? State and explain the principles of controlling.

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